

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

UNITED STATES OF AMERICA,) CR-10-00730 LHK
)
PLAINTIFF,) SAN JOSE, CALIFORNIA
)
VS.) FEBRUARY 7, 2014
)
BARBRA ALEXANDER,) VOLUME 3
)
DEFENDANT.) PAGES 476-709
_____)

TRANSCRIPT OF PROCEEDINGS
BEFORE THE HONORABLE LUCY H. KOH
UNITED STATES DISTRICT JUDGE

A P P E A R A N C E S:

FOR THE PLAINTIFF: UNITED STATES ATTORNEY'S OFFICE
BY: JEFFREY B. SCHENK
DANIEL R. KALEBA
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SAN JOSE, CALIFORNIA 95113

FOR THE DEFENDANT: LAW OFFICES OF PETER A. LEEMING
BY: PETER A. LEEMING
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OFFICIAL COURT REPORTER: LEE-ANNE SHORTRIDGE, CSR, CRR
CERTIFICATE NUMBER 9595

PROCEEDINGS RECORDED BY MECHANICAL STENOGRAPHY
TRANSCRIPT PRODUCED WITH COMPUTER

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1 SAN JOSE, CALIFORNIA

FEBRUARY 7, 2014

2 P R O C E E D I N G S

3 (JURY OUT AT 9:04 A.M.)

4 THE COURT: OKAY. THERE'S ONE ISSUE I WOULD LIKE TO
5 RAISE. GOOD MORNING.

6 MR. LEEMING: GOOD MORNING.

7 THE CLERK: THEY'RE ALL HERE.

8 THE COURT: OH, THEY'RE ALL HERE.

9 OKAY. I UNDERSTOOD YOU HAD AN ISSUE.

10 MR. SCHENK: YES. DOES THE COURT WANT TO TAKE THAT
11 UP NOW?

12 THE COURT: I WOULD RATHER NOT. CAN THIS WAIT OR
13 DOES IT HAVE TO BE DONE RIGHT NOW?

14 MR. SCHENK: WHY DON'T WE TELL YOU WHAT THE ISSUES
15 ARE AND YOU CAN TELL US? THEY BOTH ARE LIKELY TO COME UP IN
16 CROSS-EXAMINATIONS, BUT NOT WITH MR. OLMSTEAD. SO IF WE'RE
17 GOING TO TAKE A BREAK AT SOME POINT LATER, WE DON'T NEED TO
18 KNOW THE ANSWERS FROM THE COURT.

19 THE COURT: WHO ARE THEY GOING TO COME UP WITH?

20 MR. SCHENK: CAGLE AND WORKMAN.

21 MR. LEEMING: YES.

22 THE COURT: OKAY. AND WORKMAN IS NEXT, IS THAT
23 RIGHT?

24 MR. SCHENK: YES.

25 MR. LEEMING: YES.

1 THE COURT: WHAT'S THE ISSUE?

2 MR. LEEMING: YOUR HONOR, THE ISSUE IS THAT

3 MS. WORKMAN -- FIRST OF ALL, I BELIEVE SHE'S GOING TO TESTIFY

4 AND COME ACROSS AS AN ELDERLY PERSON WHO'S NOT VERY

5 SOPHISTICATED FINANCIALLY, AND SO I HAVE OBTAINED, AS OF LAST

6 NIGHT, A COPY OF A DIVORCE FILE THAT MAY IMPEACH HER ON SOME OF

7 THOSE ISSUES.

8 SPECIFICALLY, THERE'S A COUPLE OF THINGS. ONE IS SHE MADE

9 A CLAIM THAT SHE WAS A VICTIM OF A \$10 MILLION JEWELRY THEFT.

10 I DON'T KNOW IF SHE TESTIFIED TO THAT AT THE LAST TRIAL.

11 THE COURT: NO.

12 MR. LEEMING: BUT SHE DID MAKE A REPORT ABOUT THAT TO

13 THE MONTEREY POLICE DEPARTMENT, AND THERE WAS SOME INTIMATION

14 THAT MS. ALEXANDER OR SOMEONE WHO WORKED FOR HER DID THAT. SHE

15 SAID THAT THAT JEWELRY WAS NOT INSURED AND IT WAS TAKEN FROM

16 HER HOME VAULT.

17 ACCORDING TO THE FINANCIAL STATEMENTS FILED DURING THE

18 DIVORCE, WHICH WAS HEAVILY LITIGATED, IT WENT ALL THE WAY UP TO

19 THE SUPREME COURT OF THE STATE THAT SHE LIVED IN, HER HUSBAND

20 WAS PAYING FOR INSURANCE ON HER JEWELRY, WHICH AT THAT POINT,

21 INCLUDING THE FURS, WAS VALUED AT \$1.5 MILLION.

22 SO HER CREDIBILITY IS AT STAKE ON THE QUESTION OF THIS

23 CLAIM TO THE POLICE DEPARTMENT THAT SOMEONE HAD STOLEN \$10

24 MILLION. IT'S ACTUALLY A CRIME TO MAKE A FALSE STATEMENT TO

25 A --

1 THE COURT: SO DO YOU WANT TO RAISE THIS IF SHE
2 DOESN'T RAISE IT?

3 MR. LEEMING: YES. I WANT TO ASK HER ABOUT.

4 MR. KALEBA: WE HAVEN'T SEEN THE FILE YET. I GUESS
5 WE JUST GOT IT THIS MORNING FROM MR. LEEMING.

6 MR. LEEMING: I HAD IT SCANNED YESTERDAY AND I'VE
7 GIVEN THE PROSECUTION AN ELECTRONIC COPY.

8 MR. KALEBA: I WAS TOLD LAST NIGHT ABOUT IT. I THINK
9 A COUPLE ISSUES --

10 THE COURT: SO WHEN DID YOU PROVIDE IT?

11 MR. LEEMING: THIS MORNING. AS SOON AS I GOT IT LAST
12 NIGHT, I STARTED READING IT, AND I THOUGHT, WOW, THIS IS
13 INTERESTING.

14 MR. KALEBA: SO I THINK THIS IS 608(B) IMPEACHMENT OF
15 WHAT HE'S CLAIMING TO BE EITHER A PRIOR BAD ACT, AND I THINK
16 WHAT HE'S TRYING TO ALLEGE IS SHE LIED IN THE DIVORCE
17 PROCEEDINGS ABOUT THE VALUE OF THE JEWELRY, OR SHE INFLATED THE
18 VALUE OF THE JEWELRY WHEN SHE MADE A POLICE REPORT AFTER THE
19 FACT.

20 THE COURT: UM-HUM.

21 MR. KALEBA: I THINK, YOU KNOW, IT'S TOTALLY
22 COLLATERAL. I THINK HE'S OFFERING IT FOR A COUPLE REASONS, NOT
23 JUST THAT SHE MAY HAVE BEEN UNTRUTHFUL, BUT I THINK HE'S TRYING
24 TO SOMEHOW SUGGEST SHE WAS VERY WEALTHY AND NOT VERY --
25 THEREFORE, SHE COULD AFFORD TO LOSE THE MONEY, WHICH IS

1 SEPARATE FROM WHETHER SHE DESERVED TO LOSE THE MONEY.

2 THE COURT: UM-HUM.

3 MR. KALEBA: I THINK ON THIS ISSUE, WE'D LIKE TO AT
4 LEAST GET A CHANCE TO LOOK AT THE DIVORCE PAPERWORK, BECAUSE ON
5 THE POINT OF DID SHE LIE IN THE DIVORCE PROCEEDINGS, IF HE'S
6 ONLY RELYING ON THE INSURANCE POLICY THAT WAS TAKEN OUT, THAT
7 ONLY SHOWS THAT THE INSURANCE POLICY WAS TAKEN OUT FOR 1.5
8 MILLION, BUT THAT DOESN'T MEAN THEY DIDN'T HAVE A POLICY THAT
9 COVERED ALL THE JEWELRY.

10 THE COURT: WELL, IT SOUNDS LIKE THIS IS NOT QUITE
11 RIPE, BECAUSE YOU WANT SOME TIME. IF YOU JUST GOT IT THIS
12 MORNING, IT'S --

13 MR. LEEMING: AND I JUST GOT IT LAST NIGHT.

14 THE COURT: IT'S 9:08 A.M. YOU MAY WANT TO TALK
15 ABOUT IT. IS THERE ANY WAY THAT SHE DOES NOT HAVE TO GO NEXT
16 AFTER MR. OLMSTEAD?

17 MR. KALEBA: CERTAINLY WE COULD --

18 THE COURT: HOW MUCH TIME DO YOU NEED TO TAKE A LOOK
19 AT IT?

20 MR. KALEBA: I THINK IF WE LOOKED AT IT OVER LUNCH,
21 WE WOULD BE PREPARED FOR IT --

22 THE COURT: BUT THEN YOU'D HAVE TO HAVE ANOTHER
23 WITNESS.

24 MR. KALEBA: AND I CAN START WITH MS. CAGLE RIGHT
25 AFTER THIS.

1 THE COURT: ALL RIGHT. THAT'S FINE. CAN WE DEAL
2 WITH IT AT LUNCH?

3 MR. LEEMING: THAT'S FINE. THERE'S JUST SOME LITTLE
4 SLICES -- THERE ARE SOME FINANCIAL STATEMENTS THAT ARE
5 SUBMITTED BY HER --

6 THE COURT: THERE'S QUITE A BIT OF INFORMATION THAT
7 YOU'D LIKE TO DO?

8 MR. LEEMING: YES.

9 THE COURT: OKAY. WELL, I'D LIKE TO GIVE THE
10 GOVERNMENT SOME TIME TO LOOK IT OVER, THINK ABOUT IT, AND MAYBE
11 WE CAN DEAL WITH IT OVER THE LUNCH BREAK.

12 NOW, THE ONE QUICK ISSUE I HAD IS I WANT YOU TO RESUBMIT
13 YOUR JOINT STIPULATION TO RENUMBER CERTAIN MONEY LAUNDERING
14 COUNTS TO MAKE IT CLEAR WE ARE NOT RENUMBERING THE COUNTS
15 FOREVER IN THE WHOLE CASE. WE'RE JUST RENUMBERING THEM FOR THE
16 PURPOSES OF THE JURY INSTRUCTIONS AND THE VERDICT FORM TO
17 PREVENT THE JURY FROM SPECULATING ABOUT THE MISSING COUNTS.

18 BUT FOR ANY JUDGMENT IN THIS CASE, WHETHER IT'S AN
19 ACQUITTAL OR A CONVICTION, WE WILL USE THE ORIGINAL GRAND JURY
20 INDICTMENT COUNTS. DOES THAT MAKE SENSE?

21 MR. LEEMING: THAT MAKES PERFECT SENSE, YOUR HONOR.

22 THE COURT: I JUST WANT US TO BE ABLE TO TRANSLATE IT
23 BACK AND FORTH. THE STIPULATION CAUSED OUR CLERK'S OFFICE A
24 BIG CONCERN, AND SO I RELAYED TO THEM THAT THIS IS STRICTLY
25 JUST KIND OF COSMETIC FOR THE JURY AND THAT FOR ALL OTHER

1 PURPOSES IN THE CASE, THE PARTIES AND THE COURT WILL ALWAYS
2 TREAT THIS AS THE GRAND JURY COUNTS, AND WE'LL DO THAT
3 TRANSLATION SO IT'S CLEAR FOR THEM. OKAY?

4 MR. LEEMING: AND WOULD YOUR HONOR PREFER THE
5 STIPULATION TO BE WORDED IN JUST THAT WAY?

6 THE COURT: YES, BECAUSE THIS -- THIS SAYS THAT THE
7 COUNTS WILL BE RENUMBERED AS FOLLOWS, WHICH MAKES IT SEEM AS IF
8 WE'RE JUST COMPLETELY DOING THAT FOR THE WHOLE CASE, AND THAT'S
9 GOING TO CAUSE OUR CLERK'S OFFICE A HUGE AMOUNT OF PROBLEMS.

10 SO I'D LIKE IT TO BE CLARIFIED THAT THIS IS SOLELY FOR THE
11 JURY INSTRUCTIONS AND THE VERDICT FORM TO PREVENT JURY
12 SPECULATION ABOUT MISSING COUNTS.

13 BUT REGARDLESS OF WHETHER THERE'S AN ACQUITTAL OR A
14 CONVICTION OR WHATEVER, THE ULTIMATE JUDGMENT WILL USE THE
15 ORIGINAL NUMBERING OF THE COUNTS IN THE INDICTMENT, YOU KNOW,
16 AND ULTIMATELY IF THERE IS ANY SENTENCING, IT WILL ALSO BE
17 ACCORDING TO THOSE ORIGINAL INDICTMENT COUNT NUMBERS, AND THAT
18 THIS IS JUST COSMETIC FOR THE JURY. IT'S NOT UNDERLYING OR
19 CHANGING ANYTHING THE GRAND JURY DID.

20 SO IF YOU COULD RESUBMIT THAT? THERE'S NO HURRY ON IT. I
21 THINK WE'RE ALL -- YOU KNOW, YOU ALL HAVE STIPULATED AND I
22 UNDERSTAND WHAT YOU WANT TO DO.

23 BUT IF YOU COULD SUBMIT THAT, I DON'T KNOW, NEXT WEEK?
24 WHENEVER YOU HAVE TIME.

25 MR. SCHENK: YES, YOUR HONOR.

1 THE COURT: THAT WOULD HELP FOR OUR CLERK'S OFFICE AS
2 WELL.

3 MR. LEEMING: THANK YOU, YOUR HONOR.

4 THE COURT: OKAY. THANK YOU. LET'S BRING IN OUR
5 JURY.

6 AND CAN YOU BRING IN MR. OLMSTEAD? LET'S GO AHEAD AND
7 HAVE HIM ON THE STAND, PLEASE.

8 (JURY IN AT 9:11 A.M.)

9 THE COURT: ALL RIGHT. WELCOME BACK. PLEASE TAKE A
10 SEAT. GOOD MORNING.

11 PLEASE TAKE A SEAT EVERYONE.

12 AND MAYBE WE CAN WORK OUT A SYSTEM THAT WHEN ALL 13 JURORS
13 ARE PRESENT, COULD YOU KNOCK ON THIS DOOR AND THAT WAY WE'LL
14 KNOW THAT EVERYONE IS HERE? OKAY. THANK YOU.

15 AND BY "THIS DOOR," I MEAN THE DOOR TO THE COURTROOM.

16 PLEASE TAKE A SEAT EVERYONE.

17 MR. OLMSTEAD, YOU ARE STILL UNDER OATH.

18 PLEASE PROCEED WITH THE DIRECT EXAMINATION.

19 (RANDALL OLMSTEAD, PLAINTIFF'S WITNESS, WAS PREVIOUSLY
20 SWORN.)

21 MR. KALEBA: THANK YOU, YOUR HONOR.

22 **DIRECT EXAMINATION (RESUMED)**

23 BY MR. KALEBA:

24 Q. GOOD MORNING.

25 A. GOOD MORNING.

1 Q. WHEN WE BROKE, WE WERE LOOKING AT SOME E-MAILS THAT YOU'D
2 EXCHANGED WITH MS. LAMBERT AND MS. ALEXANDER.

3 DO YOU SEE EXHIBIT NUMBER 84A IN FRONT OF YOU, AND PAGE
4 1607 ON THE BOTTOM?

5 A. YES, I'M ON PAGE 1607.

6 Q. OKAY. I WANT TO LOOK AT THE E-MAIL THAT'S ON THE VERY
7 TOP. IT'S FROM YOU TO MS. LAMBERT AND MS. ALEXANDER.

8 A. OKAY, YES.

9 Q. OKAY. AND COULD YOU READ THE FIRST SENTENCE? IT SAYS
10 "THANK YOU."

11 A. IT SAYS, "THANK YOU BOTH. I WILL HAVE A CHECK TO YOU
12 LATER THIS WEEK. RANDY."

13 Q. OH, SORRY. DO YOU SEE THE SENTENCE THAT SAYS -- PAGE --
14 IT'S ON THE SCREEN, "THANK YOU, AND IF POSSIBLE" --

15 A. "THANK YOU, AND IF POSSIBLE CAN YOU MAIL OUT OR SCAN THE
16 PAGES OF THE AGREEMENT WITH BARBRA'S SIGNATURE ON THEM THAT
17 WOULD BE GREAT."

18 Q. OKAY. WHY DID YOU REQUEST A SIGNED COPY OF THE AGREEMENT?

19 A. BECAUSE HAVING AN EXECUTED CONTRACT REQUIRES BOTH
20 SIGNATURES, SO I WANTED TO MAKE SURE THAT I HAD THAT FOR MY
21 RECORDS.

22 Q. AND WHY DID YOU ASK FOR BARBRA'S SIGNATURE?

23 A. BECAUSE SHE WAS THE MANAGING MEMBER, PRESIDENT, CEO OF THE
24 COMPANY. SO --

25 Q. AND WAS THAT IMPORTANT TO YOU?

1 A. YES.

2 Q. DID YOU RECEIVE A SIGNED COPY BY MS. ALEXANDER?

3 A. YES, I DID.

4 Q. OKAY. COULD YOU TURN TO 84B AND TAKE A LOOK AT THIS
5 DOCUMENT?

6 A. I'M SORRY. I'M NOT FINDING THAT.

7 MR. LEEMING: CAN WE HAVE A PAGE REFERENCE ON THAT,
8 COUNSEL?

9 MR. KALEBA: AT THE BOTTOM IS 1608.

10 MR. LEEMING: OKAY.

11 THE WITNESS: OKAY. THAT'S A CHECK THERE, YES.

12 BY MR. KALEBA:

13 Q. OKAY. COULD YOU IDENTIFY THIS DOCUMENT, PLEASE?

14 A. YES. THIS WAS THE CHECK THAT I SENT TO APS FUNDING.

15 Q. IS THAT YOUR SIGNATURE?

16 A. NO. THAT WAS A BANK GENERATED CHECK.

17 MR. KALEBA: OKAY. MOVE TO ADMIT 84B, YOUR HONOR.

18 MR. LEEMING: NO OBJECTION.

19 THE COURT: IT'S ADMITTED.

20 (PLAINTIFF'S EXHIBIT 84B WAS ADMITTED IN EVIDENCE.)

21 THE COURT: GO AHEAD, PLEASE.

22 MR. KALEBA: PLEASE PUBLISH IT.

23 Q. AT THE TOP THERE IS YOUR NAME; IS THAT RIGHT?

24 A. CORRECT.

25 Q. AND BELOW IT THERE'S A NAME CALLED ALPHA VISION. WHAT'S

1 THAT?

2 A. THAT'S MY COMPANY, ALPHA VISION COMPUTERS, INC.

3 Q. OKAY. AND IT WAS PAID TO THE ORDER OF WHOM?

4 A. APS FUNDING, INC.

5 Q. AND WHO, IN YOUR UNDERSTANDING, WAS APS FUNDING, INC.?

6 A. BARBRA ALEXANDER'S COMPANY.

7 Q. OKAY. ON THE BOTTOM THERE'S A NOTE THAT SAYS GREENLIGHT
8 FUND, 40K.

9 A. YES.

10 Q. OKAY. WHAT WAS GREENLIGHT FUND?

11 A. GREENLIGHT WAS THE INVESTMENT FUND THAT I INVESTED IN,
12 THAT BARBRA WAS OFFERING INVESTING IN.

13 Q. COULD YOU TURN TO 84C, PLEASE?

14 A. OKAY.

15 Q. COULD YOU IDENTIFY THIS DOCUMENT?

16 A. YES. THIS WAS A LETTER THAT WAS MAILED TO ME FROM BARBRA.

17 Q. AND IS THIS A COPY OF THAT LETTER?

18 A. YES, IT IS.

19 Q. OKAY. HOW DID YOU RECEIVE THIS LETTER?

20 A. THROUGH REGULAR MAIL.

21 MR. KALEBA: YOUR HONOR, WE MOVE TO ADMIT 84C.

22 THE COURT: ANY OBJECTION?

23 MR. LEEMING: NO OBJECTION.

24 THE COURT: ALL RIGHT. IT'S ADMITTED.

25 (PLAINTIFF'S EXHIBIT 84C WAS ADMITTED IN EVIDENCE.)

1 THE COURT: GO AHEAD, PLEASE.

2 MR. KALEBA: PLEASE PUBLISH IT.

3 Q. AT THE BOTTOM THERE'S HANDWRITTEN WRITING. DID YOU PUT
4 THAT WRITING THERE?

5 A. NO, I DID NOT.

6 Q. WAS IT ON THE COPY OF THE LETTER THAT YOU RECEIVED?

7 A. YES.

8 Q. WHAT DOES IT SAY?

9 A. "FIRST INVESTOR CHECK ENCLOSED WITH THIS LETTER."

10 Q. WAS THERE A CHECK ENCLOSED WITH THE LETTER? NOT IN THIS
11 EXHIBIT, BUT DO YOU RECALL RECEIVING A CHECK?

12 A. THERE MIGHT HAVE BEEN. I DON'T REMEMBER.

13 Q. AT THE TIME WERE YOU RECEIVING INTEREST CHECKS FOR YOUR
14 INVESTMENT?

15 A. YES, I WAS.

16 Q. AND HOW MUCH PER MONTH DID YOU RECEIVE?

17 A. AT THIS POINT I WAS RECEIVING \$400 PER MONTH.

18 Q. I'D LIKE TO CHANGE NOW TO EXHIBIT NUMBER 79.

19 A. OKAY. I'M THERE.

20 Q. OKAY. WOULD YOU TAKE A MOMENT TO REVIEW THESE DOCUMENTS
21 AND PLEASE IDENTIFY WHAT THEY ARE?

22 A. THE FIRST DOCUMENT IS THE GREENLIGHT FUND SUBSCRIPTION
23 AGREEMENT THAT I SIGNED WITH MY SIGNATURE; THE SECOND DOCUMENT
24 IS THE GREENLIGHT FUND PRIVATE PLACEMENT MEMORANDUM; THE THIRD
25 DOCUMENT IS THE GREENLIGHT FUND CONFIDENTIAL INVESTOR

1 SUITABILITY STATEMENT WHICH I COMPLETED; AND THE GREENLIGHT --
2 THE NEXT DOCUMENT IS THE GREENLIGHT FUND OPERATING AGREEMENT.

3 Q. OKAY. DID YOU RECEIVE THESE DOCUMENTS FROM APS?

4 A. YES, I DID.

5 Q. AND ARE THESE THE DOCUMENTS THAT YOU WERE REFERRING TO IN
6 THE PRIOR E-MAILS WE SAW WHEN YOU REQUESTED COPIES OF THE
7 INVESTMENT DOCUMENTS?

8 A. YES.

9 Q. AND DID YOU REVIEW THESE DOCUMENTS PRIOR TO INVESTING?

10 A. YES, I DID.

11 MR. KALEBA: WE MOVE TO ADMIT EXHIBIT NUMBER 79, YOUR
12 HONOR.

13 MR. LEEMING: NO OBJECTION.

14 THE COURT: IT'S ADMITTED.

15 (PLAINTIFF'S EXHIBIT 79 WAS ADMITTED IN EVIDENCE.)

16 THE COURT: GO AHEAD, PLEASE.

17 BY MR. KALEBA:

18 Q. OKAY. WOULD YOU PLEASE TURN TO PAGE 2 OF EXHIBIT 79?

19 AND IF YOU CAN PUBLISH THAT?

20 AND IF WE LOOK AT PARAGRAPH 2, ACCEPTANCE.

21 A. YES.

22 Q. OKAY. WOULD YOU READ THE FIRST SENTENCE?

23 A. "ACCEPTANCE: OBLIGATION TO PURCHASE. UPON ACCEPTANCE,

24 THIS SUBSCRIPTION WILL OBLIGATE ME TO PURCHASE THE NUMBER OF

25 UNITS SHOWN IN SECTION 6 OF THIS SUBSCRIPTION AGREEMENT FOR THE

1 PURCHASE PRICE OF \$40,000 FOR THE MINIMUM PURCHASE OF FOUR
2 CLASS A UNITS."

3 Q. OKAY. WHAT WAS YOUR UNDERSTANDING OF FOUR CLASS A UNITS?

4 A. THEY WERE UNITS THAT, THAT -- TO INVEST IN THIS, TO INVEST
5 IN THIS INVESTMENT, YES.

6 Q. OKAY. WAS THIS A POOLED INVESTMENT?

7 A. UM --

8 Q. IS THAT YOUR UNDERSTANDING?

9 A. YES, YES.

10 Q. AND DID A UNIT REFER TO A PORTION OF THE POOL OF THE
11 OVERALL INVESTMENT?

12 A. YES.

13 Q. WOULD YOU TURN TO PAGE 3? DID YOU COMPLETE THIS SECTION
14 WITH THE HANDWRITING?

15 A. YES, I DID. THAT'S MY HANDWRITING.

16 Q. TURN TO PAGE 4. IS THAT YOUR SIGNATURE?

17 A. YES, IT IS.

18 Q. TURN TO PAGE 5. WHAT IS THIS DOCUMENT?

19 A. PAGE 5 IS THE -- THAT WAS MY SIGNATURE PAGE; AND THEN I
20 BELIEVE THIS IS THE SIGNATURE PAGE THAT, THAT MS. ALEXANDER AND
21 MS. PINA SIGNED ACCEPTING ME INTO THE, INTO THE GREENLIGHT
22 FUND.

23 Q. DID YOU RECEIVE THIS SIGNATURE PAGE AFTER OR BEFORE YOU
24 COMPLETED YOUR, YOUR AGREEMENT AND SENT IT?

25 A. AFTER.

1 Q. WOULD YOU TURN TO THE PRIOR PAGE, PAGE 4. YOUR SIGNATURE
2 PAGE IS DATED WHICH DATE?

3 A. 10-31-08.

4 Q. OKAY. AND IF YOU TURN TO THE ACCEPTANCE PAGE?

5 A. 10-31-2008.

6 Q. IF YOU WOULD TURN TO PAGE 9, PLEASE.

7 A. OKAY.

8 Q. DO YOU SEE THE DESCRIPTION OF THE COMPANY AT THE TOP?

9 A. YES.

10 Q. COULD YOU PLEASE READ THE FIRST TWO SENTENCES?

11 A. SURE. "THE COMPANY: THE GREENLIGHT FUND, LLC, A
12 CALIFORNIA LIMITED LIABILITY COMPANY, WAS FORMED ON JUNE 1ST,
13 2008 TO RAISE A POOL OF CAPITAL TO BE USED FOR SHORT-TERM
14 FINANCING. THE COMPANY WILL MAKE LOANS FOR PURPOSES WHICH MAY
15 INCLUDE BUT NOT BE LIMITED TO THE FOLLOWING: THE ACQUISITION
16 OF LAND OR RESIDENTIAL OR COMMERCIAL PROPERTY, PROPERTY
17 IMPROVEMENTS AND ENHANCEMENT, AND MISCELLANEOUS FINANCING AND
18 EXPENDITURES.

19 "TYPICALLY, FOR EACH LOAN, THE COMPANY WILL CHARGE 10 TO
20 15 PERCENT ANNUAL INTEREST, WITH AN ADDITIONAL UP-FRONT PAYMENT
21 OF POINTS AND FEES EQUAL TO 1 TO 10 PERCENT. THE LOANS ARE FOR
22 TERMS FROM 6 TO 12 MONTHS, BUT MAY BE LONGER AT THE DISCRETION
23 OF THE MANAGING MEMBER."

24 Q. DID YOU REVIEW THIS STATEMENT PRIOR TO COMPLETING THE --
25 PRIOR TO DOING YOUR INVESTMENT?

1 A. YES, I DID.

2 Q. IS THIS STATEMENT CONSISTENT WITH THE STATEMENTS THAT WERE
3 MADE TO YOU BY MS. ALEXANDER AND MS. LAMBERT?

4 A. YES. THEY EMPHASIZED THAT THEY ALWAYS INVESTED -- PER
5 SOME OF THE PREVIOUS E-MAILS WE REVIEWED, THEY REASSURED ME
6 THAT ALL OF THE INVESTMENTS WOULD BE SECURED BY A DEED OF TRUST
7 OR A MORTGAGE. SO THAT WAS IMPORTANT TO ME, YES.

8 Q. OKAY. DO YOU SEE THE PHRASE "MISCELLANEOUS FINANCING AND
9 EXPENDITURES"?

10 A. YES.

11 Q. WHAT WAS YOUR UNDERSTANDING OF THAT TERM?

12 A. I WOULD THINK OF THAT AS BEING --

13 MR. LEEMING: OBJECTION. SPECULATION, NO FOUNDATION.

14 THE COURT: OVERRULED.

15 GO AHEAD, PLEASE.

16 THE WITNESS: TO MY UNDERSTANDING, THIS WAS FOR COSTS
17 THAT MIGHT BE ASSOCIATED WITH SECURING A PIECE OF PROPERTY,
18 WHICH MIGHT INCLUDE ESCROW FEES, OTHER FEES OF THAT NATURE WHEN
19 ACQUIRING A PIECE OF PROPERTY.

20 BY MR. KALEBA:

21 Q. DID THIS INCLUDE FINANCING OR EXPENDITURES UNRELATED TO
22 REAL ESTATE?

23 A. NO, I DID NOT THINK SO.

24 Q. ALL RIGHT. BELOW IT, THE NEXT PARAGRAPH IS THE MANAGING
25 MEMBER.

1 A. OKAY.

2 Q. COULD YOU READ THE FIRST SENTENCE, PLEASE?

3 A. "MANAGING MEMBER: THE MANAGING MEMBER IS APS FUNDING,
4 INC., A CALIFORNIA CORPORATION, FORMERLY A&P PROPERTIES, INC.
5 THE PRINCIPALS OF APS FUNDING, INC. ARE BARBRA ALEXANDER,
6 MICHAEL SWANSON AND BETH PINA."

7 Q. OKAY. DID YOU EVER HAVE ANY DEALINGS WITH MR. SWANSON OR
8 MS. PINA?

9 A. NO.

10 Q. TURN TO PAGE 11, PLEASE. THERE'S A STATEMENT OF RISKS.
11 DO YOU SEE THAT, STARTING AT PARAGRAPH 6?

12 A. YES.

13 Q. OKAY. PULL UP THAT FIRST PARAGRAPH.
14 COULD YOU READ THE FIRST SENTENCE?

15 A. YES. "GENERAL RISKS OF REAL ESTATE INVESTMENT. THE
16 COMPANY WILL BE SUBJECT TO THE RISKS INHERENT IN THE MAKING OF
17 LOANS SECURED BY REAL PROPERTY, INCLUDING CHANGES IN NATIONAL
18 AND LOCAL ECONOMIC CONDITIONS ADVERSELY AFFECTING REAL ESTATE
19 VALUES, DECLINE IN DEMAND FOR RESIDENTIAL AND COMMERCIAL REAL
20 ESTATE, FLUCTUATING COST, INTEREST RATES, AND AVAILABILITY OF
21 REAL ESTATE FINANCING, AND IMPOSITION OF REGULATORY
22 RESTRICTIONS WHICH MAY AFFECT VALUES, AMONG OTHER FACTORS."

23 Q. OKAY. IF YOU COULD READ THE NEXT PARAGRAPH, PLEASE,
24 CONCERNING THE JUNIOR LIEN HOLDER AND FORECLOSURE.

25 A. "JUNIOR LIEN HOLDER AND FORECLOSURE. MANY OF THE LOANS TO

1 BE MADE BY THE COMPANY MAY NOT BE SECURED BY A FIRST DEED OF
2 TRUST. SOME WILL BE SECOND AND SOME MAY EVEN BE IN THIRD
3 POSITION."

4 Q. OKAY. IF YOU CAN STOP RIGHT THERE.

5 THESE ADVISEMENTS OF THESE RISKS, WAS IT CONSISTENT WITH
6 YOUR UNDERSTANDING THAT THE GREENLIGHT FUND WOULD BE USED FOR
7 INVESTING IN REAL ESTATE?

8 A. YES.

9 Q. IS THERE A STATEMENT IN THIS DOCUMENT, IN THIS PARAGRAPH,
10 ABOUT RISKS OF INVESTMENT FOR THINGS OTHER THAN REAL ESTATE?

11 A. NO.

12 Q. DID ANYBODY EVER -- FROM THE COMPANY EVER TELL YOU THAT
13 THEY WOULD BE MAKING INVESTMENTS IN THINGS OTHER THAN REAL
14 ESTATE?

15 A. NO.

16 Q. OKAY. WITH RESPECT TO THE LIEN HOLDER'S STATUS, WERE YOU
17 ADVISED -- WAS IT IMPORTANT TO YOU THAT THE LOANS WOULD BE
18 SECURED BY DEEDS OF TRUST?

19 A. YES.

20 Q. OKAY. DID YOU UNDERSTAND THAT THERE COULD BE A FIRST
21 DEED, A SECOND DEED, OR EVEN A THIRD DEED?

22 A. YES.

23 Q. BUT THERE WAS GOING TO BE A DEED OF TRUST?

24 A. CORRECT.

25 Q. OKAY. PAGE 16, PLEASE.

1 MR. LEEMING: EXCUSE ME. 60?

2 MR. KALEBA: 16.

3 MR. LEEMING: SORRY. THANK YOU.

4 BY MR. KALEBA:

5 Q. AND THE FIRST PARAGRAPH UNDER THE COMPANY. OKAY. CAN YOU
6 READ THE SENTENCE THAT STARTS "THEREFORE, THE COMPANY
7 SPECIALIZES"?

8 A. "THEREFORE, THE COMPANY SPECIALIZES IN MAKING SHORT-TERM,
9 FIXED RATE LOANS TYPICALLY USED FOR PROPERTY ACQUISITIONS,
10 ENHANCEMENTS, IMPROVEMENTS, AND NEW CONSTRUCTION, AS WELL AS
11 FOR BRIDGE LOANS AND MISCELLANEOUS FINANCING AND EXPENDITURES."

12 Q. OKAY. IS THIS -- DID YOU EVER HAVE ANY DISCUSSIONS WITH
13 MS. ALEXANDER OR MS. LAMBERT ABOUT WHAT'S CALLED HARD MONEY
14 LENDING?

15 A. I MEAN, I UNDERSTOOD THAT THAT'S WHAT THESE BRIDGE LOANS
16 WERE IS THAT THEY WERE --

17 MR. LEEMING: OBJECTION. NONRESPONSIVE.

18 THE COURT: OVERRULED.

19 GO AHEAD. YOU MAY ANSWER.

20 THE WITNESS: IT WAS, TO MY UNDERSTANDING, THAT
21 BRIDGE LOANS ARE VERY SIMILAR TO HARD MONEY LOANS, AND SO I DID
22 UNDERSTAND THAT THAT'S HOW THEY WERE ABLE TO ACHIEVE SUCH HIGH
23 INTEREST RATES FOR THESE LOANS.

24 BY MR. KALEBA:

25 Q. OKAY. BUT THE LOANS THAT WERE TO BE MADE WERE TO BE

1 FLEXIBLE, SHORT-TERM REAL ESTATE LOANS?

2 MR. LEEMING: LEADING. OBJECTION.

3 BY MR. KALEBA:

4 Q. IS THAT TRUE?

5 A. YES.

6 THE COURT: THAT IS A LEADING QUESTION.

7 MR. KALEBA: I'M READING FROM THE PARAGRAPH HERE,
8 FLEXIBLE --

9 MR. LEEMING: OBJECTION.

10 BY MR. KALEBA:

11 Q. WAS IT YOUR UNDERSTANDING THAT THESE LOANS WERE GOING TO
12 BE FLEXIBLE, SHORT-TERM REAL ESTATE LOANS?

13 A. YES.

14 Q. WAS THIS IMPORTANT TO YOU?

15 A. YES.

16 Q. PAGE 18, PLEASE.

17 THE COURT: I OVERRULE THE OBJECTION MADE AT 9:28:52,
18 JUST TO CLEAR UP THE RECORD.

19 MR. KALEBA: THANK YOU, YOUR HONOR.

20 MR. LEEMING: THANK YOU, YOUR HONOR.

21 THE COURT: GO AHEAD, PLEASE.

22 BY MR. KALEBA:

23 Q. BEFORE WE READ THIS, WERE YOU TOLD ANYTHING BY MS. LAMBERT
24 OR MS. ALEXANDER ABOUT HOW THE MANAGING PARTNERS WOULD BE
25 COMPENSATED?

1 MR. LEEMING: OBJECTION. VAGUE AS TO WHOM.

2 THE COURT: SUSTAINED.

3 BY MR. KALEBA:

4 Q. PRIOR TO INVESTING, WERE YOU EVER TOLD BY MS. ALEXANDER OR
5 MS. LAMBERT ABOUT HOW THE MANAGING PARTNERS WOULD BE
6 COMPENSATED?

7 MR. LEEMING: SAME OBJECTION.

8 THE COURT: IT'S JUST "WERE YOU EVER TOLD," SO I'M
9 GOING TO OVERRULE THE OBJECTION.

10 THE WITNESS: NOTHING WAS SPECIFICALLY MADE IN
11 REFERENCE WITH MY CORRESPONDENCE WITH THEM, BUT I WAS UNDER THE
12 IMPRESSION THAT INVESTORS WOULD BE PAID FIRST.

13 MR. LEEMING: OBJECTION. SPECULATION.

14 BY MR. KALEBA:

15 Q. OKAY. COULD YOU EXPLAIN WHY --

16 THE COURT: OVERRULED.

17 GO AHEAD.

18 BY MR. KALEBA:

19 Q. COULD YOU PLEASE EXPLAIN THE BASIS FOR THAT UNDERSTANDING?

20 A. BECAUSE HERE IN THIS PARTICULAR DOCUMENT, IT SPECIFICALLY
21 SPELLS OUT THAT CLASS A MEMBERS, WHICH IS WHAT I WAS, WOULD BE
22 BEING PAID 12 PERCENT ON THEIR -- ON THAT. SO THEY WERE IN
23 FIRST POSITION AS FAR AS PAYMENTS OF ANY INCOME GENERATED BY
24 THE INVESTMENTS THEY MADE.

25 Q. OKAY. WERE YOU EVER TOLD THAT THE PARTNERS WOULD TAKE

1 COMPENSATION FROM THE INVESTORS BEFORE INVESTING YOUR MONEY?

2 A. NO, I WAS NEVER TOLD THAT.

3 Q. WOULD THAT HAVE BEEN IMPORTANT TO YOU?

4 A. VERY.

5 Q. WHY?

6 A. BECAUSE I CERTAINLY WOULDN'T WANT THEM TO BE PAID BEFORE I
7 WAS PAID MY INTEREST PAYMENTS.

8 Q. SO WHAT DID YOU THINK -- WHAT WAS YOUR UNDERSTANDING ON
9 HOW THE PARTNERS WOULD MAKE MONEY ON THIS?

10 A. THEY WOULD MAKE MONEY ON WHATEVER RESIDUALS WERE LEFT
11 AFTER THEY PAID THE INVESTORS.

12 Q. WHAT DO YOU MEAN BY "RESIDUALS"?

13 A. LET'S JUST SAY THAT THEY'RE EARNING BETWEEN 10 AND 15
14 PERCENT ON THEIR LOAN, AND THEY'VE ALSO RECEIVED SOME POINTS UP
15 FRONT, THAT ALL OF THOSE -- ALL OF THAT INCOME THERE AFTER
16 PAYING OFF INVESTORS, WHATEVER RESIDUALS WERE LEFT, WOULD BE
17 THEIR PROFIT OF, OF DOING THE -- OF MANAGING THE INVESTMENT FOR
18 US.

19 Q. OKAY. CAN WE PLEASE TURN TO PAGE 25? AND DO YOU SEE THIS
20 DOCUMENT?

21 A. YES.

22 Q. OKAY. WHAT IS THIS?

23 A. THIS IS THE CONFIDENTIAL INVESTOR SUITABILITY STATEMENT.

24 Q. TAKE A MOMENT TO LOOK AT THE NEXT PAGES. DID YOU COMPLETE
25 THIS FORM?

1 A. YES, I DID.

2 Q. I'D LIKE TO TURN TO PAGE 28, AND STARTING WITH QUESTION
3 NUMBER 14.

4 A. I'M SORRY. WHAT PAGE WAS THAT?

5 Q. PAGE 28.

6 A. PAGE 28, OKAY.

7 Q. STARTING WITH QUESTION 14.

8 A. UM-HUM.

9 Q. OKAY. AT THE TIME, IT SAYS HERE YOU ARE AN INDIVIDUAL
10 WITH A COMBINED NET WORTH OF YOU AND SPOUSE OF 1 MILLION TO
11 4,999,000?

12 A. CORRECT.

13 Q. WAS THAT A TRUE STATEMENT AT THE TIME?

14 A. YES.

15 Q. AND THE BELOW STATEMENTS, 15, 16, AND 17 CONCERNING YOUR
16 GROSS INCOME, WERE THESE TRUE STATEMENTS AT THE TIME?

17 A. YES. YES.

18 Q. OKAY. IF YOU COULD TURN TO PAGE 29. QUESTION NUMBER 20,
19 THERE'S A QUESTION ABOUT HOW MUCH HAVE YOU INVESTED IN LIMITED
20 LIABILITY COMPANY UNITS, LIMITED PARTNERSHIP INTERESTS, TAX
21 SHELTERED INVESTMENTS, OR PRIVATE OFFERINGS OVER THE PAST FIVE
22 YEARS.

23 DO YOU SEE THAT QUESTION?

24 A. YES.

25 Q. WHAT WAS YOUR ANSWER?

1 A. APPROXIMATELY 100,000.

2 Q. COULD YOU PLEASE DESCRIBE WHAT YOUR BACKGROUND WAS BEHIND
3 THIS 100,000?

4 A. I HAD OTHER REAL ESTATE INVESTMENTS. I WAS INVESTED IN A,
5 IN ANOTHER COMPANY SIMILAR TO THE GREENLIGHT FUND THAT DID
6 FIRST TRUST DEEDS.

7 Q. TURN TO PAGE 32, PLEASE.

8 A. OKAY.

9 Q. THIS IS THE OPERATING AGREEMENT. DID YOU REVIEW THIS
10 PRIOR TO INVESTING?

11 A. YES, I DID.

12 Q. COULD YOU PLEASE READ PARAGRAPH 1.4, WHICH STATES THE
13 COMPANY BUSINESS.

14 A. "THE COMPANY'S BUSINESS IS THE UNDERWRITING AND ISSUING OF
15 SHORT-TERM, FIXED INTEREST RATE LOAN SECURED BY REAL ESTATE,
16 AND TO DO ALL OTHER ACTS NECESSARY OR BENEFICIAL TO THE
17 ACHIEVEMENT OF THE COMPANY'S BUSINESS."

18 Q. OKAY. IS THIS STATEMENT CONSISTENT WITH THE
19 REPRESENTATIONS THAT WERE MADE TO YOU BY MS. LAMBERT OR
20 MS. ALEXANDER PRIOR TO YOUR INVESTMENT?

21 A. YES.

22 Q. TURN TO PAGE 35, PLEASE, PARAGRAPH 3.2, DISTRIBUTIONS.
23 DO YOU SEE 3.21A1?

24 A. YES.

25 Q. THERE IS A LIST OF PRIORITY. CAN YOU TAKE A MOMENT TO

1 REVIEW THOSE?

2 A. OKAY, YES.

3 Q. AND IS THIS SCHEDULE OF WHO GETS PAID IN WHAT ORDER
4 CONSISTENT WITH YOUR UNDERSTANDING OF HOW THE FUND WAS TO
5 OPERATE?

6 A. YES.

7 Q. PAGE 38, PLEASE, PARAGRAPH 4.2. DO YOU SEE THE STATEMENT
8 IN THE MIDDLE, "THE COMPANY WILL USE THE CASH BASIS METHOD FOR
9 ACCOUNTING"?

10 A. YES.

11 Q. WERE YOU EVER NOTIFIED BY ANYONE AT THE COMPANY ABOUT
12 CHANGING THE ACCOUNTING METHOD AT ANY TIME?

13 A. NO, I WAS NOT.

14 Q. OKAY. DID YOU MAKE A SECOND INVESTMENT WITH APS?

15 A. YES, I DID.

16 Q. I'D LIKE TO DISCUSS THAT INVESTMENT NOW.

17 I'D LIKE TO GO BACK TO THE SECOND BINDER, AND IT'S
18 EXHIBIT -- HAVE YOU LOOK AT EXHIBIT NUMBER 84D.

19 A. OKAY.

20 Q. COULD YOU IDENTIFY THESE STATEMENTS?

21 A. YES. THESE WERE E-MAILS THAT -- CORRESPONDENCE BETWEEN
22 MYSELF AND MS. ALEXANDER ON MY CONSIDERATION OF INVESTING AN
23 ADDITIONAL \$80,000.

24 Q. OKAY. DID YOU WRITE THESE E-MAILS?

25 A. YES. BARBRA AND I DID.

1 MR. KALEBA: OKAY. WE MOVE TO ADMIT 84D, YOUR HONOR.

2 MR. LEEMING: NO OBJECTION.

3 THE COURT: THEY'RE ADMITTED.

4 (PLAINTIFF'S EXHIBIT 84D WAS ADMITTED IN EVIDENCE.)

5 THE COURT: GO AHEAD, PLEASE.

6 MR. KALEBA: I WANT TO START AT THE -- PLEASE PUBLISH
7 THAT.

8 Q. IF YOU COULD START AT THE E-MAIL AT THE BOTTOM.

9 A. OKAY.

10 Q. FIRST IT'S FROM YOU TO, TO MS. ALEXANDER; CORRECT?

11 A. YES.

12 Q. OKAY. WHY DID YOU WRITE DIRECTLY TO MS. ALEXANDER?

13 A. WELL, AGAIN, SHE'S THE, THE MANAGING MEMBER, PRESIDENT,
14 CEO OF THE GREENLIGHT FUND AND APS.

15 Q. WHAT DID YOU MEAN IN THE SENTENCE -- I GUESS COULD YOU
16 READ THAT SENTENCE THAT SAYS "HOW IS EVERYTHING GOING"?

17 A. SURE. "HOW IS EVERYTHING GOING AT APS? CAN YOU VERIFY
18 THAT EVERYTHING IS 'BUSINESS AS USUAL' WITH BOTH APS AND THE
19 GREENLIGHT FUND AS I'M CONSIDERING INVESTING ADDITIONAL FUNDS?"

20 Q. WHAT DID YOU MEAN BY "BUSINESS AS USUAL"?

21 A. I WANTED TO MAKE SURE THAT THERE WEREN'T ANY CHANGES THAT
22 MIGHT AFFECT THEIR ABILITY TO PERFORM ON INVESTING ADDITIONAL
23 MONEY WITH THEM. I WANTED TO MAKE SURE THERE WERE NO FINANCIAL
24 ISSUES THAT I SHOULD BE AWARE OF, LIABILITIES OR FORECLOSURES,
25 THINGS OF THAT NATURE THAT I SHOULD BE AWARE OF.

1 Q. OKAY. AT THIS TIME, JUNE OF 2009, WERE YOU STILL
2 RECEIVING MONTHLY CHECKS FROM APS?

3 A. YES, I WAS.

4 Q. IN THE SECOND -- OR IN THE LAST PARAGRAPH, IT SAYS, "I'VE
5 ATTACHED SOME CORRESPONDENCE FROM MY INITIAL DUE DILIGENCE."

6 WHAT DOES THAT REFER TO?

7 A. WE WENT OVER THESE ON TUESDAY. THESE WERE SOME INITIAL
8 DUE DILIGENCE QUESTIONS THAT I HAD SUBMITTED TO THEM AND I
9 WANTED TO CONFIRM THAT THERE WERE NO CHANGE TO ANY OF THESE
10 QUESTIONS.

11 Q. WERE THESE THE QUESTIONS THAT YOU HAD ATTACHED FROM YOUR
12 PRIOR CORRESPONDENCE WITH MS. LAMBERT AND MS. ALEXANDER?

13 A. YES, THEY WERE.

14 Q. DID YOU RECEIVE A RESPONSE FROM MS. ALEXANDER?

15 A. I DID.

16 Q. IS THAT THE E-MAIL THAT'S DIRECTLY ABOVE THIS?

17 A. YES.

18 Q. COULD YOU PLEASE PUT THAT ON THE SCREEN?

19 OKAY. WHAT WAS THE RESPONSE?

20 A. "HELLO RANDY, THERE WAS NO ATTACHMENT. BUT CONSIDER THIS
21 A CONFIRMATION THAT ABSOLUTELY NOTHING HAS CHANGED IN THE WAY
22 WE, APS OR THE GREENLIGHT FUND, OPERATES. I HOPE THIS ANSWERS
23 YOUR REQUEST. WE ARE HAPPY TO RECEIVE YOUR ADDITIONAL FUNDS
24 AND THEY WILL BE ADDED TO YOUR EXISTING ACCOUNT AS WE DID
25 BEFORE. IF YOU HAVE ANY ADDITIONAL QUESTIONS PLEASE CONTACT

1 ME. "

2 Q. HOW DID YOU INTERPRET THE STATEMENT FROM MS. ALEXANDER
3 THAT "ABSOLUTELY NOTHING HAS CHANGED IN THE WAY" IN HOW THE
4 FUND OPERATES?

5 A. THAT EVERYTHING WAS GOOD, THERE WERE NO CHANGES, THAT THE
6 FUND WAS OPERATING IN -- WAS LIQUID AND THERE WERE NO ISSUES
7 WITH ANY SECURITIES OR MORTGAGES THAT WERE, THAT WERE SECURING
8 THESE INVESTMENTS.

9 Q. DID YOU DECIDE TO MAKE A SECOND INVESTMENT THEN WITH APS?

10 A. I DID.

11 Q. AND DID YOU RELY UPON THIS STATEMENT THAT NOTHING HAS
12 CHANGED IN DETERMINING WHETHER OR NOT TO MAKE AN INVESTMENT?

13 A. I DID.

14 Q. HOW DID YOU WIRE FUNDS THEN TO -- EXCUSE ME. DID YOU
15 LATER THEN SEND FUNDS TO APS?

16 A. YES, I DID.

17 Q. OKAY. PLEASE EXPLAIN HOW YOU DID THAT.

18 A. I DID THAT VIA A BANK CHECK, AN ON-LINE BANK CHECK ISSUED
19 THE SAME WAY I DID THE FIRST ONE.

20 Q. OKAY. TURN TO EXHIBIT 33, PLEASE.

21 YOUR HONOR, WE WOULD MOVE TO ADMIT 33 BASED ON OUR
22 STIPULATION WITH DEFENSE COUNSEL.

23 MR. LEEMING: AND THERE'S NO OBJECTION.

24 THE COURT: THAT'S ADMITTED.

25 (PLAINTIFF'S EXHIBIT 33 WAS ADMITTED IN EVIDENCE.)

1 THE COURT: GO AHEAD, PLEASE.

2 MR. KALEBA: WOULD YOU PLEASE PUBLISH 33? IF YOU
3 COULD FIRST HIGHLIGHT THE BOTTOM HALF OF THIS.

4 Q. OKAY. THERE'S THE LETTERS "ORG" AND THEN THERE'S SOME
5 LETTERS AND NUMBERS AND A NAME BELOW THAT.

6 WHAT'S THAT NAME?

7 A. ALPHA VISION COMPUTERS, INC.

8 Q. OKAY. WHAT WAS ALPHA VISION COMPUTERS, INC.?

9 A. THAT'S MY COMPANY.

10 Q. OKAY. AND THEN THERE'S A REFERENCE BELOW THAT, IT SAYS
11 "OBI."

12 DO YOU SEE THAT?

13 A. YES.

14 Q. OKAY. AND WHAT DOES IT SAY?

15 A. "ADDITIONAL FUNDS FOR GREENLIGHT FUND."

16 Q. OKAY. CAN YOU GO TO THE TOP HALF OF THE DOCUMENT, PLEASE?
17 DO YOU SEE AN AMOUNT LISTED?

18 A. YES. THE AMOUNT IS \$80,000.

19 Q. AND DO YOU SEE A DATE LISTED ABOVE THAT?

20 A. YES. THAT WAS JUNE 24TH, 2009.

21 Q. OKAY. AND THIS IS TO CREDIT WHOSE ACCOUNT? DO YOU SEE A
22 RECIPIENT?

23 A. YES. APS FUNDING, INC.

24 Q. DOES THIS DOCUMENT REFER TO YOUR SECOND INVESTMENT WITH
25 APS?

1 A. YES, IT DOES.

2 Q. COULD YOU TURN TO PAGE 17, PLEASE? OR, SORRY, EXHIBIT 17.

3 COULD YOU IDENTIFY THIS DOCUMENT?

4 A. THIS WAS A DOCUMENT MAILED TO ME FROM BETH PINA CONFIRMING
5 THAT THEY HAD RECEIVED MY ADDITIONAL INVESTMENT OF \$80,000.

6 MR. KALEBA: WE MOVE TO ADMIT 17.

7 MR. LEEMING: NO OBJECTION.

8 THE COURT: IT'S ADMITTED.

9 (PLAINTIFF'S EXHIBIT 17 WAS ADMITTED IN EVIDENCE.)

10 THE COURT: GO AHEAD, PLEASE.

11 BY MR. KALEBA:

12 Q. THE LETTER IS SIGNED BY -- IT SAYS BETH PINA. DID YOU
13 EVER TALK WITH MS. PINA?

14 A. I MIGHT HAVE. I CAN'T RECALL.

15 Q. DO YOU HAVE ANY UNDERSTANDING OF WHAT HER ROLE WITH THE
16 COMPANY WAS?

17 A. SHE WAS THE CHIEF FINANCIAL OFFICER.

18 Q. AFTER YOUR INVESTMENTS OF THE 40,000 AND THE 80,000, DID
19 YOU CONTINUE TO RECEIVE INTEREST PAYMENTS FROM APS?

20 A. YES, I DID.

21 Q. HOW MUCH AND WHEN?

22 A. MONTHLY, AND FOR 1200 AND -- \$1200 PER MONTH.

23 Q. OKAY. DID THAT REPRESENT A PERCENTAGE OF YOUR PRINCIPAL
24 INVESTMENT?

25 A. YES, IT DID, 1 PERCENT PER MONTH.

1 Q. OKAY. WHAT WAS THE ANNUAL THEN?

2 A. THE ANNUAL WAS 12 PERCENT PER YEAR.

3 Q. DID THESE PAYMENTS STOP AT SOME POINT?

4 A. YES, THEY DID.

5 Q. WHEN?

6 A. I RECEIVED MY LAST PAYMENT IN DECEMBER OF 2010.

7 Q. 2000 -- I'M SORRY. WHICH YEAR?

8 A. 2009, EXCUSE ME. YEAH, DECEMBER OF 2009.

9 Q. OKAY. WHAT HAPPENED THEN?

10 A. I RECEIVED A CALL FROM -- A VOICEMAIL FROM
11 BARBRA ALEXANDER EXPLAINING TO ME THAT THERE HAD BEEN AN ISSUE
12 WITH A LOAN THAT THEY WERE WORKING ON AND THAT, THAT MY CHECK
13 MIGHT NOT CLEAR FOR DECEMBER.

14 THAT CHECK DID CLEAR, YET THAT WAS THE LAST CHECK I
15 RECEIVED.

16 Q. DID YOU EVER CONTACT MS. ALEXANDER OR ANYONE AT APS TO ASK
17 FOR THE RETURN OF YOUR PRINCIPAL?

18 A. YES, I DID.

19 Q. WHEN DID YOU DO THAT?

20 A. I DID THAT IN JANUARY OF 2010.

21 Q. HOW MUCH MONEY DID YOU ASK FOR?

22 A. I ASKED FOR \$100,000.

23 Q. OKAY. DID YOU GET YOUR \$100,000?

24 A. NO, I DID NOT.

25 Q. OKAY. WHO DID YOU SPEAK WITH?

1 A. MS. ALEXANDER.

2 Q. WHAT DID YOU SAY?

3 A. I TOLD HER THAT I WAS CONCERNED BECAUSE I WASN'T RECEIVING
4 PAYMENTS AND THAT I WANTED TO COMPLETE THE WITHDRAWAL FUND
5 FORM, AND I DID COMPLETE THAT FORM AND SEND THAT TO HER AND SHE
6 SIGNED IT AND SENT IT BACK TO ME.

7 Q. OKAY. WHY DID YOU ASK YOU FOR 100 AND NOT 120,000?

8 A. WELL, MS. ALEXANDER WAS LEADING ME TO BELIEVE THAT SHE WAS
9 GOING TO GET THINGS CORRECTED AND EVERYTHING WAS GOING TO BE
10 OKAY, BUT I WAS SOMEWHAT CONCERNED.

11 BUT I THOUGHT THIS HAD BEEN A GOOD INVESTMENT UP TO THIS
12 POINT, SO I THOUGHT, WELL, I'LL LEAVE 20,000 IN FOR NOW AND SEE
13 HOW IT GOES.

14 BUT I WANTED TO REDUCE MY RISK BECAUSE I GOT NERVOUS WITH
15 THAT MUCH MONEY ON THE TABLE WITH HER AT THAT POINT.

16 Q. AFTER YOU COMPLETED THE PAPERWORK FOR THE \$100,000, DID
17 YOU RECEIVE THE \$100,000 BACK?

18 A. NO, I DID NOT.

19 Q. DID YOU CONTINUE TO RECEIVE CORRESPONDENCE FROM APS AFTER
20 DECEMBER OF 2009?

21 A. I DID. I -- IN JANUARY I RECEIVED A -- I RECEIVED A
22 STATEMENT LISTING THE AMOUNTS, THE PRINCIPAL, AS WELL AS
23 INTEREST THAT HAD ACCRUED.

24 Q. OKAY. COULD YOU PLEASE TURN TO EXHIBIT NUMBER 23? CAN
25 YOU IDENTIFY THIS DOCUMENT?

1 A. YES. THIS IS THE STATEMENT THAT I RECEIVED IN THE MAIL.

2 Q. FROM WHOM?

3 A. APS FUNDING.

4 Q. DOES THIS RELATE TO YOUR INVESTMENT?

5 A. YES, IT DOES.

6 MR. KALEBA: WE MOVE TO ADMIT 23, YOUR HONOR.

7 MR. LEEMING: NO OBJECTION.

8 THE COURT: IT'S ADMITTED.

9 (PLAINTIFF'S EXHIBIT 23 WAS ADMITTED IN EVIDENCE.)

10 THE COURT: GO AHEAD, PLEASE.

11 BY MR. KALEBA:

12 Q. OKAY. FIRST LOOK AT THE BOTTOM LEFT OF THIS DOCUMENT.

13 WHAT'S THE STATEMENT DATE?

14 A. FEBRUARY 15TH, 2010.

15 Q. WHAT DOES IT SHOW AS THE VALUE OF YOUR INVESTMENT AS OF

16 FEBRUARY 15, 2010?

17 A. TOTAL -- TOTAL ACCOUNT VALUE IS \$122,412.

18 Q. HOW FREQUENTLY DID YOU RECEIVE STATEMENTS LIKE THIS FROM

19 APS?

20 A. THIS WAS THE ONLY STATEMENT I RECEIVED.

21 Q. HOW WAS IT SENT TO YOU?

22 A. MAIL, REGULAR MAIL.

23 Q. OKAY. AT THIS TIME DID YOU BELIEVE THAT APS HAD YOUR

24 MONEY EITHER IN A LOAN OR A BANK ACCOUNT?

25 A. YES.

1 Q. BUT DID YOU EVER ACTUALLY HAVE THE \$122,000 IN AN ACCOUNT
2 THAT YOU CONTROLLED?

3 A. NOT IN AN ACCOUNT I CONTROLLED. THEY CONTROLLED IT.

4 Q. DID YOU EVER RECEIVE THE RETURN OF YOUR MONEY AT ANY TIME?

5 A. NO, I DID NOT.

6 MR. KALEBA: THANK YOU, YOUR HONOR. NO FURTHER
7 QUESTIONS.

8 THE COURT: ALL RIGHT. CROSS-EXAMINATION, PLEASE.

9 MR. LEEMING: YES. THANK YOU.

10 **CROSS-EXAMINATION**

11 BY MR. LEEMING:

12 Q. GOOD MORNING, MR. OLMSTEAD.

13 A. GOOD MORNING.

14 MR. LEEMING: JUST ONE MOMENT, YOUR HONOR.

15 THE COURT: THAT'S FINE. TAKE YOUR TIME.

16 (PAUSE IN PROCEEDINGS.)

17 BY MR. LEEMING:

18 Q. SO MR. OLMSTEAD, MAYBE I MISHEARD YOU, BUT I THOUGHT I
19 HEARD ON DIRECT YOU WORK FOR A COMPANY CALLED S PRO. IS THAT
20 COMPLETELY WRONG ON MY PART?

21 A. THAT'S A DIFFERENT COMPANY.

22 Q. A DIFFERENT COMPANY. WERE YOU ASSOCIATED WITH A COMPANY
23 CALLED S PRO?

24 A. YES.

25 Q. AND WHAT IS S PRO?

1 A. S PRO IS A MANAGEMENT COMPANY.

2 Q. AND WHAT DOES S PRO MANAGE?

3 A. IT MANAGES ASSETS.

4 Q. WHAT KIND OF ASSETS?

5 A. REAL ESTATE ASSETS.

6 Q. OKAY. WHAT'S YOUR ROLE IN S PRO?

7 A. I'M -- I'M THE VICE-PRESIDENT.

8 Q. OKAY. AND YOU -- AT THIS TIME YOU WERE WITH ALPHA VISION
9 COMPUTERS; CORRECT?

10 A. YES.

11 Q. ARE YOU STILL WITH ALPHA VISION?

12 A. YES, I AM.

13 Q. OKAY. SO THIS IS A SECOND BUSINESS YOU HAVE?

14 A. YES, IT IS.

15 Q. AND THIS STARTED AFTER THE EVENTS THAT WE'VE BEEN TALKING
16 ABOUT TODAY?

17 A. I BELIEVE IT WAS FORMED PRIOR TO THAT.

18 Q. PRIOR TO THAT, OKAY.

19 DO YOU -- ARE YOU A MEMBER OF A GROUP CALLED PERFORMANCE
20 CONSULTING GROUP?

21 A. NO.

22 Q. OKAY. HOW ABOUT MASSIVE PASSIVE INCOME? HAVE YOU EVER
23 HEARD OF THAT?

24 A. YES.

25 Q. OKAY. AND WHAT IS YOUR ROLE WITH MASSIVE PASSIVE INCOME?

1 A. THAT'S A SHELL COMPANY THAT NOTHING HAS BEEN DONE WITH.
2 IT WAS SET UP WITH SOME OTHER BUSINESS PARTNERS OF MINE, BUT
3 IT'S A -- A NON-OPERATING COMPANY.

4 Q. OKAY. SO WHAT WAS THE CONCEPT BEHIND MASSIVE PASSIVE
5 INCOME?

6 A. THERE HASN'T BEEN A CONCEPT YET, OTHER THAN WE LIKED THE
7 NAME SO WE ESTABLISHED THAT COMPANY AND HAVE JUST LEFT IT AS A
8 SHELL COMPANY THAT WE MIGHT IN THE FUTURE USE.

9 Q. SO IT'S SORT OF OPEN, IN THE FUTURE SOMETHING MIGHT HAPPEN
10 WITH IT?

11 A. POSSIBLE, YES. OR WE MAY CLOSE IT.

12 Q. ARE YOU ASSOCIATED WITH GET BACK ON YOUR FEET, LLC?

13 A. THAT WAS A COMPANY THAT -- AGAIN, IT WAS SIMILAR TO
14 MASSIVE PASSIVE. I'M NOT ASSOCIATED WITH THAT COMPANY.

15 Q. OKAY. HOW ABOUT MASTERMIND SOLUTIONS?

16 A. YES, THAT WAS ANOTHER SIMILAR EXACT TYPE COMPANY.

17 Q. AND HOW DOES MASTERMIND SOLUTIONS WORK, IF IT DOES?

18 A. IT DOES NOT.

19 Q. IT DOES NOT, OKAY.

20 SO YOU'RE STILL PRESIDENT OF ALPHA VISION COMPUTERS DURING
21 ALL OF THESE THINGS; RIGHT?

22 A. ALPHA VISION COMPUTERS, I SPECIALIZE IN BUSINESS AND
23 TECHNOLOGY CONSULTING.

24 Q. OKAY. AND YOU'VE BEEN DOING THAT SINCE 2001, SIR?

25 A. PRIOR TO THAT EVEN, YES.

1 Q. OKAY. SO LET'S GO BACK TO HOW YOU LEARNED ABOUT APS.

2 YOU HEARD ABOUT IT AT A REAL ESTATE SEMINAR IN LAS VEGAS?

3 A. THAT'S CORRECT.

4 Q. DO YOU REMEMBER THE DATE OF THAT SEMINAR?

5 A. I DON'T. BUT I KNOW IT WAS THE SUMMER OF 2008, I BELIEVE.

6 Q. OKAY. SO RIGHT AROUND THEN?

7 A. UM-HUM.

8 Q. PRETTY HOT IN LAS VEGAS IN THE SUMMER; RIGHT?

9 A. YES.

10 Q. YES. AND YOU WERE TOLD ABOUT IT BY A MR. KASTNER?

11 A. THAT'S CORRECT.

12 Q. WHO IS MR. KASTNER?

13 A. HE WAS AN ACQUAINTANCE THAT I HAD MET AT THAT REAL ESTATE
14 SEMINAR.

15 Q. DID YOU KNOW HIM BEFORE THE SEMINAR?

16 A. I DID NOT.

17 Q. SO YOU MET HIM THERE AND YOU STARTED TALKING BUSINESS?

18 A. YES. WE WERE SHARING OUR CURRENT INVESTMENTS THAT WE HAD.

19 Q. RIGHT. AND DID HE HAVE AN INTEREST IN REAL ESTATE
20 INVESTMENT AS WELL?

21 A. HE WAS INVESTED IN ONE OF MS. ALEXANDER'S FUNDS AND HE
22 TOLD ME THAT HE WAS RECEIVING A 12 PERCENT RETURN PER YEAR.

23 Q. AND YOU SAID TO HIM, "HEY, I'M IN A SIMILAR INVESTMENT,
24 BUT IT ONLY PAYS 10 PERCENT"?

25 A. THAT'S CORRECT.

1 Q. WHAT WAS THAT INVESTMENT?

2 A. THAT INVESTMENT WAS A, A FIRST TRUST DEED IN A COMPANY
3 THAT WAS OPERATING SIMILAR TO MS. ALEXANDER'S COMPANY.

4 Q. IS THAT IN CALIFORNIA?

5 A. YES, IT IS.

6 Q. AND MR. KASTNER TOLD YOU A LITTLE BIT ABOUT MS. ALEXANDER;
7 RIGHT?

8 A. YES. HE SHARED WITH ME THAT SHE HAD A, A RADIO SHOW
9 CALLED MONEY DOTS.

10 Q. HE TOLD YOU THAT SHE HAD A FUND THAT HAD BEEN GOING FOR A
11 WHILE?

12 A. YES.

13 Q. DO YOU REMEMBER IF KASTNER TOLD YOU WHAT KIND OF AN
14 INVESTMENT THAT WAS?

15 A. YES. HE TOLD ME IT WAS REAL ESTATE TRUST DEEDS.

16 Q. DID HE ENCOURAGE YOU TO INVEST? DID HE SAY, "HEY, YOU'VE
17 GOT TO GET INTO THIS"?

18 A. HE WASN'T THAT ENCOURAGING. HE JUST SAID THAT HE WAS
19 HAPPY WITH THE INVESTMENT AND THAT IT HAD BEEN A GOOD
20 INVESTMENT FOR HIM.

21 Q. AND HOW ABOUT YOUR INVESTMENT THAT WAS PAYING 10 PERCENT?
22 WAS THAT A GOOD INVESTMENT FOR YOU AT THAT TIME?

23 A. IT MIGHT HAVE BEEN. ONE OR TWO OF THOSE DEFAULTED, SO --

24 Q. I SEE. AND THOSE DEFAULTS HAD NOTHING TO DO WITH
25 MS. ALEXANDER, I TAKE IT.

1 A. NO.

2 Q. AND SO LET'S UNPACK THAT A LITTLE BIT.

3 YOU WERE IN AN INVESTMENT, AND IT SOUNDS LIKE MORE THAN
4 ONE. IS THAT CORRECT?

5 A. I -- I MIGHT HAVE BEEN IN A COUPLE OF -- THE WAY THAT THIS
6 FUND WORKED WAS THEY HAD OFFERINGS FOR INVESTING IN FIRST TRUST
7 DEEDS AND I MAY HAVE BEEN INVESTED IN SEVERAL OF THOSE. I'M
8 NOT SURE AT THAT TIME IF I HAD OR NOT.

9 Q. OKAY. WAS YOUR UNDERSTANDING OF THAT OTHER COMPANY, WERE
10 THERE SPECIFIC TRUST DEEDS THAT WERE SECURED AGAINST SPECIFIC
11 PROPERTIES IN YOUR NAME?

12 A. THEY WERE NOT IN MY NAME. THEY WERE IN THE COMPANY'S
13 NAME.

14 Q. SO IT WAS SECURITIZED?

15 A. YES, IT WAS SECURITIZED.

16 Q. AND WAS THERE A SIMILAR KIND OF SET OF DOCUMENTS THAT YOU
17 SIGNED WHEN YOU INVESTED IN THOSE, THOSE PROPERTIES?

18 A. YES.

19 Q. SIMILAR DISCLOSURE OF RISKS, THAT KIND OF THING?

20 A. YES.

21 Q. SO WHEN YOU CAME TO CONTACT MS. ALEXANDER'S COMPANY, IT
22 SOUNDS LIKE YOU'D HAD MORE THAN ONE EXPERIENCE INVESTING IN
23 SIMILAR VEHICLES. IS THAT FAIR TO SAY?

24 A. AGAIN, I CAN'T REMEMBER THE TIMING ON THIS OTHER
25 INVESTMENT. I DIDN'T -- I DON'T KNOW THE SPECIFICS, SO I MAY

1 HAVE ONLY INVESTED IN ONE AT THAT POINT.

2 Q. OKAY. BUT CERTAINLY WHEN YOU MET MR. KASTNER AT THE
3 INVESTMENT SEMINAR IN VEGAS, YOU HAD ALREADY DONE THIS KIND OF
4 INVESTMENT; RIGHT?

5 A. YES.

6 Q. IT WAS A SECURITY; CORRECT?

7 A. IT WAS A SECURED INVESTMENT, YES.

8 Q. AND YOU HAD -- BUT IT WAS A SECURITY? IT WASN'T YOUR NAME
9 ON A SPECIFIC DEED OF PROPERTY; CORRECT? YOU BOUGHT SHARES IN
10 THAT COMPANY?

11 A. THAT'S CORRECT, YES.

12 Q. AND ONE OR TWO OR MORE OF THOSE SUBSEQUENTLY DEFAULTED?

13 A. YES.

14 Q. AND THAT WAS ABOUT WHEN? DO YOU RECALL?

15 A. I DON'T EXACTLY. IT'S BEEN WITHIN THE LAST SEVERAL YEARS.

16 Q. SORT OF THE TIME THAT THE REAL ESTATE MARKET STARTED GOING
17 DOWNHILL?

18 A. YES. I DID ALSO, ON SEVERAL OF THEM, RECEIVE MOST OF MY
19 PRINCIPAL BACK.

20 Q. OH, GOOD.

21 A. AS WELL AS INTEREST, YES.

22 Q. SO YOU RESEARCHED APS AND MONEY DOTS AND FOUND THERE WAS
23 NOTHING NEGATIVE THAT YOU COULD FIND OUT ABOUT ANYBODY; RIGHT?

24 A. THAT'S CORRECT.

25 Q. AND THAT WAS BEFORE YOU REACHED OUT TO THEM?

1 A. PROBABLY DURING THAT TIME THAT I WAS CORRESPONDING WITH
2 THEM, I MIGHT HAVE BEEN -- I PROBABLY DID SOME DUE DILIGENCE
3 AND VETTING VIA THE INTERNET PRIOR, AND THEN ALSO DURING MY
4 CORRESPONDENCE WITH THEM.

5 Q. OKAY. WHEN YOU CALLED INTO APS FOR THE FIRST TIME, WAS
6 IT -- DID YOU INITIALLY SPEAK TO MS. ALEXANDER?

7 A. I CAN'T REMEMBER --

8 Q. OKAY.

9 A. -- IF IT WAS INITIALLY MS. ALEXANDER OR MS. LAMBERT, BUT I
10 CERTAINLY HAD CONVERSATIONS WITH BOTH.

11 Q. OKAY. BUT THEY -- AT THE VERY BEGINNING, IT SOUNDS LIKE
12 YOUR INITIAL CONVERSATIONS WERE NOT WITH MS. ALEXANDER, BUT
13 WERE WITH MS. LAMBERT; CORRECT?

14 A. VIA E-MAIL, YES, THEY WERE WITH MS. LAMBERT, YES.

15 Q. OKAY. AND YOU ASKED MS. LAMBERT THOSE DUE DILIGENCE
16 QUESTIONS THAT WE TALKED ABOUT THIS MORNING, AND ALSO BACK ON
17 TUESDAY; RIGHT?

18 A. CORRECT.

19 Q. AND SHE ANSWERED THE QUESTIONS AND THOSE ARE EXHIBIT 84
20 THAT WE WERE LOOKING AT EARLIER; CORRECT?

21 A. YES. I'M -- I CAN'T QUOTE THE EXHIBIT, BUT I CERTAINLY
22 CAN STATE THAT BOTH MS. LAMBERT AND MS. ALEXANDER REASSURED ME
23 OF THEIR ANSWERS ON THOSE QUESTIONS.

24 Q. OKAY. CAN WE BRING UP EXHIBIT 84, PLEASE?

25 MR. KALEBA: WHICH ONE?

1 MR. LEEMING: EXHIBIT 84.

2 MR. KALEBA: WHICH ONE?

3 MR. LEEMING: OH, YES. THIS IS THE ONE I HAVE.

4 (DISCUSSION OFF THE RECORD BETWEEN COUNSEL.)

5 BY MR. LEEMING:

6 Q. LET'S TAKE A LOOK AT 84A AND SEE IF IT'S THE RIGHT ONE.

7 A. 84A?

8 Q. YES, 84A.

9 MR. LEEMING: DID I TURN IT OFF?

10 MS. BURNEY: YES.

11 MR. LEEMING: OH, SORRY. THESE BUTTONS STICK OUT A
12 LITTLE BIT HERE.

13 Q. THERE MAY BE SOME DIFFERENCE OF WHAT'S IN MY COMPUTER AND
14 WHAT'S IN THAT BINDER, SO I'M JUST -- I'M JUST TRYING TO GET UP
15 TO SPEED HERE.

16 YES, OKAY, I'M IN THE RIGHT EXHIBIT HERE.

17 SO LET'S GO DOWN TO THE QUESTIONS YOU ASKED, WHICH ARE ON
18 PAGE -- I GUESS IT'S GOING TO BE 1611, THREE PAGES DOWN, AND
19 LET US KNOW WHEN YOU'RE THERE.

20 AND CAN WE BRING UP 1611 AND -- NEXT ONE DOWN. YES, THANK
21 YOU. AND CAN WE ZOOM IN ON THE "DEAR RANDY" PORTION. YES,
22 PERFECT. THANK YOU VERY MUCH.

23 SO WE WENT THROUGH THESE ON TUESDAY, THE QUESTIONS
24 ABOUT -- THAT YOU ASKED ABOUT THE MINIMUM AND MAXIMUM
25 INVESTMENT ACCOUNTS; CORRECT?

1 A. YES.

2 Q. POOLING FUNDS; RIGHT?

3 A. YES.

4 Q. PARAMETERS FOR INCREASING AND WITHDRAWING THE INVESTOR'S
5 CAPITAL?

6 A. YES.

7 Q. AND YOU WERE TOLD BY MS. LAMBERT THAT THE FUNDS WOULD BE
8 FORWARDED WITHIN 30 DAYS OF RECEIPT OF A COMPLETED FORM;
9 CORRECT?

10 A. YES.

11 Q. AND YOU ASK ABOUT WHETHER IT'S SECURED; RIGHT?

12 A. YES.

13 Q. THERE'S A QUESTION ABOUT FULL RECOURSE; RIGHT?

14 A. CORRECT.

15 Q. AND THAT WAS IMPORTANT TO YOU BECAUSE IT MEANT YOU COULD
16 FOLLOW ANY UNPAID ASSETS BACK TO THE PERSON WHO WAS THE
17 BORROWER; RIGHT?

18 A. I DON'T KNOW ABOUT MYSELF, BUT IT --

19 Q. THE COMPANY COULD?

20 A. THE COMPANY COULD, YES.

21 Q. YES. AND YOU HAVE QUESTIONS ABOUT FORECLOSURES.

22 SO YOU ASKED THESE QUESTIONS AND THEY WERE ANSWERED TO
23 YOUR SATISFACTION; CORRECT?

24 A. YES.

25 Q. AND THIS WAS SORT OF THE BEGINNING OF A DIALOGUE THAT YOU

1 HAD WITH APS? IS THAT FAIR TO SAY?

2 A. YES.

3 Q. AND IN RESPONSE TO THE LAST QUESTION, "CAN YOU FORWARD ME
4 A SUBSCRIPTION AGREEMENT AND CONFIDENTIAL SUITABILITY
5 STATEMENT," AND THESE DOCUMENTS ARE ATTACHED TO THIS E-MAIL,
6 WERE THOSE -- WERE THOSE DOCUMENTS ATTACHED? I'M SORRY.

7 THAT'S AT THE VERY BOTTOM OF PAGE 1611, YOUR LAST
8 QUESTION. DO YOU SEE THAT?

9 A. YES.

10 Q. OKAY. AND WERE THOSE DOCUMENTS ATTACHED?

11 A. UM --

12 Q. TO THE BEST OF YOUR RECOLLECTION?

13 A. I DON'T SEE AN ATTACHMENT AT THE TOP OF THE E-MAIL, BUT I
14 THINK THAT THEY WERE. IF NOT, THEY CERTAINLY WERE FORWARDED
15 SHORTLY THEREAFTER.

16 Q. OKAY. AND SO YOU HAD A CHANCE TO REVIEW THOSE, TAKE YOUR
17 TIME WITH THEM, AND GO OVER THEM; RIGHT?

18 A. YES.

19 Q. AND I THINK YOU SAID EARLIER THEY WERE CONSISTENT WITH THE
20 DOCUMENTS YOU'D SIGNED IN YOUR EARLIER INVESTMENT.

21 A. I HAVEN'T COMPARED THOSE TWO DIRECTLY, SO I CAN'T STATE
22 THAT.

23 Q. THE BASIC CONCEPT WAS THE SAME?

24 A. I BELIEVE SO, YES.

25 Q. BEST YOU CAN RECALL RIGHT NOW?

1 A. BEST I CAN RECALL, YES.

2 Q. DO YOU KNOW WHEN YOU DID THAT FIRST INVESTMENT? WOULD IT
3 HAVE BEEN -- HOW MUCH BEFORE THIS?

4 A. I DON'T KNOW, BUT IF I HAD TO JUST TAKE A GUESSTIMATE, IT
5 WAS WITHIN PROBABLY ONE TO TWO YEARS BEFORE THIS.

6 Q. YOUR -- YOU ASK, IN THIS E-MAIL, AGAIN, RIGHT BEFORE
7 THE -- WHERE YOU'RE ASKING TO BE FORWARDED A SUBSCRIPTION
8 AGREEMENT AND CONFIDENTIAL SUITABILITY STATEMENT, YOU ASK FOR
9 FINANCIAL INFORMATION; CORRECT?

10 A. YES.

11 Q. AND THE ANSWER IS "CUSTOMARILY WE DO NOT PROVIDE COMPANY
12 FINANCIAL STATEMENTS TO INVESTORS."

13 DO YOU SEE THAT?

14 A. YES.

15 Q. AND THEN YOU'RE ASKED, "WHAT SPECIFICALLY WOULD YOU LIKE
16 TO SEE?" CORRECT?

17 A. YES.

18 Q. DID THAT RING ANY BELLS FOR YOU, THAT SPECIFICALLY THEY
19 WOULDN'T -- THEY DIDN'T WANT TO GIVE YOU FINANCIAL INFORMATION
20 ABOUT THE COMPANY?

21 A. I'M NOT AN EXPERT ENOUGH IN THESE TYPE OF INVESTMENTS TO
22 KNOW WHETHER OR NOT A PRIVATE COMPANY IS REQUIRED TO PROVIDE
23 FINANCIAL STATEMENTS TO POTENTIAL INVESTORS.

24 Q. DID YOU MAKE ANY INQUIRIES TO FIND OUT IF THAT'S THE CASE?

25 A. I DID INQUIRE, WHEN SHE ASKED WHAT I WOULD SPECIFICALLY

1 LIKE TO SEE, I KNOW IN THIS PREVIOUS ONE, "MAYBE YOU CAN GIVE
2 ME TOTALS FOR ANNUAL REVENUES AND EXPENSES AND
3 ASSETS/LIABILITIES."

4 Q. AND, SIR, CAN YOU GIVE ME THE PAGE NUMBER? IT'S HIGHER
5 UP; CORRECT?

6 A. YES. IT'S PAGE 1610.

7 Q. 1610, THANK YOU.

8 A. YEAH.

9 Q. SO YOU ASKED, "MAYBE YOU CAN GIVE ME TOTALS FOR ANNUAL
10 REVENUES, EXPENSES AND ASSETS/LIABILITIES." CORRECT?

11 A. YES.

12 Q. AND THE ANSWER IS "WE DO NOT CUSTOMARILY PROVIDE THIS
13 INFORMATION." RIGHT?

14 A. YES.

15 Q. SORRY. I KNOW YOU'RE NODDING AND YOU'RE AGREEING WITH ME,
16 BUT THE COURT REPORTER HAS TO WRITE THIS DOWN, SO --

17 OKAY. SO AFTER THIS YOU GOT A PACKAGE OF INVESTMENT
18 DOCUMENTS AND YOU REVIEWED THEM; CORRECT?

19 A. CORRECT.

20 Q. YOU SIGNED THEM AND SENT THEM BACK IN; RIGHT?

21 A. YES.

22 Q. AND THAT'S WHEN YOU GOT A LETTER, THE WELCOME LETTER FROM
23 MS. ALEXANDER IN RESPONSE TO THE CHECK THAT YOU SENT IN.

24 AND HOW MUCH WAS THE INITIAL INVESTMENT?

25 A. \$40,000.

1 Q. \$40,000.

2 SO WE WENT OVER SOME INVESTMENT DOCUMENTS THAT YOU SIGNED
3 EARLIER TODAY, AND I'D LIKE TO GO BACK TO EXHIBIT 79, IF WE
4 COULD. IT'S A LOT TO GO THROUGH. I KNOW. AND I FOUND
5 PRACTICE DOESN'T HELP, SO --

6 A. OKAY.

7 Q. OKAY. AND SO EXHIBIT 79 YOU DESCRIBED CONSISTS OF FOUR
8 DOCUMENTS: THE SUBSCRIPTION AGREEMENT; THE PRIVATE PLACEMENT
9 MEMORANDUM; THE SUITABILITY STATEMENT; AND THE GREENLIGHT FUND
10 OPERATING AGREEMENT. IS THAT CORRECT?

11 A. YES.

12 Q. OKAY. SO LET'S GO TO PAGE -- SORRY -- 6 OF THIS THAT'S
13 DATED 10-31-2008. WOULD YOU TAKE A LOOK AT THAT, PLEASE?

14 AND THIS IS BY APS FUNDING, MANAGING MEMBER. THERE'S SOME
15 SIGNATURES THERE.

16 IF WE COULD ZOOM IN ON THE BOTTOM OF PAGE 6, I THINK THAT
17 WOULD BE HELPFUL.

18 A. I THINK IT'S PAGE 5.

19 Q. OH, IS IT? THAT WOULD EXPLAIN THE DIFFICULTY. PAGE 5,
20 YES. THANK YOU.

21 SO LOOKING AT THIS, YOU SEE THE DATE; CORRECT?

22 A. YES.

23 Q. HALLOWEEN, 2008. AND IT'S SIGNED BY -- THERE'S AN
24 INITIAL, BARBRA ALEXANDER, PRESIDENT, AND ALSO BETH PINA,
25 SECRETARY. RIGHT?

1 A. CORRECT.

2 Q. NOW, EARLIER YOU SAID THAT YOU THOUGHT BETH PINA'S ROLE
3 WAS CHIEF FINANCIAL OFFICER.

4 A. YES.

5 Q. AND DID -- IS THIS INCONSISTENT WITH YOUR UNDERSTANDING OF
6 HER ROLE THERE, OR CONSISTENT WITH IT?

7 A. IT'S NOT UNCOMMON THAT, THAT SOMEONE CAN BE A CHIEF
8 FINANCIAL OFFICER AND A SECRETARY. I DON'T KNOW IF SHE HELD
9 MULTIPLE POSITIONS THERE. AT SOME POINT I, I WAS UNDER THE
10 ASSUMPTION THAT SHE WAS ALSO THE CHIEF FINANCIAL OFFICER. I
11 MUST HAVE SEEN THAT AT SOME POINT.

12 Q. OKAY. ANYWAY, THE -- OKAY. WE CAN -- WE'RE DONE WITH
13 THIS PORTION OF THIS. THANK YOU.

14 SO LET'S GO DOWN TO THE SUBSCRIPTION AGREEMENT AT PAGE 3.
15 I DON'T HAVE A --

16 I APOLOGIZE. I KEEP DOING THIS. THERE'S DIFFERENT PAGE
17 NUMBERS ON THESE DOCUMENTS AND I'VE WRITTEN DOWN THE WRONG ONES
18 ON OCCASION.

19 IF YOU COULD JUST GIVE ME A MOMENT, YOUR HONOR?

20 OKAY. UP TO THE TOP -- IT'S NOT PAGE 3, IT IS PAGE 1 --
21 AND IT SAYS "SUBSCRIPTION AGREEMENT," AND THERE'S A PARAGRAPH
22 THAT SAYS "REPRESENTATIONS AND WARRANTIES."

23 DO YOU SEE THAT?

24 A. YES.

25 Q. YES, OKAY.

1 AND THEN BELOW THAT, A, "I HAVE RECEIVED, READ, AND FULLY
2 UNDERSTAND THE PRIVATE PLACEMENT MEMORANDUM, INCLUDING THE RISK
3 FACTORS SECTION."

4 A. YES.

5 Q. AND "I AM PREPARED TO TAKE THOSE RISKS."

6 A. YES.

7 Q. AND THEN IT GOES ON -- WE DON'T NEED TO ZOOM IN ON IT, BUT
8 IT TALKS ABOUT UNDERSTANDING THE OPERATING AGREEMENT; CORRECT?

9 A. YES.

10 Q. WERE YOU COMFORTABLE THAT YOU UNDERSTOOD THE OPERATING
11 AGREEMENT AT THE TIME YOU SIGNED IT?

12 A. YES.

13 Q. AND YOU DID INDEED COMPLETE AND EXECUTE A CONFIDENTIAL
14 INVESTOR SUITABILITY STATEMENT; CORRECT?

15 A. YES, I DID.

16 Q. AND WE LOOKED AT THAT EARLIER TODAY.

17 AND YOU ALSO UNDERSTOOD THAT THE OFFERING WAS BEING MADE
18 WITHOUT REGISTRATION; CORRECT?

19 A. THAT I DON'T RECALL. BUT IF IT WAS IN THE DOCUMENT, I MAY
20 HAVE AT THE TIME.

21 Q. LET'S LOOK AT SUBSECTION D. IF WE COULD ZOOM IN ON THAT,
22 THAT'S PAGE 1, SUBSECTION D, PLEASE.

23 DO YOU SEE THAT?

24 A. YES. OKAY, YES.

25 Q. IT SAYS, "I UNDERSTAND THE UNITS ARE BEING OFFERED AND

1 SOLD WITHOUT REGISTRATION UNDER THE SECURITIES ACT."

2 WHAT DID THAT MEAN TO YOU, IF ANYTHING?

3 A. I'M READING IT NOW.

4 YES. THEY -- THERE'S OBVIOUSLY A SECURITIES ACT OF 1933
5 AND THEY WERE OFFERING THIS WITHOUT THAT REGISTRATION.

6 Q. AND DID THAT MEAN ANYTHING TO YOU?

7 A. I MIGHT NEED YOU TO BE MORE SPECIFIC. I'M NOT SURE WHAT
8 YOU MEAN BY "MEAN ANYTHING TO ME."

9 Q. I'M JUST ASKING YOU WHAT THAT PARAGRAPH OR WARNING MEANT,
10 ANYTHING TO YOU AT ALL?

11 A. THAT THERE WERE SOME SORT OF REGISTRATION THAT, THAT WAS
12 NOT REQUIRED FOR THIS INVESTMENT.

13 Q. OKAY. SO THAT'S IT? YOU DIDN'T LOOK INTO THE SECURITIES
14 REGULATIONS THAT MIGHT HAVE GOVERNED THIS; CORRECT?

15 A. NO, I DIDN'T.

16 Q. OKAY. LET'S GO DOWN TO THE PRIVATE PLACEMENT MEMORANDUM,
17 WHICH BEGINS AT PAGE 6, PLEASE. AND CAN WE ZOOM IN ON THE
18 BOLD -- SORRY -- THE FIRST PARAGRAPH BELOW THE BOLD FACE TYPE,
19 THE CLASS A LIMITED LIABILITY COMPANY UNITS. A LITTLE BIT
20 LOWER THAN THAT. NEXT TWO PARAGRAPHS DOWN, PLEASE. NEXT ONE
21 DOWN. THANK YOU.

22 ARE WE THERE? OKAY.

23 CLASS A -- THIS -- "THE CLASS A LIMITED LIABILITY COMPANY
24 ARE BEING OFFERED ONLY TO A LIMITED NUMBER OF SPECIFIED,
25 SOPHISTICATED AND EXPERIENCED INVESTORS WHO ARE ABLE TO BEAR

1 THE ECONOMIC RISK OF THE INVESTMENT." CORRECT?

2 A. CORRECT.

3 Q. THAT'S WHAT IT SAYS?

4 A. (NODS HEAD UP AND DOWN.)

5 Q. DID YOU CONSIDER YOURSELF TO BE SUCH A PERSON AT THAT
6 TIME?

7 A. YES.

8 Q. AND ALSO WHEN YOU MADE YOUR SUBSEQUENT INVESTMENT FOR
9 \$80,000; SIR?

10 A. YES.

11 Q. I'M GOING TO GO TO RISK FACTORS. IT STARTS AT THE BOTTOM
12 OF PAGE 9, AT LEAST IT'S 9 ON THE BOTTOM OF THIS EXHIBIT THAT
13 ALSO HAS A 4 ON IT. THERE WE GO. THANK YOU. WE DON'T NEED --
14 THAT'S FINE. YOU CAN KEEP THAT UP.

15 LET'S TALK A LITTLE BIT ABOUT REAL ESTATE. IT SOUNDS LIKE
16 YOU'VE HAD QUITE A BIT OF EXPERIENCE IN REAL ESTATE AND YOU
17 WERE INVESTING IN REAL ESTATE AND ATTENDING SEMINARS AND TRYING
18 TO EDUCATE YOURSELF ON HOW TO MAKE MONEY IN REAL ESTATE DURING
19 THIS TIME. IS THAT FAIR TO SAY?

20 A. YES.

21 Q. AND YOU INVESTED IN A SIMILAR INVESTMENT MAYBE A YEAR OR
22 TWO BEFORE THIS, WHICH WOULD HAVE BEEN, WHAT, 2006 PERHAPS?
23 2007? SOMEWHERE IN THERE?

24 A. YES.

25 Q. AND DURING THAT TIME IN OUR COUNTRY'S ECONOMIC HISTORY,

1 REAL ESTATE WAS GOING UP IN VALUE; RIGHT?

2 A. IT WAS CLOSE TO THE, TO THE TIPPING OVER.

3 Q. BUT DID YOU THINK IT WAS GOING TO TIP OVER SOON?

4 A. CERTAINLY IT WAS GOING TO GO THROUGH A CYCLE.

5 Q. AND AT WHAT POINT DID YOU BELIEVE THE MARKET CYCLE TO BE
6 IN AT THE TIME YOU WERE MAKING THESE INVESTMENTS?

7 A. WHEN YOU SAY "THESE INVESTMENTS," ARE WE TALKING ABOUT --

8 Q. LET'S TALK ABOUT THE FIRST INVESTMENT IN THE GREENLIGHT
9 FUND AND THE EARLIER INVESTMENT WITH A DIFFERENT COMPANY.

10 A. THE FIRST INVESTMENT WITH THE APS FUND, I BELIEVE THAT THE
11 MARKET HAD ALREADY STARTED TO TURN OVER.

12 Q. OKAY. AND PRIOR TO THAT, WAS IT FAIR TO SAY YOU WERE
13 FAIRLY ENTHUSIASTIC ABOUT THE CONDITION OF THE MARKET?

14 A. MAYBE MORE CAUTIOUS KNOWING THAT IT HAD BEEN AN UP MARKET
15 FOR QUITE SOME TIME.

16 Q. OKAY. SO IT SOUNDS LIKE YOU'RE PRETTY MUCH AWARE OF SORT
17 OF THE CYCLES OF THE MARKET, AND IN PARTICULAR REAL ESTATE. IS
18 THAT FAIR TO SAY?

19 A. I FOLLOW THEM. THEY'RE DIFFICULT TO PREDICT, OBVIOUSLY.

20 Q. YES, OBVIOUSLY.

21 ALL RIGHT. SO LET'S GO BACK TO THE RISK FACTORS. THEY
22 BEGIN ON -- CAN WE ZOOM OUT, PLEASE?

23 WELL, STOP. STOP. SORRY. SORRY. I DIDN'T ASK -- I
24 FORGOT TO ASK A QUESTION ABOUT THAT.

25 BUT -- CAN WE GO BACK TO THAT RISK FACTOR AGAIN? I'M

1 SORRY, NINA.

2 OKAY. IT SAYS THE INVESTMENT -- IT'S WARNING YOU AGAIN,
3 "INVESTMENT IN THE COMPANY INVOLVES CERTAIN RISKS AND IS
4 SUITABLE FOR INVESTORS WHO MEET THE SUITABILITY STANDARDS."

5 WE TALKED ABOUT THAT EARLIER TODAY, BUT YOU REMEMBER
6 READING THIS; CORRECT?

7 A. YES.

8 Q. AND THEN FROM THERE, BEGINNING ON PAGE 10, OR AT LEAST THE
9 NEXT PAGE, THERE'S A NUMBER OF THEM THAT THEY TALK ABOUT.

10 CONFLICT OF INTEREST; RIGHT?

11 A. YES.

12 Q. NON-LIQUIDITY AND NON-TRANSFERABILITY OF UNITS; RIGHT?

13 A. YES.

14 Q. AND, AGAIN, LACK OF REGISTRATION, AND THERE'S A REFERENCE
15 TO REGULATION D; CORRECT?

16 A. YES.

17 Q. AND THEN IT TALKS ABOUT MANAGEMENT AND CONTROL OF COMPANY
18 AFFAIRS. YOU WOULD HAVE NONE; RIGHT?

19 A. CORRECT.

20 Q. IT SAYS YOU'RE DEPENDENT ON THE MANAGING MEMBER, WHOEVER
21 THAT IS; CORRECT?

22 A. CORRECT.

23 Q. WHATEVER ENTITY THAT IS.

24 AND THEN THERE'S A NUMBER OF RISKS WITH INVESTING IN REAL
25 ESTATE; RIGHT?

1 A. YES.

2 Q. AND SO IT'S FAIR TO SAY THAT THERE'S A LOT OF POTENTIAL
3 DOWN SIDE THAT'S IDENTIFIED IN THIS DOCUMENT; RIGHT?

4 A. I GUESS YOU COULD SAY THAT. THESE ARE -- THESE SORTS OF
5 DOCUMENTS TEND TO HAVE THESE SORT OF CLAUSES IN THEM TO, TO
6 HELP PROTECT THE MEMBERS.

7 Q. SURE. BUT IT'S ALSO WARNING YOU THAT THINGS COULD GO
8 SOUTH; RIGHT?

9 A. CORRECT.

10 Q. AND I'M NOT GOING TO GO THROUGH THIS AGAIN, BUT THE
11 INVESTOR SUITABILITY STATEMENTS WERE INCLUDED IN THAT DOCUMENT
12 THAT WE'VE JUST BEEN LOOKING AT; RIGHT?

13 A. CORRECT.

14 Q. NOW -- I'M SORRY. YOUR FIRST INVESTMENT WAS IN WHICH
15 ENTITY, SIR?

16 A. GREENLIGHT FUND.

17 Q. AND THE SECOND ONE AS WELL?

18 A. YES.

19 Q. OKAY. BOTH OF THEM IN GREENLIGHT?

20 A. YES.

21 Q. AND MICHAEL SWANSON WAS NAMED AS A PARTNER; CORRECT?

22 A. CORRECT.

23 Q. DO YOU REMEMBER A DESCRIPTION OF MR. SWANSON BEING
24 CONTAINED IN THIS DOCUMENT?

25 A. I DO. I KNOW THAT ALEXANDER, SWANSON, AND PINA WERE

1 LISTED AS THE MEMBERS OF THIS COMPANY.

2 Q. LET'S GO TO PAGE 17, IF WE COULD, OF THIS DOCUMENT, AND
3 THAT'S THE BOTTOM NUMBER. AND LET'S ZOOM IN ON
4 MR. MICHAEL SWANSON, PLEASE.

5 DO YOU SEE THAT?

6 A. YES.

7 Q. OKAY, GOOD. AND IT TELLS YOU THAT MR. SWANSON IS THE
8 VICE-PRESIDENT SINCE FEBRUARY OF 2008; CORRECT?

9 A. YES.

10 Q. AND HE'S A GRADUATE OF U.C. BERKELEY, GOT HIS M.B.A.;
11 RIGHT?

12 A. YES.

13 Q. AND HE'S BEEN PRESIDENT OF STRATEGIC FINANCE GROUP FOR 20
14 YEARS?

15 A. YES.

16 Q. AND IT TALKS ABOUT VARIOUS OTHER QUALIFICATIONS OF
17 MR. SWANSON.

18 NOW, YOU NEVER MET MR. SWANSON, DID YOU?

19 A. NOT UNTIL HIS TRIAL. I DIDN'T MEET HIM THEN, BUT I SAW
20 HIM.

21 Q. YOU SAW HIM. AND YOU DIDN'T SPEAK TO HIM?

22 A. NO.

23 Q. HE DIDN'T MAKE ANY REPRESENTATIONS TO YOU?

24 A. NO.

25 Q. AND DID --

1 A. WELL, I TAKE THAT BACK. I DID SPEAK TO MICHAEL SWANSON ON
2 A PHONE CONVERSATION AT ONE POINT.

3 Q. OH. WHEN WAS THAT? DO YOU RECALL?

4 A. IT WOULD HAVE BEEN DURING -- AFTER BARBRA STEPPED DOWN,
5 MICHAEL STEPPED IN AND HIM AND I HAD SEVERAL CONVERSATIONS AT
6 THAT POINT, OR ONE CONVERSATION I BELIEVE.

7 Q. AND WHAT DID MICHAEL TELL YOU?

8 A. HE TOLD ME THAT, THAT HE WAS GOING TO COME IN AND DO HIS
9 BEST TO TRY TO RIGHT THE SHIP, BASICALLY, IN GENERAL TERMS.

10 Q. HE WAS GENERALLY REASSURING TO YOU?

11 A. HE WASN'T REASSURING IN THE SENSE THAT HE SAID THAT, THAT
12 ASSETS HAD BEEN LOST, THAT THERE WAS MISMANAGEMENT HAPPENING,
13 BUT THAT HE WAS GOING TO COME IN AND DO HIS BEST TO RESOLVE THE
14 SITUATION CONSIDERING WHAT HAD HAPPENED.

15 Q. AND AT THE TIME YOU SPOKE TO MR. SWANSON, WERE YOU AWARE
16 THAT HE WAS ACTUALLY PART OF THE MANAGEMENT THAT HE WAS
17 DESCRIBING AS BEING RESPONSIBLE FOR MISMANAGEMENT?

18 A. HE DID DESCRIBE -- I MEAN, I KNEW THAT HE WAS ONE OF THE
19 MANAGING MEMBERS.

20 Q. SURE.

21 A. BUT HE WAS -- HE WAS -- FROM MY CONVERSATIONS WITH HIM, IT
22 WAS CLEAR THAT HE HAD NOT BEEN -- OR MADE IT APPEAR AS THOUGH
23 HE HAD NOT BEEN INVOLVED IN A LOT OF THE DAY-TO-DAY
24 TRANSACTIONS AT BEST AND, AND BARBRA HAD BEEN.

25 Q. AND THAT'S WHAT HE TOLD YOU?

1 A. THERE WAS CERTAINLY THAT INFERENCE. I CAN'T REMEMBER IF
2 HE STATED THAT OUT TO ME.

3 Q. SO THE IMPRESSION YOU GOT, THOUGH, WAS THAT HE HAD BEEN IN
4 THE BACKGROUND, HE DIDN'T REALLY HAVE MUCH TO DO WITH IT, AND
5 NOW HE WAS COMING IN ON THE WHITE HORSE TO SAVE THE DAY?

6 A. YES.

7 Q. ALL RIGHT.

8 JUST ONE MOMENT, YOUR HONOR. I'M ALMOST WHERE I AM,
9 WHERE I NEED TO BE.

10 (PAUSE IN PROCEEDINGS.)

11 MR. LEEMING: OKAY. CAN WE GO TO PAGE 32, WHICH IS
12 THE OPERATING AGREEMENT, PLEASE. AND I'M SORRY, I ACTUALLY
13 WANTED TO GO A LITTLE BIT FURTHER DOWN, WHICH IS GOING TO BE
14 PAGE 34, WHICH IS PROFITS, LOSSES, AND DISTRIBUTIONS.

15 Q. AND IT LOOKS LIKE YOU'RE THERE, MR. OLMSTEAD.

16 A. YES.

17 Q. OKAY. SO WE TALKED ABOUT THIS EARLIER, YOU DID, WITH THE
18 U.S. ATTORNEY'S OFFICE.

19 IT TALKS ABOUT A SCHEDULE OF PROFITS; CORRECT?

20 A. YES.

21 Q. AND IT TALKS ABOUT WHERE THE CASH GOES FROM THE OPERATIONS
22 OF THE COMPANY; RIGHT?

23 A. CORRECT.

24 Q. AND IT MENTIONS THE 12 PERCENT; RIGHT?

25 A. YES.

1 Q. AND THEN IT TALKS ABOUT SOME SPECIAL LOSS RULES IN 3.13,
2 AND I DON'T THINK THE U.S. ATTORNEY ASKED YOU ABOUT THAT.

3 DO YOU SEE THAT?

4 A. OKAY.

5 Q. BOTTOM OF PAGE 34.

6 A. OKAY.

7 Q. AGAIN, WE'VE GOT SOME LANGUAGE ABOUT POTENTIAL ECONOMIC
8 RISK; RIGHT?

9 A. YES.

10 Q. AND SPECIFICALLY, IT HAS THE MEMBER AGREEING TO BEAR
11 ECONOMIC RISK OF LOSS UNDER SOME CIRCUMSTANCES; RIGHT? THAT'S
12 3.13, SUBPARAGRAPH A2?

13 A. YES.

14 Q. VERY BOTTOM.

15 A. YES.

16 Q. THANK YOU. LET'S GO DOWN TO ARTICLE 5, WHICH IS PAGE 39,
17 I BELIEVE, SECTION 5.2. OKAY?

18 A. YES.

19 Q. ALL RIGHT. SO IT'S -- IT GIVES THE MANAGING MEMBER, WHICH
20 IS APS, SOME AUTHORITY; CORRECT? IT DEFINES WHAT THE AUTHORITY
21 OF THE COMPANY, THE MANAGING MEMBER IS?

22 A. YES.

23 Q. AND IT SAYS "INCLUDING THE AUTHORITY TO DO ALL THE
24 FOLLOWING"?

25 A. YES.

1 Q. AND SUBPARAGRAPH A SAYS, "INVEST AND EXPEND THE COMPANY
2 FUNDS, INCLUDING, WITHOUT LIMITATION, FOR COMPANY FORMATION AND
3 STRUCTURE."

4 CORRECT?

5 A. CORRECT.

6 Q. "MANAGEMENT, AND OPERATIONS." CORRECT?

7 A. YES.

8 Q. "IN SHORT TERM AND LONG TERM INVESTMENTS OF ALL TYPES."
9 CORRECT?

10 A. CORRECT.

11 Q. AND ALSO C, "ENTER INTO NECESSARY AGREEMENTS."

12 DO YOU SEE THAT?

13 A. YES.

14 Q. "INCLUDING, WITHOUT LIMITATIONS, WITH ANY MEMBER." RIGHT?

15 A. YES.

16 Q. AND LET'S GO DOWN TO F, TO BORROW MONEY; RIGHT? THAT'S
17 PART OF WHAT WAS GOING ON IN THIS COMPANY; CORRECT?

18 A. I'M NOT SURE WHAT THAT REFERENCE TO BORROW MONEY IS IN
19 THAT SPECIFIC CASE.

20 Q. OKAY. SO AT THE TIME YOU SIGNED THIS, YOU WEREN'T SURE
21 WHAT THE PHRASE IN THIS AUTHORITY SECTION MEANT?

22 A. I'M NOT SURE ABOUT WHEN I SIGNED IT. I'M NOT SURE RIGHT
23 NOW TO THE REFERENCE AT THIS MOMENT.

24 Q. OKAY. HOW ABOUT G, "LOAN MONEY, INCLUDING, WITHOUT
25 LIMITATION, TO ANY MEMBER, FOR COMPANY PURPOSES, WITH OR

1 WITHOUT SECURITY."

2 YOU SEE THAT; CORRECT?

3 A. I DO, YES.

4 Q. AND AGAIN, I'M SORRY, I SEE YOU NODDING. WE SEE YOU
5 NODDING. BUT THE COURT REPORTER HAS TO GET YOUR ANSWER.

6 A. YES.

7 Q. THAT'S A YES. THANK YOU.

8 NOW, SO I WANT TO GO BACK A LITTLE BIT, IF WE COULD NOW,
9 TO EXHIBIT 84 AND THE QUESTIONS YOU WERE ASKED ABOUT IN THE
10 E-MAIL, AND I'M GOING TO GET THERE MYSELF, IN 84A.

11 AND, AGAIN, THIS IS PAGE -- THIS ONE HAS 1611 AT THE
12 BOTTOM. WE WERE THERE EARLIER TODAY. IT'S 84A, AND IT'S THE
13 BOTTOM OF THE PAGE WHERE YOU ASKED SOME QUESTIONS.

14 CORRECT? ARE YOU THERE?

15 A. CORRECT.

16 Q. ALL RIGHT. SO A COUPLE THINGS. IS THERE ANYTHING IN THE
17 AGREEMENTS THAT WE JUST REVIEWED ABOUT WHETHER IT'S FULL
18 RECOURSE OR NON-RECOURSE OR ANY KIND OF RECOURSE AT ALL?

19 A. IT DOES SEEM THAT THERE'S SOME DISCREPANCIES BETWEEN THE
20 ANSWERS I WAS GIVEN HERE AND IN THE AGREEMENT.

21 Q. YES, SOME FAIRLY SUBSTANTIAL DISCREPANCIES; CORRECT?

22 A. YES.

23 Q. SO WE'VE HEARD A LOT ABOUT THIS E-MAIL, BUT THIS WAS AN
24 INTRODUCTORY E-MAIL FROM MS. LAMBERT; CORRECT?

25 A. WITH MS. ALEXANDER CONFIRMING --

1 Q. SHE WAS COPIED ON IT, I UNDERSTAND.

2 A. YES.

3 Q. BUT THIS WAS AN INTRODUCTORY E-MAIL IN RESPONSE TO YOUR
4 GENERAL QUESTIONS AT THE BEGINNING OF THE RELATIONSHIP;
5 CORRECT?

6 A. YES. BUT IT WAS ALSO REFERENCED AGAIN WHEN I INVESTED THE
7 SECOND TIME.

8 Q. I UNDERSTAND.

9 AND THE DOCUMENTS THAT WE'VE JUST LOOKED AT WERE ATTACHED
10 TO THIS E-MAIL, AND I THINK YOU TESTIFIED EARLIER THAT IF THEY
11 WEREN'T, THEY CAME TO YOU VERY SHORTLY THEREAFTER; CORRECT?

12 A. CORRECT.

13 Q. YOU'RE A SOPHISTICATED PERSON IN TERMS OF INVESTING;
14 RIGHT?

15 A. I DON'T KNOW THAT I'D GO THAT FAR, BUT I'VE DONE SOME
16 INVESTING.

17 Q. YOU'VE HAD SOME TRAINING?

18 A. SOME. BUT I -- WITH THIS, NOT NEARLY AS MUCH AS, SAY,
19 REAL ESTATE AS SECURITIES.

20 Q. OKAY. BUT YOU HAD BEEN INVOLVED IN AN INVESTMENT SIMILAR
21 TO THIS BEFORE YOU SIGNED THESE DOCUMENTS; RIGHT?

22 A. YES.

23 Q. YOU KNOW THAT THE SIGNED DOCUMENTS CONTROL, NOT AN E-MAIL
24 WHEN YOU'RE APPROACHING A COMPANY, DON'T YOU?

25 A. I THINK THAT BOTH SHOULD BE IMPORTANT, ESPECIALLY IF I'VE

1 SPECIFIED THIS OUT FOR THE REPRESENTATION IN AN E-MAIL OF
2 SOMETHING FORMAL OF THIS NATURE, TO SPECIFICALLY UNDERSTAND
3 EXACTLY WHAT SORT OF INVESTMENT THEY ARE DOING WITHIN THE
4 PARAMETERS OF THE AGREEMENTS THAT THEY'RE OFFERING.

5 Q. AGAIN, THERE'S SOME DISCREPANCIES BETWEEN THIS E-MAIL AND
6 THE DOCUMENTS YOU REVIEWED AT HOME, WITHOUT ANY PRESSURE, AND
7 WHAT YOU ACTUALLY SIGNED; CORRECT?

8 A. THERE ARE SOME DIFFERENCES.

9 YET AHEAD OF TIME, THEY SPECIFIED THAT THIS WAS THE WAY
10 THE FUNDS WERE GOING TO BE INVESTED.

11 Q. SO IS IT YOUR UNDERSTANDING THAT THE E-MAIL IS CONTROLLING
12 AND NOT THE DOCUMENTS YOU SIGNED?

13 A. THE E-MAIL CERTAINLY SPECIFIES THE SPECIFIC WAY THEY'RE
14 GOING TO INVEST WITH THESE DOCUMENTS. THAT WAS MY
15 UNDERSTANDING.

16 Q. MY QUESTION IS, WAS IT YOUR UNDERSTANDING THAT THE E-MAIL
17 IS CONTROLLING AND NOT THE DOCUMENTS YOU SIGNED?

18 A. I THINK THAT BOTH SHOULD BE -- ARE CONTROLLING BECAUSE
19 CERTAINLY THAT'S WRITTEN COMMUNICATION BETWEEN MYSELF AND
20 SOMEONE THAT'S OFFERING ME AN INVESTMENT.

21 Q. YOU'VE SIGNED SOME CONTRACTS BEFORE, HAVEN'T YOU?

22 A. YES.

23 Q. IS THIS A CONTRACT?

24 A. NO, BUT IT IS AN E-MAIL.

25 Q. IT'S AN E-MAIL?

1 A. AND IN TODAY'S WORLD, A LOT OF DOCUMENTS ARE PASSED VIA
2 E-MAIL.

3 THE COURT: THE TIME IS NOW 10:31. I'D LIKE TO TAKE
4 A BREAK.

5 MR. LEEMING: THANK YOU.

6 THE COURT: OKAY. WE'LL TAKE A 15 MINUTE BREAK.
7 THANK YOU.

8 YOU MAY STEP DOWN.

9 THE WITNESS: THANK YOU.

10 (JURY OUT AT 10:32 A.M.)

11 (RECESS FROM 10:32 A.M. UNTIL 10:51 A.M.)

12 (JURY IN AT 10:51 A.M.)

13 THE COURT: ALL RIGHT. LET'S CONTINUE, MR. LEEMING,
14 PLEASE.

15 BY MR. LEEMING:

16 Q. GOOD MORNING AGAIN, MR. OLMSTEAD.

17 A. GOOD MORNING AGAIN.

18 Q. I JUST HAVE A FEW QUESTIONS LEFT.

19 CAN WE BRING UP EXHIBIT 79, PAGE 5, PLEASE, WITH THE
20 SIGNATURES ON IT, AND ZOOM IN ON THE SIGNATURES AGAIN.

21 AND YOU SEE ON THE SCREEN THERE THERE'S, AGAIN, THE DATE.
22 WE LOOKED AT THIS EARLIER. THERE'S SOME INITIALS, AND THERE'S
23 A SIGNATURE BY BETH PINA; RIGHT?

24 A. THAT LOOKS LIKE A FULL SIGNATURE BY BARBRA AND BETH PINA.

25 Q. OKAY. AND SO THAT'S IT FOR THAT.

1 CAN WE BRING UP EXHIBIT 84C, AND ZOOM IN ON THE SIGNATURES
2 THERE.

3 SO THIS IS A LETTER, I THINK YOU TESTIFIED IT WAS
4 DECEMBER 1ST, 2008, WELCOMING YOU TO APS.

5 WOULD YOU LOOK AT THE SIGNATURE THERE?

6 A. YES.

7 Q. IT'S WRITTEN QUITE DIFFERENTLY, ISN'T IT?

8 A. IT SEEMS LIKE IN THIS CASE SHE'S JUST SIGNED HER FIRST
9 NAME, AND MAYBE HER LAST INITIAL, BUT I CAN'T TELL FOR SURE.
10 I'M NOT THAT FAMILIAR WITH HER SIGNATURE.

11 Q. ALL RIGHT. YOU ACTUALLY DON'T KNOW IF IT WAS
12 BARBRA ALEXANDER WHO SIGNED THIS LETTER, DO YOU?

13 A. CERTAINLY I WAS UNDER THE IMPRESSION THAT IT WAS SINCE IT
14 APPEARED TO LOOK AS THOUGH HER SIGNATURE TO ME, YES.

15 Q. OKAY. BUT YOU CAN'T TELL. YOU ASSUMED IT WAS; CORRECT?

16 A. OF COURSE, YES.

17 Q. BUT, IN FACT, YOU DON'T KNOW WHO SIGNED THIS DECEMBER 1ST
18 LETTER?

19 A. AGAIN, I WAS CERTAINLY UNDER THE IMPRESSION IT WAS BARBRA.

20 Q. I UNDERSTAND THAT.

21 THANK YOU. I JUST HAD A COUPLE MORE QUESTIONS.

22 YOU TESTIFIED YOU HAD HAD SOME TRAINING IN REAL ESTATE.

23 IS THAT RIGHT?

24 A. YES.

25 Q. YOU'RE ACTUALLY A LICENSED REAL ESTATE AGENT, AREN'T YOU?

1 A. YES.

2 Q. AND YOU'VE BEEN LICENSED TO PRACTICE AND SELL -- BUY AND
3 SELL -- EXCUSE ME -- TO SELL REAL ESTATE SINCE 2003?

4 A. YES.

5 Q. AND YOU STILL HAVE THAT LICENSE TODAY?

6 A. YES, I DO.

7 MR. LEEMING: OKAY. THANK YOU.

8 THAT'S ALL I HAVE, YOUR HONOR.

9 THE COURT: ALL RIGHT. ANY REDIRECT?

10 MR. KALEBA: NO, YOUR HONOR.

11 THE COURT: ALL RIGHT. MAY THIS WITNESS BE EXCUSED,
12 AND IS IT SUBJECT TO RECALL OR NOT?

13 MR. LEEMING: EXCUSED, NO RECALL.

14 MR. KALEBA: YES, YOUR HONOR, EXCUSED, NOT SUBJECT TO
15 RECALL.

16 THE COURT: NO RECALL. ALL RIGHT.

17 YOU MAY STEP DOWN AND YOU ARE EXCUSED. YOU WILL NOT HAVE
18 TO COME BACK.

19 ALL RIGHT. PLEASE BRING YOUR NEXT WITNESS IN.

20 MR. KALEBA: YOUR HONOR, THE UNITED STATES CALLS
21 BARBARA WORKMAN. WE'VE SPOKEN WITH THE DEFENSE AND WE'RE READY
22 TO PROCEED.

23 THE COURT: OH, OKAY. SO YOU DON'T NEED A RULING
24 FROM ME. THAT'S FINE.

25 MR. KALEBA: THANK YOU.

1 (PAUSE IN PROCEEDINGS.)

2 THE CLERK: IF YOU WOULD STEP UP HERE, PLEASE, AND
3 RAISE YOUR RIGHT HAND.

4 (BARBARA WORKMAN, PLAINTIFF'S WITNESS, WAS SWORN.)

5 THE WITNESS: YES.

6 THE CLERK: WOULD YOU HAVE A SEAT, PLEASE.

7 AND WOULD YOU PULL THE MICROPHONE TOWARDS YOU AND GIVE US
8 YOUR NAME AND SPELL IT, PLEASE.

9 THE WITNESS: OKAY.

10 **DIRECT EXAMINATION**

11 BY MR. KALEBA:

12 Q. WOULD YOU PLEASE STATE AND SPELL YOUR NAME?

13 A. CAN YOU SPEAK UP JUST A LITTLE BIT?

14 Q. WOULD YOU PLEASE STATE AND SPELL YOUR NAME?

15 A. BARBARA WORKMAN, B-A-R-B-A-R-A, WORKMAN, W-O-R-K-M-A-N.

16 Q. GOOD MORNING.

17 A. GOOD MORNING.

18 Q. WHERE DO YOU CURRENTLY LIVE, MS. WORKMAN?

19 A. YOU KNOW, I'M JUST A LITTLE BIT HARD OF HEARING, SO CAN
20 YOU SPEAK UP JUST A LITTLE BIT?

21 Q. YES. WHERE DO YOU CURRENTLY LIVE?

22 A. I CURRENTLY LIVE IN DALLAS, TEXAS.

23 Q. HAVE YOU EVER LIVED IN THE MONTEREY, CALIFORNIA AREA?

24 A. YES, I HAVE.

25 Q. WHERE WAS THAT?

1 A. I LIVED IN PACIFIC GROVE, CALIFORNIA, WHICH IS PART OF
2 MONTEREY.

3 Q. WHEN WAS THAT?

4 A. WHEN? FOR THE LAST SEVEN OR EIGHT YEARS.

5 Q. WHEN DID YOU LEAVE PACIFIC GROVE?

6 A. OCTOBER 3RD.

7 Q. ARE YOU FAMILIAR WITH THE FIRM APS FUNDING?

8 A. YES.

9 Q. WHAT IS IT?

10 A. WELL, IT WAS SUPPOSED TO BE A HARD MONEY LENDING REAL
11 ESTATE INVESTMENT --

12 Q. ARE YOU FAMILIAR --

13 A. -- COMPANY.

14 Q. ARE YOU FAMILIAR WITH A PERSON NAMED BARBRA ALEXANDER?

15 A. YES, I AM.

16 Q. IS THAT PERSON IN THE COURTROOM THIS MORNING?

17 A. I DON'T KNOW. I -- I WOULD ASSUME. SHE'S OVER THERE
18 MAYBE, BEHIND THAT MONITOR.

19 Q. CAN YOU STAND UP AND SEE? CAN YOU IDENTIFY HER, PLEASE?

20 THE COURT: AND IF YOU NEED TO GET DOWN FROM THE
21 STAND TO DO THAT, YOU'RE FREE TO DO SO.

22 THE WITNESS: I SEE HER. THERE SHE IS IN THE GREEN.

23 BY MR. KALEBA:

24 Q. THANK YOU.

25 HOW DID YOU FIRST COME TO MEET MS. ALEXANDER?

1 A. I MOVED OUT HERE CLOSE TO NINE YEARS OR SO AGO, AND WAS --
2 I DIDN'T KNOW ANYBODY, AND SO EVERY PERSON I MET WAS A NEW
3 PERSON, AND I WAS GETTING ACQUAINTED WITH A LADY NAMED
4 ADRIANA GRANAT THAT OWNED EUROPEAN JEWELERS IN THE CROSSROADS,
5 AND SHE SORT OF HAS THIS GREET EVERYBODY AND MEET EVERYBODY
6 SMALL BUSINESS.

7 SO I WAS IN THERE GETTING SOME JEWELRY REPAIRED AND
8 EVERYBODY WAS TALKING TO EVERYBODY AND SOMETHING CAME UP ABOUT
9 LOW INTEREST RATES AND BANKS AND THE STOCK MARKET AND WISH WE
10 COULD FIND A BETTER PLACE TO PUT OUR MONEY.

11 SO I MET A LADY NAMED HELGA PATE IN THERE WHO WAS ALSO
12 SHOPPING.

13 Q. OKAY. AND DID THE SUBJECT OF INVESTING COME UP BETWEEN
14 YOU AND MS. HELGA PATE?

15 A. IF IT ACTUALLY CAME UP THAT VERY DAY, I'M NOT SURE. IT
16 MAY HAVE COME UP AS SORT OF A CASUAL JUST CHIT CHAT
17 CONVERSATION.

18 HELGA, I BELIEVE, HAD MOVED RECENTLY AND WAS ALSO SOMEWHAT
19 LIKE ME, NOT KNOWING --

20 Q. OKAY. DID THE SUBJECT OF MS. ALEXANDER COME UP WHILE YOU
21 WERE IN THE JEWELRY STORE?

22 A. EITHER THAT TIME OR POSSIBLY THE NEXT TIME, YES, IT DID.

23 Q. OKAY. AT THAT PERIOD OF TIME, WERE YOU LOOKING TO MAKE
24 ANY INVESTMENTS?

25 A. I WAS LOOKING TO MAKE A BETTER INVESTMENT. I FELT THAT

1 THE STOCK MARKET WAS GETTING WEAK AND I WANTED OUT OF THAT. I
2 HAD PUT MY MONEY IN AN INSTITUTION AND WAS GETTING LESS THAN
3 2 PERCENT, SO I WAS LOOKING FOR A PLACE TO PUT IT TO GET MORE
4 INTEREST.

5 Q. WERE YOU INTERESTED IN INVESTING IN REAL ESTATE AT THIS
6 TIME?

7 A. OH, I WAS PROBABLY WOULD HAVE BEEN OPEN TO LOTS OF
8 SUGGESTIONS, BUT MY FAMILY -- MY FATHER WAS A CAREER REAL
9 ESTATE, AND SO WAS MY HUSBAND, SO THAT'S A FAMILIAR AREA FOR
10 ME.

11 Q. OKAY. HOW MUCH MONEY WERE YOU INTERESTED IN INVESTING?

12 A. EVERYTHING I HAD.

13 Q. AND HOW MUCH WAS THAT?

14 A. IT WAS ABOUT 650,000.

15 Q. DID YOU EVER COME TO MEET MS. ALEXANDER?

16 A. YES, I DID.

17 Q. WHEN WAS THAT?

18 A. SHORTLY THEREAFTER HELGA PATE TOOK ME OVER TO MEET HER.

19 Q. WHERE DID YOU MEET?

20 A. AT BARBRA ALEXANDER'S HOME WHERE SHE HANDLED HER BUSINESS.
21 IT WAS HER OFFICE, I BELIEVE.

22 Q. WHERE WAS THE HOME? WHAT CITY?

23 A. IN MONTEREY.

24 Q. WAS ANYBODY ELSE THERE AT THE TIME?

25 A. THERE WERE ALWAYS A LOT OF PEOPLE AROUND. I BELIEVE SHE

1 HAD AN OFFICE DOWN BELOW AND POSSIBLY A RECORDING STUDIO IN
2 THERE.

3 SO THERE WAS ALWAYS TWO OR THREE OR MORE PEOPLE KIND OF
4 MOVING AROUND THE HOUSE.

5 Q. DID YOU SPEAK WITH MS. ALEXANDER AT THIS TIME ABOUT
6 INVESTING?

7 A. I DID.

8 Q. OKAY. WHAT DID YOU DISCUSS?

9 A. WELL, IT WAS MOSTLY GET ACQUAINTED, MEET AND GREET. SHE
10 ASKED A LOT OF QUESTIONS ABOUT, YOU KNOW, ME MOVING TO
11 CALIFORNIA AND WHAT I WAS DOING AND, YOU KNOW, AT THAT POINT I
12 DIDN'T KNOW WHAT -- I WAS A LITTLE CONFUSED ABOUT EVERYTHING
13 AND WHAT I WANTED TO DO WITH MYSELF AND THE HOME AND A FUTURE.

14 AND SHE BROUGHT UP THE -- AND I'M NOT SURE SHE USED THE
15 WORD APS FUNDING AT THE TIME, BUT THAT SHE HAD AN INVESTMENT
16 GROUP.

17 Q. OKAY. HOW DID SHE DESCRIBE THE INVESTMENT GROUP?

18 A. WELL, THE THING THAT JUMPED OUT, OF COURSE, WAS THE
19 HIGH -- YOU KNOW, SHE WAS PAYING MONTHLY HIGH INTEREST RATE.
20 WHERE I WAS GETTING UNDER 2 PERCENT WITH MORGAN STANLEY, WHICH
21 IS WHERE I PARKED MY MONEY, SHE WAS AT 10 PERCENT.

22 Q. OKAY. DID SHE DESCRIBE WHAT THE INVESTMENTS WOULD BE IN?

23 A. SHE -- REAL ESTATE. NOT SPECIFICALLY AT THAT POINT, MORE
24 OF A VAGUE DESCRIPTION. THIS WAS AN AREA OF EXPERTISE OF HERS.

25 Q. OKAY. HOW MANY TIMES DO YOU THINK YOU MET WITH

1 MS. ALEXANDER AT HER HOME TO DISCUSS INVESTING?

2 A. DOZENS.

3 Q. AND WAS THIS BEFORE YOU ACTUALLY PUT YOUR MONEY INTO THE
4 FUND?

5 A. NO. IT WAS PROBABLY -- YOU KNOW, IT WAS REALLY A LONG
6 TIME AGO, FOUR OR FIVE YEARS AGO. BUT MAYBE, MAYBE FIVE TO TEN
7 TIMES BEFORE I ACTUALLY MOVED THE MONEY, BECAUSE FROM WHEN I
8 FIRST GOT ACQUAINTED WITH HER AND A LITTLE BIT MORE ABOUT WHAT
9 SHE DID, I TRIED TO DO SOME HOMEWORK TO EDUCATE MYSELF A LITTLE
10 BETTER.

11 Q. WHAT DID YOU DO TO EDUCATE YOURSELF BETTER ABOUT THIS
12 INVESTMENT?

13 A. I WASN'T FAMILIAR WITH THE TERM "HARD MONEY LENDING." I'D
14 NEVER EVEN HEARD IT, WHICH IS STRANGE BECAUSE MY HUSBAND HAD
15 BEEN A BANKER. I SHOULD HAVE HEARD THAT TERM.

16 BUT I ACTUALLY CALLED HIM AND MY SON AND SON-IN-LAW AND I
17 GOOGLED -- WE ALL GOOGLE -- AND I TRIED TO LEARN MORE ABOUT IT.

18 Q. DID YOU DISCUSS THE INVESTMENT WITH ANYONE ELSE, BESIDES
19 MS. ALEXANDER, WHO WORKED FOR MS. ALEXANDER OR WAS PART OF THE
20 COMPANY?

21 A. WELL, ALL MY CONVERSATIONS WERE BETWEEN BARBRA -- SHE'S
22 BARBRA AND I'M BARBARA -- BARBRA AND I, AND THEN OFTEN HER
23 ASSISTANT, JACKIE LAMBERT WAS THERE FREQUENTLY, ALMOST ALL THE
24 TIME.

25 Q. DURING THESE PRE-INVESTMENT MEETINGS, DID YOU EVER MEET

1 WITH A PERSON BY THE NAME OF MICHAEL SWANSON?

2 A. NO.

3 Q. DID YOU -- DURING THESE PRE-INVESTMENT MEETINGS, DID YOU
4 EVER MEET WITH A PERSON NAMED BETH PINA?

5 A. NO.

6 Q. DID YOU FEEL CONFIDENT IN -- BY THE WORDS THAT
7 MS. ALEXANDER WAS TELLING YOU ABOUT THE INVESTMENT?

8 A. DID I FEEL CONFIDENT?

9 Q. YEAH, IN HER.

10 A. WELL, OBVIOUSLY I DID TO THE EXTENT THAT I WENT AHEAD AND
11 MADE THE INVESTMENT.

12 Q. WHY?

13 A. WELL, IN MY -- WELL, ONE THING WAS GREED. I WAS HOPING TO
14 MAKE A LITTLE BIT MORE MONEY.

15 THE OTHER WAS REAL ESTATE IS A FAMILIAR AREA FOR ME.

16 HOWEVER, WHEN I HAD CHECKED WITH MY FAMILY AND A COUPLE OF
17 OTHER FRIENDS, THE COMMENT I MOSTLY GOT WAS HARD MONEY LENDING
18 IS VERY RISKY AND I TOLD BARBRA THAT.

19 AND SHE WAS EXPLAINING IT IN MORE DEPTH TO ME AND THAT SHE
20 HAD EXPERIENCE IN REAL ESTATE AND THE MORTGAGE AND BANKING
21 INDUSTRY, AND SOMEHOW OR ANOTHER I MADE THE WRONG DECISION.

22 Q. DID YOU EVER DISCUSS WITH HER WHETHER THESE REAL ESTATE
23 INVESTMENTS WOULD BE SECURED BY DEEDS OF TRUST?

24 A. I'M SORRY. BY WHAT?

25 Q. DID YOU EVER DISCUSS WITH MS. ALEXANDER WHETHER THE REAL

1 ESTATE INVESTMENTS WOULD BE SECURED BY A DEED OF TRUST?

2 A. WELL, THEY -- MY UNDERSTANDING WAS THEY WERE SECURED BY
3 THE REAL ESTATE PROPERTIES, HOLDINGS, PEOPLE SHE'D MADE LOANS
4 TO, THAT SORT OF THING. IS THAT WHAT YOU'RE ASKING ME?

5 Q. YES.

6 A. YEAH.

7 Q. DID YOU DISCUSS WHETHER THESE INVESTMENTS WOULD BE MADE
8 INTO THINGS OTHER THAN REAL ESTATE?

9 A. I'M SO SORRY. I -- JUST A LITTLE BIT LOUDER IF YOU DON'T
10 MIND.

11 THE COURT: CAN YOU MOVE THAT MICROPHONE AND SLIDE IT
12 CLOSER TO YOU?

13 THE WITNESS: I THINK -- WELL, AND I DON'T HEAR
14 GREAT. I'M LEANING IN THIS MICROPHONE, WHICH ISN'T HELPING YOU
15 AT ALL.

16 BY MR. KALEBA:

17 Q. DID YOU DISCUSS, PRIOR TO INVESTING, WHETHER SHE WOULD BE
18 MAKING INVESTMENTS INTO THINGS OTHER THAN REAL ESTATE?

19 A. NO.

20 Q. DID YOU EVER MEET A PERSON BY THE NAME OF JACKIE LAMBERT?

21 A. YES.

22 Q. WHO WAS MS. LAMBERT?

23 A. WELL, I -- I THINK SHE WAS BARBRA'S ASSISTANT. SHE WAS
24 DEFINITELY HER RIGHT HAND PERSON. SHE WAS ALMOST ALWAYS THERE
25 LISTENING IN, TAKING NOTES, OBSERVING, COMMENTING JUST BRIEFLY.

1 SHE WAS A VERY POSITIVE TYPE INFLUENCE. SHE THREW OUT A VERY
2 POSITIVE VIBE.

3 Q. WAS MS. LAMBERT PRESENT WITH MS. ALEXANDER DURING YOUR
4 CONVERSATIONS ABOUT THE INVESTMENT?

5 A. MOST OF THEM, YES, I'M SURE.

6 Q. OKAY. WHAT TYPE OF STATEMENTS DID MS. LAMBERT MAKE ABOUT
7 THE INVESTMENT?

8 A. OH, VERY ENCOURAGING AND THAT SHE HAD INVESTMENTS IN IT
9 AND JUST FELT GREAT ABOUT IT AND IT WAS A WONDERFUL
10 OPPORTUNITY. I MEAN, SHE WAS A REALLY GOOD CHEERLEADER FOR
11 HER.

12 Q. DID YOU -- WHEN DID YOU DECIDE TO MAKE AN INVESTMENT WITH
13 MS. ALEXANDER?

14 A. IT -- NOW, I'M WINGING IT HERE, BUT MAYBE A MONTH FROM
15 WHEN I MET HER.

16 Q. OKAY. AND IN THAT PERIOD, IN THAT MONTH, HOW MANY
17 TIMES -- I BELIEVE YOU SAID IT WAS FIVE TO TEN TIMES YOU MET
18 WITH MS. ALEXANDER.

19 A. I -- WHAT I WAS DOING WAS MAKING INQUIRIES AND FINDING OUT
20 MORE ABOUT HARD MONEY LENDING, AND IT WAS RAISING SOME RED
21 FLAGS BECAUSE OF THE RISK, THE RISKINESS OF IT.

22 AND I WOULD GO BACK AND PROPOSE, OR POSE THESE QUESTIONS
23 TO HER AND TRY TO CHALLENGE SOME OF THE THINGS I'D HEARD TO
24 CLARIFY IN MY OWN MIND.

25 Q. OKAY. HAVE YOU EVER HEARD OF THE TERM GREENLIGHT FUND?

1 A. I'M IN GREENLIGHT FUND.

2 BUT I HADN'T HEARD IT AHEAD OF TIME.

3 Q. WHAT IS THE GREENLIGHT FUND, TO YOUR UNDERSTANDING?

4 A. WELL, APS FUNDING, WHICH THIS I'M REALLY EMBARRASSED TO
5 TELL YOU, I DID NOT KNOW THAT APS STOOD FOR ALEXANDER, PINA,
6 AND SWANSON UNTIL ABOUT A YEAR OR TWO AGO. I DON'T KNOW HOW
7 THAT ONE GOT AWAY FROM ME, THAT THE THREE PEOPLE THAT OWNED THE
8 COMPANY, OR RAN THE COMPANY, IT WAS THEIR INITIALS.

9 BUT APPARENTLY THEY HAD TWO FUNDS, ONE WAS GCS FUNDING, I
10 BELIEVE.

11 BUT APS ALSO HAD -- I DIDN'T -- I DID NOT KNOW THAT THERE
12 WERE TWO FUNDS, OKAY? I JUST KNEW THERE WAS ONE. I DIDN'T
13 KNOW HOW MANY INVESTORS THERE WERE. I NEVER SAW A LIST OF
14 INVESTORS.

15 SO THE DAY THAT I WENT IN AND SAID I WAS -- THAT I'M GOING
16 TO PUT MY MONEY THERE WAS THE FIRST TIME I HEARD THE WORD
17 GREENLIGHT.

18 Q. OKAY. AND WHERE WAS THAT CONVERSATION?

19 A. AT BARBRA'S HOUSE.

20 Q. OKAY. WHO DID YOU SAY "I'M GOING TO PUT MY MONEY INTO
21 GREENLIGHT" TO?

22 A. WELL, I TOLD BARBRA THAT I HAD DECIDED TO TRANSFER MY
23 MONEY OVER FROM MORGAN STANLEY, AND JACKIE LAMBERT WAS EITHER
24 IN THE ROOM OR WALKED IN THE ROOM RIGHT THEN. SO THE TWO OF
25 THEM WERE IN THERE.

1 Q. OKAY. AND PLEASE DESCRIBE THAT CONVERSATION.

2 A. I THINK I DIRECTLY TOLD BARBRA THAT I HAD MADE UP MY MIND
3 TO GO AHEAD AND DO THAT, AND SHE LOOKED UP AT -- BARBRA WORKED
4 OVER HER DINING ROOM TABLE, KIND OF LIKE A BOARD TABLE, AND SHE
5 LOOKED UP AT JACKIE AND SHE SAID, "BARBARA'S GOING TO WIRE HER
6 MONEY OVER, OR INVEST HER MONEY WITH US AND WE'RE GOING TO PUT
7 IT IN GREENLIGHT, IN THE GREENLIGHT FUND."

8 AND I HAD THE WORST GUT FEELING RIGHT THEN. GREENLIGHT
9 WAS A NEW WORD AND LET'S -- HERE WE'VE GOT A GREEN LIGHT, WE'VE
10 GOT A LOT OF MONEY AND WE'RE STARTING GREENLIGHT FUND.

11 I DON'T KNOW WHETHER IT EXISTED AHEAD OF TIME OR NOT, BUT
12 MY STOMACH SANK TO THE GROUND WHEN I THOUGHT "I'M THE
13 GREENLIGHT. UH-OH. I SHOULD BE THE RED LIGHT."

14 Q. PRIOR TO YOUR DECISION TO INVEST, DID YOU RECEIVE ANY
15 DOCUMENTS FROM APS OR MS. ALEXANDER?

16 A. NOT -- NOT PRIOR.

17 Q. DID YOU RECEIVE ANY DOCUMENTS DURING THAT MEETING IN THE
18 DINING ROOM?

19 A. I DON'T THINK -- I'M NOT SURE IF I DID THEN OR WITHIN THE
20 NEXT FEW DAYS.

21 Q. DID YOU SIGN ANY DOCUMENTS WITH MS. ALEXANDER AT SOME
22 POINT?

23 A. I DID. JACKIE HANDED ME A DOCUMENT TO SIGN AND -- WHICH I
24 DID.

25 Q. HOW MANY PAGES WAS THE DOCUMENT?

1 A. ONE.

2 Q. HOW MANY PAGES DO YOU THINK YOU SIGNED IN TOTAL THAT DAY?

3 A. WE WERE DISCUSSING HOW TO MOVE THAT MONEY AND THEY WERE
4 SETTING ME UP AN ACCOUNT AT FIRST NATIONAL BANK, WHICH WAS
5 WHERE BARBRA DID HER BUSINESS.

6 I MAY HAVE SIGNED SOMETHING ABOUT MOVING THE MORGAN
7 STANLEY MONEY TO FIRST NATIONAL BANK.

8 Q. DID YOU --

9 A. I'M NOT SURE WHETHER IT WAS THAT DAY OR THE NEXT.

10 Q. DID YOU DECIDE TO MAKE YOUR INVESTMENT BEFORE READING THE
11 INVESTMENT DOCUMENTS?

12 A. YES.

13 Q. WHY?

14 A. BECAUSE I'M STUPID. I'M NOT A BUSINESS WOMAN. I HAD BEEN
15 MARRIED FOR 40 YEARS TO A BANKER. AND I TRUSTED HER. SHE HAD
16 WON MY TRUST.

17 Q. DID YOU RECEIVE DOCUMENTS FROM APS AFTER YOUR INVESTMENT?

18 A. QUITE A WHILE AFTERWARDS.

19 Q. I'D LIKE TO SHOW YOU SOME DOCUMENTS IN THE BINDER ON YOUR
20 TABLE. IT'S EXHIBIT NUMBER 70.

21 YOUR HONOR, MAY I APPROACH TO HELP HER WITH THE BINDER?

22 THE COURT: THAT'S FINE. GO AHEAD, PLEASE.

23 THE WITNESS: THERE'S A LOT OF BINDERS HERE.

24 THE COURT: I UNDERSTAND.

25 THE WITNESS: THANK YOU.

1 BY MR. KALEBA:

2 Q. WOULD YOU TAKE A MOMENT TO LOOK AT THE PAGES THAT ARE
3 BEHIND NUMBER 70?

4 A. WELL, MY FIRST COMMENT, OF COURSE, IS THAT HER NAME IS
5 SPELLED B-A-R-B-R-A, AND I'M B-A-R-B-A-R-A, AND I WAS HER NEW
6 INVESTOR AND POSSIBLY BIGGEST, AND THERE WAS A QUESTION ABOUT
7 WHETHER I'M THE MOST. AND SHE SPELLED MY NAME THE WAY SHE
8 SPELLED HER NAME. I THOUGHT, THAT ISN'T VERY EFFICIENT.

9 SO IT'S ADDRESSED TO B-A-R-B-R-A, HER NAME.

10 Q. WE'LL GET TO THE SUBSTANCE OF THE DOCUMENTS --

11 A. WELL, THAT WAS THE FIRST THING I SAW AND I WENT, "WHOA."

12 Q. WOULD YOU JUST TAKE A LOOK AT THE DOCUMENTS AND TELL ME
13 WHETHER OR NOT THESE ARE THE DOCUMENTS YOU RECEIVED FROM APS.

14 A. I WOULD SAY APPROXIMATELY.

15 Q. YES. THESE ARE THE DOCUMENTS?

16 A. THESE LOOK LIKE THE DOCUMENTS. THEY'RE ALL DATED THE SAME
17 DAY. I'M WITH YOU.

18 Q. OKAY.

19 A. IS THERE SOME PARTICULAR --

20 MR. KALEBA: NO. YOUR HONOR, WE WOULD MOVE TO ADMIT
21 70.

22 MR. LEEMING: NO OBJECTION.

23 THE COURT: IT'S ADMITTED.

24 (PLAINTIFF'S EXHIBIT 70 WAS ADMITTED IN EVIDENCE.)

25 THE COURT: GO AHEAD, PLEASE.

1 BY MR. KALEBA:

2 Q. MS. WORKMAN, I'D LIKE YOU TO TURN TO PAGE 22 OF THE
3 AGREEMENT, 22.

4 A. YES.

5 Q. AND THIS IS A SUBSCRIPTION AGREEMENT?

6 A. YES.

7 Q. DID YOU READ THIS BEFORE THE INVESTMENT?

8 A. BEFORE THE INVESTMENT? NO.

9 Q. OKAY. WOULD YOU TURN TO PAGE 24, PLEASE?

10 A. I NEVER SAW THAT BEFORE.

11 OKAY. I'M ON 24.

12 Q. DO YOU SEE PARAGRAPH 6 WITH SOME HANDWRITING?

13 A. THAT'S NOT MY HANDWRITING.

14 Q. DO YOU KNOW WHO COMPLETED THIS?

15 A. ACTUALLY, I'M NOT SURE I EVER EVEN ACTUALLY SAW
16 BARBRA ALEXANDER'S HANDWRITING, SO I WOULD THINK THIS IS
17 JACKIE LAMBERT'S.

18 Q. OKAY. BUT YOU DON'T KNOW?

19 A. I DON'T KNOW.

20 Q. DID YOU AUTHORIZE ANYBODY TO FILL THIS OUT ON YOUR BEHALF?

21 A. NO.

22 Q. WOULD YOU TURN TO THE NEXT PAGE, 25.

23 WHOSE SIGNATURE IS THIS?

24 A. THAT'S MINE.

25 Q. DID YOU SIGN THIS?

1 A. I THINK SO.

2 Q. DID YOU DATE THAT?

3 A. NO.

4 Q. IS THAT YOUR HANDWRITING?

5 A. NO.

6 Q. DO YOU KNOW WHO DATED THAT?

7 A. IT LOOKS LIKE THE OTHER HANDWRITING.

8 Q. WAS IT DATED IN YOUR PRESENCE?

9 A. NO. I THINK IF IT WAS DATED IN MY PRESENCE, IT WOULD BE
10 IN MY HANDWRITING.

11 Q. WOULD YOU PLEASE TURN TO PAGE 47?

12 A. CAN I SAY SOMETHING?

13 Q. YES.

14 A. ON PAGE 26, WHICH IS JUST THE NEXT PAGE I TURNED TO, HERE
15 IS BARBRA ALEXANDER'S HANDWRITING AND IT LOOKS A LOT LIKE MINE.
16 I WRITE -- BECAUSE I'VE HAD SOME HAND INJURIES, SO I DO A
17 SCRIBBLE. THAT'S A REALLY SIMILAR SCRIBBLE.

18 Q. WELL, LET ME ASK THE QUESTION THIS WAY.

19 A. I'M SORRY. THAT I JUST -- I HAVE NEVER SEEN THAT PAGE
20 BEFORE.

21 Q. OKAY. LET'S PULL UP PAGE 26, PLEASE.

22 A. PAGE 20?

23 Q. PAGE 26, THE ONE YOU WERE JUST ON.

24 A. OKAY.

25 Q. THERE ARE TWO SIGNATURES THERE; RIGHT?

1 A. YES.

2 Q. DID YOU WITNESS THOSE SIGNATURES?

3 A. NO.

4 Q. SO DO YOU KNOW WHO SIGNED THOSE?

5 A. IT SAYS BARBRA ALEXANDER AND BETH PINA.

6 Q. BUT YOU DIDN'T SEE ANYBODY SIGN THAT; RIGHT?

7 A. NO.

8 Q. OKAY. PAGE 47, PLEASE. THIS IS THE INVESTOR SUITABILITY
9 STATEMENT.

10 IS THAT YOUR HANDWRITING AT THE BOTTOM?

11 A. NO.

12 Q. OKAY. LET'S TURN THE PAGE.

13 IS THAT YOUR HANDWRITING?

14 A. NO.

15 Q. DID YOU GIVE THIS INFORMATION TO ANYBODY TO FILL OUT?

16 A. I MUST HAVE BECAUSE THEY WOULDN'T HAVE IT OTHERWISE. I
17 MEAN, IT'S ABOUT MY COLLEGE -- WHAT COLLEGE I WENT TO.

18 Q. AND THAT WAS YOUR AGE, AND THIS IS YOUR SOCIAL SECURITY
19 NUMBER?

20 A. YES.

21 Q. DO YOU REMEMBER SITTING DOWN WITH SOMEBODY AND GIVING THEM
22 THE INFORMATION?

23 A. I'M SURE -- I DON'T. I DON'T REMEMBER IT, BUT I HAD TO
24 HAVE GIVEN SOMEONE THIS INFORMATION.

25 Q. WELL, DO YOU RECALL EVER BEING ASKED FOR YOUR SOCIAL

1 SECURITY NUMBER?

2 A. YES.

3 Q. BY WHOM?

4 A. IT ALWAYS SEEMED TO ME LIKE JACKIE WAS HANDLING THE
5 BUSINESS END OF THINGS, SO I WOULD THINK PROBABLY JACKIE.

6 Q. OKAY. COULD YOU TURN TO PAGE 50, AND STARTING AT QUESTION
7 14.

8 A. YES.

9 Q. DID YOU COMPLETE THIS PAGE?

10 A. NO.

11 Q. COULD YOU HIGHLIGHT 14, PLEASE?

12 A. I'M SORRY? OH.

13 Q. OKAY. THERE'S A CHECK MARK NEXT TO THE NET WORTH OF YOU
14 AT THE TIME OF BEING MORE THAN A MILLION DOLLARS. WAS THAT A
15 TRUE STATEMENT?

16 A. YES.

17 Q. DID YOU PROVIDE THIS INFORMATION TO SOMEBODY?

18 A. WELL, AS YOU SEE, IT'S A BETWEEN 1 AND 5 MILLION.

19 Q. RIGHT.

20 A. YES.

21 Q. DID YOU GIVE THIS INFORMATION TO MS. ALEXANDER OR
22 MS. LAMBERT?

23 A. PROBABLY TO BARBRA. IT'S TRUE, SO --

24 Q. OKAY.

25 A. -- I SAID IT TO SOMEONE.

1 Q. OKAY. LET'S LOOK AT THE NEXT THREE QUESTIONS, 15, 16, AND
2 17.

3 A. YOU KNOW, I JUST REALIZED THIS IS PRINTED OVER HERE.
4 EXCUSE ME. IT'S BETTER AND EASIER TO SEE.

5 Q. OKAY. DID YOU COMPLETE THESE QUESTIONS?

6 A. NO, THAT'S NOT MY HANDWRITING.

7 Q. OKAY. WAS YOUR GROSS INCOME IN 2008 MORE THAN \$250,000?

8 A. YES.

9 Q. OKAY. TURN TO PAGE 53, QUESTION 29.
10 DID YOU INITIAL THESE PAGES?

11 A. IT APPEARS I DID.

12 Q. DO YOU REMEMBER INITIALING THEM?

13 A. I DON'T REMEMBER SPECIFICALLY.

14 Q. AND IF WE GO TO THE SIGNATURE AT THE BOTTOM.

15 A. THE SIGNATURE AT THE BOTTOM, IT SAYS "SIGNATURE PROPOSED
16 INVESTOR," AND IT APPEARS TO BE MY HANDWRITING.

17 BUT THEN WHERE IT SAYS PRINT NAME AND PLACE, THAT IS NOT
18 MY HANDWRITING.

19 Q. OKAY. AND LET'S GO BACK TO PAGE 1 OF THIS DOCUMENT. YOU
20 MENTIONED SOMETHING ABOUT HOW YOUR NAME IS SPELLED.

21 YOU CAN LOOK AT THE SCREEN. THAT'LL BE EASIER.

22 A. OKAY.

23 Q. OKAY. COULD YOU SAY THAT AGAIN?

24 A. SAY AGAIN?

25 Q. YES, THE PART ABOUT BARBARA.

1 A. OH. DID I SPEAK OUT OF TURN? I'M SORRY.

2 BARBRA ALEXANDER'S NAME IS SPELLED -- I ALWAYS REMEMBER IT
3 THE WAY BARBRA STREISAND SPELLS HER NAME, B-A-R-B-R-A, WHICH IS
4 WHEN YOU SAY "BARBARA," IT COMES OUT SOUNDING LIKE "BARBRA."
5 SO I WAS SORT OF ENVIOUS THAT SHE HAD A GOOD SPELLING. BUT I
6 AM B-A-R-B-A-R-A.

7 Q. AT ANY TIME DID ANYONE EXPLAIN THESE DOCUMENTS TO YOU?

8 A. NO.

9 Q. DID ANYBODY SIT DOWN AND WALK THROUGH THEM WITH YOU?

10 A. NO.

11 Q. DID MS. ALEXANDER MAKE ANY PROMISES TO YOU, BEFORE
12 INVESTING, ABOUT THE RATE OF RETURN THAT YOU WOULD GET?

13 A. YES. IT WOULD GET BETWEEN 10 AND 12 PERCENT MONTHLY, PAID
14 THROUGH FIRST NATIONAL BANK.

15 Q. OKAY. DID YOU RECEIVE MONTHLY CHECKS?

16 A. I RECEIVED A VERY FEW.

17 Q. AND WAS THAT RATE OF RETURN AND THE MONTHLY CHECKS
18 IMPORTANT TO YOU?

19 A. YES.

20 Q. TO YOUR DECISION TO INVEST?

21 A. YES. WELL, I MEAN, YES.

22 Q. SO I WANT TO TALK ABOUT HOW YOU ARRANGED TO GET THE MONEY
23 FROM MORGAN STANLEY TO APS.

24 A. THERE WAS A GENTLEMAN AT MORGAN STANLEY THAT I -- WHEN I
25 GOT OUT HERE, I NEEDED TO ESTABLISH NEW FINANCIAL CONTACTS, SO

1 I -- A FRIEND REFERRED ME TO THIS GENTLEMAN AT MORGAN STANLEY,
2 AND I LET HIM KNOW THAT I WANTED TO MOVE THIS MONEY.

3 AND HE REALLY GOT UPSET WITH ME. I HAD TO FIGHT IT OUT OF
4 HIM. HE SAID, "WHAT ARE YOU DOING?"

5 AND I SAID, "I'M TRYING TO, TRYING TO GET A BETTER
6 INTEREST RATE."

7 Q. DID YOU -- PRIOR TO INVESTING, DID YOU DISCUSS WITH
8 MS. ALEXANDER YOUR ABILITY TO GET YOUR MONEY OUT OF THE FUND?

9 A. ABSOLUTELY.

10 Q. HOW MANY TIMES?

11 A. MANY. I WOULD NEVER HAVE PUT IT IN IF I HADN'T THOUGHT I
12 COULD GET IT OUT.

13 Q. AND WHAT WERE YOU PROMISED?

14 A. THAT I COULD GET MY MONEY OUT ANY TIME I WANTED.

15 Q. OKAY. COULD YOU LOOK AT EXHIBIT NUMBER 24?

16 A. IS THAT PAGE 24?

17 Q. EXHIBIT.

18 AND ACTUALLY WE WOULD MOVE TO ADMIT IT AT THIS TIME. IT'S
19 A BANK RECORD, PURSUANT TO STIPULATION.

20 MR. LEEMING: SO STIPULATED.

21 BY MR. KALEBA:

22 Q. AND IF YOU COULD LOOK ON YOUR SCREEN?

23 THE COURT: EXHIBIT 24, THAT'S ADMITTED.

24 (PLAINTIFF'S EXHIBIT 24 WAS ADMITTED IN EVIDENCE.)

25 MR. KALEBA: THANK YOU, YOUR HONOR.

1 THE COURT: GO AHEAD, PLEASE.

2 MR. KALEBA: CAN YOU PULL UP 24, PLEASE?

3 Q. AND THE FIRST HALF OF THE DOCUMENT, DO YOU SEE THE WORDS,
4 "VIE SUR SON ARGENT"?

5 A. WHO'S IN CHARGE OF THIS? THANK YOU FOR MAKING IT LARGER.
6 OKAY. WHAT?

7 Q. DO YOU SEE THE TWO NAMES AT THE TOP, BENEFICIARY AND
8 ORIGINATOR?

9 A. BARBARA WORKMAN.

10 Q. OKAY. WHAT IS THE ORIGINATOR?

11 A. IT'S A COMPANY -- I HAD JUST GONE THROUGH A DIVORCE, AND
12 IT ACTUALLY KIND OF STARTED AS A JOKE FOR AN LLC NAME TO PUT
13 THINGS IN MY OWN NAME, AND IT CAME UP WITH THIS STRANGE FRENCH
14 WORD, VIE SUR SON ARGENT, WHICH WAS SUPPOSED TO BE LIVING ON
15 HIS MONEY.

16 BUT I DIDN'T GET THE MONEY, SO THE NAME'S NOT VERY
17 APPROPRIATE.

18 Q. OKAY. IF WE CAN GO TO THE SECOND HALF OF THIS DOCUMENT.

19 A. OKAY.

20 Q. DO YOU SEE THIS IS A WIRE FROM CITIBANK AND IT'S TO
21 MORGAN STANLEY? DO YOU SEE SENDER AT THE TOP?

22 A. YES.

23 Q. OKAY. WAS THE MONEY ORIGINALLY IN A CITIBANK ACCOUNT?

24 A. IT WAS MOVING AROUND QUITE A BIT BECAUSE I WAS MOVING
25 AROUND, AND I -- SINCE MY HUSBAND WAS A BANKER, I WAS TRYING TO

1 GET INTO OTHER BANKING INSTITUTIONS. AND I -- I'M EMBARRASSED
2 TO TELL YOU, I'M NOT REAL SURE HOW IT GOT TO CITIBANK.

3 Q. OKAY. LET ME ASK YOU THE AMOUNT. DO YOU SEE THE LINE
4 THAT SAYS "AMOUNT"?

5 A. AND THIS AMOUNT IS CORRECT.

6 Q. CAN YOU READ THE AMOUNT?

7 A. 649 -- 649 -- THANK YOU. \$649,225.92.

8 Q. DID YOU LATER PROVIDE THIS \$649,000 TO MS. ALEXANDER TO
9 INVEST?

10 A. DID I?

11 Q. DID YOU LATER PROVIDE THIS MONEY --

12 A. YES.

13 Q. -- TO MS. ALEXANDER TO INVEST?

14 A. YES.

15 Q. FOR HOW LONG DID YOU RECEIVE MONTHLY INTEREST PAYMENTS?

16 A. I BELIEVE IT WAS THREE OR FOUR MONTHS.

17 Q. DID THE CHECKS STOP COMING?

18 A. THE CHECKS STARTED COMING -- THEY HAD BEEN VERY, VERY ON
19 TIME, AND THEN THEY CAME LIKE A DAY LATE THE NEXT MONTH AND
20 ANOTHER DAY LATE THE NEXT MONTH, AND I HAD A FEELING THAT -- I
21 JUST DIDN'T FEEL RIGHT.

22 SO I WENT OVER TO TALK TO HER AND I GOT THAT INTEREST,
23 BUT, LIKE, A DAY LATER A LETTER WAS SENT OUT TO ALL THE
24 INVESTORS SAYING THE PAYMENTS WERE GOING TO BE LATE, AND THEN I
25 KNEW I WAS IN TROUBLE.

1 Q. OKAY. YOU SAID YOU WENT OVER AND SAW HER. WHO DID YOU
2 SEE?

3 A. I WENT OVER AND I -- IT WASN'T UNUSUAL FOR ME TO GO OVER.
4 SHE DIDN'T LIVE FAR FROM ME AT ALL, AND I WENT OVER AND RANG
5 THE FRONT DOORBELL AND NOBODY WAS THERE, AND I KNEW THAT SHE
6 HAD HER OFFICES ON THE LOWER LEVEL OF HER HOUSE.

7 AND SO THE GATE WAS OPEN AND I JUST WALKED ROUND THERE AND
8 BARBRA WAS AT A HUGE DESK AT THE RIGHT AND JACKIE LAMBERT WAS
9 AT A HUGE DESK ON THE LEFT. THEY WERE SORT OF SURPRISED TO SEE
10 ME IN THEIR BACKYARD.

11 AND I SAID THAT I CAME TO SEE WHAT WAS GOING ON.

12 Q. BECAUSE THE CHECK WAS LATE?

13 A. UM-HUM.

14 Q. DID YOU GET A CHECK THAT DAY?

15 A. I DID GET A CHECK THAT DAY.

16 Q. WHO WROTE THE CHECK?

17 A. IT WAS PUT INTO THE, INTO THE FIRST NATIONAL BANK.

18 Q. OKAY. DO YOU KNOW WHO SIGNED THE CHECK?

19 A. I'M SORRY. I DON'T.

20 Q. OKAY. YOU SAID THE NEXT DAY YOU RECEIVED A LETTER.

21 A. WELL, I'M -- I IMAGINE ALL OF US DID. IT WAS A GROUP
22 LETTER SAYING THAT PAYMENTS WOULD NO LONGER COME -- AND I'M
23 SURE YOU'VE GOT THE DOCUMENT HERE -- I BELIEVE ON THE 1ST, THAT
24 THEY WOULD NOW COME ON THE 5TH OR SOMETHING LIKE THAT.

25 BUT THERE WAS ALREADY SIGNS OF TROUBLE.

1 Q. DID YOU EVENTUALLY ASK FOR THE RETURN OF YOUR MONEY?

2 A. YES.

3 Q. WHY?

4 A. MY GUT WAS TALKING. I HAD A REALLY BAD FEELING.

5 Q. WHEN WAS THIS?

6 A. IT WAS THEN. I -- I HAD A FRIEND WHO WAS TRAINING HER
7 GERMAN SHEPARD FOR A -- ACTUALLY, I THINK THEY CALLED IT A
8 CADAVER DOG, A SEARCH AND RESCUE DOG.

9 I'M LOSING MY EYESIGHT AND I HAD A LABRADOODLE AND I
10 WANTED HIM TRAINED FOR A SIGHT DOG, A SERVICE DOG, NOT FOR THE
11 BLIND, BUT AS A SERVICE DOG.

12 AND SO BARBRA INTRODUCED ME TO THE TRAINER, OR I MET THE
13 TRAINER AT BARBRA'S HOUSE.

14 AND AT THAT POINT, HE WAS STILL TRAINING BOTH BARBRA'S
15 POODLE, DIVA, AND MY LABRADOODLE, AND HE SAID HE HADN'T GOTTEN
16 PAID.

17 AND I WOULDN'T HAVE EVEN THOUGHT ABOUT IT. I WOULDN'T
18 HAVE EVEN KNOWN HIM, BUT WHEN HE MENTIONED THIS TO ME --

19 MR. LEEMING: OBJECTION. HEARSAY.

20 THE WITNESS: -- IT JUST SEEMED LIKE THERE WAS A RED
21 FLAG GOING ON.

22 THE COURT: THE HEARSAY OBJECTION IS SUSTAINED.

23 BY MR. KALEBA:

24 Q. MS. WORKMAN, WHEN THERE'S AN OBJECTION, IF YOU WOULD JUST
25 WAIT FOR THE JUDGE TO MAKE A RULING.

1 A. OKAY. AND I'M SORRY, BUT I COULDN'T HEAR WHAT THAT SOUND
2 WAS. I'M SORRY.

3 THE COURT: OKAY. NOT A PROBLEM. I'LL USE THE
4 MICROPHONE, TOO.

5 THE WITNESS: OKAY.

6 BY MR. KALEBA:

7 Q. I WANT TO GO BACK TO YOU ASKING FOR YOUR MONEY BACK. WHO
8 DID YOU ASK TO GET YOUR MONEY BACK?

9 A. I WENT DIRECTLY TO BARBRA'S HOUSE AND ASKED FOR MY MONEY
10 BACK.

11 Q. TO WHOM? TO BARBRA?

12 A. BARBRA AND JACKIE. I BELIEVE JACKIE WAS STANDING THERE AT
13 THE SAME TIME.

14 Q. OKAY. WHAT DID YOU SAY?

15 A. NO.

16 Q. NO. WHAT DID YOU SAY TO HER?

17 A. WHAT DID I SAY? I DID NOT WANT TO SOUND LIKE I LOST MY
18 CONFIDENCE, NOR DID I WANT TO INSULT HER IN ANY WAY, AND I SAID
19 THAT I HAD SOME THINGS HAD COME UP AND I NEEDED TO USE MY MONEY
20 FOR SOMETHING ELSE.

21 Q. AND WHAT WERE YOU TOLD BY MS. ALEXANDER?

22 A. NO.

23 Q. DID SHE SAY WHY?

24 A. NO.

25 Q. OKAY. WHAT DID SHE SAY?

1 A. AND NOT AT THAT TIME. AND THAT WAS, LIKE, MY FIRST
2 REQUEST. THERE WERE MANY, MANY REQUESTS OVER AND OVER AND
3 OVER.

4 Q. SHE JUST SAID NO?

5 A. BASICALLY NO.

6 Q. OKAY. DID YOU REFER TO YOUR PRIOR CONVERSATIONS WHEN YOU
7 WERE PROMISED YOU COULD HAVE --

8 A. YES, I DID.

9 Q. -- YOUR MONEY BACK AT ANY TIME?

10 A. I WAS NOT ARGUMENTATIVE. AT THIS POINT, I FELT THAT MY
11 BEST TACT WAS TO BE AS TACTFUL AS POSSIBLE.

12 Q. SO WHAT DID YOU DO AFTER YOU WERE TOLD NO?

13 A. I WAS PRETTY UPSET AND -- BUT I ALSO TOOK -- I HAD AN
14 ASSISTANT HELPING ME BECAUSE I HAVE TROUBLE WITH MY EYES, AND
15 SO SHE WAS WITH ME AND WE LEFT AND I SAID, "WELL, THAT SURE
16 DIDN'T WORK." AND I SAID, "I THINK WHAT I'LL DO IS ASK FOR A
17 LESSER AMOUNT THAN MY WHOLE INVESTMENT."

18 SO THEN I BEGAN TO BACK OFF, AND IF I REMEMBER CORRECTLY,
19 I -- THE NEXT THING I MAY HAVE ASKED FOR A FEW DAYS LATER WAS
20 HALF OF IT, AND THEN IT WAS JUST NO, NO, NO.

21 SO I KEPT REDUCING IT DOWN HOPING I'D GET ANYTHING.

22 Q. DID MS. ALEXANDER EVER GIVE YOU AN EXPLANATION OF WHY YOU
23 COULD NOT HAVE YOUR MONEY BACK?

24 A. NO. WELL, I MEAN, SHE -- YOU KNOW, SHE COMMENTED THAT THE
25 MARKET WAS GETTING A LITTLE WEAK AND, YOU KNOW, PEOPLE WEREN'T

1 PAYING HER ON TIME, JUST -- NO REAL -- NO DETAILS AND NO
2 EXPLANATION.

3 Q. WERE YOU EVER TOLD STATEMENTS ABOUT THE NEED TO FORECLOSE
4 ON HOUSES OR SOMEHOW MANAGE THE REAL ESTATE PORTFOLIO BEFORE
5 YOU COULD GET YOUR MONEY BACK?

6 A. I DID NOT HEAR THAT. I HEARD THAT I -- I COULD GET THE
7 MONEY BACK IF I CAN BRING IN NEW INVESTORS.

8 Q. SHE SAID YOU COULD HAVE YOUR MONEY BACK IF YOU COULD BRING
9 IN NEW MONEY?

10 A. NEW INVESTORS.

11 Q. AND THEN WHAT DID YOU SAY TO THAT?

12 A. I WAS DUMBFOUNDED BECAUSE I WOULD NEVER HAVE BROUGHT
13 ANYBODY INTO SOMETHING LIKE THAT.

14 Q. DID YOU RECEIVE ANY CORRESPONDENCE FROM MS. ALEXANDER OR
15 APS DURING THIS PERIOD OF TIME WHEN YOU'RE ASKING FOR YOUR
16 MONEY BACK?

17 A. IF I DID, IT'S NOT -- IT WASN'T, LIKE, MEANINGFUL. I
18 DON'T RECALL IT.

19 Q. DID YOU EVER HAVE ANY DEALINGS WITH MR. SWANSON DURING
20 THIS PERIOD OF TIME?

21 A. I NEVER GOT TO MEET HIM, BUT APPROXIMATELY AT THE TIME
22 THAT PROBABLY I ASKED FOR THE FIRST MONEY BACK, OR THE
23 SECOND -- I HAD HEARD HE WAS A REALLY NICE GENTLEMAN AND SO I
24 CALLED HIM. I JUST MADE A COLD CALL TO HIM ONE EVENING.

25 AND I GENERALLY TRY TO KEEP MY BUSINESS DURING THE DAY AND

1 NOT BOTHER PEOPLE, BUT I REACHED HIM ONE EVENING AT DINNER WITH
2 HIS WIFE AND HE JUST COULD NOT HAVE BEEN MORE REASSURING.

3 I SAID I HAD BECOME VERY CONCERNED ABOUT MY MONEY AND I
4 NEEDED IT REALLY BADLY, AND I WONDER IF YOU COULD HELP ME OUT
5 OR WHATEVER.

6 AND HE, HE JUST COULD NOT HAVE BEEN MORE OF A GENTLEMAN
7 AND HE SAID, "OH, THERE'S NO PROBLEM. THERE'S NO, NO PROBLEMS
8 WITH APS. I HAVE MY OWN FAMILY INVESTED IN IT. DON'T WORRY
9 ABOUT IT. I'M OUT TO DINNER WITH MY WIFE AND WE'RE HAVING A
10 ROMANTIC DINNER AND CAN I TALK TO YOU LATER?"

11 SO I -- YOU KNOW, I FELT GOOD.

12 Q. WAS THAT THE ONLY DEALING YOU HAD WITH MR. SWANSON?

13 A. I THINK I MIGHT HAVE SPOKEN TO HIM ONE OTHER TIME AFTER
14 THAT WHERE HE MADE A FOLLOW-UP CALL, BUT IT WAS ALONG THE SAME
15 LINES OF EVERYTHING WAS VERY POSITIVE AND VERY MUCH OKAY.

16 Q. WHAT ABOUT WITH MS. PINA? DID YOU EVER HAVE ANY CONTACTS
17 WITH HER?

18 A. YOU KNOW, SHE WAS SORT OF THE MYSTERY LADY IN THAT SHE
19 DIDN'T LIVE IN THE AREA, AND I BELIEVE HER TITLE WAS CFO, OR AT
20 LEAST THAT WAS THE WAY I INTERPRETED IT. SHE HANDLED THE BOOKS
21 AND FINANCES AND WROTE CHECKS AND THAT SORT OF THING.

22 AND SHE LIVED IN IOWA OR IDAHO, AN "I" WORD.

23 AND BARBRA ATE LUNCH ALMOST EVERY SINGLE DAY AT ONE
24 PARTICULAR RESTAURANT IN CARMEL, I MEAN, PARDON ME, IN
25 MONTEREY.

1 AND SO ONE DAY I WAS, I JOINED BARBRA FOR LUNCH AND THIS
2 LADY CAME UP IN KIND OF A RUSH AND SHE WAS DRESSED IN JEANS AND
3 A T-SHIRT AND TENNIS SHOES AND SHE SAT DOWN FOR, LIKE, FIVE
4 MINUTES AND THEY INTRODUCED HER TO ME AS BETH PINA.

5 AND I WAS A LITTLE SURPRISED BECAUSE, TO ME, A CFO MEETING
6 A MAJOR INVESTOR PROBABLY SHOULD HAVE PRESENTED HERSELF A
7 LITTLE MORE PROFESSIONALLY.

8 THERE -- THAT DIDN'T HAPPEN.

9 AND SHE WASN'T -- THERE WAS NO DISCUSSION ABOUT MONEY AT
10 ALL.

11 Q. OKAY.

12 A. IT WAS JUST A "HI, HOW ARE YOU?"

13 Q. DID YOU EVER RECEIVE THE RETURN OF YOUR INVESTMENT?

14 A. I BEG YOUR PARDON? DID I RECEIVE?

15 Q. YEAH, ANY RETURN OF YOUR INVESTMENT?

16 A. JUST THE THREE OR FOUR INTEREST PAYMENTS.

17 Q. AND HOW MUCH MONEY ARE YOU STILL OWED? DO YOU KNOW?

18 A. YOU KNOW, THIS IS CALLED DENIAL. I PROBABLY HAVEN'T DONE
19 THE MATH, BUT ALMOST ALL OF IT.

20 MR. KALEBA: OKAY. THANK YOU, YOUR HONOR.

21 NO FURTHER QUESTIONS.

22 THE COURT: ALL RIGHT.

23 CROSS-EXAMINATION?

24 MR. LEEMING: YES. THANK YOU, YOUR HONOR.

25 THE COURT: GO AHEAD, PLEASE.

CROSS-EXAMINATION

BY MR. LEEMING:

Q. GOOD MORNING, MS. WORKMAN.

A. HOW ARE YOU?

Q. SO AS I UNDERSTAND IT, YOU MOVED TO THIS AREA AFTER YOU GOT DIVORCED; CORRECT?

A. I --

Q. OKAY. I GOT IT.

CAN YOU HEAR ME NOW?

A. I CAN.

Q. VERY GOOD.

SO YOU WERE IN A DIVORCE, CORRECT, AND THEN AFTER THAT WAS DONE, YOU MOVED TO THE MONTEREY AREA?

A. RIGHT. I WAS IN OKLAHOMA -- I LIVED IN OKLAHOMA CITY.

Q. YEAH. WHAT PROMPTED YOU TO MOVE TO MONTEREY?

A. WELL, I WANTED TO GET AS FAR FROM MY EX-HUSBAND AS POSSIBLE, AND AS SOMEONE SAID, I WENT AS FAR AS I COULD WEST WITHOUT FALLING IN THE SEA.

Q. SO IT SOUNDS LIKE IT WAS A ROUGH DIVORCE.

A. VERY ROUGH.

Q. AND YOU HAD AN ATTORNEY IN THAT DIVORCE, DID YOU NOT?

A. YES.

Q. SEVERAL?

A. SEVERAL.

Q. AND IS IT TRUE THAT THE DIVORCE WENT ALL THE WAY UP TO THE

1 SUPREME COURT IN OKLAHOMA?

2 A. GOSH, I NEVER HEARD THAT.

3 Q. ALL RIGHT.

4 A. NO. IT WAS SETTLED IN A -- WHAT DO YOU CALL IT? -- A
5 MEDIATION.

6 Q. OKAY. IT WAS SETTLED THROUGH MEDIATION?

7 A. UM-HUM.

8 Q. YOU GOT CERTAIN -- YOU TESTIFIED EARLIER TODAY THAT ALL
9 YOUR MONEY WAS THE \$640,000, OR --

10 A. ALL THE MONEY I HAD LEFT AFTER I HAD MOVED OUT HERE AND
11 HAD GOTTEN MYSELF SETTLED. THAT WAS MY SLIM HOLDINGS.

12 Q. OKAY. AND THAT INCLUDED BUYING A HOME; CORRECT?

13 A. NO.

14 Q. IT DID NOT?

15 A. NO. MY BRILLIANT HUSBAND, IN THE DIVORCE, I -- I -- I WAS
16 BLIND SIDED BY THE DIVORCE. AND HE WAS BRILLIANT, AND HE STILL
17 IS. HE PROVIDED A HOME FOR ME, SO HE OWNED THE HOME.

18 Q. OKAY. DID HE PURCHASE THE HOME OR HIS TRUST PURCHASED THE
19 HOME?

20 A. HIS TRUST DID, UM-HUM.

21 Q. ALL RIGHT.

22 A. BUT THEN I -- I PUT A GOODLY AMOUNT OF MONEY INTO MAKING
23 IT MY HOME. IT DIDN'T HAVE A BATHTUB, IT DIDN'T HAVE A MASTER
24 BATHROOM OR ANYTHING.

25 Q. SURE. IN ONE OF THESE DOCUMENTS YOU LISTED YOUR

1 OCCUPATION AS INTERIOR DESIGN. IS IT FAIR TO SAY YOU TOOK OVER
2 THAT HOUSE AND MADE IT YOURS?

3 A. YES. I HAD BEEN IN A -- MY PARTNER AND I HAD A COMPANY
4 CALLED CABOCHON LIMITED FOR OVER 40 YEARS.

5 Q. AND THAT WAS AN INTERIOR DESIGN COMPANY?

6 A. YES, IT WAS.

7 Q. SO YOU MOVED TO THE MONTEREY AREA. AND THEN YOU WERE
8 DESCRIBING HOW YOU MET SOME PEOPLE AT A JEWELRY STORE WHERE YOU
9 WENT IN TO GET A PIECE OF JEWELRY REPAIRED; CORRECT?

10 A. CORRECT.

11 Q. AND, AGAIN, I KNOW YOU'RE NODDING AND WITNESSES FORGET,
12 BUT THIS PERSON HAS TO TAKE DOWN AN ANSWER.

13 A. RIGHT. I'M SORRY.

14 Q. THANK YOU.

15 AND DESCRIBE -- DESCRIBE THAT. YOU'RE IN THE JEWELRY
16 STORE AND PEOPLE ARE TALKING. WHAT HAPPENED THERE?

17 A. IT'S A VERY SMALL STORE, MAYBE TWICE THE SIZE OF THIS BOX.

18 Q. TWICE THE SIZE OF THE JURY BOX HERE?

19 A. UH-HUH, VERY FRIENDLY, RUN BY A LADY, AND HER HUSBAND'S
20 HER PARTNER. AND IT'S REALLY VERY CASUALLY RUN. EVERYBODY IS
21 INTRODUCED TO EVERYBODY. MOST PEOPLE KNOW EACH OTHER.

22 I WAS THE OUT OF TOWNER, AND THEY WERE JUST TRYING TO GET
23 ME -- YOU KNOW, HELPING ME MEET SOME NEW PEOPLE AND WE WERE
24 JUST ALL CHIT CHATTING.

25 Q. IS THIS A STORE YOU WENT INTO MORE THAN ONCE? DID YOU

1 DROP BY OCCASIONALLY? TELL US ABOUT THAT.

2 A. WELL, IT WAS IN THE CROSSROADS IN CARMEL, WHICH IS NOT
3 DOWNTOWN, IT'S A LITTLE --

4 Q. IT'S UP THE VALLEY A LITTLE BIT; RIGHT?

5 A. UH-HUH.

6 Q. YES.

7 A. AND IT JUST -- I FELT REAL COMFORTABLE THERE. THAT WAS,
8 LIKE -- I LOVE JEWELRY, AND IT WAS A -- IT WAS A COMFORT ZONE
9 FOR ME. I REALLY RELATED TO THE OWNER AND SHE HAD THINGS I
10 LOVED, AND SO I WAS IN THERE OFTEN.

11 Q. OKAY.

12 A. YOU KNOW, ANY TIME I WAS IN THE AREA.

13 BUT WHEN I MOVED TO PACIFIC GROVE, I WAS PRETTY FAR AWAY
14 FROM THAT. I -- AS THE CROW FLIES, I WOULDN'T -- IF I WAS IN
15 THE AREA BUYING DOG FOOD OR GOING TO THE GROCERY STORE OR
16 SOMETHING, I WOULD GO IN THAT STORE ALWAYS.

17 Q. SO YOU'D DROP BY OCCASIONALLY?

18 A. UH-HUH.

19 Q. REGULARLY IT SOUNDS LIKE.

20 A. UH-HUH.

21 Q. SO IN THE COURSE OF THOSE MEETINGS, YOU MET A FEW PEOPLE
22 IT SOUNDS LIKE. RIGHT?

23 A. I DID.

24 Q. AND ONE OF THOSE PEOPLE WAS HELGA PATE? IS THAT WHERE YOU
25 MET HER?

1 A. YES.

2 Q. AND AT SOME POINT PEOPLE WERE DISCUSSING POTENTIAL
3 INVESTMENTS; RIGHT?

4 A. YES.

5 Q. TELL US ABOUT THAT.

6 A. I DON'T REALLY KNOW IF IT WAS MY FIRST TIME IN THE STORE,
7 BUT THAT'S THE TYPE OF THING THAT WAS -- THAT WOULD BE
8 ADDRESSED -- THAT AND A BABYSITTER AND THE FLU AND -- IT WAS A
9 VERY -- IT WAS LIKE A WOMAN'S SEWING GROUP, SORT OF. EVERYBODY
10 WAS CHATTING AND SHARING INFORMATION.

11 AND, AND AS THE NEW PERSON, I WAS ALSO ASKING SOMETIMES,
12 WHERE IS THE BEST PLACE TO HAVE YOUR CAR WORKED ON?

13 Q. SURE. AND WAS IT HELGA PATE WHO MENTIONED THAT SHE HAD
14 SOME MONEY INVESTED? OR THE OWNER OF THE STORE? WHO TOLD YOU
15 ABOUT BARBRA ALEXANDER?

16 A. HELGA DID.

17 Q. HELGA DID?

18 A. BUT THEN EVERYONE IN THE STORE KNEW WHO SHE WAS, TOO.

19 Q. SURE.

20 A. IT'S A PRETTY SMALL AREA.

21 Q. YES. AND SO WHAT DID HELGA TELL YOU?

22 A. SHE TOLD ME -- I'M TRYING TO THINK EXACTLY. I -- IT WAS A
23 LONG --

24 Q. BEST OF YOUR RECOLLECTION.

25 A. "HAVE YOU HEARD OF A LADY NAMED BARBRA ALEXANDER?"

1 AND I SAID, "NO, WHY?"

2 AND SHE SAID BECAUSE SHE DID INVESTMENT BANKING.

3 Q. OKAY. AND THAT WAS THE PHRASE SHE USED, "INVESTMENT
4 BANKING"?

5 A. PROBABLY NOT. THAT'S A PHRASE I USE.

6 Q. THAT'S A PHRASE FROM LIVING WITH A BANKER FOR A LONG TIME;
7 RIGHT?

8 A. MORE THAN 40 YEARS, UH-HUH.

9 Q. SURE. OKAY. AND AT SOME POINT YOU WENT UP TO BARBRA'S
10 HOUSE?

11 A. RIGHT.

12 Q. HOW DID THAT COME TO BE?

13 A. HELGA TOOK ME.

14 Q. AND WAS THERE A MEETING ARRANGED IN ADVANCE? OR DID
15 YOU --

16 A. I BELIEVE -- I BELIEVE THAT HELGA HAD ARRANGED A TIME AND
17 WE WENT OVER THERE TO MEET BARBRA.

18 Q. ALL RIGHT. AND YOU -- YOU -- I THINK YOU SAID THAT THERE
19 WERE A NUMBER OF TIMES WHEN YOU WENT OVER TO BARBRA'S HOUSE AND
20 DISCUSSED --

21 A. YES.

22 Q. AND THAT WOULDN'T BE FOCUSED SOLELY ON THE POTENTIAL FOR
23 INVESTMENT. YOU WOULD TALK ABOUT SOCIAL THINGS AND OTHER
24 THINGS; CORRECT?

25 A. MOSTLY AT BARBRA'S IT WAS BUSINESS. SHE RAN HER BUSINESS

1 OUT OF HER HOME.

2 Q. SO IT WAS BUSINESS ALL THE TIME?

3 A. IT WAS THAT, AND SHE HAD JUST FINISHED -- OR SHE WAS IN
4 THE MIDST OF REMODELING HER KITCHEN AND THERE WAS ALWAYS
5 CONVERSATIONS ABOUT THAT SORT OF THING.

6 Q. NOW, I THINK YOU SAID THAT NO PAPER WAS PROVIDED TO YOU,
7 NO PAPERWORK ABOUT THIS WAS PROVIDED TO YOU BEFORE YOU DECIDED
8 TO INVEST YOUR FUNDS. IS THAT YOUR TESTIMONY?

9 A. I BELIEVE SO.

10 Q. OKAY. BUT YOU DID MAKE AN EFFORT TO DETERMINE WHAT IT WAS
11 YOU WERE GETTING INTO; RIGHT?

12 A. DID I? IS THAT WHAT YOU'RE SAYING?

13 Q. YES.

14 A. TO THE BEST OF MY ABILITY. I MADE PHONE CALLS, I GOOGLED,
15 I LOOKED UP HARD MONEY LENDING AND ANYTHING I COULD FIND ABOUT
16 IT, AND THEN I LOOKED UP BARBRA --

17 Q. SURE.

18 A. -- AT GREAT LENGTH, AND THE FUNNY THING WAS THERE ARE A
19 LOT OF BARBRA ALEXANDER'S AROUND.

20 AND I FOUND THAT SHE AND I, I BELIEVE, SHARED THE SAME
21 MIDDLE NAME.

22 Q. ALL RIGHT. BUT MY QUESTION IS, YOU MADE SOME CALLS ABOUT
23 THE NATURE OF THE INVESTMENT YOU WERE GETTING INTO; RIGHT?

24 A. RIGHT, UH-HUH.

25 Q. AND YOU EVEN CALLED YOUR EX-HUSBAND?

1 A. I DID. I HAVE A HUGE RESPECT FOR HIS BRILLIANCE.

2 Q. AND PRETTY MUCH THE FEEDBACK YOU GOT -- SORRY. PRETTY
3 MUCH THE FEEDBACK YOU GOT WAS THAT THIS WAS A RISKY THING;
4 RIGHT?

5 A. YES.

6 Q. DID YOUR HUSBAND TELL YOU NOT TO DO IT?

7 A. NO.

8 Q. OKAY. WHEN YOU PULLED YOUR MONEY OUT OF THE ACCOUNT WHERE
9 IT WAS EARNING 1 PERCENT, YOU MENTIONED THAT THE PERSON WHO
10 MANAGED THAT ACCOUNT WAS SORT OF UPSET ABOUT IT?

11 A. VERY.

12 Q. DID HE TELL YOU NOT TO DO IT?

13 A. YES.

14 Q. DID HE TELL YOU THAT THAT WAS A RISKY PLACE TO PUT YOUR
15 FUNDS, THAT YOU COULD LOSE IT?

16 A. HE DIDN'T SAY IT QUITE LIKE THAT NICE. HE TOLD ME I WAS A
17 REAL FOOL.

18 Q. OH. SO HE WAS HARSHER. I'M NOT GOING TO SAY THAT HERE.

19 A. NO.

20 Q. HE TOLD YOU THAT WAS A FOOLISH THING TO DO?

21 A. VERY FOOLISH THING TO DO AND WHY DID I NOT JUST DO HALF OF
22 IT? AND I'M JUST BULLHEADED ENOUGH THAT I DIDN'T LISTEN.

23 Q. OKAY. WELL, WITH ALL THESE WARNINGS -- YOU'RE A PERSON
24 WHO HAS HIRED ATTORNEYS; RIGHT? YOU'VE BEEN REPRESENTED IN
25 YOUR DIVORCE FOR A NUMBER OF YEARS. DID YOU THINK THAT PERHAPS

1 YOU SHOULD GET SOMEBODY PROFESSIONAL TO REVIEW THESE DOCUMENTS
2 AND TALK TO YOU ABOUT THEM?

3 A. YOU KNOW, IF I STILL HAD BEEN IN MY HOME STATE OF
4 OKLAHOMA, OKLAHOMA CITY WHERE I KNEW EVERYBODY AND ALL I WOULD
5 HAVE HAD TO HAVE DONE WAS PICKED UP THE PHONE AND CALLED A
6 FRIEND -- I DIDN'T HAVE ANY CONTACTS OUT HERE. I MOVED OUT
7 HERE COMPLETELY NOT KNOWING A LIVING SOUL AND COLD. SO, NO, I
8 DID NOT.

9 Q. BUT YOU COULD HAVE STILL PICKED UP THE PHONE AND CALLED
10 THE FRIENDS; RIGHT?

11 A. KIND OF. AFTER THE DIVORCE, I WASN'T EVEN SURE WHO MY
12 FRIENDS WERE.

13 Q. OH. PERSONA NON GRATA, HUH? OKAY.

14 EXCUSE ME JUST ONE SECOND.

15 (DISCUSSION OFF THE RECORD BETWEEN COUNSEL.)

16 BY MR. LEEMING:

17 Q. YOU MENTIONED THAT MS. LAMBERT WAS PRESENT WHEN YOU HAD
18 THE MEETINGS AT BARBRA ALEXANDER'S HOUSE.

19 A. MOST OF THE TIME, YES.

20 Q. MOST OF THE TIME. AND YOU DESCRIBED HER AS VERY POSITIVE,
21 VERY UP?

22 A. YES.

23 Q. VERY GOOD CHEERLEADER?

24 A. SHE INSTALLED CONFIDENCE IN YOU.

25 Q. AND I THINK YOU MENTIONED THAT MS. LAMBERT ALSO TOLD YOU

1 THAT SHE HAD INVESTED IN THESE FUNDS HERSELF.

2 A. YES.

3 Q. AND YOU DIDN'T HAVE ANY WAY OF VERIFYING THIS, DID YOU?

4 A. NO, I DID NOT. I DIDN'T EVEN KNOW HOW MANY INVESTORS
5 THERE WERE UNTIL AFTER EVERYTHING WAS SAID AND DONE, AFTER
6 EVERYTHING HAD GONE WRONG.

7 Q. SO IN ANY EVENT, AT ONE POINT YOU DID DECIDE TO SORT OF
8 PULL THE TRIGGER ON THIS AND YOU WENT OVER TO BARBRA'S HOUSE,
9 AND I THINK YOUR TESTIMONY IS THAT YOU SIGNED ONE PIECE OF
10 PAPER. IS THAT RIGHT?

11 A. YES.

12 Q. AND THAT SOMEONE ELSE FILLED OUT THAT SHEET OF PAPER;
13 CORRECT?

14 A. CORRECT.

15 Q. SO WHAT I'M NOT CLEAR ON IS WHAT INFORMATION YOU PROVIDED
16 TO HAVE THAT PAPERWORK FILLED OUT.

17 A. THE ONLY THING THAT I REALLY KNOW FOR SURE IS MY SOCIAL
18 SECURITY AND WHERE MY MONEY WAS.

19 Q. DO YOU REMEMBER SITTING DOWN AT A TABLE AND BEING
20 QUESTIONED, ASKED QUESTIONS ABOUT CERTAIN THINGS?

21 A. WAS I ASKED QUESTIONS OR DID I ASK QUESTIONS?

22 Q. I'M SORRY. THAT WAS A TERRIBLE QUESTION. LET ME TRY IT
23 AGAIN.

24 DO YOU REMEMBER SITTING DOWN AT THE TABLE AND BEING ASKED
25 A SERIES OF QUESTIONS ABOUT THE INFORMATION THAT WAS ULTIMATELY

1 PUT ON THOSE FORMS?

2 A. NO.

3 Q. BUT WHILE YOU DON'T RECALL IT, THE INFORMATION ON THOSE
4 FORMS IS ACCURATE; CORRECT?

5 A. WELL, THE SOCIAL SECURITY NUMBER AND WHERE THE MONEY WAS,
6 YES.

7 Q. WHERE YOU WENT TO SCHOOL; CORRECT?

8 A. YES.

9 Q. YOUR EDUCATION?

10 A. YES.

11 Q. THE INCOME THAT YOU WERE RECEIVING FROM YOUR DIVORCE
12 SETTLEMENT; CORRECT?

13 A. RIGHT, AND SOME FAMILY INVESTMENTS.

14 Q. AND SOME FAMILY INVESTMENTS. AND ACTUALLY WHAT YOU PUT ON
15 THE FORM WAS 80 PERCENT OF YOUR INCOME WAS FROM YOUR DIVORCE
16 SETTLEMENT AND 20 PERCENT WAS FROM INVESTMENTS; IS THAT
17 CORRECT?

18 A. DID I PUT THAT THERE?

19 Q. SORRY. WHAT YOU -- STRIKE THAT.

20 A. I DIDN'T.

21 Q. YOU DIDN'T PUT --

22 A. I DIDN'T DO THAT.

23 Q. YOU DIDN'T DO THAT.

24 DID YOU TELL SOMEONE THAT 80 PERCENT OF YOUR INCOME CAME
25 FROM YOUR DIVORCE SETTLEMENT?

1 A. I DON'T KNOW.

2 Q. IS THAT ACCURATE? WOULD THAT HAVE BEEN ACCURATE AT THE
3 TIME?

4 A. PROBABLY.

5 Q. PROBABLY. SO WHOEVER WAS FILLING OUT THOSE FORMS HAD NO
6 WAY OF KNOWING THAT UNLESS YOU TOLD THEM; RIGHT?

7 A. BUT I WAS NEVER ASKED THAT QUESTION AND I DON'T REMEMBER
8 ACTUALLY ANSWERING THAT QUESTION.

9 Q. SO IS IT YOUR TESTIMONY THAT SOMEHOW THIS ACCURATE
10 INFORMATION WAS COMMUNICATED TO THIS SHEET OF PAPER WITHOUT YOU
11 DISCLOSING IT?

12 A. WELL, IF YOU'RE TALKING ABOUT THE BETWEEN 1 MILLION AND 5
13 MILLION, THAT'S A PRETTY BIG NUMBER.

14 Q. SURE. I'M TALKING ABOUT THE PERCENTAGE OF YOUR INCOME
15 FROM YOUR DIVORCE SETTLEMENT VERSUS THE PERCENTAGE OF YOUR
16 INCOME FROM YOUR OTHER INVESTMENTS.

17 A. I'M SORRY. I DON'T REMEMBER IT. I DON'T REMEMBER
18 BREAKING IT INTO, INTO SEGMENTS.

19 Q. I UNDERSTAND THAT. YOU DON'T REMEMBER BEING ASKED THOSE
20 QUESTIONS; RIGHT?

21 A. NO.

22 Q. BUT AS YOU SIT HERE NOW, THE INFORMATION ON THAT FORM, AT
23 THE TIME THAT IT WAS FILLED OUT, IS ACCURATE?

24 A. I FEEL LIKE YOU'RE ASKING ME SOMETHING AND I'M NOT SURE
25 WHAT I'M SUPPOSED TO -- WHAT THE RIGHT -- WHAT -- HOW TO ANSWER

1 YOU PROPERLY.

2 Q. OKAY. LET ME BREAK IT DOWN A BIT.

3 A. I MEAN, IT SOUNDS LIKE A SUPPOSITION SOMEWHERE.

4 Q. OKAY.

5 CAN WE PULL UP EXHIBIT 70 AND GO TO PAGE 49, PLEASE. I

6 THINK WE NEED TO GO A COUPLE PAGES FURTHER. LET'S TRY 50.

7 WELL, LET'S STOP RIGHT HERE.

8 ON PAGE 49, IS IT TRUE, MA'AM, THAT YOU HAD BEEN -- YOU

9 WERE THE OWNER OF AN INTERIOR DESIGN COMPANY AND HAD BEEN FOR

10 30 YEARS?

11 A. I WAS A CO-OWNER.

12 Q. YOU WERE A CO-OWNER. SO THIS INFORMATION IS ACCURATE;

13 RIGHT?

14 A. CORRECT.

15 Q. OKAY. THANK YOU.

16 CAN WE GO TO THE NEXT PAGE, PLEASE, AND LET'S GO TO ITEM

17 15. IF WE CAN ZOOM IN ON THAT PART OF THE DOCUMENT.

18 AND ITEM 15 SAYS IF YOU ARE AN INDIVIDUAL, PLEASE STATE

19 YOUR GROSS INCOME FOR 2006, AND THERE'S A -- SOMEBODY HAS

20 WRITTEN IN -- NOT YOU, CORRECT -- BUT SOMEONE HAS WRITTEN IN

21 THAT IT'S \$250,000 AND THERE'S A CHECKMARK THERE. RIGHT?

22 A. CORRECT.

23 Q. IS THAT ROUGHLY ACCURATE FOR YOUR INCOME AT THAT TIME?

24 A. IS THAT FOR ONE MONTH? I'M SORRY. I'M HAVING A LITTLE

25 TROUBLE --

1 Q. SURE.

2 A. -- PUTTING THIS IN CONTEXT.

3 Q. SURE.

4 A. PLEASE INDICATE YOUR GROSS INCOME FOR 2006.

5 Q. 2006.

6 A. SO THAT DOESN'T INCLUDE THE MONTHLY ALIMONY?

7 Q. I'M ASKING YOU IF IT'S -- SO YOUR INCOME, INDEPENDENT OF
8 YOUR MONTHLY ALIMONY, WOULD HAVE BEEN \$250,000, OR THEREABOUTS?

9 A. MY ALIMONY WAS 240,000 A MONTH.

10 Q. OKAY. 240,000 A MONTH?

11 A. YES.

12 Q. OKAY. SO YOU WERE CERTAINLY MAKING MORE THAN 250,000 PER
13 YEAR?

14 A. YES. THAT'S WHY I'M STRUGGLING WITH THIS NUMBER.

15 Q. OH, NO. THAT'S WHY I'M ASKING. I JUST WANT TO KNOW
16 THE --

17 A. AND THEN I HAD, FROM MY PARENTS AND OTHER REAL ESTATE
18 INVESTMENTS --

19 Q. ADDITIONAL MONEY?

20 A. -- ADDITIONAL INCOME.

21 Q. OKAY. SO LET'S GO -- LET'S ZOOM OUT AND GO DOWN A LITTLE
22 BIT FURTHER. LET'S GO TO ITEM 18 AT THE BOTTOM.

23 MA'AM, THIS IS THE NUMBER I WAS ASKING YOU ABOUT EARLIER.

24 AGAIN, I UNDERSTAND YOU DIDN'T FILL THIS OUT PERSONALLY.

25 RIGHT?

1 A. NO.

2 Q. IT SAYS APPROXIMATE PERCENTAGE OF LAST YEAR'S GROSS INCOME
3 DERIVED FROM, AND THE WORD SALARY IS CROSSED OUT, AND IT SAYS
4 80 PERCENT, AND THEN UNDERNEATH THAT IS WRITTEN SPOUSAL
5 SUPPORT.

6 AND SO MY QUESTION EARLIER WAS, IS THAT ACCURATE? YOU
7 DON'T KNOW?

8 A. I'M SORRY. I DIDN'T WRITE IT IN, AND I REALLY -- I'M NOT
9 A NUMBERS PERSON.

10 Q. SURE.

11 A. SO I DIDN'T -- I CAN JUST SAY I'M LOOKING AT THE SAME
12 THING YOU ARE.

13 Q. FAIR ENOUGH.

14 A. NOT WRITTEN IN MY HANDWRITING.

15 Q. IS IT FAIR TO SAY THAT YOU HAD INCOME FROM SPOUSAL SUPPORT
16 AND ALSO SOME INCOME FROM OTHER INVESTMENTS?

17 A. YES.

18 Q. OKAY. BUT YOU CAN'T TELL US RIGHT NOW, BACK WHEN YOU,
19 WHEN YOU ULTIMATELY DID SIGN THIS DOCUMENT AND MADE THIS
20 INVESTMENT, IF THESE PERCENTAGES ARE RIGHT, CAN YOU?

21 A. NO.

22 Q. OKAY. NOW, EVENTUALLY YOU WERE GIVEN A COPY OF THESE
23 DOCUMENTS; CORRECT?

24 A. I BELIEVE I WAS MAILED A COPY.

25 Q. ABOUT HOW MUCH LATER AFTER YOU MADE THE INVESTMENT?

1 A. IT WAS QUITE A WHILE. THEY DIDN'T COME RIGHT AWAY, LIKE
2 IN THE NEXT WEEK OR TWO.

3 Q. SO WAS IT A MONTH LATER? MAYBE?

4 A. SUPPOSITION.

5 Q. BEST OF YOUR RECOLLECTION. A FEW WEEKS?

6 A. I WAS KIND OF SURPRISED, YOU KNOW, WHEN I GOT THIS PACKET
7 AND I HAD A COUPLE OF SIGNATURE PAGES IN IT. IT -- THAT THEY
8 HAD BEEN INSERTED INTO IT. THAT WAS A SURPRISE FOR ME.

9 Q. SURE. AND SO WHEN YOU WERE SURPRISED LIKE THAT, DID YOU
10 CALL UP BARBRA AND SAY, "HEY, WHAT'S THIS? THERE'S A COUPLE OF
11 SIGNATURE PAGES INSERTED INTO THESE DOCUMENTS YOU'VE NEVER
12 GIVEN ME."

13 A. THE FIRST THING I DID WAS BERATE MYSELF TO SEE THAT I HAD
14 ALLOWED THAT TO HAPPEN.

15 Q. OKAY. BUT MY QUESTION WAS --

16 A. WELL, I DON'T HAVE AN ANSWER TO YOUR QUESTION.

17 Q. DID -- WELL, IT'S A YES OR NO. DID YOU CALL UP BARBRA AND
18 SAY, "HEY, I'VE BEEN GIVEN THIS PACK OF DOCUMENTS THAT HAS SOME
19 SIGNATURES PAGES AND I DIDN'T -- WHAT ARE THESE?"

20 A. I CANNOT SWEAR TO YOU THAT I DID. I JUST DON'T REMEMBER.
21 I WAS SO SURPRISED THAT I DON'T REMEMBER --

22 Q. OKAY.

23 A. -- WHAT I DID.

24 Q. BUT AT THIS TIME YOU WERE STILL GOING OVER TO BARBRA'S
25 HOUSE; RIGHT?

1 A. YES.

2 Q. YOU WERE STILL TALKING TO HER?

3 A. OH, YEAH.

4 Q. YOU WERE TALKING TO HER ABOUT THE INVESTMENT?

5 A. UM-HUM.

6 Q. AND YOU DID THAT AFTER YOU RECEIVED THIS PACKAGE OF
7 DOCUMENTS; IS THAT RIGHT?

8 A. YES.

9 Q. AND SO DID YOU EVER GO OVER TO HER HOUSE AND SAY, "HEY,
10 WHAT IS THIS?"

11 A. I DON'T REMEMBER.

12 Q. DID YOU EVER EXPRESS SURPRISE, LIKE YOU JUST DID, THAT --
13 OR SHOCK THAT SOMEONE HAD INSERTED PAGES INTO THESE DOCUMENTS
14 THAT WERE RELATING TO YOUR INVESTMENT?

15 A. I DON'T REMEMBER. I MAY HAVE BEEN SO ANGRY WITH MYSELF I
16 DIDN'T SAY A WORD.

17 THE COURT: THE TIME IS NOW NOON. IS THIS A GOOD
18 BREAKING POINT?

19 MR. LEEMING: THAT'S FINE.

20 THE COURT: LET'S GO AHEAD AND TAKE OUR LUNCH BREAK
21 NOW.

22 YOU MAY STEP DOWN.

23 THE WITNESS: THANK YOU.

24 THE COURT: WE'LL BE BACK AT 1:00 O'CLOCK.

25 ALL RIGHT. PLEASE DON'T RESEARCH OR DISCUSS THE CASE.

1 WE'LL SEE YOU BACK IN AN HOUR. THANK YOU FOR YOUR PATIENCE AND
2 YOUR SERVICE. WE REALLY APPRECIATE IT.

3 AND YOU MAY STEP DOWN.

4 (JURY OUT AT 12:01 P.M.)

5 THE COURT: THE RECORD SHOULD REFLECT THE JURORS HAVE
6 LEFT THE COURTROOM.

7 WE'LL WAIT JUST A MINUTE.

8 (PAUSE IN PROCEEDINGS.)

9 (MS. WORKMAN NOT PRESENT.)

10 THE COURT: THE RECORD SHOULD REFLECT THAT
11 MS. WORKMAN, OUR WITNESS, HAS NOW LEFT THE COURTROOM.

12 WHAT WAS THE AGREEMENT THAT THE PARTIES HAVE REACHED, JUST
13 SO I HAVE SOME NOTICE FOR THIS AFTERNOON?

14 MR. KALEBA: WITH RESPECT TO MS. WORKMAN, IT WAS HE'S
15 SHOWN US WHAT HE -- AREAS THAT HE'D LIKE TO GET INTO, AND HE
16 SHOWED US THE DOCUMENTS THAT HE THINKS ARE A FOUNDATION FOR THE
17 AREAS AND IT RELATES TO JEWELRY THAT WAS INSURED IN THE DIVORCE
18 VERSUS A POLICE CLAIM THAT WAS LATER MADE.

19 AND THERE WAS ANOTHER MATTER ABOUT HER FINANCIAL SAVVY,
20 BUT I THINK YOU'VE MAYBE MOVED PAST THAT.

21 MR. LEEMING: I MAY HAVE MOVED PAST THAT ALREADY.

22 THE COURT: ALL RIGHT. SO IT'S NOT GOING TO BE AN
23 ISSUE?

24 MR. LEEMING: I DON'T THINK WE HAVE AN ISSUE AT THIS
25 MOMENT UNLESS THE UNITED STATES WANTS TO BRING IT UP.

1 MR. KALEBA: NO. WITH RESPECT TO MS. WORKMAN, I
2 THINK THERE'S NO OTHER ISSUES. I MEAN -- AND IF SOMETHING
3 COMES UP IN CROSS, WE'LL OBJECT IF WE THINK SOMETHING HAS
4 CROSSED THE LINE.

5 THE COURT: BUT THERE'S NOTHING RIPE RIGHT NOW FOR
6 DECISION?

7 MR. LEEMING: NO.

8 THE COURT: OKAY. THANK YOU ALL.

9 MR. LEEMING: THERE IS ANOTHER ISSUE, THOUGH --

10 THE COURT: OH, WHAT'S THAT?

11 MR. LEEMING: -- THAT I THINK THE PROSECUTION WANTS
12 TO BRING UP.

13 THE COURT: WHAT'S THAT?

14 MR. SCHENK: WE UNDERSTAND THAT THE DEFENSE INTENDS
15 TO CROSS-EXAMINE MS. CAGLE USING THE VOICEMAIL MESSAGES. IF
16 THE COURT REMEMBERS --

17 THE COURT: FROM MR. SWANSON'S TRIAL?

18 MR. SCHENK: YES. AND WE DON'T UNDERSTAND THE BASIS
19 THAT THEY'RE ADMISSIBLE UNDER.

20 MR. LEEMING: I -- FIRST OF ALL, THE OFFER -- I
21 INTEND TO USE ONLY THE FIRST VOICEMAIL MESSAGE, WHICH IS
22 MR. SWANSON CALLING HER UP AND ESSENTIALLY THREATENING HER.

23 MY OFFER OF PROOF IS THAT IT IS RELEVANT TO HER STATE OF
24 MIND, THAT IT SHOWS THAT SHE'S AFRAID OF HIM, IT EXPLAINS
25 CERTAIN ACTIONS SHE TOOK THEREAFTER, INCLUDING HAVING HER

1 HUSBAND PRESENT WHEN -- AND PUTTING MR. SWANSON ON A SPEAKER
2 PHONE.

3 SHE TESTIFIED AT THE PRECEDING TRIAL THAT WHEN SHE GOT
4 THIS VOICEMAIL MESSAGE, SHE FELT LIKE IT WAS EXACTLY WHAT
5 AGGIE FLORY HAD WARNED HER WAS GOING TO HAPPEN, AND THAT IS
6 THAT SHE WAS GOING TO BE MADE A SCAPEGOAT.

7 AND IF THE COURT RECALLS, THAT IS THE REASON THAT SHE WENT
8 AHEAD AND KEPT COPIES OF CERTAIN DOCUMENTS, WHICH ARE SITTING
9 IN THAT CART OVER THERE READY TO BE INTRODUCED.

10 SO I THINK IT CERTAINLY HAS BEARING ON WHAT SHE DID. IT
11 HAS BEARING ON HER STATE OF MIND. IT HAS BEARING ON HER
12 SUBSEQUENT CONDUCT.

13 AND ALL I'M GOING TO DO IS PLAY THE FIRST VOICEMAIL AND
14 THE FIRST -- IT'S TWO PAGES OF TRANSCRIPT, WHICH I'VE
15 SEGREGATED OUT AND RENUMBERED.

16 THE COURT: AND WHAT'S YOUR POSITION?

17 MR. SCHENK: IT'S HEARSAY AND THERE'S NO BASIS THAT'S
18 BEEN STATED TO ADMIT IT UNDER. IT'S -- THERE'S JUST NO
19 EXCEPTION THAT APPLIES TO ADMIT A STATEMENT THAT SWANSON MADE
20 TO HER. IT WAS ADMISSIBLE IN SWANSON'S TRIAL BECAUSE IT WAS AN
21 ADMISSION.

22 THE COURT: WHAT'S THE HEARSAY EXCEPTION?

23 MR. LEEMING: STATE OF MIND.

24 AND ALSO IT'S NOT OFFERED FOR THE TRUTH. OBVIOUSLY IT'S
25 NOT TRUE. IT'S SOMETHING THAT'S, FRANKLY, A LIE.

1 BUT IT DEMONSTRATES WHY SHE DID WHAT SHE DID, WHY SHE KEPT
2 THE RECORDS SHE KEPT, AND WHY, IN FACT, SHE SUBSEQUENTLY QUIT,
3 BECAUSE SHE DID QUIT.

4 AND IT ALSO EXPLAINS THAT SHE'S AFRAID OF HIM, AND BECAUSE
5 OF THAT --

6 THE COURT: BUT WHY CAN'T YOU ASK QUESTIONS THAT
7 ESSENTIALLY GET THAT INFORMATION WITHOUT ELICITING HEARSAY?
8 CAN'T YOU JUST ASK QUESTIONS? "DID YOU GET A PHONE CALL FROM
9 MR. SWANSON?"

10 MR. LEEMING: "WHAT DID HE SAY?"

11 THE COURT: "DID THAT PHONE CALL" -- NO, THAT'S
12 ELICITING HEARSAY. BUT "DID THE PHONE CALL GIVE YOU ANY
13 CONCERN ABOUT YOUR SAFETY?"

14 "YES, IT DID."

15 I MEAN, I THINK YOU CAN ASK QUESTIONS TO CONVEY THIS
16 INFORMATION WITHOUT ELICITING THE HEARSAY STATEMENT ITSELF.

17 I'M UNCLEAR ON WHAT YOU WANT TO OFFER IT FOR, THAT SHE WAS
18 AFRAID AND THAT IT CONFIRMED WHAT AGGIE FLORY PREDICTED?

19 MR. LEEMING: YES. YES. SO THIS ALL SORT OF COMES
20 BACK TO TESTIMONY THAT I EXPECT TO HEAR TODAY, AND THAT IS THAT
21 MS. FLORY MADE -- HAD ASKED FOR CERTAIN RECORDS, MS. FLORY
22 REVIEWED THOSE RECORDS, MS. FLORY WENT AND SPOKE TO MS. CAGLE
23 AND SAID, "HEY, DON'T YOU KNOW THIS IS A PONZI SCHEME?"

24 I KNOW THE COURT KNOWS THE BASIC BACKGROUND, SO I WON'T GO
25 INTO THE DETAILS.

1 THE COURT: UM-HUM.

2 MR. LEEMING: "YOU BETTER KEEP A COPY OF THESE
3 RECORDS YOURSELF. THEY'RE GOING TO TRY TO MAKE A SCAPEGOAT OUT
4 OF YOU."

5 THEN LATER MR. SWANSON CALLS HER AND SAYS, "DON'T LISTEN
6 TO AGGIE FLORY. DON'T BELIEVE ANYTHING SHE SAYS. THERE'S --
7 IT'S NOT COMING -- THERE'S INFORMATION COMING FROM SOMEBODY.
8 IT'S NOT COMING FROM ME. IT'S NOT COMING FROM ANYBODY ELSE.
9 IT'S GOT TO BE COMING FROM YOU. THEY'RE SETTING YOU UP TO
10 MAKE -- AGGIE IS SETTING YOU UP TO BE A SCAPEGOAT IN ALL OF
11 THIS. SHE'S GOING TO BLAME IT ON YOU."

12 AND THAT'S THE VOICEMAIL MESSAGE IN QUESTION.

13 THE COURT: UM-HUM.

14 MR. LEEMING: SO IT'S -- IT TIES INTO THE WHOLE CASE
15 AS TO HER BEHAVIOR IN PRODUCING THE RECORDS. AND AS I SAID,
16 THEY'RE HERE AND THEY'RE VOLUMINOUS.

17 THE COURT: ALL RIGHT. WELL, I THINK THE HEARSAY
18 OBJECTION IS SUSTAINED.

19 BUT YOU CAN CERTAINLY ELICIT THIS KIND OF INFORMATION
20 WITHOUT ASKING THE QUESTION THAT ELICITS THE HEARSAY.

21 MR. LEEMING: VERY GOOD.

22 THE COURT: OKAY. THANK YOU ALL.

23 MR. SCHENK: THANK YOU, YOUR HONOR.

24 THE COURT: WE'LL SEE YOU AT 1:00.

25 (THE LUNCH RECESS WAS TAKEN FROM 12:07 P.M. TO 1:03 P.M.)

AFTERNOON SESSION

(JURY OUT AT 1:03 P.M.)

THE COURT: OKAY. MR. LEEMING, GO AHEAD AND MAKE YOUR RECORD, PLEASE.

MR. LEEMING: OH, YOUR HONOR, JUST -- I'VE SHOWN THE GOVERNMENT WHAT'S BEEN MARKED AS DEFENSE 1003A AND WE'D LIKE TO SUBMIT THIS TRANSCRIPT AS AN OFFER OF PROOF ON THE HEARSAY ISSUE THAT WE MADE EARLIER, AND I'M NOT -- I'M NOT CHALLENGING --

THE COURT: WHAT IS THE DOCUMENT? IS A TRANSCRIPT OF THE PHONE CALL MESSAGE?

MR. LEEMING: THAT'S A TRANSCRIPT OF THE PHONE CALL THAT WAS PLAYED AT THE EARLIER TRANSCRIPT -- EARLIER TRIAL.

THE COURT: ALL RIGHT. THAT'S FINE.

THE COURT IS FAMILIAR WITH THIS RECORDING BECAUSE I HEARD IT MULTIPLE TIMES IN MR. SWANSON'S TRIAL. HE'S NOT A DEFENDANT IN THIS TRIAL. HE'S NOT GOING TO TESTIFY IN THIS TRIAL. I DON'T THINK IT'S APPROPRIATE TO GET HIS FULL STATEMENT IN. I THINK IT IS HEARSAY AND STATE OF MIND AND NOT OFFERED FOR THE TRUTH EXCEPTIONS DO NOT APPLY HERE.

MOREOVER, THE DEFENSE IS NOT PREJUDICED BECAUSE YOU CAN GET IN WHAT YOU WANT FOR STATE OF MIND THROUGH OTHER QUESTIONS THAT DO NOT ELICIT HEARSAY.

ALL RIGHT. LET'S BRING OUR JURY IN, AND PLEASE BRING MS. WORKMAN IN NOW.

1 MR. LEEMING: THANK YOU, YOUR HONOR.

2 THE COURT: THANK YOU.

3 (JURY IN AT 1:04 P.M.)

4 THE COURT: GO AHEAD, PLEASE, AND HAVE A SEAT.

5 (PAUSE IN PROCEEDINGS.)

6 (MS. WORKMAN NOT PRESENT.)

7 MR. LEEMING: YOUR HONOR, I'VE JUST INFORMED THE
8 GOVERNMENT, THE DEFENSE HAS NO FURTHER QUESTIONING OF
9 MS. WORKMAN.

10 THE COURT: OH, OKAY.

11 MR. LEEMING: I DON'T KNOW IF THERE'S REDIRECT, BUT I
12 DON'T BELIEVE THERE IS.

13 THE COURT: IS THERE ANY REDIRECT?

14 MR. KALEBA: NO, YOUR HONOR.

15 THE COURT: OH, OKAY. THEN MAY THIS WITNESS BE
16 EXCUSED, AND IS IT SUBJECT TO RECALL OR NO RECALL?

17 MR. LEEMING: YES.

18 MR. KALEBA: NO RECALL, YOUR HONOR.

19 MR. LEEMING: EXCUSED, NO RECALL.

20 THE COURT: ALL RIGHT. THEN SHE IS EXCUSED, NOT
21 SUBJECT TO RECALL.

22 YOU CAN JUST INFORM HER -- I DON'T SEE ANY NEED, THEN, FOR
23 HER TO COME BACK IN.

24 MR. KALEBA: THANK YOU, YOUR HONOR. WE WILL LET HER
25 KNOW.

1 THE COURT: ALL RIGHT. THANK YOU.

2 IF YOU WILL PLEASE CALL YOUR NEXT WITNESS.

3 MR. KALEBA: THE UNITED STATES CALLS LINDA CAGLE.

4 (PAUSE IN PROCEEDINGS.)

5 (LINDA CAGLE, PLAINTIFF'S WITNESS, WAS SWORN.)

6 THE WITNESS: YES, I DO.

7 THE CLERK: WOULD YOU HAVE A SEAT, PLEASE?

8 THE WITNESS: THANK YOU.

9 THE CLERK: AND WOULD YOU STATE YOUR NAME, PLEASE,
10 AND SPELL IT.

11 THE WITNESS: LINDA CAGLE, L-I-N-D-A, C-A-G-L-E.

12 THE CLERK: THANK YOU.

13 THE COURT: WOULD YOU PLEASE ADJUST THE MICROPHONE TO
14 MATCH YOUR HEIGHT? THANK YOU.

15 **DIRECT EXAMINATION**

16 BY MR. KALEBA:

17 Q. WHERE DO YOU CURRENTLY LIVE?

18 A. PRUNEDALE, CALIFORNIA.

19 Q. ARE YOU CURRENTLY EMPLOYED?

20 A. YES, I AM.

21 Q. WHAT IS YOUR JOB?

22 A. I'M IN ACCOUNTS PAYABLE FOR A LOCAL AGRICULTURAL COMPANY.

23 Q. WHAT IS THE HIGHEST GRADE OF EDUCATION THAT YOU'VE
24 RECEIVED?

25 A. ONE YEAR OF COLLEGE.

1 Q. DID YOU RECEIVE ANY FORMAL TRAINING IN ACCOUNTING OR
2 FINANCE?

3 A. NO. JUST THAT ONE YEAR, I TOOK SOME ACCOUNTING CLASSES.

4 Q. DID YOU HAVE ANOTHER JOB PRIOR TO THIS CURRENT EMPLOYMENT?

5 A. YES, I DID.

6 Q. WHERE DID YOU WORK?

7 A. I WORKED FOR GOLD COAST FINANCIAL, APS FUNDING.

8 Q. DO YOU KNOW A PERSON BY THE NAME OF BARBRA ALEXANDER?

9 A. YES. SHE WAS MY EMPLOYER.

10 Q. IS SHE IN THE COURTROOM TODAY?

11 A. YES, SHE IS.

12 Q. COULD YOU IDENTIFY HER?

13 A. SHE'S SEATED AT THE DEFENSE TABLE.

14 Q. ARE YOU FAMILIAR WITH THE COMPANY APS FUNDING?

15 A. YES.

16 Q. WHAT IS THAT?

17 A. IT WAS A COMPANY MADE UP OF BARBRA ALEXANDER, BETH PINA,
18 AND MICHAEL SWANSON. IT WAS FOR HARD MONEY LENDING.

19 Q. ARE YOU FAMILIAR WITH THE COMPANY A&P --

20 A. YES.

21 Q. -- PROPERTIES. WHAT IS THAT?

22 A. THAT IS FOR ALEXANDER AND PINA. THEY HAD A COMPANY THAT
23 THEY PURCHASED HOMES AND DID REHABS ON THEM.

24 Q. OKAY. ARE YOU FAMILIAR WITH THE COMPANY GOLD COAST
25 FINANCIAL?

1 A. YES.

2 Q. WHAT'S THAT?

3 A. THAT WAS A LENDING COMPANY AS WELL OWNED BY
4 BARBRA ALEXANDER.

5 Q. AND ARE YOU FAMILIAR WITH THE COMPANY CALLED GCF, GOLD
6 COAST FINANCIAL SERVICES?

7 A. YES.

8 Q. OKAY. WHAT'S THAT?

9 A. GOLD COAST FINANCIAL SERVICES LTD? IS THAT WHAT YOU'RE
10 REFERRING TO?

11 Q. YES.

12 A. YES. THAT WAS A COMPANY THAT WAS BROUGHT BACK TO LIFE, AS
13 YOU WILL, FOR LENDING PURPOSES, A MORTGAGE COMPANY.

14 Q. OKAY. WHAT ABOUT GCF INVESTMENTS, SOLE? WHAT IS THAT?

15 A. THAT WAS ALSO AN INVESTMENT COMPANY FOR LENDERS TO COME IN
16 AND THEN THAT MONEY WAS GIVEN TO BORROWERS.

17 Q. OKAY. WHAT ABOUT GCF INVESTMENTS, LLC?

18 A. THE SAME. IT WAS THE SECOND INVESTMENT COMPANY THAT
19 HAPPENED.

20 Q. AND WHAT ABOUT GREENLIGHT FUND?

21 A. THAT WAS THE THIRD INVESTMENT COMPANY.

22 Q. WAS THERE A COMMON BOSS FOR ALL OF THESE ENTITIES?

23 A. YES.

24 Q. WHO?

25 A. BARBRA ALEXANDER WAS THE -- CEO I GUESS WAS HER TITLE.

1 Q. DID THESE ENTITIES HAVE DISTINCT OR DIFFERENT BUSINESS
2 ADDRESSES?

3 A. NO. THEY WERE ALL THE SAME.

4 Q. OKAY. AND WHERE WAS THE BUSINESS ADDRESS?

5 A. 21 ALTA MESA CIRCLE IN MONTEREY, CALIFORNIA.

6 Q. IS THAT IN AN OFFICE BUILDING?

7 A. NO. IT WAS A PRIVATE HOME.

8 Q. WHOSE HOME WAS THIS?

9 A. BARBRA ALEXANDER.

10 Q. DID THESE BUSINESSES EVER HAVE A BUSINESS ADDRESS OUTSIDE
11 OF THE HOUSE?

12 A. LATER IN 2009, THE OFFICES WERE MOVED TO -- GOLD COAST
13 FINANCIAL LIMITED AND MY OFFICE WHERE I WAS PLACED AT EL DORADO
14 IN MONTEREY, CALIFORNIA, EL DORADO STREET -- I'M NOT
15 REMEMBERING THE ADDRESS. I THINK IT WAS 87 EL DORADO.

16 Q. OKAY. PLEASE SPEAK UP, IF YOU WOULD.

17 A. UM-HUM.

18 Q. WHEN WERE YOU FIRST HIRED? AND LET ME JUST SAY WITH
19 MS. ALEXANDER.

20 A. I WAS HIRED PART-TIME IN MAY OF 2006.

21 Q. OKAY. WHAT WAS YOUR JOB?

22 A. I WAS DOING A VARIETY OF OFFICE DUTIES FOR
23 BARBRA ALEXANDER AND FOR HER PARTNER AT THAT TIME, BETH PINA.
24 I DID A LOT OF THE OFFICE FILING, ANSWERING THE PHONES,
25 REORGANIZING FILES, AND I WAS ALSO LEARNING TO DO QUICK BOOKS

1 WITH BETH PINA.

2 Q. OKAY. WHAT IS THE QUICK BOOKS?

3 A. IT WAS A SOFTWARE PROGRAM THAT THEY USED FOR THEIR
4 ACCOUNTING.

5 Q. AT SOME POINT DID YOU MANAGE THE ACCOUNTS PAYABLE FOR
6 MS. ALEXANDER?

7 A. YES, I DID.

8 Q. AND DID YOU MANAGE THE ACCOUNTS PAYABLE FOR HER BUSINESS
9 ENTITIES, AS WELL AS FOR HER PERSONAL?

10 A. YES, I DID.

11 Q. DID YOU WORK, AS PART OF THE ACCOUNTS PAYABLE, WITH THE
12 COMPANIES AND THE ENTITIES' BANKS? DID YOU HAVE ACCESS TO
13 EITHER PREPARING CHECKS OR DOING ANYTHING WITH RESPECT TO
14 BANKING?

15 A. YES.

16 Q. OKAY. WHAT DID YOU DO?

17 A. USUALLY I PUT TOGETHER THE DEPOSITS FOR MS. ALEXANDER AND
18 BETH PINA, CHECKS THAT WOULD COME IN FROM BORROWERS OR FROM
19 INVESTORS. I WOULD STAMP THEM AND GET THEM READY FOR DEPOSIT,
20 AND I WAS USUALLY THE PERSON WHO DROVE THEM TO THE BANK FOR
21 DEPOSIT.

22 Q. OKAY. WOULD YOU PREPARE CHECKS FOR ACCOUNTS PAYABLE?

23 A. YES.

24 Q. AND HOW WOULD YOU DO THAT?

25 A. IN THE BEGINNING IT WAS USUALLY BY DIRECTION OF BETH PINA

1 TO PAY THOSE BILLS THAT SHE HAD ENTERED INTO QUICK BOOKS.

2 LATER ON IN MY EMPLOYMENT, I WAS ACTUALLY THE ONE THAT WAS
3 TAKING THOSE BILLS AND ENTERING THEM INTO QUICK BOOKS FOR
4 PAYMENT.

5 Q. OKAY. DID YOU MANAGE BUSINESS EXPENSES, THE ACCOUNTS
6 PAYABLE FOR THE BUSINESS EXPENSES FOR THE ENTITIES THAT WE
7 DISCUSSED?

8 A. YES.

9 Q. OKAY. DID YOU HAVE SIGNATURE AUTHORITY ON ANY OF THE
10 BUSINESS ENTITIES' BANK ACCOUNTS?

11 A. NO, I DID NOT.

12 Q. SO WERE YOU ABLE TO TAKE ANY MONEY OUT OF THE ACCOUNT FOR
13 YOURSELF PERSONALLY?

14 A. NO.

15 Q. COULD YOU EVER WRITE A CHECK TO YOURSELF PERSONALLY AND
16 SIGN IT?

17 A. NO.

18 Q. OKAY. WHO COULD SIGN CHECKS ON BEHALF OF THE COMPANIES?

19 A. BARBRA ALEXANDER AND BETH PINA.

20 Q. OKAY. DID -- ARE YOU FAMILIAR WITH A PERSON NAMED
21 MICHAEL SWANSON?

22 A. YES.

23 Q. WHO IS HE?

24 A. HE WAS ALSO A MANAGING MEMBER OF THE FUND WHEN IT BECAME
25 APS FUNDING. HE ALSO HAD A SIGNATURE -- HE COULD SIGN CHECKS

1 AS WELL.

2 Q. AS PART OF YOUR JOB, DID YOU PREPARE CHECKS TO BE SENT OUT
3 TO INVESTORS AS FAR AS THEIR MONTHLY CHECKS WENT?

4 A. YES.

5 Q. OKAY. AND AS PART OF YOUR JOB, DID YOU ALSO HANDLE
6 BORROWER REPAYMENTS AND THE DEPOSITS OF THOSE PAYMENTS?

7 A. I'M SORRY. ONE MORE TIME.

8 Q. DID YOU, AS PART OF YOUR JOB, ALSO PREPARE THE PAYMENTS
9 FROM BORROWERS FOR DEPOSIT INTO THE --

10 A. YES.

11 Q. -- BUSINESS ACCOUNTS?

12 A. WHEN THOSE CHECKS WOULD COME FOR WHATEVER LOAN THEY HAD
13 WITH THE COMPANY, YES.

14 Q. DID YOU MANAGE THE LOANS, THOUGH?

15 A. NO.

16 Q. DID YOU IDENTIFY WHO THE BORROWERS WOULD BE? FOR EXAMPLE,
17 DID YOU -- WOULD YOU EVER IDENTIFY WHO A PROSPECTIVE BORROWER
18 WOULD BE?

19 A. WELL, I KNEW WHO SOME OF THEM WERE FROM THE DEPOSITS THAT
20 I WAS DOING FOR THEM.

21 Q. OKAY. BUT DID YOU -- DID YOU FIND THEM? DID YOU DISCUSS
22 LOAN TERMS WITH THEM?

23 A. NO.

24 Q. OKAY.

25 A. NO.

1 Q. WHO MANAGING THE LOAN PORTFOLIO?

2 A. THAT WOULD HAVE BEEN BARBRA ALEXANDER AND BETH PINA.

3 Q. OKAY. WHAT WAS YOUR UNDERSTANDING OF THE TYPE OF BUSINESS
4 THAT APS FUNDING WAS INVOLVED IN?

5 A. APS FUNDING WAS A COMPANY THAT HAD INVESTORS COME INTO IT
6 THAT THEIR MONEY WOULD BE SECURED WITH A DEED OF TRUST FROM A
7 BORROWER WHO NEEDED TO COME INTO THE FUND BECAUSE THEY COULDN'T
8 GET A LOAN, A CONVENTIONAL LOAN FROM A BANK, AND THEY WOULD
9 COME IN AND BORROW MONEY THAT THEY NEEDED FOR WHATEVER FROM THE
10 INVESTMENT COMPANY.

11 Q. OKAY. WHAT WAS -- WHAT -- SPECIFICALLY WHAT TYPE OF
12 LENDING WAS APS FUNDING INVOLVED IN?

13 A. IT WAS CALLED A HARD MONEY LOAN --

14 Q. OKAY.

15 A. -- THAT THEY WOULD --

16 Q. AND WHAT DOES THAT MEAN TO YOU?

17 A. THAT IT WAS FOR THOSE INDIVIDUALS WHO COULD NOT GET A
18 CONVENTIONAL LOAN, SO THEY PAID A HIGHER INTEREST RATE FOR THIS
19 HARD MONEY LENDING.

20 Q. AND WAS THIS LENDING FOR REAL ESTATE?

21 A. FOR -- FOR PROPERTY OWNERS, YES.

22 Q. OKAY. WAS THE LENDING FOR ANY OTHER PURPOSE?

23 A. AS FAR AS I KNOW, THE -- THEY WOULD MAYBE PURCHASE A HOME
24 THAT WOULD BE FOR REHAB.

25 Q. OKAY.

1 A. YES.

2 Q. I'D LIKE TO GO THROUGH SOME OF THE BANK DOCUMENTS WITH
3 YOU.

4 A. OKAY.

5 MR. KALEBA: AND I'D LIKE TO MOVE THE FOLLOWING
6 EXHIBITS INTO EVIDENCE AT THIS TIME: EXHIBIT NUMBER 200, 203,
7 205, 206, 207, 208, AND 214 AT THIS TIME.

8 THE COURT: ANY OBJECTION?

9 MR. LEEMING: THAT'S PURSUANT TO STIPULATION, YOUR
10 HONOR.

11 THE COURT: THERE'S NO OBJECTION?

12 MR. LEEMING: NONE.

13 THE COURT: OKAY. THEY'RE ADMITTED.

14 (PLAINTIFF'S EXHIBITS 200, 203, 205, 206, 207, 208, AND
15 214 WERE ADMITTED IN EVIDENCE.)

16 THE COURT: GO AHEAD, PLEASE.

17 MR. KALEBA: OKAY. WOULD YOU PLEASE PUBLISH EXHIBIT
18 NUMBER 200? AND IF YOU COULD FIRST HIGHLIGHT THE TOP HALF OF
19 THIS DOCUMENT.

20 Q. IT'S GOING TO BE ON YOUR SCREEN, MS. CAGLE.

21 A. OKAY, GREAT.

22 Q. OKAY. DO YOU SEE THE ACCOUNT NAME THAT'S LISTED HERE?

23 A. YES. APS FUNDING COST ACCOUNT.

24 Q. OKAY. AND IT'S -- THERE'S A SERIES OF BANKS THAT ARE
25 LISTED AT THE TOP; CORRECT?

1 A. YES.

2 Q. OKAY. SANTA BARBARA BANK AND TRUST?

3 A. FIRST NATIONAL, SOUTH VALLEY NATIONAL, SAN BENITO, AND
4 FIRST BANK OF SAN LUIS OBISPO.

5 Q. THERE IS A BUSINESS ADDRESS THAT'S LISTED. DO YOU SEE
6 THAT?

7 A. YES. 484B WASHINGTON STREET, NUMBER 350.

8 Q. DID APS FUNDING HAVE A PHYSICAL BUSINESS AT THAT ADDRESS?

9 A. NO.

10 Q. WHAT IS THAT ADDRESS?

11 A. THAT WAS THEIR P.O. BOX WHERE THE MAIL WAS DELIVERED.

12 Q. OKAY. IF WE COULD GO TO THE MIDDLE SECTION OF THIS
13 ACCOUNT, PLEASE.

14 A. UM-HUM.

15 Q. THERE ARE THREE ACCOUNT OWNERS LISTED.

16 A. YES.

17 Q. COULD YOU IDENTIFY THEM?

18 A. BARBRA ALEXANDER, BETH PINA, AND MICHAEL SWANSON.

19 Q. AND IF YOU COULD TURN TO THE NEXT PAGE, PLEASE. THERE ARE
20 THREE SIGNATURES AT THE TOP.

21 DO YOU SEE THAT?

22 A. YES, I DO.

23 Q. OKAY. DO YOU RECOGNIZE THOSE INDIVIDUALS' --

24 A. YES.

25 Q. -- SIGNATURES? WHO ARE THEY?

1 A. BARBRA ALEXANDER, MICHAEL SWANSON, AND BETH PINA.

2 Q. AND IF WE COULD GO TO THE BOTTOM HALF OF THIS DOCUMENT
3 WHERE IT LISTS CORPORATIONS AND ASSOCIATIONS?

4 A. THAT WOULD BE BETH PINA'S SIGNATURE.

5 Q. OKAY. LET'S TURN TO EXHIBIT NUMBER 203, PLEASE. IF WE
6 COULD PULL UP THE TOP HALF OF THE DOCUMENT.

7 COULD YOU IDENTIFY THE ACCOUNT NAME AND ADDRESS HERE?

8 A. IT IS MONEY DOTS, INCORPORATED AT 528 ABREGO STREET,
9 NUMBER 202.

10 Q. IS THIS ONE OF THE ACCOUNTS THAT YOU HAD ACCESS TO DURING
11 THE COURSE OF YOUR EMPLOYMENT?

12 A. YES.

13 Q. WHAT IS MONEY DOTS, INC.?

14 A. MONEY DOTS, INC. IS A RADIO PROGRAM THAT BARBRA ALEXANDER
15 WAS THE HOST OF.

16 Q. THERE'S A PHYSICAL STREET ADDRESS THAT'S LISTED.

17 A. THAT'S 528 ABREGO STREET, SUITE NUMBER 202.

18 Q. WHAT IS THAT ADDRESS?

19 A. THAT WAS AN ADDRESS WHERE SHE PICKED UP MAIL.

20 Q. IS IT A BUSINESS OR HOME OR --

21 A. YES, IT WAS A BUSINESS. I BELIEVE IT WAS A COPYING, A
22 COPY BUSINESS.

23 Q. WITH, LIKE, A MAIL DROP, A P.O. BOX?

24 A. YES.

25 Q. OKAY. GO TO THE NEXT -- TO THE AUTHORIZED OWNERS OF THE

1 ACCOUNT.

2 WHO ARE THE TWO ACCOUNT OWNERS IDENTIFIED?

3 A. BARBRA ALEXANDER AND BETH PINA.

4 Q. IF WE COULD GO TO PAGE 21 OF THIS DOCUMENT. ACTUALLY,
5 SORRY. PAGE 70 OF THE DOCUMENT.

6 MR. LEEMING: 70?

7 MR. KALEBA: 7-0. IF YOU COULD HIGHLIGHT THE TOP
8 HALF OF THE DOCUMENT.

9 Q. IS THIS A BANK STATEMENT FOR THE MONEY DOTS ACCOUNT?

10 A. YES, FOR MAY OF 2006 FOR MONEY DOTS.

11 Q. OKAY. AND GO TO THE SECOND HALF OF THE DOCUMENT AT THE
12 BOTTOM.

13 WHAT IS THE ENDING BALANCE OF MONEY DOTS AT THE END OF
14 MAY 2006?

15 A. \$5,854.83.

16 Q. OKAY. CAN WE GO TO PAGE 100, PLEASE.

17 IS THIS ANOTHER STATEMENT?

18 A. YES, FOR AUGUST OF 2007.

19 Q. OKAY. AND THIS IS ALSO FOR MONEY DOTS?

20 A. YES, IT IS.

21 Q. COULD YOU READ THE ACCOUNT BALANCE ENDING FOR AUGUST OF
22 2007?

23 A. \$2,206.35.

24 Q. PAGE 124, PLEASE. COULD YOU IDENTIFY THIS DOCUMENT?

25 A. IT WOULD HAVE BEEN AUGUST OF 2008 FOR MONEY DOTS, INC.

1 Q. OKAY. AND WHAT WAS THE STATEMENT BALANCE FOR AUGUST OF
2 2008?

3 A. \$2,350.68.

4 Q. PAGE 148, PLEASE. WHAT'S THIS?

5 A. ANOTHER STATEMENT FOR MONEY DOTS FOR AUGUST OF 2009.

6 Q. AND WHAT WAS THE STATEMENT BALANCE FOR MONEY DOTS FOR THIS
7 MONTH?

8 A. \$40.33.

9 Q. NOW, ARE YOU FAMILIAR WITH ANY OTHER BANK ACCOUNT THAT
10 MONEY DOTS, THE ENTITY, HAD?

11 A. NO.

12 Q. WAS THIS -- THE DOLLAR AMOUNTS THAT YOU HAVE SEEN OVER THE
13 THREE YEAR PERIOD, WAS THAT ROUGHLY CONSISTENT OF THE AVERAGE
14 BALANCE IN MONEY DOTS?

15 A. NOT THIS LAST ONE FOR 2009. THAT'S A LITTLE LOW.

16 Q. WHAT ABOUT FOR 2007/2008?

17 A. IT KEPT A BALANCE OF ABOUT \$2,000 IN THE ACCOUNT.

18 Q. CAN WE GO TO PAGE 187, PLEASE, AND IF YOU WOULD PULL UP
19 CHECK NUMBER 3430.

20 OKAY. WHAT IS THIS?

21 A. IT'S A CHECK FROM GCF INVESTMENT IN MAY OF 2006 TO
22 MONEY DOTS FOR \$5,000, AND IT'S SIGNED BY BETH PINA.

23 Q. OKAY. WHAT IS THE GCF INVESTMENT TRUST ACCOUNT?

24 A. THAT IS THE FIRST INVESTMENT COMPANY THAT WAS OPENED BY
25 BARBRA ALEXANDER AS A HARD MONEY LENDING INSTITUTE.

1 Q. GO TO PAGE 190, PLEASE, CHECK NUMBER 3471. IF YOU COULD
2 PULL UP THE FRONT AND BACK OF THE CHECK.

3 OKAY. WHAT IS THIS?

4 A. THIS IS ALSO A CHECK WRITTEN TO MONEY DOTS FROM GCF
5 INVESTMENT IN JUNE OF 2006 SIGNED BY BARBRA ALEXANDER FOR
6 \$10,000.

7 Q. DID YOU PREPARE THIS CHECK FOR EITHER SIGNATURE OR
8 DEPOSIT?

9 A. IN JUNE OF 2006, IT POSSIBLY WAS BETH PINA THAT WOULD HAVE
10 PREPARED THIS CHECK FOR SIGNATURE.

11 Q. DO YOU SEE ANY HANDWRITING ON THE --

12 A. ON THE BACK SIDE?

13 Q. YEAH.

14 A. THE ACCOUNT NUMBER? I MAY -- I MAY HAVE BEEN THE ONE WHO
15 MADE THE DEPOSIT. I CAN BARELY MAKE OUT THAT SIGNATURE ON THE
16 BACK HERE.

17 Q. OKAY.

18 A. OR ACCOUNT NUMBER.

19 Q. WHAT ABOUT PAGE NUMBER 202, CHECK NUMBER 3699?

20 A. THAT WAS A CHECK IN DECEMBER OF 2006. IT WAS WRITTEN OFF
21 OF GCF INVESTMENT FOR \$10,000 TO MONEY DOTS.

22 Q. OKAY. DID YOU PREPARE THIS CHECK FOR SIGNATURE?

23 A. I'M GOING TO SAY THAT, YES, I PROBABLY DID.

24 Q. WHY DO YOU SAY THAT?

25 A. BETH PINA WAS NO LONGER IN THE MONTEREY OFFICE, SO I WAS

1 THE PERSON AT THAT TIME WHO WAS PREPARING CHECKS FOR DEPOSIT.

2 Q. THERE'S SOME SCRIBBLE ON THE TOP. IS THAT -- DO YOU
3 KNOW -- ABOVE THE WORD MONEY DOTS?

4 A. NO. I THINK THAT MAY HAVE BEEN SOMETHING FROM THE BANK
5 ITSELF.

6 Q. OKAY. PAGE 203.

7 AND WOULD YOU TAKE A MOMENT TO LOOK AT THESE DEPOSITS, AND
8 COULD YOU PLEASE DESCRIBE THE ENTITIES THAT ARE MAKING
9 DEPOSITS.

10 A. THIS WAS IN JANUARY OF 2007, GOLD COAST FINANCIAL WROTE A
11 CHECK TO MONEY DOTS FOR \$1,000, AND IT WAS SIGNED BY
12 BARBRA ALEXANDER.

13 AND THAT IS MY HANDWRITING ON THE DEPOSIT SLIP, SO I MADE
14 THAT DEPOSIT.

15 Q. OKAY. AND PAGE 205.

16 A. SO ON JANUARY 10TH, THE SAME YEAR, 2007, A&P PROPERTIES,
17 IT WAS HANDWRITTEN CHECK TO MONEY DOTS -- THAT IS MY
18 HANDWRITING -- FOR \$650, AND IT HAS BEEN SIGNED BY
19 BARBRA ALEXANDER FOR DEPOSIT.

20 Q. AND PAGE 207, PLEASE. DO YOU SEE THE CHECK, 3733?

21 A. YES, I DO.

22 Q. OKAY.

23 A. IT'S WRITTEN ON GCF INVESTMENT, IT IS IN JANUARY OF 2007
24 FOR THE AMOUNT OF \$5,000 TO MONEY DOTS, AND IT'S SIGNED BY
25 BETH PINA.

1 Q. OKAY. SO THESE ARE THE DEPOSITS FROM JANUARY OF 2007.

2 I'D LIKE TO GO TO JANUARY OF 2008, STARTING AT PAGE 249.

3 A. IN JANUARY, THE 2ND, IN 2008, A CHECK FROM GCF INVESTMENT,
4 LLC, TO MONEY DOTS FOR \$1,000, AND IT'S SIGNED BY
5 BARBRA ALEXANDER.

6 Q. OKAY. AND THE NEXT PAGE?

7 A. ON THE 9TH OF JANUARY, 2008, A CHECK FROM GCF INVESTMENT,
8 LLC, \$2,000 TO MONEY DOTS, AND IT'S SIGNED BY BARBRA ALEXANDER.

9 Q. DID YOU PREPARE --

10 A. YES, THAT IS MY HANDWRITING ON THE DEPOSIT SLIP.

11 Q. OKAY. WHOSE SIGNATURE IS IT?

12 A. IT IS BARBRA ALEXANDER'S SIGNATURE.

13 Q. 251, PLEASE.

14 A. ON JANUARY THE 16TH OF 2008, A CHECK FROM APS PROPERTIES
15 FOR \$2,000 TO MONEY DOTS, AND IT IS SIGNED BY BETH PINA.

16 Q. AND 253, PLEASE.

17 A. ON THE 29TH OF JANUARY, 2008, A CHECK FROM A&P PROPERTIES
18 IN THE AMOUNT OF \$6,000. THE CHECK IS SIGNED BY
19 BARBRA ALEXANDER AND IT'S MADE OUT TO MONEY DOTS.

20 Q. AND DID YOU PREPARE THIS CHECK FOR DEPOSIT OR SIGNATURE?

21 A. YES, I DID.

22 Q. OKAY. LET'S MOVE FORWARD A YEAR TO JANUARY OF 2009,
23 STARTING AT PAGE 294, AND MAYBE JUST THE BOTTOM TWO, PLEASE.

24 A. I CANNOT READ THE DAY ON THAT CHECK, 2175.

25 IT IS JANUARY THE 8TH OF 2009, IT'S WRITTEN OFF OF

1 APS FUNDING, THE AMOUNT OF \$1700 IS WRITTEN TO MONEY DOTS, AND
2 IT'S BEEN SIGNED BY BARBRA ALEXANDER.

3 Q. OKAY. NEXT PAGE, PLEASE, 295.

4 A. JANUARY THE 16TH OF 2009, A CHECK FROM APS FUNDING, INC.
5 FOR THE AMOUNT OF \$3,700, AND IT'S SIGNED BY BETH PINA.

6 Q. AND THE SOURCE OF FUNDS IS?

7 A. APS FUNDING.

8 Q. THE PATTERN OF DEPOSITS THAT WE'VE GONE THROUGH, WAS THAT
9 CONSISTENT WITH WHAT YOU OBSERVED DURING THE COURSE OF YOUR
10 EMPLOYMENT?

11 A. YES.

12 Q. WERE THERE EVER SOURCES OF DEPOSITS INTO MONEY DOTS THAT
13 DID NOT COME FROM AN ALEXANDER ENTITY?

14 A. NO.

15 Q. AT LEAST THAT YOU DON'T RECALL?

16 A. NOT THAT I RECALL.

17 Q. OKAY. FROM YOUR OBSERVATIONS, WAS MONEY DOTS MAKING ANY
18 MONEY?

19 A. NO.

20 Q. WAS MONEY DOTS SELF-SUFFICIENT?

21 A. NO, IT WAS NOT.

22 Q. WHAT MONEY WAS BEING USED TO SUPPORT MONEY DOTS?

23 A. INVESTOR MONEY.

24 Q. OKAY. LET'S GO TO CHECK -- I WANT TO GO THROUGH SOME
25 CHECKS WITH YOU.

1 PAGE 323, STARTING WITH CHECK NUMBER 1085, WHAT'S THIS?

2 A. IT'S A CHECK DATED DECEMBER 17TH OF 2003 FOR \$3400, AND
3 BARBRA ALEXANDER SIGNED THAT CHECK.

4 MR. LEEMING: OBJECTION. RELEVANCE, 2003.

5 THE WITNESS: I WAS NOT EMPLOYED AT THAT TIME WITH
6 MONEY DOTS.

7 MR. LEEMING: NO FOUNDATION.

8 THE COURT: SUSTAINED.

9 BY MR. KALEBA:

10 Q. LET'S GO TO PAGE 338. CAN YOU PULL UP CHECK NUMBER 3044.

11 WHAT IS THIS?

12 A. IT IS A CHECK FOR \$4,740 TO INDEPENDENT RADIO SERVICES,
13 IT'S WRITTEN ON A MONEY DOTS CHECK, NUMBER 3044, IT'S SIGNED BY
14 BETH PINA.

15 Q. DID YOU PREPARE THIS CHECK FOR SIGNATURE?

16 A. NO, I DON'T BELIEVE I DID.

17 Q. OKAY. DO YOU KNOW WHAT INDEPENDENT RADIO SERVICES IS?

18 A. THAT WAS WHERE THE RADIO PROGRAM -- I BELIEVE IT WAS
19 STREAMED THROUGH THAT INDEPENDENT RADIO SERVICES.

20 Q. OKAY. PAGE 341, PLEASE, CHECK NUMBER 3068.

21 A. THIS WAS A CHECK WRITTEN FOR \$4,740 IN JUNE, THE 23RD,
22 2008, TO INDEPENDENT RADIO SERVICES, AND IT WAS SIGNED BY
23 BARBRA ALEXANDER.

24 Q. PAGE 343, CHECK NUMBER 3089.

25 A. THIS WOULD HAVE BEEN AUGUST 15, 2006, INDEPENDENT RADIO

1 SERVICE WAS WHO IT WAS WRITTEN TO, FOR \$4,740, AND IT WAS
2 SIGNED BY BARBRA ALEXANDER.

3 Q. DO YOU KNOW IF YOU PREPARED THIS CHECK FOR SIGNATURE?

4 A. I WOULD SAY YES.

5 Q. PAGE 344, PLEASE, CHECK NUMBER 3097.

6 WHAT IS THIS?

7 A. IT'S A CHECK WRITTEN TO SIXTY FIVE DEGREES FOR \$12,000.

8 Q. AND IT'S SIGNED BY?

9 A. BARBRA ALEXANDER.

10 Q. AND DO YOU RECALL PREPARING THIS CHECK?

11 A. I WOULD HAVE BEEN THE PERSON WHO WOULD HAVE PRINTED THIS
12 CHECK, YES.

13 Q. OKAY. WHEN YOU SAY "PRINTED THIS CHECK," WHAT DO YOU MEAN
14 BY THAT?

15 A. I WOULD HAVE BEEN THE PERSON SITTING THERE IN THE QUICK
16 BOOKS SOFTWARE PROGRAM -- IT WOULD HAVE BEEN BETH PINA OR
17 MYSELF. AT THIS TIME, THOUGH, I WAS WORKING PART-TIME FOR
18 BARBRA ALEXANDER, SO I'M GOING TO SAY THAT BETH PREPARED THE
19 CHECK AND THEN I WAS ASKED TO PRINT IT FOR BARBRA'S SIGNATURE.

20 Q. THE QUICK BOOKS PROGRAM, DOES IT LET A BUSINESS PRINT ITS
21 OWN CHECKS?

22 A. YES.

23 Q. OKAY. DID THE BUSINESS HAVE, LIKE, A CHECKBOOK, LIKE A
24 PERSONAL CHECKBOOK THAT YOU WOULD WRITE CHECKS OUT OF AND TEAR
25 THEM OUT?

1 A. YES, THEY WROTE THOSE AS WELL.

2 BUT THIS IS A CHECK THAT WAS PRINTED FROM THE COMPUTER.

3 Q. OUT OF QUICK BOOKS?

4 A. OUT OF QUICK BOOKS, YES, SIR.

5 Q. PAGE -- WELL, DO YOU KNOW WHAT SIXTY FIVE DEGREES IS?

6 A. NO, I DON'T RECALL WHAT SIXTY FIVE DEGREES IS.

7 Q. OKAY. PAGE 366, CHECK NUMBER 3292.

8 A. THIS WAS A CHECK WRITTEN IN DECEMBER OF 2007 TO AIR TIME
9 MEDIA FOR \$5,340, AND IT WAS SIGNED BY BARBRA ALEXANDER.

10 Q. WERE YOU STILL EMPLOYED WITH BARBRA AT THIS TIME?

11 A. YES, I WAS.

12 Q. DID YOU PREPARE THIS CHECK?

13 A. I'M CERTAIN THAT I DID.

14 Q. PAGE 360 -- WELL, DO YOU KNOW WHAT AIR TIME MEDIA WAS?

15 A. IT WAS ANOTHER RADIO WHERE SHE DID HER -- HOW MONEY DOTS
16 WAS BROADCAST. SO IT WAS A -- SOME -- WHERE THE PROGRAM WAS
17 STREAMED FROM THERE.

18 Q. PAGE 369, PLEASE, CHECK NUMBER 3312.

19 A. THIS WAS ON JANUARY 29TH OF 2008, AGAIN, A CHECK TO AIR
20 TIME MEDIA FOR \$5,340, AND IT WAS SIGNED BY BARBRA ALEXANDER.

21 Q. DID YOU PREPARE THIS CHECK FOR SIGNATURE?

22 A. I'M SURE I DID.

23 Q. PAGE 379, CHECK NUMBER 3408.

24 A. THIS WAS ON AUGUST THE 20TH OF 2008 FOR BUSINESS TALK
25 RADIO FOR \$3400, AND IT WAS SIGNED BY BARBRA ALEXANDER.

1 Q. DID YOU PREPARE THIS CHECK?

2 A. I'M SURE I DID.

3 Q. WHAT IS BUSINESS TALK RADIO?

4 A. IT'S ANOTHER ENTITY FOR MONEY DOTS, HOW THE PROGRAM WAS
5 STREAMED ON THE RADIO WAVES.

6 Q. OKAY. IF WE COULD GO UP TO CHECK NUMBER 3411.

7 WHAT'S THIS?

8 A. CLEAR CHANNEL BROADCASTING, A CHECK ON AUGUST THE 20TH OF
9 2008 FOR \$1,250, AND IT WAS SIGNED BY BARBRA ALEXANDER.

10 Q. DID YOU PREPARE THIS CHECK?

11 A. I'M SURE I DID.

12 Q. WHAT IS CLEAR CHANNEL BROADCASTING?

13 A. I BELIEVE CLEAR CHANNEL BROADCASTING IS A LOCAL
14 BROADCASTING COMPANY THAT THE RADIO PROGRAM WAS AIRED ON.

15 THE COURT: LET'S JUST TAKE ONE MINUTE FOR EVERYONE
16 JUST TO STAND, IF YOU WANT TO SHAKE AND STRETCH, I'LL JUST GIVE
17 EVERYONE A MINUTE TO DO THAT.

18 I KNOW AFTER LUNCH IT CAN BE A LITTLE BIT DIFFICULT TO SIT
19 STILL, SO IF YOU WANT TO JUST --

20 YOU'RE WELCOME TO AS WELL.

21 THE WITNESS: CAN I GET SOME WATER?

22 THE COURT: YES. IF ANYONE WANTS TO GET SOME WATER,
23 YOU'RE WELCOME TO DO THAT. AND AS I SAID TO THE JURORS, IF YOU
24 WANT TO BRING A COKE OUT HERE WHILE YOU'RE OBSERVING THE TRIAL,
25 YOU'RE WELCOME TO DO THAT.

1 (PAUSE IN PROCEEDINGS.)

2 THE COURT: PLEASE PROCEED.

3 MR. KALEBA: THANK YOU, YOUR HONOR.

4 Q. STAYING ON THIS PAGE, CHECK NUMBER 3583 -- SORRY. PAGE
5 393.

6 WHAT IS THIS?

7 A. THIS IS A CHECK WRITTEN ON THE 31ST OF JULY, 2009. IT'S
8 FROM THE MONEY DOTS ACCOUNT TO BUSINESS TALK RADIO FOR \$4,250,
9 AND IT IS SIGNED BY BARBRA ALEXANDER.

10 Q. OKAY. I'D LIKE TO MOVE FROM THE MONEY DOTS ACCOUNT TO A
11 NEW ACCOUNT.

12 IF WE CAN PULL UP EXHIBIT NUMBER 204.

13 CAN YOU IDENTIFY THE ACCOUNT NAME HERE?

14 A. A&P PROPERTIES, INC. AT 528 ABREGO, SUITE 202 IN MONTEREY,
15 CALIFORNIA.

16 Q. AND WAS THE 528 ABREGO STREET A PHYSICAL BUSINESS LOCATION
17 OR --

18 A. NOT FOR A&P PROPERTIES. IT JUST WAS A LOCATION WHERE THE
19 MAIL WAS PICKED UP.

20 Q. OKAY. WHAT WAS THE PRIMARY BUSINESS PURPOSE OF THIS
21 ACCOUNT?

22 A. THIS WAS, AGAIN, BARBRA ALEXANDER AND BETH PINA. THEY
23 PURCHASED HOMES FOR REHAB.

24 Q. OKAY. IF WE COULD PULL UP THE SECOND HALF OF THE
25 DOCUMENT, PLEASE.

1 THE COURT: THIS ONE WASN'T PREVIOUSLY ADMITTED.

2 WERE YOU MEANING TO ADMIT IT?

3 MR. KALEBA: 204 WAS NOT?

4 THE COURT: NO. I HAVE 200, 203, 5, 6, 7, 8, AND 14.

5 MR. KALEBA: YES, YOUR HONOR. I MADE A MISTAKE AND
6 MEANT 204, NOT 203.

7 THE COURT: OH, OKAY.

8 SO IS THERE ANY OBJECTION, MR. LEEMING?

9 MR. LEEMING: NO, YOUR HONOR.

10 THE COURT: ALL RIGHT. SO 204 IS ADMITTED.

11 (PLAINTIFF'S EXHIBIT 204 WAS ADMITTED IN EVIDENCE.)

12 THE COURT: DO YOU WANT TO -- OH, WE WERE AT 203.

13 WASN'T THAT THE FIRST NATIONAL BANK RECORDS?

14 MR. LEEMING: I THINK THE COURT IS CORRECT.

15 THE COURT: I'M SORRY. I COULDN'T HEAR THAT.

16 MR. LEEMING: I'M SORRY. I BELIEVE THE COURT IS
17 CORRECT.

18 MR. KALEBA: YOU'RE CORRECT. WE DID 203. I OMITTED
19 204. IT SHOULD HAVE BEEN INCLUDED.

20 THE COURT: OKAY. SO THERE'S NOT ANY THAT WE'VE
21 ADMITTED THAT SHOULD NOT BE ADMITTED?

22 MR. KALEBA: THAT'S CORRECT.

23 THE COURT: ALL RIGHT. GO AHEAD WITH 204, PLEASE.

24 BY MR. KALEBA:

25 Q. COULD YOU IDENTIFY THE ACCOUNT HOLDERS TO THIS ACCOUNT?

1 A. YES. THEY ARE BETH PINA AND BARBRA ALEXANDER.

2 Q. GO TO PAGE 77. ARE THESE COPIES OF DEPOSITS INTO THE
3 A&P PROPERTIES ACCOUNT?

4 A. YES. IT'S WRITTEN OFF OF GCF INVESTMENT, LLC ACCOUNT.

5 Q. OKAY. DID YOU PREPARE THIS CHECK FOR SIGNATURE?

6 A. YES.

7 Q. DID YOU PREPARE IT FOR DEPOSIT?

8 A. YES.

9 Q. AND WHO SIGNED THIS CHECK?

10 A. BARBRA ALEXANDER SIGNED THIS CHECK.

11 Q. NEXT PAGE. AND WHAT IS THIS?

12 A. THIS IS A DEPOSIT INTO A&P PROPERTIES FOR THE AMOUNT OF
13 \$600 FROM THE GCF INVESTMENT, LLC, AND IT'S SIGNED BY
14 BARBRA ALEXANDER.

15 Q. OKAY. PAGE 125, PLEASE. WHAT IS THIS?

16 A. THIS IS A CHECK FOR \$15,000 TO A&P PROPERTIES FROM GCF
17 INVESTMENT, LLC, AND IT'S SIGNED BY BARBRA ALEXANDER.

18 Q. DID YOU PREPARE THESE CHECKS FOR SIGNATURE?

19 A. YES.

20 Q. DID YOU PREPARE IT FOR DEPOSIT?

21 A. YES.

22 Q. AND THIS IS -- THE DATE OF THIS DEPOSIT IS?

23 A. APRIL THE 8TH OF 2008.

24 Q. OKAY. NEXT PAGE, PLEASE. IS THIS ANOTHER DEPOSIT?

25 A. YES, ON APRIL THE 9TH OF 2008 FOR \$33,500 FROM GCF

1 INVESTMENT, LLC, TO A&P PROPERTIES. IT'S BEEN SIGNED BY
2 BARBRA ALEXANDER.

3 Q. DID YOU PREPARE THIS CHECK FOR SIGNATURE?

4 A. YES.

5 Q. DID YOU PREPARE THIS CHECK FOR DEPOSIT?

6 A. YES.

7 Q. THE NEXT PAGE, PLEASE. WHAT IS THIS?

8 A. THIS IS A DEPOSIT ON THE 11TH OF APRIL OF 2008 FOR \$5,500
9 WRITTEN OFF THE GCF INVESTMENT ACCOUNT TO A&P PROPERTIES, AND
10 IT'S SIGNED BY BARBRA ALEXANDER.

11 Q. NEXT PAGE. WHAT IS THIS?

12 A. THIS IS A DEPOSIT FOR A&P PROPERTIES WRITTEN ON APRIL THE
13 16TH OF 2008 FROM GCF INVESTMENT, LLC, TO A&P PROPERTIES, AND
14 IT IS SIGNED BY BARBRA ALEXANDER.

15 Q. DID YOU PREPARE THIS CHECK FOR SIGNATURE AND DEPOSIT?

16 A. YES.

17 Q. NEXT PAGE, PLEASE. WHAT IS THIS?

18 A. APRIL 17TH OF 2008, A CHECK FROM GCF INVESTMENT, LLC, TO
19 A&P PROPERTIES FOR \$1,000, AND IT'S BEEN SIGNED BY
20 BARBRA ALEXANDER.

21 Q. NEXT PAGE. WHAT IS THIS?

22 A. THIS IS A DEPOSIT TO A&P PROPERTIES FROM GCF INVESTMENT,
23 LLC, FOR \$15,000 ON APRIL THE 23RD OF 2008, AND IT'S SIGNED BY
24 BARBRA ALEXANDER.

25 Q. DID YOU PREPARE THIS FOR SIGNATURE AND DEPOSIT?

1 A. YES.

2 Q. NEXT PAGE, PLEASE.

3 MR. LEEMING: COUNSEL, COULD YOU JUST GIVE ME THE
4 PAGE NUMBER? I THINK I MAY HAVE GOTTEN OFF.

5 MR. KALEBA: PAGE 131.

6 MR. LEEMING: THANK YOU.

7 BY MR. KALEBA:

8 Q. WHAT IS THIS?

9 A. THIS IS A CHECK DATED APRIL 25TH OF 2008 FOR \$1,000 TO
10 A&P PROPERTIES, INC. FROM GCF INVESTMENT, LLC, AND IT'S SIGNED
11 BY BARBRA ALEXANDER.

12 Q. AND THE LAST ONE, THE NEXT PAGE, IS 132. WHAT IS THIS?

13 A. IT IS ANOTHER DEPOSIT FOR A&P PROPERTIES WRITTEN ON
14 APRIL 28TH OF 2008 FOR \$45,000 FOR GCF INVESTMENT, LLC, AND
15 IT'S SIGNED BY BETH PINA.

16 Q. OKAY. WE'VE JUST GONE THROUGH ALL THE DEPOSITS IN APRIL
17 OF 2008 INTO THE A&P PROPERTIES ACCOUNT?

18 A. YES.

19 Q. THE ONLY DEPOSITOR WAS GCF INVESTMENTS?

20 A. YES.

21 Q. WAS THAT TYPICAL?

22 A. YES.

23 Q. OKAY. PAGE 176. LET'S START WITH CHECK NUMBER 2021 AT
24 THE VERY TOP.

25 AND IF YOU COULD GET THE WHOLE -- I'M SORRY. JUST THAT.

1 WHAT IS THIS?

2 A. THIS IS A CHECK TO BARBRA ALEXANDER FOR \$2,231.50, AND
3 IT'S WRITTEN OFF THE A&P PROPERTIES, INC. ACCOUNT, AND BARBRA
4 SIGNED IT.

5 Q. DID YOU PREPARE THIS CHECK?

6 A. YES.

7 Q. WHAT ABOUT THE ONE BELOW IT, 2012? WHAT IS THIS?

8 A. THIS IS A CHECK PAID TO BETH PINA ON THE A&P PROPERTIES,
9 INC. ACCOUNT FOR \$3,382.50, AND IT'S BEEN SIGNED BY
10 BARBRA ALEXANDER.

11 Q. DID YOU PREPARE THIS CHECK?

12 A. YES.

13 Q. PAGE 178, PLEASE, CHECK NUMBER 2029. WHAT IS THIS?

14 A. THIS IS A CHECK TO BARBRA ALEXANDER FOR \$3,000 FROM
15 A&P PROPERTIES, INC. IN JULY OF 2007.

16 Q. DID YOU PREPARE THIS CHECK?

17 A. YES.

18 Q. LET'S GO TO THE ONE BELOW IT, 2028. WHAT IS THIS?

19 A. THIS IS A CHECK FROM A&P PROPERTIES, INC. ON JULY 12TH OF
20 2007 FOR \$6,000 TO BETH PINA, AND BARBRA ALEXANDER SIGNED IT.

21 Q. DID YOU PREPARE THIS CHECK?

22 A. YES.

23 Q. PAGE 2020 -- THE CHECK NUMBER 2027, PLEASE. WHAT IS THIS?

24 A. THIS IS A CHECK WRITTEN ON A&P PROPERTIES, INC. FOR THE
25 AMOUNT OF \$8,557.61, AND IT'S TO PAY AMERICAN EXPRESS, AND IT

1 IS SIGNED BY BARBRA ALEXANDER.

2 Q. DID THE COMPANY HAVE A CREDIT CARD OR AN ACCOUNT WITH
3 AMERICAN EXPRESS?

4 A. YES.

5 Q. OKAY. DO YOU KNOW WHO THE SIGNATURES ON THE ACCOUNT WERE?

6 A. BARBRA ALEXANDER AND BETH PINA.

7 Q. DID ANYBODY ELSE HAVE AUTHORIZATION OR A CARD TO USE THAT
8 CARD?

9 A. NOT THAT I'M AWARE OF.

10 Q. DID YOU?

11 A. NO.

12 Q. DID MR. SWANSON?

13 A. I DON'T RECALL MR. SWANSON BEING ON THAT ACCOUNT.

14 Q. AND DID YOU PREPARE CHECKS PAYABLE TO AMERICAN EXPRESS?

15 A. YES. THAT WAS PART OF MY JOB WAS AS A PAYABLE.

16 Q. IF AN AMERICAN EXPRESS BILL CAME IN --

17 A. YES, I WOULD GO THROUGH IT WITH BARBRA ALEXANDER.

18 Q. AND PREPARE THE CHECK?

19 A. YES.

20 Q. PAGE 2036. WHAT'S THIS?

21 A. THIS IS A CHECK FOR \$3,000 DATED AUGUST THE 2ND OF 2007
22 WRITTEN ON A&P PROPERTIES, INC. ACCOUNT TO BARBRA ALEXANDER,
23 AND IT'S BEEN SIGNED BY BARBRA.

24 Q. PAGE 183, CHECK NUMBER 2072.

25 A. THIS IS A CHECK FROM A&P PROPERTIES, INC. TO AMERICAN

1 EXPRESS ON JANUARY THE 2ND OF 2008 FOR THE AMOUNT OF \$3,239.65,
2 AND IT'S SIGNED BY BARBRA ALEXANDER.

3 Q. OKAY. CHECK NUMBER 2074, PLEASE.

4 A. THIS IS A CHECK DATED JANUARY 16TH OF 2008 FROM A&P
5 PROPERTIES, INC. TO MONEY DOTS FOR \$2,000, AND IT'S SIGNED BY
6 BETH PINA.

7 Q. PAGE 186, PLEASE, CHECK NUMBER 2095. CAN YOU READ THAT?

8 A. UM-HUM.

9 Q. WHAT IS IT?

10 A. IT IS A CHECK FROM A&P PROPERTIES, INC. TO LINDA M. CAGLE
11 DATED MARCH -- OR THAT COULD BE FEBRUARY, FEBRUARY 28TH OF 2008
12 FOR THE AMOUNT OF \$1,5244.

13 Q. IS THIS A CHECK TO YOU?

14 A. YES, IT IS.

15 Q. WHAT IS THIS?

16 A. THIS IS MY PAYROLL CHECK.

17 Q. CHECK NUMBER 2098. WHAT IS THIS?

18 A. THIS IS A CHECK FROM A&P PROPERTIES, INC. ON THE 28TH OF
19 FEBRUARY OF 2008 TO MONEY DOTS FOR \$8,000, AND IT'S SIGNED BY
20 BETH PINA.

21 Q. DID YOU PREPARE THIS CHECK?

22 A. I'M GOING TO SAY YES.

23 Q. CHECK NUMBER 2096. WHAT IS THIS?

24 A. THIS IS A CHECK DATED FEBRUARY 28TH, 2008, FOR \$10,000
25 FROM A&P PROPERTIES TO MICHAEL SWANSON, AND IT'S BEEN SIGNED BY

1 BETH PINA.

2 Q. OKAY. PAGE 187, CHECK NUMBER 2109. WHAT IS THIS?

3 A. A CHECK DRAWN ON A&P PROPERTIES, INC. ON MARCH 6TH OF 2008
4 FOR \$2,625, AND IT'S WRITTEN TO JACQUELINE LAMBERT.

5 Q. WHO SIGNED THIS CHECK?

6 A. BARBRA ALEXANDER SIGNED THIS CHECK.

7 Q. WHAT IS JACQUELINE LAMBERT?

8 A. THAT WAS AN EMPLOYEE WHO CAME ON BOARD IN MARCH OF 2008 TO
9 WORK WITH BARBRA.

10 Q. PAGE 190, PLEASE, CHECK NUMBER 2138. WHAT IS THIS?

11 A. THIS IS A CHECK FROM A&P PROPERTIES, INC. ON APRIL THE 9TH
12 OF 2008 FOR \$10,500 WRITTEN TO MONEY DOTS, AND IT'S BEEN SIGNED
13 BY BARBRA ALEXANDER.

14 Q. PAGE 191, PLEASE, CHECK NUMBER 2134. WHAT IS THIS?

15 A. THIS IS A CHECK FROM A&P PROPERTIES, INC. ON APRIL THE 9TH
16 OF 2008. IT IS WRITTEN TO FINN & COHEN FOR \$2,740, AND IT IS
17 SIGNED BY BARBRA.

18 Q. AND WHAT IS FINN & COHEN?

19 A. THAT IS THEIR ACCOUNTANTS.

20 Q. AND THE CHECK BELOW IT, 2142, WHAT IS THIS?

21 A. THIS IS A CHECK FOR \$3,000 MADE OUT TO BARBRA ALEXANDER,
22 SIGNED BY BARBRA ALEXANDER, FROM A&P PROPERTIES, INC. ACCOUNT
23 ON THE 14TH OF APRIL OF 2008.

24 Q. AND THE CHECK BELOW THAT, 2141?

25 A. ON APRIL THE 11TH OF 2008, IT'S A CHECK FOR \$10,000

1 WRITTEN TO BETH PINA FROM A&P PROPERTIES, INC., AND IT'S SIGNED
2 BY BARBRA ALEXANDER.

3 Q. AND THE CHECK BELOW THAT, 2139, PLEASE.

4 A. A CHECK WRITTEN ON APRIL THE 9TH OF 2008 TO AMERICAN
5 EXPRESS FOR \$11,351.29 FROM A&P PROPERTIES, INC. ACCOUNT, AND
6 IT'S SIGNED BY BARBRA ALEXANDER.

7 Q. AND DID YOU PREPARE THIS CHECK?

8 A. YES.

9 Q. PAGE 215, PLEASE, CHECK NUMBER 2328.

10 A. THIS IS A CHECK WRITTEN ON SEPTEMBER 15TH OF 2008 FOR
11 \$10,000 TO BARBRA ALEXANDER FROM A&P PROPERTIES, INC., AND
12 BARBRA ALEXANDER HAS SIGNED THIS CHECK.

13 Q. CHECK NUMBER 2327.

14 A. A CHECK WRITTEN ON SEPTEMBER THE 15TH OF 2008 FOR \$10,000
15 TO MICHAEL SWANSON FROM A&P PROPERTIES, INC. ACCOUNT, AND IT'S
16 BEEN SIGNED BY BARBRA ALEXANDER.

17 Q. CHECK NUMBER 2329.

18 A. SEPTEMBER 15TH OF 2008, A CHECK FROM A&P PROPERTIES, INC.
19 TO BETH PINA FOR \$5,000, AND IT'S BEEN SIGNED BY
20 BARBRA ALEXANDER.

21 Q. AND THE LAST PAGE, PLEASE, OF 2016, CHECK NUMBER 2331.

22 A. SEPTEMBER 17TH OF 2008 FROM A&P PROPERTIES, INC., CHECK
23 WRITTEN TO MONEY DOTS FOR \$10,000, AND IT WAS SIGNED BY
24 BARBRA ALEXANDER.

25 Q. DID YOU PREPARE THIS CHECK?

1 A. YES.

2 Q. IF YOU COULD PULL UP THE FULL SCREEN.

3 ACCORDING TO THE BANK RECORDS, THE LAST CHECK WAS WRITTEN
4 ON OCTOBER 7TH OF 2008, IF YOU CAN SEE THAT. IT'S THE TOP
5 CORNER.

6 DO YOU KNOW WHY THERE WERE NO FURTHER CHECKS DRAWN FROM
7 THIS ACCOUNT AFTER OCTOBER OF 2008?

8 A. I BELIEVE AT THAT POINT MICHAEL SWANSON CAME ON BOARD AND
9 IT WAS NOW A& -- APS FUNDING AND NOT A&P PROPERTIES.

10 Q. OKAY. LET'S GO TO EXHIBIT NUMBER 205, WHICH I BELIEVE IS
11 ADMITTED.

12 WHAT IS THIS ACCOUNT?

13 A. THIS IS GCF INVESTMENT, LLC.

14 Q. OKAY. AND WHO ARE THE ACCOUNT HOLDERS ON THIS ACCOUNT?

15 A. BARBRA ALEXANDER AND BETH PINA.

16 Q. SO WHO HAD SIGNATURE AUTHORITY TO ACCESS THE MONEY IN THIS
17 ACCOUNT?

18 A. BARBRA AND BETH.

19 Q. WHAT WAS THE PRIMARY BUSINESS PURPOSE OF THIS ACCOUNT?

20 A. THIS WAS A -- GCF INVESTMENT, LLC, WAS THE INVESTMENT FOR
21 HARD MONEY LENDING.

22 THE COURT: I'LL GO AHEAD AND STOP YOU ONE MOMENT.

23 DOES ANYONE NEED COFFEE OR ANYTHING? I'M CONCERNED THAT

24 FOLKS -- AT LEAST SOMEBODY IS LOOKING VERY SLEEPY AND I NEED

25 YOU TO PAY ATTENTION. SO DO YOU WANT TO GET ANYTHING TO DRINK?

1 I'LL TAKE A BREAK RIGHT NOW IF YOU WANT TO GET A DRINK FROM THE
2 REFRIGERATOR IN THE JURY ROOM OR COLD WATER.

3 OKAY. I DO NEED PEOPLE TO STAY ALERT.

4 SO GO AHEAD, PLEASE. WE'LL TAKE A BREAK AT 2:15.

5 MR. KALEBA: THANK YOU, YOUR HONOR.

6 Q. LET'S GO TO PAGE 96. DO YOU SEE A CHECK THAT'S IN THE
7 MIDDLE FROM RAUL DE LA FLOR PAINTING?

8 A. YES.

9 Q. OKAY. WHAT IS THIS?

10 A. THIS IS A CHECK FROM RAUL DE LA FLOR PAINTING TO GCF
11 INVESTMENTS FOR \$3800 ON FEBRUARY THE 5TH OF 2007, AND IN THE
12 NOTE IT'S REFERENCING NOTE 1 AND 2. SO HE IS MAKING A PAYMENT
13 ON WHAT HE BORROWED FROM GCF INVESTMENT.

14 Q. OKAY. SO WHO IS RAUL DE LA FLOR? ARE YOU FAMILIAR WITH
15 THAT?

16 A. HE IS A BORROWER.

17 Q. OF WHO?

18 A. OF GCF INVESTMENTS.

19 Q. OKAY. WERE BORROWER PAYMENTS OF GCF INVESTMENTS MADE INTO
20 THIS ACCOUNT, THE DEPOSITS?

21 A. AT THAT TIME, YES.

22 Q. AND OTHER DEPOSITS WERE MADE FROM OTHER BORROWERS?

23 A. YES, I BELIEVE SO.

24 Q. OKAY. AND WERE OTHER BORROWER PAYMENTS MADE INTO ANY
25 OTHER OF THE BANK ACCOUNTS, TO YOUR KNOWLEDGE?

1 A. MAYBE LATER ON THEY MIGHT -- MAY HAVE HAD A BORROWER IN
2 GCF INVESTMENT, LLC, OR IN THE GREENLIGHT FUND, AND THOSE
3 BORROWERS, THEIR PAYMENTS WOULD BE DEPOSITED TO THAT FUND.

4 Q. OKAY. PAGE 98. DO YOU SEE THE RYAN JORGENSEN CHECK?

5 A. YES.

6 Q. IS THIS ANOTHER BORROWER DEPOSIT?

7 A. YES, IT IS.

8 Q. ARE YOU FAMILIAR WITH RYAN JORGENSEN?

9 A. YES, I AM.

10 Q. OKAY. WOULD YOU MAKE -- WOULD YOU DEPOSIT CHECKS FROM
11 RYAN JORGENSEN INTO THE GCF INVESTMENT ACCOUNT?

12 A. YES.

13 Q. OKAY. PAGE 151. THERE'S A CHECK FROM CRAIG AND
14 MICHELLE BARTH. DO YOU SEE THAT?

15 A. YES, I DO.

16 Q. OKAY. WHAT IS THIS?

17 A. THAT WOULD BE AN INVESTOR THAT INVESTED MONEY WITH GCF
18 INVESTMENT, LLC.

19 Q. AND WOULD YOU HAVE PREPARED THIS CHECK FOR DEPOSIT?

20 A. YES, IT APPEARS THAT IS MY HANDWRITING ON THAT DEPOSIT
21 SLIP.

22 Q. WHAT PART OF THIS IS YOUR HANDWRITING?

23 A. I RECOGNIZE THE DATE AT THE TOP OF THE DEPOSIT SLIP.

24 Q. PAGE 283. DO YOU SEE THE --

25 A. THIS IS A CHECK FROM APS FUNDING COST ACCOUNT ON

1 MAY THE 5TH OF 2009 FOR \$27,000 GOING INTO GCF INVESTMENT, LLC,
2 AND IT HAS BEEN SIGNED BY BARBRA ALEXANDER.

3 Q. DID YOU PREPARE THIS CHECK FOR SIGNATURE OR DEPOSIT?

4 A. YES.

5 Q. AND IS THIS A RELATED COMPANY, APS FUNDING, TO
6 GCF INVESTMENT, LLC?

7 A. I'M SORRY. CAN YOU REPEAT THAT?

8 Q. ARE THESE TWO COMPANIES RELATED IN ANY WAY, APS --

9 A. YES.

10 Q. WHAT'S THE RELATIONSHIP?

11 A. APS FUNDING WAS THE MANAGING ENTITY OF GCF INVESTMENT,
12 LLC.

13 Q. PAGE 2096, PLEASE.

14 MR. LEEMING: 1896?

15 MR. KALEBA: 2096.

16 MR. LEEMING: 2096.

17 MR. KALEBA: SORRY.

18 Q. AND LOOKING AT ALL THE CHECKS RIGHT NOW, CAN YOU MAKE OUT
19 THE SIGNATURES?

20 A. YES.

21 Q. OKAY. WHOSE SIGNATURES DO YOU SEE?

22 A. BETH PINA AND BARBRA ALEXANDER.

23 Q. OKAY. AND IF YOU COULD JUST PULL UP THE FIRST TWO CHECKS
24 AND DESCRIBE WHAT WE ARE -- WHAT WE'RE LOOKING AT.

25 A. THESE CHECKS ARE WRITTEN FROM GCF INVESTMENT, LLC. ONE IS

1 MADE OUT TO LONNIE CORY, AND THE OTHER ONE IS MADE OUT TO
2 JOANNA WUEFLING.

3 Q. OKAY. AND ARE THOSE NAMES FAMILIAR TO YOU AT ALL?

4 A. YES.

5 Q. OKAY. WHO ARE THESE PEOPLE?

6 A. THEY ARE INVESTORS.

7 Q. OKAY. AND THE NEXT TWO CHECKS, PLEASE. WHAT ARE THESE?

8 A. THESE ALSO ARE CHECKS FROM GCF INVESTMENT, LLC. ONE IS
9 MADE OUT TO JIM AND ANITA CLAGHORN, AND THE OTHER TO
10 ANTHONY COSTANZA, AND THEY ARE ALSO INVESTORS.

11 Q. OKAY. PAGE 309, PLEASE, AND CHECK NUMBER 3090. WHAT IS
12 THIS?

13 A. THIS IS A CHECK FROM GCF INVESTMENT, LLC, AND IT'S MADE
14 OUT TO GCF INVESTMENT FOR \$10,000, AND IT'S SIGNED BY
15 BARBRA ALEXANDER.

16 Q. WHAT'S THE DIFFERENCE BETWEEN THOSE TWO GCF'S?

17 A. THE FIRST ONE, GCF INVESTMENT, WAS THE FIRST INVESTMENT
18 COMPANY THAT I TALKED ABOUT EARLIER.

19 AND THEN THE LLC, AS I REFER TO IT, GCF INVESTMENT, LLC,
20 WAS THE SECOND, AND THEY ARE FUNDING ONE INVESTMENT COMPANY TO
21 THE OTHER INVESTMENT COMPANY.

22 Q. OKAY. THE NEXT CHECK, PLEASE, 3091. 3091.

23 A. THIS IS A CHECK FROM GCF INVESTMENT, LLC, TO MONEY DOTS IN
24 JULY OF 2007 FOR \$10,000, AND IT'S BEEN SIGNED BY
25 BARBRA ALEXANDER.

1 Q. OKAY. I'D LIKE TO TURN NOW TO EXHIBIT 206. WHAT IS THIS?

2 A. THIS IS AN ACCOUNT FOR APS FUNDING, A TRUST ACCOUNT.

3 Q. WHO ARE THE ACCOUNT HOLDERS FOR THIS ACCOUNT?

4 A. IT WOULD HAVE BEEN BARBRA ALEXANDER, MIKE SWANSON, AND
5 BETH PINA.

6 Q. AND WHO HAD SIGNATURE AUTHORITY FOR THIS ACCOUNT?

7 A. BARBRA ALEXANDER AND BETH PINA.

8 Q. WHAT WAS THE PRIMARY BUSINESS PURPOSE OF THIS ACCOUNT?

9 A. ON THE APS TRUST ACCOUNT?

10 Q. YES.

11 A. THAT WOULD HAVE BEEN USED FOR CHECKS WRITTEN BACK TO THE
12 INVESTORS. I'M -- I REALLY DON'T RECALL ALL THE -- SORRY.

13 Q. OKAY. CAN WE GO BACK TO THE TOP, PLEASE, FOR THE ADDRESS.
14 WHAT IS THE BUSINESS PHYSICAL ADDRESS LISTED AS?

15 A. 484B WASHINGTON STREET, NUMBER 350.

16 Q. WAS THAT THE PHYSICAL ADDRESS OF APS FUNDING TRUST
17 ACCOUNT?

18 A. NO. THAT WAS WHERE THE P.O. BOX WAS LOCATED.

19 Q. OKAY. WHERE WAS THE PHYSICAL ADDRESS OF THE BUSINESS AT
20 THIS TIME?

21 A. I DON'T SEE A DATE ON HERE.

22 Q. NO. I'M JUST ASKING YOU --

23 A. IT WOULD HAVE BEEN 21 ALTA MESA CIRCLE.

24 Q. IF WE CAN GO TO THE NEXT PAGE, THERE'S A SIGNATURE AND A
25 DATE. SO AS OF AUGUST 2008?

1 A. IT WOULD HAVE BEEN 21 ALTA MESA CIRCLE.

2 Q. AND WAS THAT MS. ALEXANDER'S --

3 A. IT'S HER HOME, YES.

4 Q. TURN TO PAGE 9. INCLUDED IN THE BANK RECORDS IS THE
5 SECRETARY OF STATE REGISTRATION, AND IF YOU COULD HIGHLIGHT THE
6 BOX THAT HAS THE NAMES AND COMPLETE ADDRESSES OF THE OFFICERS.

7 WHO WAS IDENTIFIED AS THE CHIEF EXECUTIVE OFFICER?

8 A. BARBRA ALEXANDER.

9 Q. AND THE SECRETARY?

10 A. BETH PINA.

11 Q. AND THE CHIEF FINANCIAL OFFICER?

12 A. IS MICHAEL SWANSON.

13 Q. AND IS THIS CONSISTENT WITH YOUR EXPERIENCE OR
14 UNDERSTANDING OF THE MANAGEMENT STRUCTURE?

15 A. YES.

16 Q. BARBRA WAS THE BOSS?

17 A. YES, SHE WAS.

18 Q. OKAY. PAGE 11. THIS IS A STATEMENT. DO YOU SEE THAT?

19 A. YES.

20 Q. OKAY. WHAT'S THE STATEMENT PERIOD?

21 A. SEPTEMBER OF 2008.

22 Q. OKAY. AND WHAT IS THE ACCOUNT?

23 A. APS FUNDING, INC., THE TRUST ACCOUNT.

24 Q. AND AT THE BOTTOM HALF, DO YOU SEE THE DEPOSITS?

25 A. YES.

1 Q. DO YOU SEE A DEPOSIT IN THE AMOUNT OF 649,000?

2 A. YES, I DO.

3 Q. ARE YOU FAMILIAR WITH THAT DEPOSIT?

4 A. NO.

5 Q. OKAY.

6 A. IT COULD ONLY HAVE BEEN ONE OF A COUPLE PEOPLE THAT MADE A
7 DEPOSIT.

8 MR. LEEMING: OBJECTION. MOVE TO STRIKE,
9 SPECULATION.

10 THE COURT: SUSTAINED.

11 BY MR. KALEBA:

12 Q. OKAY. PAGE 49, PLEASE. DO YOU SEE A CHECK AT THE BOTTOM?

13 A. YES.

14 Q. OKAY. WHAT IS THIS?

15 A. THIS IS A CHECK FOR \$40,000 TO APS FUNDING, INC.

16 Q. OKAY. THERE'S A REFERENCE TO --

17 A. GREENLIGHT FUND.

18 Q. OKAY. WHAT IS THE GREENLIGHT FUND?

19 A. THE GREENLIGHT FUND IS ALSO A, A HARD MONEY LENDING FUND.

20 Q. IS IT RELATED TO GCF INVESTMENT, LLC?

21 A. YES, IT IS. IT CAME AFTER THE LLC.

22 Q. AND AT THE TOP THERE'S A NAME, RANDELL OLMSTEAD.

23 A. YES.

24 Q. ARE YOU FAMILIAR WITH THAT NAME?

25 A. YES.

1 Q. WHO IS RANDALL OLMSTEAD?

2 A. HE WAS AN INVESTOR IN THAT FUND.

3 Q. WERE YOU FAMILIAR WITH OTHER INVESTOR DEPOSITS INTO THIS
4 ACCOUNT, THE TRUST ACCOUNT?

5 A. YES.

6 Q. OKAY. PAGE 56, PLEASE. DO YOU SEE THE CHECK THAT'S
7 NUMBERED 5390? WHAT IS THIS?

8 A. THIS IS A CHECK TO APS FUNDING FOR \$100,000.

9 Q. DO YOU RECOGNIZE THE SIGNATURE?

10 A. NO, I DO NOT.

11 Q. OKAY. PAGE 58, PLEASE, AND CHECK NUMBER 3004. WHAT IS
12 THIS?

13 A. THIS IS A CHECK FOR \$150,000 GOING FROM THE TRUST ACCOUNT,
14 APS FUNDING, TO THE APS FUNDING COST ACCOUNT, AND IT HAS BEEN
15 SIGNED BY BARBRA ALEXANDER.

16 Q. DID YOU PREPARE THIS CHECK FOR SIGNATURE?

17 A. NO, I DO NOT THINK I DID.

18 Q. OKAY. CHECK NUMBER 3009.

19 THE COURT: AFTER THIS WE'RE GOING TO TAKE OUR BREAK.
20 OR DO YOU WANT TO TAKE IT RIGHT NOW? GO AHEAD, YOU CAN ASK A
21 COUPLE MORE QUESTIONS.

22 MR. KALEBA: THANK YOU.

23 Q. WHAT IS CHECK NUMBER 3009?

24 A. THIS IS A CHECK FROM APS FUNDING TRUST ACCOUNT TO
25 GREENLIGHT FUND, LLC, FOR \$498,054.92, AND IT'S SIGNED BY

1 BARBRA ALEXANDER.

2 Q. DID YOU PREPARE THESE CHECKS FOR SIGNATURE?

3 A. NOT THAT I REMEMBER, NO, SIR.

4 MR. KALEBA: OKAY. THANK YOU, YOUR HONOR. WE CAN
5 TAKE A BREAK.

6 THE COURT: ALL RIGHT. IT'S 2:18. LET'S TAKE A
7 BREAK UNTIL 2:30. WE'LL TAKE ANOTHER BREAK IN ABOUT AN HOUR.

8 AGAIN, PLEASE DON'T DISCUSS OR RESEARCH THE CASE. THANK
9 YOU.

10 YOU MAY STEP DOWN.

11 THE WITNESS: THANK YOU.

12 (JURY OUT AT 2:19 P.M.)

13 (RECESS FROM 2:19 P.M. UNTIL 2:34 P.M.)

14 (JURY IN AT 2:34 P.M.)

15 THE COURT: WELCOME BACK. PLEASE TAKE A SEAT.

16 PLEASE PROCEED.

17 MR. KALEBA: THANK YOU, YOUR HONOR. I KNOW AFTER
18 LUNCH, NOTHING IS BETTER THAN GOING THROUGH BANK CHECKS AND
19 STATEMENTS, BUT LET'S CONTINUE.

20 (LAUGHTER.)

21 BY MR. KALEBA:

22 Q. EXHIBIT NUMBER 207, PLEASE. WOULD YOU PLEASE IDENTIFY THE
23 ACCOUNT NAME AND ADDRESS?

24 A. THIS IS GREENLIGHT FUND, LLC, AND THE ADDRESS IS
25 484 WASHINGTON STREET, SUITE 350, MONTEREY, CALIFORNIA.

1 Q. AND WHAT WAS THE GREENLIGHT FUND?

2 A. IT WAS AN INVESTMENT FUND FOR HARD MONEY LENDING.

3 Q. OKAY. AND WHAT IS THIS BUSINESS ADDRESS OF 484 WASHINGTON
4 STREET, SUITE 350?

5 A. IT WAS THE P.O. BOX WHERE THE MAIL WAS PICKED UP.

6 Q. WHO WERE THE ACCOUNT OWNERS AND AUTHORIZED SIGNERS OF THIS
7 ACCOUNT?

8 A. BARBRA ALEXANDER AND BETH PINA.

9 Q. AND TURN TO THE NEXT PAGE, PLEASE.

10 AND THE DATE THAT THE ACCOUNT WAS SIGNED FOR?

11 A. WAS OCTOBER THE 2ND OF 2008.

12 Q. WHAT WAS THE PRIMARY BUSINESS PURPOSE OF THIS ACCOUNT?

13 A. THE GREENLIGHT FUND WAS SET UP AS A NEW INVESTMENT
14 COMPANY.

15 Q. OKAY. AND WHAT WAS GREENLIGHT FUND GOING TO INVEST IN?

16 A. GREENLIGHT FUND WAS GOING TO HAVE BORROWERS COME INTO THAT
17 FUND.

18 Q. OKAY. BORROWERS FOR WHAT?

19 A. WHO NEEDED HARD MONEY LOANS.

20 Q. OKAY. TO YOUR KNOWLEDGE, DID THE GREENLIGHT FUND EVER
21 ORIGINATE OR MAKE ANY HARD MONEY LOANS?

22 A. NOT THAT I'M AWARE OF, NO.

23 Q. PAGE 27, PLEASE. WHAT IS THIS?

24 A. THIS IS A BANK STATEMENT ENDING IN OCTOBER OF 2008 FOR
25 GREENLIGHT FUND.

1 Q. OKAY. AND GO TO THE BOTTOM, PLEASE. WHAT IS THIS?

2 A. THIS IS A SUMMARY OF THE BANK DEPOSITS SHOWING DEPOSITS
3 AND A CHECK AND A BALANCE.

4 Q. OKAY. THE PRIOR SIGNATURE PAGE SAID THE ACCOUNT WAS
5 OPENED ON OCTOBER 2ND, 2008?

6 A. YES.

7 Q. SO IS THIS A STATEMENT, THEN, FOR THE FIRST MONTH OF THE
8 ACCOUNT?

9 A. YES, DATED OCTOBER 31ST.

10 Q. AND THEN IT'S OPENED WITH A -- HAS A DEPOSIT AT THE END OF
11 THE MONTH OF HOW MUCH?

12 A. THE ENDING BALANCE WAS \$491,558.77.

13 Q. OKAY. PAGE 76, PLEASE, AND GO TO CHECK NUMBER 4008. WHAT
14 IS THIS?

15 A. THIS IS A CHECK WRITTEN OFF THE GREENLIGHT FUND TO --
16 PAYABLE TO APS FUNDING, BARBARA WORKMAN, FOR \$6,496.15. IT'S
17 BEEN SIGNED BY BARBRA ALEXANDER.

18 Q. DID YOU PREPARE THIS CHECK?

19 A. I BELIEVE I DID.

20 Q. WHO IS BARBARA WORKMAN?

21 A. SHE WAS AN INVESTOR IN THAT GREENLIGHT FUND.

22 Q. LET'S TURN TO EXHIBIT NUMBER 208. WHAT IS THIS?

23 A. THIS IS A BANK STATEMENT FOR APS FUNDING DATED -- I DON'T
24 SEE A DATE. IT'S A DRAW ACCOUNT. THE ADDRESS IS 484B
25 WASHINGTON STREET, NUMBER 350.

1 Q. WHAT WAS THE PRIMARY BUSINESS PURPOSE OF THIS ACCOUNT?

2 A. FOR APS FUNDING, INC.? I BELIEVE THE DRAW ACCOUNT, THEY
3 PAID BILLS OUT OF THIS ACCOUNT.

4 Q. OKAY. WHO WERE THE ACCOUNT OWNERS AND AUTHORIZED SIGNERS?

5 A. IT WOULD HAVE BEEN BARBRA ALEXANDER, BETH PINA, AND
6 MICHAEL SWANSON.

7 Q. OKAY. WOULD YOU TAKE A LOOK AT THE DOCUMENTS? ACCORDING
8 TO THE RECORDS?

9 A. BARBRA ALEXANDER IS PRESIDENT, BETH PINA IS CFO.

10 Q. OKAY. DID MICHAEL SWANSON, ACCORDING TO THE BUSINESS
11 RECORDS, HAVE SIGNATURE AUTHORITY ON THIS ACCOUNT?

12 A. NOT AT THIS TIME, NO.

13 Q. OKAY. PAGE 68, PLEASE, CHECK NUMBER 3022. WHAT IS THIS?

14 A. THIS IS A CHECK DATED MARCH 23RD OF 2007. IT'S WRITTEN TO
15 A&P PROPERTIES, INC. FOR \$22,332.60. IT'S WRITTEN OFF OF
16 GCF INVESTMENT, LLC, AND IT'S SIGNED BY BETH PINA.

17 Q. AND WHAT'S THE RELATIONSHIP BETWEEN GCF INVESTMENT, LLC,
18 AND APS PROPERTIES?

19 A. THEY WERE OWNED BY THE SAME INDIVIDUALS, BARBRA ALEXANDER
20 AND BETH PINA.

21 Q. AND PAGE 86, PLEASE. THE CHECK AT THE VERY TOP, WHAT IS
22 THIS?

23 A. THIS IS A CHECK TO BETH PINA FOR \$3,000 FROM A&P
24 PROPERTIES SIGNED BY BARBRA ALEXANDER.

25 Q. DID YOU PREPARE THIS CHECK?

1 A. YES, THIS LOOKS LIKE MY HANDWRITING.

2 Q. AND THE ONE BELOW IT?

3 A. THIS IS A CHECK FROM A&P PROPERTIES TO MONEY DOTS FOR
4 \$650, AND IT'S BEEN SIGNED BY BARBRA ALEXANDER.

5 Q. OKAY. COULD YOU PULL UP CHECK NUMBER 5002, PLEASE. WHAT
6 IS THIS?

7 A. THIS IS A CHECK FROM A&P PROPERTIES, INC. FOR \$6,128.70 TO
8 NEIL TICKER, AND IT'S BEEN SIGNED BY BARBRA ALEXANDER.

9 Q. DID YOU PREPARE THIS CHECK?

10 A. I'M GOING TO SAY YES.

11 Q. WHO IS NEIL TICKER?

12 A. NEIL TICKER WAS A LAWYER FOR BARBRA ALEXANDER, FOR
13 A&P PROPERTIES.

14 Q. OKAY. LET'S TURN NOW TO EXHIBIT NUMBER 210.

15 THE COURT: THAT WASN'T ADMITTED. ARE YOU MOVING TO
16 ADMIT IT NOW?

17 MR. KALEBA: WE DO MOVE SO, YOUR HONOR.

18 THE COURT: ANY OBJECTION?

19 MR. LEEMING: NO OBJECTION.

20 THE COURT: IT'S ADMITTED.

21 (PLAINTIFF'S EXHIBIT 210 WAS ADMITTED IN EVIDENCE.)

22 THE COURT: GO AHEAD, PLEASE.

23 BY MR. KALEBA:

24 Q. WHAT IS THE ACCOUNT NAME HERE?

25 A. APS FUNDING, INC., BARBARA WORKMAN ACCOUNT, PHYSICAL

1 ADDRESS 484 WASHINGTON STREET, UNIT 350B, MONTEREY, CALIFORNIA.

2 Q. OKAY. WHO HAD SIGNATURE AUTHORITY ON THIS ACCOUNT?

3 A. BARBRA ALEXANDER, BETH PINA, AND BARBARA WORKMAN.

4 Q. OKAY. DO YOU KNOW THE PRIMARY BUSINESS PURPOSE OF THIS
5 ACCOUNT?

6 A. NO, I DO NOT RECALL THAT.

7 MR. KALEBA: I'D LIKE TO TURN TO 211, WHICH I DON'T
8 THINK HAS BEEN ADMITTED YET, BUT WE WOULD MOVE SO AT THIS TIME
9 UNDER OUR STIPULATION.

10 THE COURT: ANY OBJECTION?

11 MR. LEEMING: NO OBJECTION.

12 THE COURT: IT'S ADMITTED.

13 (PLAINTIFF'S EXHIBIT 211 WAS ADMITTED IN EVIDENCE.)

14 THE COURT: GO AHEAD, PLEASE.

15 MR. KALEBA: THANK YOU.

16 Q. WHAT IS THIS ACCOUNT?

17 A. THIS IS APS FUNDING COST ACCOUNT.

18 Q. AND WHO HAD SIGNATURE AUTHORITY ON THIS ACCOUNT?

19 A. BARBRA ALEXANDER AND BETH PINA.

20 Q. IF YOU WOULD TURN THE PAGE. THE DATE THAT THIS ACCOUNT
21 WAS OPENED?

22 A. AUGUST 18TH OF 2008.

23 Q. PAGE 45, PLEASE. AND PULL UP THE CHECK AT THE BOTTOM.
24 WHAT IS THIS?

25 A. THIS IS A CHECK FROM GCF INVESTMENT, LLC, FOR \$6,000 MADE

1 OUT TO APS FUNDING, INC. ON AUGUST THE 26TH OF 2008.

2 Q. AND THE SOURCE OF FUNDS FOR THIS CHECK WAS?

3 A. GCF INVESTMENT, LLC.

4 Q. THANKS. PAGE 47. WHAT IS THIS?

5 A. A CHECK DRAWN ON GCF INVESTMENT, LLC, FOR \$10,000 MADE OUT
6 TO APS FUNDING, INC. COST ACCOUNT.

7 Q. WHO SIGNED THIS CHECK?

8 A. BARBRA ALEXANDER.

9 Q. DID YOU PREPARE THIS CHECK?

10 A. I BELIEVE I DID.

11 Q. IS THIS THE TYPE OF CHECK THAT WOULD BE PRINTED FROM QUICK
12 BOOKS?

13 A. YES.

14 Q. PAGE 53. WHAT IS THIS?

15 A. THIS IS A CHECK FROM APS FUNDING, INC. TRUST ACCOUNT TO
16 APS FUNDING COST ACCOUNT FOR \$150,000 DATED OCTOBER 29TH OF
17 2008.

18 Q. DID YOU PREPARE THIS CHECK?

19 A. I BELIEVE I MUST HAVE.

20 Q. OKAY. IF WE LOOK AT THE SLIP ABOVE IT.

21 A. YES, THAT APPEARS TO BE MY HANDWRITING.

22 Q. IS THAT THE DEPOSIT SLIP?

23 A. YES, IT IS.

24 Q. AND COULD YOU EXPLAIN HOW THIS WOULD WORK, MAKING --

25 WRITING A CHECK FROM APS FUNDING TRUST ACCOUNT INTO APS FUNDING

1 COST ACCOUNT?

2 A. AS I RECALL, THE MONIES WOULD COME INTO THE TRUST ACCOUNT,
3 IT WOULD BE HELD THERE FOR A PERIOD OF TIME, AND THEN IT WOULD
4 BE DIRECTED THEN TO THE COST ACCOUNT TO PAY FOR PAYABLES FOR
5 DIFFERENT ACCOUNTS.

6 Q. WHO WOULD DIRECT YOU AS FAR AS WHERE THE MONEY NEEDED TO
7 GO?

8 A. BETH OR BARBRA WOULD.

9 Q. WOULD MICHAEL EVER TELL YOU WHICH FUNDS TO -- OR WHICH
10 ACCOUNTS TO MOVE THE MONEY?

11 A. NO.

12 Q. PAGE 55. WHAT IS THIS?

13 A. THIS IS A CHECK FOR \$30,000 DATED NOVEMBER THE 5TH OF
14 2008. IT'S COMING FROM THE GREENLIGHT FUND, LLC, AND IT'S
15 BEING PAID TO APS FUNDING COST ACCOUNT.

16 Q. IN GENERAL, WHAT WAS THE SOURCE OF FUNDS THAT WERE
17 DEPOSITED INTO THE COST ACCOUNT?

18 A. INTO APS FUNDING COST ACCOUNT? IT WOULD HAVE BEEN
19 INVESTOR CHECKS THAT WERE COMING FROM THE TRUST AND THEN INTO
20 THE COST ACCOUNT.

21 Q. DID YOU EVER DO BORROWER DEPOSITS OR REPAYMENTS INTO THAT
22 COST ACCOUNT?

23 A. NOT THAT I REMEMBER, NO.

24 Q. WHAT TYPE OF EXPENSES WERE PAID FROM THIS COST ACCOUNT?

25 A. ALL THE EXPENSES WERE PAID FROM THIS ACCOUNT.

1 Q. OKAY. LET'S GO TO PAGE 121. AT THE TOP, CHECK NUMBER
2 2013, WHAT'S THIS?

3 A. THIS IS A CHECK FOR \$10,000 MADE OUT TO BARBRA ALEXANDER,
4 SIGNED BY BARBRA ALEXANDER, FROM THE APS FUNDING COST ACCOUNT.

5 Q. OKAY. CHECK NUMBER 2012.

6 A. THIS IS A CHECK DATED OCTOBER THE 1ST OF 2008 FOR \$10,000
7 MADE OUT TO MICHAEL SWANSON FROM APS FUNDING COST ACCOUNT, AND
8 BARBRA ALEXANDER SIGNED THIS CHECK.

9 Q. CHECK NUMBER 2017, PLEASE.

10 A. THIS IS A CHECK DATED OCTOBER THE 2ND, 2008. IT'S MADE
11 OUT TO LINDA M. CAGLE FOR \$1,750, AND IT'S COMING FROM
12 APS FUNDING COST ACCOUNT.

13 Q. DID YOU PREPARE THIS CHECK?

14 A. YES.

15 Q. DID YOU SIGN IT?

16 A. NO. BARBRA ALEXANDER SIGNED THE CHECK.

17 Q. DID YOU HAVE THE ABILITY TO MAKE CHECKS PAYABLE TO YOU AND
18 SIGN THEM TO YOU?

19 A. YES.

20 Q. YOU COULD DO BOTH, PREPARE, AS WELL AS SIGNATURE?

21 A. I COULD PREPARE THE CHECK FOR MYSELF, AND THEN BARBRA
22 WOULD SIGN IT.

23 Q. OKAY. COULD YOU SIGN IT THOUGH?

24 A. NO.

25 Q. CHECK NUMBER 2001.

1 A. THIS IS A CHECK DATED OCTOBER THE 1ST, 2008. IT'S MADE
2 OUT TO JACKIE LAMBERT FOR \$3500. IT'S BEEN SIGNED BY
3 BARBRA ALEXANDER, AND IT'S COMING FROM APS FUNDING COST
4 ACCOUNT.

5 Q. AND WHAT IS THIS PAYMENT TO MS. LAMBERT?

6 A. THIS WAS HER PAYCHECK.

7 Q. OKAY. AND THE CHECK NEXT TO IT, 2034, WHAT IS THIS?

8 A. THIS IS A CHECK DATED OCTOBER THE 9TH OF 2008 FOR \$5400,
9 IT'S MADE OUT TO MONEY DOTS, AND IT'S ON APS FUNDING COST
10 ACCOUNT, AND IT'S BEEN SIGNED BY BARBRA.

11 Q. OKAY. PAGE 122, PLEASE, CHECK NUMBER 2035.

12 A. THIS CHECK IS DATED OCTOBER THE 10TH, 2008. IT'S COMING
13 FROM APS FUNDING COST ACCOUNT, PAYABLE TO BARBRA ALEXANDER FOR
14 \$20,000, AND BARBRA HAS SIGNED THIS CHECK.

15 Q. OKAY. CHECK NUMBER 2022 ON THE SAME PAGE AT THE BOTTOM.

16 A. THIS IS A CHECK FROM APS FUNDING COST ACCOUNT, IT'S IN THE
17 AMOUNT OF \$3,368.46, IT'S MADE OUT TO AMERICAN EXPRESS, AND
18 IT'S BEEN SIGNED BY BARBRA ALEXANDER.

19 Q. OKAY. PAGE 123, CHECK NUMBER 2049.

20 A. THIS CHECK IS DATED THE 21ST OF OCTOBER OF 2008. IT'S
21 COMING FROM THE APS FUNDING COST ACCOUNT PAYABLE TO
22 BARBRA ALEXANDER FOR \$20,000, AND IT'S BEEN SIGNED BY
23 BARBRA ALEXANDER.

24 Q. DID YOU PREPARE THIS CHECK?

25 A. YES.

1 Q. PAGE 126, CHECK NUMBER 2071.

2 A. THIS IS A CHECK FROM APS FUNDING, IT IS WRITTEN TO
3 AMERICAN EXPRESS FOR \$24,012.68, AND IT'S BEEN SIGNED BY
4 BARBRA ALEXANDER.

5 Q. DID YOU PREPARE THIS CHECK?

6 A. I BELIEVE I DID.

7 Q. PAGE 137, CHECK NUMBER 2217.

8 A. THIS IS A CHECK DATED JANUARY 30, 2009, FROM APS FUNDING
9 COST ACCOUNT TO BARBRA ALEXANDER FOR \$10,000, SIGNED BY BARBRA.

10 Q. OKAY. I'D LIKE TO TURN NOW FOR A MOMENT AWAY FROM THE
11 BANK RECORDS AND ASK YOU SOME QUESTIONS ABOUT THE QUICK BOOKS
12 THAT YOU DESCRIBED EARLIER.

13 SO WHEN DID YOU FIRST HAVE ACCESS TO THE QUICK BOOKS
14 SOFTWARE AT APS?

15 A. WHEN I STARTED MY EMPLOYMENT THERE IN MAY OF 2006, I WAS
16 INTRODUCED TO IT BY BETH.

17 Q. BETH PINA?

18 A. BETH PINA. THAT'S THE ACCOUNTING SOFTWARE THAT THEY WERE
19 USING AT THE TIME.

20 Q. OKAY. AND DID THEY USE THAT SOFTWARE THE WHOLE TIME YOU
21 WERE THERE?

22 A. YES, THEY DID.

23 Q. AND WHAT WAS YOUR TRAINING WITH RESPECT TO THE QUICK
24 BOOKS?

25 A. I HAD NEVER HAD TRAINING ON IT BEFORE MY EMPLOYMENT THERE.

1 Q. OKAY. SO WHAT DID MS. PINA INSTRUCT YOU TO DO?

2 A. AT FIRST I WAS JUST WATCHING HER WITH THE ENTRIES INTO THE
3 SOFTWARE PROGRAM, DOING HER FILING FOR HER, JUST DAILY LITTLE
4 TASKS IN THE OFFICE.

5 IT DIDN'T COME UNTIL AFTER -- OR JUST BEFORE SHE LEFT TO
6 GO TO IDAHO IN JUNE OF 2006 THAT I WAS ACTUALLY MAKING ENTRIES
7 INTO THE QUICK BOOKS SOFTWARE.

8 Q. OKAY. DID YOU HAVE A COMPUTER?

9 A. YES, I DID.

10 Q. OKAY. WHERE WAS YOUR COMPUTER?

11 A. IT WAS DOWNSTAIRS IN THE BASEMENT OFFICE.

12 Q. WAS THIS IN MS. ALEXANDER'S HOUSE?

13 A. YES, IT WAS.

14 Q. HOW MANY COMPUTERS IN THE HOUSE HAD THE QUICK BOOKS ON IT?

15 A. JUST THE ONE.

16 Q. DID ANYONE ELSE HAVE ACCESS TO THAT COMPUTER?

17 A. YES. BETH PINA AND BARBRA ALEXANDER HAD ACCESS TO THAT
18 COMPUTER.

19 Q. DO YOU KNOW WHETHER MS. ALEXANDER EVER ACCESSED YOUR
20 COMPUTER?

21 A. YES. AFTER I LEFT IN THE AFTERNOONS IS USUALLY WHEN SHE
22 WOULD GO DOWN, OR IN THE EVENING.

23 Q. OKAY. HOW DO YOU KNOW SHE ACCESSED YOUR COMPUTER IF YOU
24 WEREN'T THERE?

25 A. I WOULD ARRIVE THE NEXT MORNING AND GO DOWN AND I WOULD

1 SEE ALL OF THE EVIDENCE THAT SHE HAD BEEN THERE THE NIGHT
2 BEFORE, WHICH WOULD HAVE BEEN PAPERWORK ACROSS THE DESK AREA,
3 AND BARBRA WAS A SMOKER AND I WOULD HAVE TO CLEAN ALL THE ASHES
4 OFF OF THE KEYBOARD.

5 Q. DID MS. LAMBERT HAVE ACCESS TO THE COMPUTER?

6 A. NOT UNTIL 2008 DID SHE HAVE ACCESS TO THE COMPUTER. THERE
7 WAS A SECOND COMPUTER AT THAT TIME.

8 Q. OKAY. I'M SORRY. CAN YOU PLEASE DESCRIBE, THEN, HOW YOU
9 USED QUICK BOOKS ON A DAILY BASIS.

10 A. AFTER PICKING UP THE MAIL AT THE POST OFFICE, I WOULD
11 USUALLY GO DOWNSTAIRS AND OPEN UP THAT MAIL AND GET IT READY
12 FOR BARBRA TO REVIEW.

13 I WOULD THEN TAKE IT BACK UPSTAIRS TO HER AND SHE WOULD
14 INDICATE TO ME HOW SHE WANTED ME TO TAKE CARE OF THOSE BILLS
15 AND WHAT THEY WERE FOR, ITEMIZE THEM, IF YOU WILL. LIKE THE
16 CREDIT CARD STATEMENT WOULD COME AND I WOULD ENTER IT INTO
17 QUICK BOOKS AND WHETHER IT WAS FOR ENTERTAINMENT OR IF IT WAS
18 SOMETHING THAT WAS PURCHASED FOR THE OFFICE OR WHATEVER THE
19 CHARGES WERE.

20 Q. OKAY. AND THEN WOULD YOU BE DIRECTED TO PREPARE CHECKS
21 FROM QUICK BOOKS FOR PAYMENT?

22 A. YES, I WOULD.

23 Q. OKAY. AND THEN WHAT WOULD YOU DO AFTER YOU PREPARED THE
24 CHECKS?

25 A. I WOULD TAKE THE CHECKS BACK UP TO BARBRA FOR SIGNING.

1 Q. OKAY. NOW, DID YOU ALSO KEEP A TRACK -- KEEP TRACK OF
2 WHETHER THOSE CHECKS HAD CLEARED AFTER SHE HAD SIGNED THEM?

3 A. WHEN THE BANK STATEMENTS WOULD ARRIVE AFTER A PERIOD OF
4 TIME, YES, BETH PINA HAD ME -- BECAUSE OF MY LOCATION THERE IN
5 MONTEREY, I HAD ACCESS TO THOSE BANK STATEMENTS, SO THEN I
6 WOULD, YES, CLEAR THE CHECKS ON THE QUICK BOOKS PROGRAM.

7 Q. AND IS IT POSSIBLE TO PRINT REPORTS FROM THE QUICK BOOKS
8 SOFTWARE?

9 A. YES.

10 Q. OKAY. WOULD YOU TAKE A MOMENT AND LOOK AT EXHIBIT
11 NUMBER 53. THERE'S A BINDER ON YOUR DESK. IT'S A SEPARATE
12 BINDER. THE FIRST IS THE APS FUNDING GENERAL LEDGER.

13 ARE YOU FAMILIAR WITH APS FUNDING, INC.?

14 A. YES, I AM.

15 Q. AND DID IT MAINTAIN A GENERAL LEDGER THROUGH QUICK BOOKS?

16 A. YES.

17 Q. OKAY. HAVE YOU SEEN THIS BEFORE?

18 A. I'VE SEEN IT, YES.

19 Q. THE GENERAL LEDGER FOR APS?

20 A. UM-HUM.

21 Q. OKAY. WOULD YOU TURN TO 53B, PLEASE. WHAT I'D LIKE TO DO
22 IS FIRST HAVE YOU JUST IDENTIFY THESE AND THEN WE'LL TALK ABOUT
23 THEM INDIVIDUALLY.

24 A. OKAY.

25 Q. THIS IS APS FUNDING, INC. TRANSACTION DETAIL BY ACCOUNT.

1 HAVE YOU SEEN THIS BEFORE?

2 A. YES, UM-HUM.

3 Q. AND DID THE COMPANY USE QUICK BOOKS TO MAINTAIN A
4 TRANSACTION DETAIL RECORD?

5 A. YES.

6 Q. OKAY. 53C, PLEASE. THIS IS A&P PROPERTIES, INC.

7 A. YES.

8 Q. AND IT'S THE GENERAL LEDGER?

9 A. YES, IT IS.

10 Q. AND DID YOU HAVE ACCESS TO THE GENERAL LEDGER AT
11 A&P PROPERTIES?

12 A. I HAD ACCESS TO IT, YES.

13 Q. AND IS THIS A COPY OF THE GENERAL LEDGER?

14 A. YES, IT IS.

15 Q. OKAY. 53D, IS THIS A COPY OF THE A&P PROPERTIES
16 TRANSACTION DETAIL?

17 A. YES, IT IS.

18 Q. DID THE COMPANY MAINTAIN ITS -- DID A&P PROPERTIES
19 MAINTAIN ITS TRANSACTION DETAIL THROUGH QUICK BOOKS?

20 A. YES, IT DID.

21 Q. OKAY. TURN THE PAGE, 53E. THIS IS GOLDEN EGG RESOURCES,
22 LIMITED?

23 A. YES.

24 Q. WHAT IS GOLDEN EGG RESOURCES, LIMITED?

25 A. GOLDEN EGG RESOURCES, LIMITED WAS A COMPANY THAT WAS

1 FORMED BY BARBRA ALEXANDER TO HOLD SEMINARS TO EACH TEACH OTHER
2 PEOPLE HOW TO DO WHAT THEY DID.

3 Q. OKAY. AND DID YOU HAVE ACCESS TO THE GOLDEN EGG RESOURCES
4 ACCOUNTS ON THE QUICK BOOKS --

5 A. YES, I DID.

6 Q. -- DURING YOUR EMPLOYMENT?

7 OKAY. IS THIS A COPY OF THE GENERAL LEDGER?

8 A. YES, IT IS.

9 Q. IF YOU WOULD TURN TO 53F. THIS IS A LIST OF THE
10 TRANSACTION DETAILS FOR GOLDEN EGG RESOURCES?

11 A. YES, IT IS.

12 Q. OKAY. DID YOU HAVE ACCESS TO THIS DURING YOUR EMPLOYMENT?

13 A. YES.

14 Q. 53G, THIS IS THE GREENLIGHT FUND.

15 A. YES.

16 Q. ARE YOU FAMILIAR WITH GREENLIGHT FUND?

17 A. YES, I AM.

18 Q. DID YOU ACCESS THE GREENLIGHT FUND THROUGH QUICK BOOKS
19 DURING YOUR EMPLOYMENT?

20 A. YES, I DID.

21 Q. 53H. DID THE GREENLIGHT FUND MAINTAIN A GENERAL LEDGER
22 THROUGH QUICK BOOKS?

23 A. YES, THEY DID.

24 Q. IS THIS A COPY OF THE GENERAL LEDGER?

25 A. YES, IT IS.

1 Q. OKAY. 53I. THIS IS A GCF INVESTMENT, LLC, TRANSACTION
2 DETAIL?

3 A. YES, IT IS.

4 Q. DID THE GCF INVESTMENT, LLC, MAINTAIN A TRANSACTION DETAIL
5 RECORD THROUGH QUICK BOOKS?

6 A. YES, IT DID.

7 Q. AND DID YOU HAVE ACCESS TO THAT?

8 A. YES, I DID.

9 Q. LIKEWISE ON 53J?

10 A. YES.

11 Q. THIS IS THE GENERAL LEDGER?

12 A. YES, IT IS, FOR GCF INVESTMENT, LLC.

13 Q. IF YOU COULD TURN TO 53K. TAKE A MOMENT TO LOOK THROUGH
14 THESE. IT'S BALANCE SHEETS, STATEMENT OF CASH FLOW FOR THE
15 VARIOUS ENTITIES WE DISCUSSED?

16 A. YES, IT IS.

17 Q. OKAY. AND YOU'RE FAMILIAR WITH THESE REPORTS FROM QUICK
18 BOOKS?

19 A. YES.

20 Q. OKAY. AND THEN THERE'S ALSO, AT THE BACK, A LIST OF
21 VENDOR RECORDS FOR APS FUNDING. ARE YOU FAMILIAR WITH THAT?

22 A. YES.

23 Q. AND DID APS FUNDING MAINTAIN A LIST OF ITS EXPENSES
24 THROUGH THIS VENDOR BALANCE SHEET AS PART OF QUICK BOOKS?

25 A. YES.

1 Q. AND WERE THESE QUICK BOOK RECORDS MAINTAINED DURING THE
2 REGULAR COURSE OF BUSINESS?

3 A. YES.

4 Q. AND WERE THE ENTRIES THAT ARE RECORDED IN QUICK BOOKS MADE
5 BY SOMEONE WHO HAD KNOWLEDGE OF THE ENTRIES AT THE TIME THEY
6 WERE BEING -- THE ENTRIES WERE BEING MADE?

7 A. YES.

8 Q. AND WAS IT PART OF THE COMPANY'S REGULAR PRACTICE TO KEEP
9 TRACK OF ITS EXPENSES THROUGH THE QUICK BOOKS?

10 A. YES.

11 MR. KALEBA: YOUR HONOR, WE WOULD MOVE TO ADMIT 53A
12 THROUGH K.

13 MR. LEEMING: AND THERE'S NO OBJECTION.

14 THE COURT: IS THE FIRST 53, IS THAT A? BECAUSE I
15 DIDN'T HEAR A. I JUST HEARD 53 AND THEN I HEARD B THROUGH K.

16 MR. KALEBA: YES, YOUR HONOR.

17 THE COURT: ALL RIGHT.

18 MR. KALEBA: IT'S A THROUGH K.

19 THE COURT: ALL RIGHT. I'LL ADMIT THEM.

20 (PLAINTIFF'S EXHIBITS 53A - 53K WERE ADMITTED IN
21 EVIDENCE.)

22 THE COURT: GO AHEAD, PLEASE.

23 BY MR. KALEBA:

24 Q. WOULD YOU TURN TO 53B, PLEASE.

25 AND IF YOU COULD JUST HIGHLIGHT THE FIRST HALF OF THIS

1 DOCUMENT?

2 COULD YOU DESCRIBE THE PROCESS OF HOW YOU WENT THROUGH
3 CLEARING A CHECK OF APS FUNDING?

4 A. YES. THERE'S A, A LITTLE X, AS YOU WILL, NEXT TO THE
5 CHECK OR THE DEPOSIT FOR THAT TRANSACTION.

6 Q. IS THAT WHAT WE SEE UNDER THE HEADER "CLR"?

7 A. YES.

8 Q. OKAY. SO CAN YOU EXPLAIN THE PROCESS AGAIN? YOU WOULD --
9 A CHECK WOULD BE WRITTEN AND YOU WOULD WAIT FOR A BANK
10 STATEMENT?

11 A. YES.

12 Q. OKAY. AND THEN WHAT DID YOU DO?

13 A. AND THEN I WOULD GO INTO THAT QUICK BOOKS ACCOUNT, THIS
14 ONE HAPPENS TO BE APS FUNDING, AND I WOULD GO IN AND I WOULD
15 CHECK IN THE BANK STATEMENT OF THAT PROGRAM AND CHECK THE
16 DEPOSITS AND CHECKS THAT HAD CLEARED FOR THAT MONTH FOR THAT
17 STATEMENT.

18 Q. NOW, THERE'S A HEADER THAT'S NEXT TO IT THAT SAYS "SPLIT."
19 DO YOU KNOW WHAT THAT MEANS?

20 A. IF THE CHECK WAS WRITTEN AND IT HANDLED MORE THAN ONE
21 COST, IT WOULD BE SPLIT BETWEEN THE TWO ACCOUNTS.

22 Q. CAN WE TURN TO PAGE 7 OF THIS DOCUMENT. IN BOLD IT
23 SAYS -- DO YOU SEE THE WORDS "APS FUNDING TRUST"?

24 A. YES.

25 Q. OKAY. AND IF WE GO BACK TO PAGE 1 FOR A MINUTE --

1 A. YES.

2 Q. -- THERE'S A BOLD HEADING THAT SAYS "APS FUNDING COST"?

3 A. RIGHT.

4 Q. WHAT'S THE DIFFERENCE BETWEEN THOSE TWO?

5 A. THE COST ACCOUNT WAS WHERE THE BILLS WERE PAID. THE TRUST
6 ACCOUNT WAS MORE FOR THE INVESTOR MOVEMENTS, WHETHER IT BE A
7 DEPOSIT WHERE THEIR CHECKS WOULD GO INTO.

8 Q. AND IS IT JUST BROKEN OUT THROUGH QUICK BOOKS SO YOU
9 CAN -- WHY IS IT BROKEN OUT IN QUICK BOOKS THIS WAY?

10 A. SO THEY WOULD KNOW THE INVESTOR MOVEMENT IN THE TRUST
11 ACCOUNT.

12 Q. OKAY. ALL RIGHT. PAGE 23. DO YOU SEE THE HEADER FOR
13 GCF?

14 A. YES, I DO.

15 Q. OKAY. WHY IS IT -- WHAT IS GOING ON WITH GCF HERE?

16 A. THIS IS GCF INVESTMENT, THE LLC.

17 Q. OKAY.

18 A. AND THIS IS ALSO FOR INVESTORS, FOR THEIR PRINCIPALS OR
19 WITHDRAWALS AT THAT TIME.

20 Q. AND IS THIS A RECORD OF THE TRANSACTION DETAILS RELATING
21 TO THE GCF, LLC, INVESTMENT FOR THIS PERIOD OF TIME?

22 A. YES, SIR. YES.

23 Q. PAGE 26. THERE'S AN ENTRY FOR GREENLIGHT FUND, LLC.

24 A. YES.

25 Q. OKAY. AND WHAT IS THIS?

1 A. IT APPEARS TO BE A JOURNAL ENTRY TO GREENLIGHT FUND.

2 Q. OKAY. NEXT PAGE. AT THE TOP WHERE IT SAYS NOTES
3 RECEIVABLE --

4 A. YES.

5 Q. -- WHAT ARE THESE?

6 A. THESE ARE CHECKS BEING WRITTEN FROM GCF INVESTMENT TO
7 MONEY DOTS.

8 Q. OKAY. AND GO TO THE BOTTOM HALF, PLEASE.

9 A. UM-HUM.

10 Q. WHAT IS THIS?

11 A. THESE WERE CHECKS THAT WERE WRITTEN FROM MONEY DOTS
12 ACCOUNT AND BARBRA ALEXANDER -- WELL, THIS IS
13 BARBRA ALEXANDER'S PERSONAL ACCOUNT.

14 Q. OKAY. THEY'RE UNDER -- BOTH OF THESE BARBRA ALEXANDER
15 MONEY DOTS AND BARBRA ALEXANDER OTHER ARE UNDER WHAT IS CALLED
16 NOTES RECEIVABLE.

17 CAN YOU PULL IT BACK, PLEASE, FULL SCREEN.

18 WHAT IS BEING RECORDED HERE?

19 A. ON THE BOTTOM OF PAGE 27? IS THAT WHAT WE'RE LOOKING AT?

20 Q. YES.

21 A. THIS IS BARBRA ALEXANDER OTHER, CHECKS WRITTEN TO
22 BARBRA ALEXANDER. THERE WAS A DRAW ACCOUNT TO MONEY DOTS.
23 THERE ARE CREDIT CARD CHARGES THAT WERE EXPENSED TO THIS
24 ACCOUNT.

25 Q. OKAY. DO YOU KNOW ANYTHING ABOUT THE ENTRIES THAT ARE

1 NEXT TO IT?

2 IF YOU COULD PULL UP THE BARBRA ALEXANDER OTHER.

3 A. AS FAR AS THE HITAKI, TAJMAHALS ENTRY? IS THAT WHAT
4 YOU'RE REFERRING TO?

5 Q. RIGHT. DID YOU MAKE THESE ENTRIES AS YOU WERE KEEPING
6 YOUR RECORDS?

7 A. YES, IT WOULD HAVE COME -- I'M NOTICING HERE, THEY WOULD
8 HAVE COME FROM THE CREDIT CARD CHARGES. THE EXPENSES WOULD
9 HAVE GONE TO THAT OTHER BARBRA ALEXANDER.

10 Q. DO YOU KNOW WHAT THE TAJMAHALS DUTY FREE ENTRY WAS?

11 A. I BELIEVE THAT WAS WHEN SHE WAS RETURNING FROM JAMAICA.
12 IT WOULD COME FROM THERE.

13 Q. OKAY. AND YOU SAID THAT'S A CREDIT CARD CHARGE?

14 A. IT'S A CREDIT CARD CHARGE, CORRECT.

15 Q. LIKEWISE EUROPEAN JEWELERS IS A CREDIT CARD CHARGES?

16 A. YES.

17 Q. DO YOU KNOW WHAT THOSE ARE?

18 A. PURCHASES FROM EUROPEAN JEWELERS IN -- I BELIEVE CARMEL IS
19 WHERE THEY'RE LOCATED.

20 Q. TURN TO PAGE 29 OF THIS DOCUMENT, AND THE BOTTOM HALF.

21 A. FOR BETH PINA?

22 Q. YES. WHAT'S GOING ON HERE?

23 A. IT LOOKS LIKE TRANSACTIONS THAT WERE FROM BETH PINA AND
24 CHECKS FROM THE OPERATING ACCOUNT, E-MANAGEMENT FUNDS BEING
25 DIRECTED TOWARDS BETH.

1 ANGIE'S BOUTIQUE, THAT WOULD HAVE BEEN A CREDIT CARD FROM
2 BETH.

3 Q. OKAY. THESE ARE JUST A RECORD OF --

4 A. EXPENSES FROM BETH.

5 Q. FROM APS TO BETH?

6 A. CORRECT.

7 Q. THEY ARE BEING SUBMITTED?

8 A. YES.

9 Q. OKAY. IF WE CAN GO BACK TO PAGE 27. AT THE BOTTOM
10 THERE'S TOTALS THAT ARE BEING MAINTAINED HERE.

11 A. OKAY.

12 Q. AND DO YOU SEE, AT LEAST ON PAGE 27, IT'S \$44,431 AT THE
13 BOTTOM RIGHT?

14 A. \$43,431.63.

15 Q. OKAY.

16 A. THAT IS THE RUNNING BALANCE FOR THAT BARBRA ALEXANDER
17 OTHER.

18 Q. OKAY. AND IF WE COULD TURN THE PAGE.

19 A. YES.

20 Q. AND IF YOU LOOK AT THE FAR RIGHT COLUMN, IS THIS JUST A
21 RUNNING BALANCE?

22 A. YES, IT IS.

23 Q. OKAY. AND AT -- THE SAME FOR BARBRA ALEXANDER OTHER?

24 A. YES, IT IS.

25 Q. OKAY. AND WHAT'S THE BALANCE AT THE BOTTOM OF PAGE 28?

1 A. \$296,536.85.

2 Q. OKAY. AND TURN THE PAGE AGAIN.

3 A. YES.

4 Q. IF YOU COULD DO THE BALANCE AS OF FEBRUARY 13TH, 2009.

5 A. IT WAS, LET'S SEE, TOTAL BARBRA ALEXANDER, \$531,797.26.

6 Q. AND THEN IF YOU TURN THE PAGE TO PINA. SO THAT'S PAGE 30.

7 A. \$263,525.71.

8 Q. SO AS OF FEBRUARY --

9 A. OF 2009.

10 Q. OKAY. A BALANCE OF FUNDS TO PINA IN THE AMOUNT OF
11 263,000?

12 A. \$525.71.

13 Q. OKAY. LET'S TURN TO PAGE 31. DO YOU SEE AN ENTRY FOR
14 MR. SWANSON?

15 A. YES, I DO.

16 Q. WHAT'S THE DATE RANGE FOR THESE ENTRIES?

17 A. FROM OCTOBER OF 2007 TO FEBRUARY OF 2009, THE BALANCE
18 BEING AT \$316,000 EVEN.

19 Q. OKAY. GO TO PAGE 40, PLEASE. STARTING WITH THE ENTRY
20 THAT'S B, CAPITAL ONE, 4123.

21 DO YOU SEE THAT?

22 A. CAPITAL ONE, YES, 4123.

23 Q. WHAT IS THIS?

24 A. THAT WOULD HAVE BEEN A CAPITAL ONE CREDIT CARD.

25 Q. OKAY. TURN TO THE NEXT PAGE.

1 A. UM-HUM.

2 Q. DO YOU SEE THE ENTRY CBT VISA?

3 A. YES.

4 Q. OKAY. WHAT IS THIS?

5 A. THAT'S ANOTHER CREDIT CARD.

6 Q. AND DO YOU SEE THE ONE BELOW IT FOR AMEX?

7 A. AMERICAN EXPRESS CREDIT CARD.

8 Q. FOR ANY OF THESE CARDS DID YOU HAVE ANY PURCHASING
9 AUTHORITY?

10 A. NO.

11 Q. FOR THE AMERICAN EXPRESS IN PARTICULAR, WHO HAD A COPY OF
12 THAT?

13 A. BARBRA ALEXANDER AND BETH PINA.

14 Q. OKAY. PAGE 52. THERE'S AN ENTRY FOR A MANAGEMENT FEE
15 ADVANCE.

16 A. YES.

17 Q. WHAT IS THIS?

18 A. MANAGEMENT FEE ADVANCE -- THESE ARE ALL JOURNAL ENTRIES.
19 I DID NOT DO JOURNAL ENTRIES. THIS WOULD HAVE BEEN BETH.

20 Q. OKAY. LET'S TURN TO EXHIBIT 53D. THIS IS A TRANSACTION
21 DETAIL FOR WHICH, WHICH ACCOUNT?

22 A. THIS IS A&P PROPERTIES DRAW ACCOUNT.

23 Q. TURN TO PAGE 8. THERE ARE ENTRIES FOR LOANS MADE AND
24 NOTES RECEIVABLE. DO YOU SEE THAT?

25 A. YES.

1 Q. DO YOU KNOW WHAT THESE ARE?

2 A. THESE ARE ALSO JOURNAL -- GENERAL JOURNAL ENTRIES.

3 Q. DID YOU RECORD THESE JOURNAL ENTRIES AS PART OF YOUR
4 EMPLOYMENT?

5 A. NO.

6 Q. OKAY. WHO DID THAT?

7 A. IT WOULD HAVE BEEN BETH.

8 Q. PAGE 10. WHAT ARE THESE?

9 A. AMERICAN EXPRESS CREDIT CARD CHARGES.

10 Q. THAT ARE SUBMITTED TO THE COMPANY?

11 A. YES.

12 Q. DID YOU -- THERE ARE ENTRIES THAT ARE LISTED HERE FOR
13 VARIOUS DETAILS UNDER THE "NAME" COLUMN. DO YOU SEE THAT?

14 A. YES.

15 Q. DID YOU DO THAT?

16 A. YES, I WOULD HAVE ENTERED THESE.

17 Q. DO YOU SEE AN ENTRY FOR -- ON THE NEXT PAGE, THE
18 TAJMAHALS, DUTY FREE?

19 A. YES.

20 Q. WHAT IS THAT?

21 A. AGAIN, THAT WAS BARBRA COMING FROM JAMAICA.

22 Q. WAS THAT A BUSINESS TRIP?

23 A. SHE VACATIONED THERE EVERY THANKSGIVING.

24 Q. HARD ROCK CAFE, JAMAICA?

25 A. THAT WOULD HAVE BEEN BARBRA IN JAMAICA.

1 Q. OKAY. PAGE 14, PLEASE.

2 A. PAGE 14?

3 Q. DO YOU SEE -- PAGE 14, PLEASE. DO YOU SEE AT THE BOTTOM
4 THERE'S A HEADER THAT SAYS "LOAN, NOTES PAYABLE"?

5 A. YES.

6 Q. DID YOU MAKE THESE ENTRIES?

7 A. I DON'T REMEMBER MAKING THESE ENTRIES.

8 Q. OKAY. PAGE 17, PLEASE. DO YOU SEE AN ENTRY ENTITLED
9 "SHAREHOLDER DISTRIBUTIONS"?

10 A. YES, I DO.

11 Q. OKAY. DO YOU KNOW WHAT THOSE ARE?

12 A. DISTRIBUTIONS FOR THE SHAREHOLDERS, BARBRA ALEXANDER AND
13 MICHAEL SWANSON. I SEE THEIR INITIALS.

14 Q. DO YOU SEE ANY OTHER SHAREHOLDERS LISTED?

15 A. BETH PINA ON PAGE 18.

16 Q. OKAY. LET'S GO TO EXHIBIT NUMBER 53K, PLEASE. AND IF YOU
17 COULD HIGHLIGHT THE FIRST HALF OF THIS DOCUMENT?

18 SO THIS IS FOR STATEMENT OF CASH FLOWS FOR GCF INVESTMENT?

19 A. YES.

20 Q. AND THERE'S A LIST HERE OF WHAT ARE TERMED SHORT-TERM
21 LOANS. DO YOU RECOGNIZE THOSE NAMES?

22 A. YES, I DO.

23 Q. WHAT ARE THOSE?

24 A. THESE -- THE MAJORITY OF THEM ARE BORROWERS.

25 Q. CAN YOU IDENTIFY SOME OF THE INDIVIDUALS WHO ARE

1 BORROWERS?

2 A. ALEXANDER AND PINA, APS MANAGEMENT FEE, ARTNER, DE LA FLOR
3 PAINTING, JORGENSEN, LASANE, SPARHAWK, VRT SOLUTIONS, YES.

4 Q. DID THE COMPANY KEEP TRACK OF ITS LOANS THAT IT MADE
5 THROUGH QUICK BOOKS?

6 A. YES, I BELIEVE THEY DID.

7 Q. ARE THESE THE ENTRIES HERE?

8 A. UM-HUM.

9 Q. THERE'S AN ENTRY OF SHORT-TERM LOAN APS MANAGEMENT FEE
10 ADVANCE. DO YOU SEE THAT?

11 A. YES, I DO.

12 Q. WHAT'S THE AMOUNT?

13 A. \$1,308,086.50.

14 Q. DO YOU KNOW ANYTHING ABOUT WHAT THE APS MANAGEMENT FEE
15 ADVANCE IS?

16 A. NO, I DO NOT.

17 Q. OKAY. IF WE CAN GO TO THE BOTTOM HALF OF THIS DOCUMENT,
18 THERE'S -- DO YOU SEE THE HEADER OF "FINANCING ACTIVITIES"?

19 A. YES.

20 Q. AND A LIST OF LIMITED MEMBERS?

21 A. YES.

22 Q. OKAY. WHAT ARE THOSE?

23 A. THESE WOULD BE THE INVESTORS.

24 Q. DID THE COMPANY KEEP TRACK OF ITS INVESTORS THROUGH QUICK
25 BOOKS?

1 A. YES, IT DID.

2 Q. IF YOU WOULD TURN TO THE GREENLIGHT FUND, WHICH IS SEVEN
3 PAGES IN, I THINK. SORRY, SIX PAGES.

4 MR. LEEMING: AND CAN YOU INDICATE WHAT PAGE YOU'RE
5 IN, COUNSEL?

6 MR. KALEBA: IT'S THE SIXTH ONE IN THIS DOCUMENT,
7 GREENLIGHT FUND LLC.

8 THE WITNESS: STATEMENT OF CASH FLOWS.

9 MR. LEEMING: GOT IT.

10 BY MR. KALEBA:

11 Q. SAME QUESTION. DO YOU SEE A LIST OF SHORT-TERM LOANS AT
12 THE TOP?

13 A. YES, I DO.

14 Q. OKAY. AND DO YOU SEE A LIST OF LIMITED MEMBERS AT THE
15 BOTTOM?

16 A. YES.

17 Q. IS THIS A SCHEDULE OF BORROWERS AND INVESTORS FOR --

18 A. YES, IT IS.

19 Q. -- THE GREENLIGHT FUND?

20 A. FOR GREENLIGHT FUND.

21 Q. OKAY. NINE PAGES IN, PLEASE. DO YOU SEE THE APS FUNDING
22 STATEMENT OF CASH FLOW?

23 A. YES.

24 Q. OKAY. I WANT TO GO THROUGH THE FIRST HALF OF THE
25 OPERATING ACTIVITIES. WHAT DO WE SEE HERE?

1 A. I SEE BALANCES FOR NOTE RECEIVABLES FOR BARBRA ALEXANDER,
2 BETH PINA, MICHAEL SWANSON, ORGANIZATIONAL EXPENSES, GOLD COAST
3 FINANCIAL, MANAGEMENT FEE ADVANCE, CREDIT CARD, AMERICAN
4 EXPRESS.

5 Q. OKAY. WHEN YOU SEE A MINUS SIGN NEXT TO IT, DOES THAT
6 MEAN MONIES GOING IN OR COMING OUT?

7 A. I BELIEVE THAT WAS MONEY GOING OUT.

8 Q. OKAY. WE WENT THROUGH CHECKS EARLIER -- WE WENT THROUGH A
9 LOT OF CHECKS EARLIER, CHECKS TO SOME OF THE PRINCIPALS.

10 DID THE COMPANY KEEP TRACK OF THOSE CHECKS THROUGH QUICK
11 BOOKS?

12 A. YES.

13 Q. OKAY. IS THAT WHAT WE'RE SEEING HERE?

14 A. YES.

15 Q. OKAY. I'D LIKE TO GO TO THE LAST THREE PAGES OF THE
16 DOCUMENT, WHICH IS THE APS FUNDING EXPENSES BY VENDOR SUMMARY.
17 ARE YOU ABLE TO -- I THINK IT'S THE 21ST PAGE IN. GREAT.
18 THAT'S IT.

19 WHAT ARE WE LOOKING AT HERE?

20 A. THE EXPENSES BY VENDOR FROM JANUARY OF 2001 TO JANUARY OF
21 2014.

22 Q. OKAY. ARE WE GOING TO SEE YOUR NAME LISTED IN HERE
23 ANYWHERE?

24 A. I DON'T BELIEVE SO. OH, YEAH, YOU WILL, FOR MY PAYCHECK,
25 MY PAY.

1 Q. OKAY.

2 A. THIS WOULD HAVE BEEN MY PAY THAT I MADE DURING THAT TIME.

3 Q. WILL WE SEE JACKIE LAMBERT'S NAME IN HERE?

4 A. YES.

5 Q. OKAY. HOW MUCH WERE YOU PAID DURING THIS PERIOD OF TIME?

6 A. \$41,235.23.

7 Q. ARE WE GOING TO SEE MONEY DOTS IN THIS LIST?

8 A. YES, YOU ARE.

9 Q. HOW MUCH DID MONEY DOTS GET?

10 A. \$174,700.

11 Q. OKAY. ARE WE GOING TO SEE CELEBRITY CRUISES?

12 A. YES, YOU ARE.

13 Q. WHAT WAS THAT ALL ABOUT?

14 A. BETH PINA, THAT WAS HER VACATION. SHE LIKED TO TAKE
15 CRUISES.

16 Q. ARE WE GOING TO SEE AIR JAMAICA?

17 A. YES.

18 Q. WHAT WAS THAT?

19 A. THAT WOULD BE BARBRA GOING TO JAMAICA ON HER VACATION.

20 Q. WHAT ABOUT ALASKAN AIRLINES?

21 A. ALSO THAT WOULD HAVE BEEN FOR A VACATION OF SOME SORT.

22 Q. WILL WE SEE THE VENETIAN LAS VEGAS?

23 A. YES.

24 Q. IS THAT ON THE LAST PAGE OF THIS DOCUMENT?

25 A. YES.

1 Q. WHAT IS THAT?

2 A. THAT WOULD HAVE BEEN TRAVEL TO VEGAS, I BELIEVE IT WAS FOR
3 A CONVENTION THAT THEY WENT TO.

4 Q. OKAY. WHY DON'T WE MOVE INTO A NEW AREA NOW AND PUT THESE
5 ASIDE.

6 BESIDES THE ACCOUNTS PAYABLE, THE MAINTAINING OF THESE
7 RECORDS, DID -- WHAT WAS YOUR INVOLVEMENT WITH THE BORROWERS OF
8 GREENLIGHT OR GCF OR ANY OF THE OTHERS?

9 A. I DIDN'T HAVE MUCH INVOLVEMENT WITH THE BORROWERS.

10 Q. WHAT INVOLVEMENT THEN DID YOU HAVE?

11 A. USUALLY I WOULD HAVE THEIR PAYMENT COME TO ME VIA THE POST
12 OFFICE BOX, OR MAYBE IT HAD BEEN DELIVERED TO THE HOME AT
13 21 ALTA BATES DRIVE, AND THEN I WOULD MAKE THAT DEPOSIT FOR THE
14 BORROWER.

15 Q. DO YOU RECALL, DURING THE COURSE OF YOUR EMPLOYMENT, ANY
16 ISSUES OR PROBLEMS WITH THE REPAYMENT BY BORROWERS?

17 A. YES. THERE WAS -- WE WEREN'T RECEIVING PAYMENTS FROM
18 BORROWERS.

19 Q. OKAY. WHEN WAS THIS?

20 A. THAT WOULD HAVE BEEN IN 2008, 2009. I WAS SEEING THAT
21 THERE WASN'T AS MUCH ACTIVITY COMING FROM THE BORROWERS.

22 Q. CAN YOU GIVE AN ESTIMATE OF HOW MUCH LESS MONEY PER MONTH
23 YOU WERE RECEIVING?

24 A. NO, I DON'T RECALL THAT.

25 Q. OKAY. WHO WAS RESPONSIBLE FOR MANAGING THE LOANS?

1 A. THAT WOULD HAVE BEEN BARBRA OR BETH.

2 Q. OKAY. WHO WAS RESPONSIBLE FOR GETTING PAYMENT BACK FROM
3 THE BORROWERS?

4 A. BARBRA AND BETH.

5 Q. WHO WAS RESPONSIBLE FOR COLLECTING ON LOANS THAT ARE IN
6 DEFAULT?

7 A. THAT WOULD HAVE BEEN BARBRA OR BETH.

8 Q. WHAT ABOUT WHO WAS RESPONSIBLE FOR THE FORECLOSURE OF ANY
9 LOANS THAT WERE IN DEFAULT?

10 A. AGAIN, BARBRA OR BETH.

11 Q. DO YOU RECALL, DURING YOUR EMPLOYMENT, WHETHER THEY MADE
12 ANY FORECLOSURE ACTIONS AGAINST ANY OF THEIR BORROWERS?

13 A. NO, I DON'T RECALL ANY OF THAT.

14 Q. DO YOU RECALL WHETHER THEY SUED ANY OF THEIR BORROWERS TO
15 TRY TO COLLECT ANY OF THAT MONEY?

16 A. NO, I DON'T RECALL THAT.

17 Q. WHAT DO YOU RECALL ABOUT THEIR EFFORTS TO GET REPAYMENT OF
18 THEIR LOANS?

19 A. WHAT I DO RECALL IS SPEAKING WITH BETH PINA AT ONE POINT
20 ABOUT THE FACT THAT THERE -- I NOTICED THAT THERE WAS -- THAT
21 YOU COULD IMPLEMENT A PAST DUE STATEMENT TO SEND TO THE
22 BORROWER AND SHE INDICATED THAT SHE WOULD TAKE CARE OF THOSE
23 THINGS.

24 I DID NOT HAVE A LOT TO DO WITH THE SENDING OF STATEMENTS
25 TO THE BORROWERS OR LATE NOTICES. THAT WAS USUALLY BARBRA OR

1 BETH ON A SYSTEM CALLED TRAKKER, AND I WAS NOT FAMILIAR WITH
2 THAT SYSTEM.

3 Q. SO I WANT TO CHANGE FROM THE COLLECTION OF LOANS THAT WERE
4 EXISTING TO THE ISSUANCE OF NEW LOANS TO NEW BORROWERS.

5 DID THE VOLUME OF LOAN ACTIVITY EVER CHANGE DURING THE
6 COURSE OF YOUR EMPLOYMENT?

7 A. YES.

8 Q. OKAY. WHEN?

9 A. I WOULD SAY AT THE -- IN 2008 IT DECLINED AS FAR AS
10 BORROWERS COMING IN.

11 IN 2009, I DON'T RECALL ANY LOANS BEING GIVEN AT THAT
12 TIME.

13 Q. OKAY. DO YOU RECALL WHETHER ANY GREENLIGHT FUNDS WERE
14 USED TO PAY -- TO MAKE NEW LOANS, REAL ESTATE LOANS?

15 A. NO.

16 Q. OKAY. WHO WAS RESPONSIBLE FOR MANAGING THE GREENLIGHT
17 LENDING ON BEHALF OF THE COMPANY?

18 A. THAT WOULD HAVE BEEN BARBRA ALEXANDER OR BETH PINA.

19 Q. DO YOU KNOW WHETHER DEEDS OF TRUST WERE EVER SECURED ON
20 PROPERTIES?

21 A. THAT WAS WHAT THEY WERE SUPPOSED TO DO WAS THE DEEDS OF
22 TRUST. I NEVER SAW THOSE AFTER A PERIOD OF TIME.

23 JACKIE LAMBERT WAS PUT IN PLACE TO TAKE CARE OF THAT DETAIL.

24 Q. OKAY. BUT YOU JUST DON'T KNOW ONE WAY OR THE OTHER? IS
25 THAT FAIR?

1 A. THAT'S FAIR.

2 MR. KALEBA: OKAY. I'M READY TO GO INTO A NEW AREA.

3 DO YOU WANT TO --

4 THE COURT: YES, IT'S 3:29 -- OH, IT JUST TURNED

5 3:30.

6 ALL RIGHT. LET'S TAKE OUR LAST BREAK OF THE DAY, TEN

7 MINUTES, AND THEN WE'LL GO TO 4:30.

8 THANK YOU ALL. PLEASE DON'T DISCUSS OR RESEARCH THE CASE.

9 YOU MAY STEP DOWN.

10 THE WITNESS: THANK YOU.

11 (JURY OUT AT 3:30 P.M.)

12 (RECESS FROM 3:30 P.M. UNTIL 3:41 P.M.)

13 (JURY IN AT 3:41 P.M.)

14 THE COURT: ALL RIGHT. WELCOME BACK. WE'RE IN THE

15 HOME STRETCH FOR THE WEEK. WE'LL END AT 4:30.

16 PLEASE TAKE A SEAT.

17 GO AHEAD, PLEASE.

18 MR. KALEBA: THANK YOU, YOUR HONOR.

19 Q. MS. CAGLE, I'D LIKE TO ASK YOU NOW ABOUT YOUR EXPERIENCE

20 WITH THE LIMITED MEMBERS, OR THE INVESTORS OF THE GREENLIGHT

21 AND GCF INVESTMENT, LLC.

22 DURING THE COURSE OF YOUR EMPLOYMENT, DID YOU PREPARE

23 INTEREST CHECKS PAYABLE TO THE INVESTORS?

24 A. YES.

25 Q. OKAY. WHO SIGNED THOSE CHECKS?

1 A. BARBRA ALEXANDER.

2 Q. HOW DID YOU KNOW HOW MUCH MONEY TO SEND TO THE INDIVIDUAL
3 INVESTORS?

4 A. BETH USUALLY HAD THOSE READY FOR ME TO PRINT WHEN I WOULD
5 COME INTO THE OFFICE.

6 Q. WAS SHE IN IDAHO AT THIS TIME?

7 A. YES.

8 Q. SO EXPLAIN HOW THAT WOULD WORK.

9 A. SHE HAD ACCESS TO OUR COMPUTER THROUGH ANOTHER SOFTWARE
10 PROGRAM THAT SHE COULD COME IN REMOTELY FROM IDAHO AND MAKE THE
11 INVESTOR CHECKS, GET THEM QUEUED TO THE SYSTEM FOR ME TO PRINT
12 WHEN I CAME IN.

13 Q. OKAY. AND ON AVERAGE, WHAT WAS THE AVERAGE MONTHLY AMOUNT
14 OF MONEY PER MONTH THAT WAS BEING SENT OUT TO INVESTORS AS
15 INTEREST PAYMENTS?

16 A. I DON'T REMEMBER AN EXACT AMOUNT.

17 Q. OKAY. DO YOU KNOW THE SOURCE OF MONEY THAT WAS BEING USED
18 TO PAY THE INVESTORS THE INTEREST PAYMENTS?

19 A. THEY WERE COMING FROM THE FUND THAT THEY WERE SIGNED UP
20 WITH.

21 Q. OKAY. DID YOU OBSERVE SUFFICIENT FUNDS FROM THE REPAYMENT
22 OF LOANS TO MAKE THE INTEREST PAYMENTS?

23 A. NO.

24 Q. SO WHERE WAS THE MONEY COMING FROM?

25 A. IT WAS COMING FROM NEW INVESTMENT MONEY.

1 Q. WERE YOU, YOURSELF, AN INVESTOR?

2 A. YES, I WAS.

3 Q. WHEN DID YOU DECIDE -- WHEN DID YOU INVEST WITH APS?

4 A. IN NOVEMBER OF 2006, THE -- I HAD TWO POSITIONS THAT I WAS
5 WORKING AT THE TIME, AND IN THE POSITION THAT I HELD IN SALINAS
6 FOR A COMPANY CALLED PACIFIC ARCHITECTURAL HARDWOODS, IT WENT
7 IN A DIFFERENT DIRECTION, AND I HAD MONEY THROUGH A 401 IRA
8 ACCOUNT, AND I HAD MENTIONED THAT TO BARBRA ALEXANDER, THAT I
9 HAD MONIES COMING, AND SHE SAID, "WELL, WHY DON'T YOU GO AHEAD
10 AND BRING IT OVER TO THE INVESTMENT COMPANY?"

11 SO I DID THAT AT THAT TIME. I BELIEVE IT WAS IN JANUARY
12 OF 2007. \$20,000 IS WHAT I INVESTED.

13 Q. OKAY. WAS THAT YOUR ONLY INVESTMENT WITH THE FUND?

14 A. NO, IT WAS NOT.

15 Q. OKAY. HOW MANY OTHER INVESTMENTS DID YOU MAKE?

16 A. BETWEEN MY HUSBAND AND I, THERE WAS A TOTAL OF THREE
17 INVESTMENTS.

18 Q. OKAY. BETWEEN WHAT DATE RANGE?

19 A. THE SECOND AND THIRD DID NOT HAPPEN UNTIL THE END -- I
20 BELIEVE IT WAS THE END OF 2009, OR -- 2008, DECEMBER, AND
21 JANUARY I BELIEVE OF 2009. IT WAS FROM AN ACCOUNT FROM OUR
22 DEAN ROCHE MORGAN STANLEY. WITH THE MARKET AND EVERYTHING KIND
23 OF CRASHING, WE WERE LOSING MONEY IN THERE, SO WE DECIDED TO
24 REMOVE IT AND PUT IT INTO THE GREENLIGHT FUND AT THAT TIME.

25 Q. OKAY. COULD YOU TURN TO EXHIBIT NUMBER 26, PLEASE.

1 DO YOU SEE THIS DOCUMENT?

2 A. YES.

3 Q. AND DO YOU SEE ANYTHING ABOUT THIS DOCUMENT THAT RELATES
4 TO ONE OF YOUR INVESTMENTS?

5 A. YES.

6 Q. WHAT IS THAT?

7 A. THIS IS COMING THROUGH IRA SERVICES IN DECEMBER OF 2008
8 FOR \$15,225.49.

9 Q. OKAY. AND WAS THIS --

10 A. IT WAS A WIRE.

11 Q. THIS WAS ONE OF YOUR --

12 WE WOULD MOVE TO ADMIT EXHIBIT 26, YOUR HONOR.

13 MR. LEEMING: NO OBJECTION.

14 THE COURT: IT'S ADMITTED.

15 (PLAINTIFF'S EXHIBIT 26 WAS ADMITTED IN EVIDENCE.)

16 THE COURT: GO AHEAD, PLEASE.

17 MR. KALEBA: MAY IT BE PUBLISHED?

18 THE COURT: PLEASE, GO AHEAD.

19 BY MR. KALEBA:

20 Q. OKAY. IN THE MIDDLE, YOU SAID THERE WAS A DOLLAR AMOUNT.

21 COULD YOU PLEASE -- SORRY, IN THE MIDDLE.

22 A. \$15,225.49.

23 Q. OKAY. WAS THIS YOUR MONEY?

24 A. YES.

25 Q. OKAY. WHERE WAS THE MONEY BEING HELD?

1 A. IT WAS BEING HELD IN IRA SERVICES, A TRUST COMPANY.

2 Q. IS THAT A RETIREMENT ACCOUNT?

3 A. IT WAS AN ACCOUNT TO, WHICH WAS COMING FROM MY 401(K), AND
4 THEN IT WOULD GO TO IRA SERVICES, WHICH WAS A, KIND OF A HOLDER
5 OF THAT FUND, AND THEN IT WOULD BE RELEASED TO APS FUNDING
6 TRUST ACCOUNT.

7 Q. OKAY. DID YOU WIRE ADDITIONAL MONIES AFTER THIS?

8 A. YES.

9 Q. OKAY. COULD YOU TURN TO EXHIBIT NUMBER 27? WHAT IS THIS?

10 A. THESE ARE FUNDS THAT WERE TRANSFERRED ALSO INTO IRA
11 SERVICES FOR APS FUND TRUST ACCOUNT FOR \$38,797.15.

12 Q. AND IS THIS THE MONEY THAT RELATES TO YOUR INVESTMENT WITH
13 APS?

14 A. YES, MINE AND MY HUSBAND'S.

15 MR. KALEBA: MOVE TO ADMIT EXHIBIT 27, PLEASE.

16 MR. LEEMING: NO OBJECTION.

17 THE COURT: IT'S ADMITTED.

18 (PLAINTIFF'S EXHIBIT 27 WAS ADMITTED IN EVIDENCE.)

19 THE COURT: GO AHEAD, PLEASE.

20 MR. KALEBA: CAN YOU PUBLISH IT? COULD YOU PULL THE
21 MIDDLE SECTION?

22 Q. AND SHOW US WHERE THE AMOUNT IS. DO YOU SEE THAT ON THE
23 SCREEN?

24 A. YES.

25 Q. COULD YOU PLEASE READ THE AMOUNT AGAIN?

1 A. \$38,797.15.

2 Q. OKAY. WHAT WAS THE TOTAL AMOUNT OF YOUR INVESTMENT WITH
3 MS. ALEXANDER?

4 A. IT WAS PROBABLY CLOSE TO \$80,000 TOTAL.

5 Q. WHY DID YOU INVEST WITH MS. ALEXANDER?

6 A. SHE CONVINCED MY HUSBAND AND I THAT IT WAS A SAFE
7 INVESTMENT, THAT OUR MONEY WOULD BE HELD WITH A DEED OF TRUST
8 FROM THE BORROWER THAT OUR MONEY WOULD BE HELPING. SO -- AND
9 THE RETURN WAS ATTRACTIVE AT THE TIME BECAUSE OF WHAT WAS
10 HAPPENING WITH OUR ACCOUNT, WHERE IT WAS BEFORE. WE WERE
11 LOSING MONEY.

12 Q. WERE YOU PROMISED A CERTAIN RATE OF RETURN?

13 A. YES, I WAS.

14 Q. WHAT WAS THAT?

15 A. IT WAS 1 PERCENT PER ANNUM I BELIEVE IS WHAT WE WERE
16 PROMISED.

17 Q. OKAY. AND DID YOU EXPECT A YEARLY RETURN?

18 A. WE DID NOT TAKE A DIVIDEND CHECK EVERY MONTH. WE ROLLED
19 IT OVER SO WE JUST KEPT SEEING OUR FUND GROW. WE JUST RECEIVED
20 A STATEMENT EACH MONTH.

21 Q. OKAY. WHEN YOU SAY "1 PERCENT PER ANNUM," WHAT DOES THAT
22 MEAN TO YOU?

23 A. THAT THE MONEY THAT WAS LOANED TO THE BORROWERS, THAT
24 THEIR -- THE RATE OF INTEREST WAS, SAY, 14 PERCENT AND IT WAS
25 ONLY -- I GET CONFUSED WITH ALL THIS. IT'S NOT MY THING.

1 ANYWAY, IT WAS A 1 PERCENT PER ANNUM IS WHAT WE WERE GOING
2 TO GET. SO IF THERE WAS \$1,000, IT WAS \$100 INTEREST THAT WE
3 WOULD ACCRUE.

4 Q. AND WOULD YOU GET THAT 1 PERCENT FOR THE WHOLE YEAR OR FOR
5 A PERIOD OF TIME?

6 A. A PERIOD OF TIME, EACH MONTH.

7 Q. SO 1 PERCENT PER MONTH?

8 A. YES, SO 12 PERCENT PER YEAR.

9 Q. WERE YOU TOLD THAT YOUR MONEY WOULD BE INVESTED IN REAL
10 ESTATE?

11 A. YES.

12 Q. WERE YOU TOLD THAT YOUR MONEY WOULD BE INVESTED IN THINGS
13 NOT REAL ESTATE?

14 A. NO.

15 Q. DID YOU RELY ON THESE PROMISES BEFORE INVESTING WITH
16 MS. ALEXANDER?

17 A. YES, WE DID.

18 Q. DID YOU RECEIVE ANY DOCUMENTS BEFORE INVESTING WITH
19 MS. ALEXANDER?

20 A. YES.

21 Q. OKAY.

22 A. WE SIGNED DOCUMENTS.

23 Q. WOULD YOU TURN TO EXHIBIT NUMBER 71. ARE YOU THERE?

24 A. YEP.

25 Q. OKAY. WOULD YOU TAKE A MOMENT TO LOOK THROUGH THESE

1 DOCUMENTS? HAVE YOU SEEN THESE MATERIALS BEFORE?

2 A. YES, I HAVE.

3 Q. DID YOU RECEIVE THESE MATERIALS FROM APS?

4 A. YES, WE DID.

5 Q. DID THEY RELATE TO YOUR INVESTMENT?

6 A. YES.

7 MR. KALEBA: OKAY. WE MOVE TO ADMIT 71.

8 MR. LEEMING: NO OBJECTION.

9 THE COURT: IT'S ADMITTED.

10 (PLAINTIFF'S EXHIBIT 71 WAS ADMITTED IN EVIDENCE.)

11 THE COURT: GO AHEAD, PLEASE.

12 BY MR. KALEBA:

13 Q. MS. CAGLE, DID YOU READ THESE MATERIALS BEFORE INVESTING?

14 A. I BELIEVE WE DID SCAN THROUGH THEM, YES.

15 Q. DID YOU CAREFULLY READ THEM?

16 A. NO, I DON'T THINK I CAREFULLY READ THEM.

17 Q. COULD YOU TURN TO PAGE 20?

18 IF THAT COULD BE PUBLISHED, PLEASE.

19 ARE YOU THERE?

20 A. YES.

21 Q. THIS IS THE SUITABILITY STATEMENT?

22 A. YES.

23 Q. HAVE YOU SEEN THIS BEFORE?

24 A. YES.

25 Q. DID YOU FILL OUT THIS FORM?

1 A. YES, I DID.

2 Q. OKAY. DID YOU WRITE YOUR NAME RIGHT THERE ON THE BOTTOM?
3 IS THAT YOUR HANDWRITING?

4 A. YES, IT IS.

5 Q. OKAY. COULD YOU TURN TO THE NEXT PAGE? DID YOU -- IS
6 THIS YOUR HANDWRITING HERE?

7 A. YES, IT IS.

8 Q. COULD YOU TURN TO PAGE 23, QUESTION NUMBER 14.

9 A. UM-HUM.

10 Q. DID YOU FILL OUT THIS PAGE AS WELL?

11 A. YES.

12 Q. AND AT THE TIME, IN 2008, DID YOU HAVE A COMBINED NET
13 WORTH OF BETWEEN A MILLION DOLLARS AND \$4.9 MILLION?

14 A. YES.

15 Q. OKAY. AND THE INCOME STATEMENT, IS THIS ACCURATE BELOW
16 IT, QUESTIONS 15 THROUGH 17?

17 A. YES.

18 Q. OKAY. PAGE 24, QUESTION NUMBER 22, THIS IS A
19 QUESTIONNAIRE ABOUT YOUR INVESTMENT EXPERIENCE.

20 A. YES.

21 Q. OKAY. DID YOU FILL THOSE OUT?

22 A. YES.

23 Q. AND ARE THESE STATEMENTS TRUE THAT YOU'VE MARKED?

24 A. YES.

25 Q. YOU'D NEVER HAD ANY INVESTMENT EXPERIENCE IN MARKET

1 SECURITIES AT THE TIME?

2 A. NOT THAT I RECALL, NO.

3 Q. DID YOU EVER -- YOU NEVER HAD INVESTMENT SECURITY IN
4 COMMODITIES FEATURES?

5 A. NO.

6 Q. NEVER IN OPTIONS?

7 A. NO.

8 Q. NEVER IN SECURITIES PURCHASED ON MARGIN?

9 A. NO.

10 Q. NEVER ON ILLIQUID SECURITIES?

11 A. NO.

12 Q. DO YOU EVEN KNOW WHAT THOSE THINGS ARE?

13 A. NO.

14 Q. OKAY. TURN THE PAGE PREVIOUSLY.

15 A. PAGE 23?

16 Q. YES, BACK TO PAGE 23 AT THE BOTTOM. THERE'S A QUESTION
17 ABOUT PREEXISTING RELATIONSHIPS. DO YOU SEE THAT?

18 A. YES.

19 Q. AND YOU HAVE TO TURN THE PAGE TO 22 TO SEE WHETHER OR NOT
20 YOU HAVE A PREEXISTING RELATIONSHIP WITH THREE PEOPLE. AND WHO
21 DID YOU MARK?

22 A. BARBRA ALEXANDER AND BETH PINA.

23 Q. OKAY. WHAT WAS YOUR PREEXISTING RELATIONSHIP WITH THOSE
24 TWO PERSONS?

25 A. BEFORE GOING INTO THE GREENLIGHT FUND, I HAD WORKED FOR

1 BOTH OF THESE PEOPLE.

2 Q. OKAY. BEFORE GOING INTO THE FUND, DID YOU HAVE ANY
3 RELATIONSHIP WITH MR. SWANSON?

4 A. NO.

5 Q. DID YOU EVER RECEIVE MONTHLY INTEREST PAYMENTS FROM YOUR
6 INVESTMENT?

7 A. NO.

8 Q. DID YOU WANT YOUR PAYMENTS OR DID YOU WANT THE MONEY TO BE
9 ROLLED INTO THE FUND?

10 A. NO, I DID NOT WANT THE PAYMENTS. I JUST WANTED IT ROLLED
11 INTO IT.

12 Q. OKAY. IS THAT WHAT YOU WANTED TO HAVE HAPPEN?

13 A. YES.

14 Q. DID YOU EVER CHANGE THAT AT SOME POINT?

15 A. AT THE -- IN MAY OF 2009, I REQUESTED TO HAVE OUR FUNDS
16 RETURNED.

17 Q. OKAY. WHY DID YOU DO THAT?

18 A. IN MAY OF 2009, I SAW THAT THERE WAS A CASH FLOW PROBLEM
19 WITH THE COMPANY AND BECAME CONCERNED, SO THAT'S WHEN I ASKED
20 FOR, IN WRITING, FOR MY INVESTMENTS TO BE RETURNED TO ME.

21 Q. WHO DID YOU ASK FOR YOUR MONEY BACK?

22 A. I TURNED IT IN TO BETH PINA.

23 Q. OKAY. DID YOU EVER SPEAK WITH MS. PINA ABOUT GETTING YOUR
24 MONEY BACK?

25 A. YES.

1 Q. OKAY. WHAT WERE YOU TOLD BY MS. PINA?

2 A. THAT THERE WERE OTHER INVESTORS THAT WERE IN FRONT OF ME,
3 AND THAT AS FUNDS WERE AVAILABLE, THAT THE FUNDS WOULD BE
4 RETURNED.

5 Q. OKAY. AND WHAT DID YOU UNDERSTAND THAT TO MEAN, AS FUNDS
6 WERE AVAILABLE, YOUR FUNDS COULD BE RETURNED?

7 A. THAT AS I -- I UNDERSTOOD THAT TO BE AS OTHER INVESTORS
8 CAME INTO THE FUND, THAT I WOULD HAVE MY FUNDS RETURNED.

9 Q. DID YOU EVER ASK MS. ALEXANDER FOR YOUR MONEY BACK?

10 A. NO, I DON'T BELIEVE I EVER DID TALK WITH BARBRA ALEXANDER
11 ABOUT THAT.

12 Q. IN MAY OF 2009, WAS THE COMPANY STILL RECRUITING NEW
13 INVESTORS?

14 A. YES, THEY WERE.

15 Q. OKAY. WHAT WAS BEING DONE WITH THE NEW INVESTOR MONEY?

16 A. IT WAS PAYING OTHER INVESTORS' INTEREST PAYMENTS.

17 Q. WAS YOUR PRINCIPAL EVER RETURNED TO YOU?

18 A. NO, IT WAS NOT.

19 Q. DID YOU EVER SPEAK WITH MS. ALEXANDER ABOUT THE USE OF
20 INVESTOR MONEY TO FUND MONEY DOTS?

21 A. I SPOKE WITH BARBRA ALEXANDER ABOUT THAT, BUT MOSTLY I
22 SPOKE WITH BETH PINA AND MICHAEL SWANSON AS WELL.

23 Q. WHAT DID YOU DISCUSS WITH THEM?

24 A. THAT I -- AT FIRST IT WAS WITH BETH, THAT I NO LONGER
25 WANTED TO BE RESPONSIBLE FOR WRITING THE PAYROLL CHECKS FOR

1 MONEY DOTS. I DIDN'T BELIEVE THAT IT WAS SOMETHING THAT THE
2 COMPANY WAS -- NEEDED TO BE PUTTING MONEY INTO.

3 I DIDN'T -- I ALSO DID NOT WANT TO DO THE BOOKKEEPING FOR
4 BARBRA ALEXANDER PERSONALLY. I DIDN'T -- I FELT LIKE IT WAS A
5 CONFLICT. I DID SEE -- I DID NOT LIKE WHAT I WAS SEEING THERE,
6 AND SO I ASKED TO BE REMOVED FROM THOSE DUTIES.

7 I DID TALK TO BARBRA ABOUT THAT AT ONE POINT, THAT I
8 WANTED TO HAVE THAT DISCUSSION WITH HER. I ASKED HER TO COME
9 INTO THE OFFICE THERE AT EL DORADO AFTER A LUNCH THAT I HAD
10 WITH HER, AND SHE WOULD NOT EVEN COME INTO THE OFFICE AND TALK
11 WITH ME ABOUT IT. SHE SAID THAT I NEEDED TO TALK TO BETH PINA
12 ABOUT THAT.

13 I TOLD HER THAT I HAD ALREADY SPOKEN TO BETH PINA ABOUT NO
14 LONGER DOING THE WORK FOR MONEY DOTS AND I WAS NOT HAPPY WITH
15 THE MONEY THAT WAS GOING INTO THERE.

16 SHE WAS NOT HAPPY WITH THAT AND DROVE OFF, AND I NEVER GOT
17 ANOTHER RESPONSE FROM HER REGARDING THOSE DUTIES.

18 Q. DID YOU EVER HAVE CONVERSATIONS WITH HER ABOUT THE PARTNER
19 COMPENSATION, HOW THE PARTNERS WERE GETTING PAID?

20 A. I DO NOT RECALL THOSE CONVERSATIONS.

21 Q. DID YOU EVER RAISE IT WITH ANYBODY, WITH MS. PINA OR
22 MR. SWANSON?

23 A. ONLY WITH REGARDS TO MONEY DOTS DID I TALK WITH
24 MR. SWANSON, THAT I WAS NOT HAPPY WITH WHAT I WAS SEEING GOING
25 OUT FOR MONEY DOTS.

1 Q. OKAY. WHAT ABOUT -- AND WHAT ABOUT FOR COMPANY EXPENSES?
2 WERE YOU EVER CONCERNED ABOUT ANY COMPANY EXPENSES THAT YOU
3 WERE ASKED TO PAY?

4 A. YES, I WAS. I DID NOT LIKE SEEING BILLS BEING PAID FOR A
5 MEETING TO BE HELD ON AN AIRPLANE. I WAS NOT PLEASED WHEN I
6 SAW MONEY BEING PAID FOR FUEL FOR A PRIVATE JET FOR
7 MS. ALEXANDER TO GO AND HAVE A MEETING IN THE AIR.

8 Q. OKAY. WHAT OTHER -- WHAT OTHER TYPES OF EXPENSES DID YOU
9 SEE THAT YOU WERE CONCERNED ABOUT?

10 A. JEEZ, IT'S BEEN SO LONG. EXPENSES FOR TRAINING THE DOG.
11 I MEAN, WE WERE PAYING HER SALARY SO THAT SHE COULD TURN AROUND
12 AND PAY FOR HER DOG TRAINING.

13 OR THERE WERE JUST MULTIPLE LITTLE THINGS. I CAN'T
14 REMEMBER ALL OF THEM STRAIGHT OFF.

15 BUT THE EXPENSES WERE -- I DIDN'T THINK THEY WERE
16 NECESSARY AND I QUESTIONED THEM.

17 Q. WAS THERE ANY WORK BEING DONE ON MS. ALEXANDER'S HOME
18 WHILE YOU WERE THERE, DURING YOUR EMPLOYMENT?

19 A. THOSE EXPENSES WERE A CONCERN ALSO. SHE WAS GOING THROUGH
20 A COMPLETE KITCHEN REMODEL WHICH THEN TURNED INTO A LAND --
21 COMPLETE WITH LANDSCAPING OVER HER BACKYARD, NEW DECKING. IT
22 WENT, YOU KNOW, OUT OF THE KITCHEN INTO THE DINING. A LOT OF
23 MONEY WENT INTO THE HOME THAT SHE WAS LIVING IN AT THE TIME.

24 Q. AND WERE THOSE EXPENSES RELATED TO THE REMODEL GIVEN TO
25 YOU BY MS. ALEXANDER?

1 A. YES, THEY WERE.

2 Q. WHAT WERE YOU SUPPOSED TO DO WITH THEM?

3 A. I WAS SUPPOSED TO PAY THEM.

4 Q. OUT OF WHAT ACCOUNTS?

5 A. I WOULD PAY THEM OUT OF THE LLC ACCOUNT OR
6 BARBRA ALEXANDER'S PERSONAL ACCOUNT, AND THEN WE WOULD FUND HER
7 PERSONAL ACCOUNT FOR THOSE EXPENSES.

8 Q. I WANT TO ASK YOU TO TURN TO EXHIBIT NUMBER 63, AND IF YOU
9 WOULD TURN TO PAGE 10 OF EXHIBIT NUMBER 63. COULD YOU IDENTIFY
10 THE DOCUMENTS ON PAGES 10 AND 11, PLEASE?

11 A. THIS IS A CHECK MADE OUT TO BARBRA ALEXANDER FROM
12 APS FUNDING COST ACCOUNT FOR \$20,000 WITH AN INDICATION THAT IT
13 WAS FOR REMODEL EXPENSES.

14 Q. AND THERE'S HANDWRITING ON IT. WHOSE HANDWRITING IS THAT?

15 A. THAT IS MINE.

16 Q. AND THE NEXT PAGE, PLEASE.

17 A. IT IS A CHECK FOR \$8,000 TO BARBRA ALEXANDER, NOTES
18 RECEIVABLE, BARBRA ALEXANDER FOR REMODEL, REIMBURSEMENT FOR
19 REMODEL.

20 Q. AND THERE'S HANDWRITING ON THIS CHECK.

21 A. YES.

22 Q. WHOSE IS THAT?

23 A. THAT IS MINE.

24 MR. KALEBA: YOUR HONOR, WE OFFER 63, PAGES 10 AND
25 11, INTO EVIDENCE.

1 MR. LEEMING: NO OBJECTION.

2 THE COURT: THEY'RE ADMITTED.

3 (PLAINTIFF'S EXHIBIT 63, PAGES 10 AND 11, WERE ADMITTED IN
4 EVIDENCE.)

5 THE COURT: GO AHEAD, PLEASE.

6 MR. KALEBA: COULD YOU PLEASE PUBLISH PAGE 10?

7 Q. OKAY. DO YOU REMEMBER THE DETAILS BEHIND THIS CHECK?

8 A. NO.

9 Q. WAS IT COMMON TO RECEIVE INVOICES RELATED TO THE REMODEL
10 THAT YOU WERE TOLD TO PAY?

11 A. YES.

12 Q. OKAY. AND WHY DID YOU WRITE "REMODEL" ON THIS NOTE HERE?

13 A. BECAUSE I KNEW THAT'S WHAT WE WERE REIMBURSING AND PAYING
14 HER FOR WAS FOR REMODEL EXPENSES.

15 Q. AND DID SHE ASK YOU TO KEEP TRACK OF THE REMODELING
16 EXPENSES?

17 A. NO. BETH DID.

18 Q. OKAY. LET'S TURN THE PAGE, PLEASE, TO 11. DO YOU
19 REMEMBER THE DETAILS BEHIND THIS?

20 A. NO. JUST REIMBURSEMENT FOR REMODEL.

21 Q. AND WHY DID YOU WRITE "REIMBURSEMENT FOR REMODEL" ON IT?

22 A. TO KEEP TRACK OF THE MONIES GOING TOWARDS THAT REMODEL OF
23 THE HOME.

24 Q. OKAY. AND FOR BOTH OF THESE, IT HAS, AT THE HEADER, THE
25 APS FUNDING, INC. COST ACCOUNT?

1 A. YES.

2 Q. THAT WAS ONE OF THE BUSINESS ACCOUNTS?

3 A. THAT WAS THE BUSINESS ACCOUNT.

4 Q. OKAY. I WANT TO ASK YOU ABOUT SOME OF THE CREDIT CARD
5 PAYMENTS. IF YOU WOULD TURN TO PAGE 18 OF EXHIBIT 63, AND
6 COULD YOU TAKE A MOMENT TO LOOK AT PAGES 18, 19, AND 20?

7 A. YOU DO KNOW THESE AREN'T NUMBERED, RIGHT?

8 THE COURT: THESE AREN'T NUMBERED.

9 MR. KALEBA: THESE AREN'T. I'M JUST --

10 THE COURT: WHY DON'T YOU GIVE A BATES NUMBER? THEN
11 WE ALL HAVE SOME COMMON REFERENCE POINT.

12 MR. KALEBA: SURE. IT BEGINS AT PAGE 696.

13 THE WITNESS: OKAY. THANK YOU.

14 THE COURT: JUST FOR THE RECORD, WHAT IS THE BATES
15 FOR PAGE 10 AND PAGE 11?

16 MR. KALEBA: THOSE WERE --

17 THE COURT: THOSE ARE NOT BATES NUMBERED. OH, NO,
18 THEY ARE.

19 MR. KALEBA: IT'S APS B51000457 AND 459.

20 THE COURT: THANK YOU.

21 BY MR. KALEBA:

22 Q. COULD YOU TAKE A MOMENT TO LOOK AT BATES NUMBERS 696, 697,
23 AND 699?

24 A. YES.

25 Q. OKAY. HAVE YOU SEEN THESE BEFORE?

1 A. YES.

2 Q. THERE'S HANDWRITING ON THAT. WHOSE HANDWRITING IS THAT?

3 A. THAT IS MY HANDWRITING.

4 Q. AND WHEN DID YOU SEE THESE DOCUMENTS?

5 A. WHEN THE BILL WOULD COME IN.

6 Q. AND DID YOU MEET WITH ANYBODY ABOUT THESE DOCUMENTS?

7 A. I WOULD MEET WITH BARBRA ALEXANDER ABOUT THEM.

8 MR. KALEBA: WE OFFER EXHIBIT 63, BATES 696, 697, AND
9 699 INTO EVIDENCE.

10 MR. LEEMING: NO OBJECTION.

11 THE COURT: THEY'RE ADMITTED.

12 (PLAINTIFF'S EXHIBIT 63, BATES PAGES 696, 697, AND 699,
13 WAS ADMITTED IN EVIDENCE.)

14 THE COURT: GO AHEAD, PLEASE.

15 BY MR. KALEBA:

16 Q. OKAY. COULD YOU START AT PAGE 18 OF THE DOCUMENT, BATES
17 696?

18 A. YES.

19 Q. OKAY. SO THERE'S AN ENTRY THAT HAS HANDWRITING NEXT TO IT
20 IN THE MIDDLE OF THE PAGE.

21 A. FOR SAPPORO IN MONTEREY. IT HAS THE NAME WALLACE GROVES
22 FOR \$170.58.

23 Q. OKAY. WHAT IS SAPPORO?

24 A. IT'S A RESTAURANT THERE ON MONTEREY ROAD.

25 Q. OKAY. IF YOU COULD GO HIGHLIGHT TO THE TOP OF THE

1 DOCUMENT, PLEASE. OKAY.

2 DO YOU SEE AMERICAN EXPRESS? BETH PINA, A&P PROPERTIES?

3 A. YES.

4 Q. OKAY. IS THIS THE COMPANY AMERICAN EXPRESS CARD WE TALKED
5 ABOUT EARLIER?

6 A. YES.

7 Q. WHO HAD AUTHORITY TO MAKE CHARGES ON THIS ACCOUNT?

8 A. BARBRA ALEXANDER AND BETH PINA.

9 Q. OKAY. ANYONE ELSE?

10 A. NOT TO MY KNOWLEDGE, NO.

11 Q. OKAY. WOULD YOU TURN TO THE NEXT PAGE, 697. THIS IS
12 ANOTHER PAGE FROM THE AMERICAN EXPRESS BILL?

13 A. YES.

14 Q. OKAY. THERE'S HANDWRITING IN THE MIDDLE. COULD YOU
15 EXPLAIN WHAT THIS IS?

16 A. THESE EXPENSES ON THIS CREDIT CARD WERE ALL FOR REMODEL
17 EXPENSES, EXCEPT FOR THE ONE, AND IT WAS TRAVEL AND
18 ENTERTAINMENT. IT WAS PROBABLY FOR A LUNCH OR DINNER AT A
19 LOCAL RESTAURANT.

20 Q. IS THAT YOUR HANDWRITING?

21 A. YES, IT IS.

22 Q. HOW DID YOU KNOW THESE EXPENSES WERE RELATED TO THE
23 REMODEL?

24 A. I WOULD SIT ACROSS FROM BARBRA ALEXANDER AND WE WOULD
25 DISCUSS WHAT THE CHARGES WERE FOR.

1 Q. OKAY. IF YOU COULD GO DOWN TO THE BOTTOM. WHAT WAS THE
2 TOTAL DUE FOR THIS?

3 A. TOTAL DUE FOR BARBRA ALEXANDER WAS \$22,816.87.

4 Q. AND THEN BELOW THAT THERE'S A TOTAL DUE IN FULL ACTIVITY?

5 A. \$24,012.68.

6 Q. COULD YOU PULL EXHIBIT NUMBER 208 NEXT TO IT? I'D LIKE IT
7 SIDE BY SIDE, PAGE 126.

8 I GAVE YOU THE WRONG EXHIBIT. SORRY. IT'S 211.

9 MS. BURNEY: WITH PAGE 126?

10 MR. KALEBA: YES.

11 Q. DO YOU SEE CHECK NUMBER 2071?

12 A. YES.

13 Q. IS THAT THE AMERICAN EXPRESS --

14 A. YES.

15 Q. -- CHECK THAT PAID OFF THE BILL FOR REMODEL?

16 A. CORRECT.

17 MR. KALEBA: OKAY. THANK YOU, YOUR HONOR. NO
18 FURTHER QUESTIONS AT THIS TIME.

19 THE COURT: ALL RIGHT. PLEASE PROCEED WITH
20 CROSS-EXAMINATION.

21 MR. LEEMING: THANK YOU, YOUR HONOR.

22 **CROSS-EXAMINATION**

23 BY MR. LEEMING:

24 Q. GOOD AFTERNOON.

25 A. GOOD AFTERNOON.

1 Q. SO I THINK I WANTED TO START OFF WHERE WE FINISHED.

2 IT SOUNDS LIKE YOU HAD SOME CONCERNS ABOUT THE WAY MONEY
3 WAS BEING SPENT; RIGHT?

4 A. YES, I DID.

5 Q. YOU WERE CONCERNED ABOUT SOME OF THESE CREDIT CARD
6 PAYMENTS; RIGHT?

7 A. YES, I WAS.

8 Q. YOU WERE CONCERNED ABOUT THIS REMODEL?

9 A. YES, I WAS.

10 Q. YOU WERE CONCERNED ABOUT SOME ENTERTAINMENT EXPENSES YOU
11 DIDN'T FEEL WERE APPROPRIATE?

12 A. YES.

13 Q. AND, YET, AFTER ALL OF THAT, YOU STILL INVESTED MONEY?

14 A. YES.

15 Q. AND THE REASON YOU DID THAT WAS BECAUSE THE RATE OF RETURN
16 REPORTED TO YOU WAS HIGHER THAN IN OTHER PLACES; CORRECT?

17 A. YES.

18 Q. BUT YOU HAD ACCESS TO THE BOOKS BEFORE YOU EVER INVESTED,
19 AT LEAST THE SECOND PART OF YOUR INVESTMENT; CORRECT? OR THE
20 THIRD ONE?

21 A. A PORTION OF THEM, YES.

22 Q. OKAY.

23 A. I'M SORRY. WHAT'S YOUR NAME?

24 Q. OH, I'M SORRY. MY NAME IS PETER LEEMING.

25 A. THANK YOU.

1 Q. L-E-E-M-I-N-G.

2 A. THANK YOU.

3 Q. YES, THANK YOU. I APOLOGIZE.

4 SO LET'S BACK UP A LITTLE BIT HERE. YOU -- HOW DID YOU
5 COME TO WORK FOR BARBRA?

6 A. I WAS WORKING PART-TIME FOR ANOTHER COMPANY IN SALINAS.
7 SHE HAD A MUTUAL FRIEND, AND THERE WAS SOME DISCUSSION ABOUT
8 ANOTHER COMPANY IN MONTEREY THAT WAS NEEDING PART-TIME HELP,
9 AND SO I WAS GIVEN DIRECTION BY THAT FRIEND TO GO AND APPLY FOR
10 THAT POSITION. IT WASN'T A GOOD FIT FOR ME.

11 AND AT THAT TIME I BELIEVE BETH PINA WAS GOING TO BE
12 MOVING TO IDAHO AND THEY NEEDED SOMEONE TO COME INTO THE OFFICE
13 AND DO THE DAY-TO-DAY OFFICE WORK, AND SO I WAS APPROACHED BY
14 BARBRA AT THAT TIME FOR ME TO COME AND WORK PART-TIME FOR THEM.

15 Q. AND ABOUT WHEN WAS THAT, THE BEST YOU CAN RECALL?

16 A. IN MAY OF 2006.

17 Q. AND AT THAT POINT I THINK YOU WERE SAYING THAT YOU DIDN'T
18 REALLY HAVE BOOK, BOOKKEEPING EXPERIENCE. IS THAT RIGHT?

19 A. I HAD SOME.

20 Q. YOU HAD SOME?

21 A. YES.

22 Q. BUT YOU DIDN'T KNOW HOW TO USE QUICK BOOKS?

23 A. I DIDN'T KNOW HOW TO USE QUICK BOOKS.

24 Q. AND WAS THIS A PERIOD OF TIME WHEN BETH PINA WAS BEGINNING
25 TO MOVE OUT OF CALIFORNIA AND BACK --

1 A. TO IDAHO, YES.

2 Q. -- TO IDAHO?

3 A. UM-HUM.

4 Q. OKAY. ABOUT HOW LONG WERE YOU AND BETH IN THE OFFICE AT
5 THE SAME TIME?

6 A. I WOULD SAY MAYBE EIGHT WEEKS. I THINK SHE WAS WAITING
7 FOR HER DAUGHTER, WHO WAS GRADUATING FROM HIGH SCHOOL IN JUNE,
8 BEFORE DEPARTING TO IDAHO.

9 SO I STARTED IN MAY OF 2006, AND I BELIEVE SHE LEFT THAT
10 SUMMER, IN JUNE OR JULY.

11 Q. AND I TAKE IT BETH'S DAUGHTER WAS IN HIGH SCHOOL IN
12 CALIFORNIA; RIGHT?

13 A. YES, YES.

14 Q. OKAY. SO -- AND DURING THAT PERIOD OF TIME, I GUESS YOU
15 WERE TRAINED ON THE JOB, SO TO SPEAK. IS THAT FAIR TO SAY?

16 A. YES.

17 Q. AND DID YOU DO ANY FORMAL SEMINARS, ANYTHING LIKE THAT, ON
18 HOW TO USE QUICK BOOKS?

19 A. NO.

20 Q. YOU DIDN'T GO TO ONE OF THOSE QUICK BOOKS WEEKEND COURSES?

21 A. NO, NO.

22 Q. OKAY. SO AFTER -- AFTER BETH WENT TO IDAHO, SHE WAS STILL
23 VERY MUCH WORKING IN THE COMPANY; RIGHT?

24 A. YES, SHE WAS.

25 Q. AND I THINK YOU TESTIFIED ON DIRECT THAT SHE HAD A SYSTEM

1 CALLED LOG ME IN. IS THAT RIGHT?

2 A. YES. I BELIEVE THAT'S WHAT IT WAS CALLED, LOG ME IN.

3 Q. AND SHE COULD LITERALLY DIAL IN AND IT WOULD BE AS THOUGH
4 SHE WAS IN THE ROOM --

5 A. SITTING IN THE ROOM WITH ME, YES, SIR.

6 Q. ON THE SAME COMPUTER; RIGHT?

7 A. YES. I COULD SEE HER MOVEMENT OF --

8 Q. COULD YOU SEE THE MOUSE --

9 A. YES.

10 Q. YOU COULD SEE THE MOUSE MOVING AROUND ON THE SCREEN?

11 A. YES, THE LITTLE CURSOR, AND I COULD SEE WHAT SHE WAS
12 DOING, YES.

13 Q. AND SO SHE WOULD BE IN QUICK BOOKS WHEN SHE DID THIS?

14 A. YES.

15 Q. AND DID SHE HAVE ACCESS TO OTHER PORTIONS OF THE COMPUTER
16 BESIDES THE QUICK BOOKS, OR DID SHE JUST WORK WITH THE QUICK
17 BOOKS?

18 A. NO. SHE HAD ACCESS TO EVERYTHING THAT WAS ON THAT
19 COMPUTER.

20 Q. EVERYTHING THAT WAS ON THAT COMPUTER?

21 A. YES.

22 Q. OKAY. AND -- BUT AS FAR AS YOU WERE CONCERNED, WHAT SHE
23 WOULD DO IS SHE WOULD DIAL IN AND SHE WOULD GO THROUGH THE
24 BOOKS; RIGHT?

25 A. YES, SIR.

1 Q. FROM IDAHO?

2 A. UM-HUM.

3 Q. AND THEN SHE WOULD FIGURE OUT WHAT CHECKS SHE WANTED TO
4 HAVE YOU PRINT OUT; RIGHT?

5 A. CORRECT.

6 Q. HOW WOULD SHE DO THAT? DO YOU KNOW?

7 A. YES. SHE WOULD PUT THEM IN WHAT SHE CALLED A QUEUE, "I'VE
8 QUEUED CHECKS TO BE PRINTED, LINDA," AND THEN I WOULD PRINT
9 THEM FROM, FROM THAT PRINT QUEUE WHERE SHE HAD THEM READY FOR
10 ME.

11 Q. I GUESS THAT WASN'T A VERY GOOD QUESTION.

12 DO YOU KNOW ANYTHING ABOUT HER DECISION MAKING PROCESS IN
13 DECIDING WHICH CHECKS WOULD GET PRINTED?

14 A. NO.

15 Q. OKAY. IN OTHER WORDS, SHE DIDN'T TELL YOU WHY A SPECIFIC
16 CHECK WAS GOING TO BE PRINTED AND NOT ANOTHER ONE?

17 A. NO.

18 Q. DID YOU EVER ASK HER WHY WAS THIS CHECK BEING PRINTED AND
19 NOT SOME OTHER CHECK THAT PERHAPS YOU MIGHT HAVE NOTICED?

20 A. NO.

21 Q. OKAY. AND YOU BASICALLY DID WHAT SHE TOLD YOU TO?

22 A. MOST DAYS, YES.

23 Q. OKAY.

24 A. ESPECIALLY IN THE BEGINNING, YES.

25 Q. ESPECIALLY IN THE BEGINNING?

1 A. YES.

2 Q. OKAY. SO YOU BEGAN TO GO WORK FOR BARBRA, AND BARBRA AT
3 THAT TIME HAD A COMPANY CALLED GCF; IS THAT RIGHT?

4 A. GCF INVESTMENT.

5 Q. AND THAT WAS HER PERSONAL MORTGAGE COMPANY THAT SHE'D HAD
6 FOR A LOT OF YEARS; RIGHT?

7 A. I BELIEVE SO, YES.

8 Q. OKAY. AND THAT DID REGULAR MORTGAGES, NO HARD MONEY
9 LOANS?

10 A. THE GCF INVESTMENT WAS FOR HARD MONEY LOANS, AND THEN GOLD
11 COAST FINANCIAL WAS -- SHE WAS THE BROKER FOR THE CONVENTIONAL
12 LOANS.

13 Q. CONVENTIONAL LOANS?

14 A. YES.

15 Q. SO DO YOU KNOW WHICH ONE WAS FIRST?

16 A. NO. I WANT TO SAY IT WAS GOLD COAST FINANCIAL, BUT I'M
17 NOT --

18 Q. BUT YOU --

19 A. -- POSITIVE WHICH ONE WAS FIRST.

20 Q. I'M SORRY. I'LL TRY TO STOP TALKING WHEN YOU'RE ANSWERING
21 A QUESTION. I APOLOGIZE.

22 AND THEN -- SO THERE'S THE MORTGAGE COMPANY AND THEN THERE
23 WAS GOLD COAST INVESTMENTS; RIGHT?

24 A. GOLD COAST FINANCIAL WAS THE MORTGAGE COMPANY.

25 Q. OKAY.

1 A. GCF INVESTMENT WAS FOR HARD MONEY LENDING.

2 Q. HARD MONEY LENDING. AND WAS BETH PINA ASSOCIATED WITH GCF
3 INVESTMENT?

4 A. I DON'T KNOW.

5 Q. OKAY. AT SOME POINT A&P PROPERTIES WAS RUNNING. WAS THAT
6 RUNNING AT THE TIME YOU STARTED IN MAY OF 2006?

7 A. I BELIEVE IT WAS, YES.

8 Q. AND DID YOU HAVE INTERACTION WITH THAT, THAT ENTITY AS
9 WELL AS WITH THE --

10 A. AS TIME WENT ON, YES, I DID.

11 Q. OKAY. SO IS IT FAIR TO SAY THAT INITIALLY YOU DIDN'T HAVE
12 A LOT OF ACCESS AND YOU GAINED MORE AND MORE AS TIME WENT ON?

13 A. AS TIME WENT ON, YES.

14 Q. DID BARBRA AND BETH HAVE A COMPANY CALLED REAL PROPERTIES
15 AS WELL?

16 A. YES.

17 Q. WHAT WAS REAL PROPERTIES? WHAT DID THAT DO?

18 A. THAT WAS PROPERTIES THAT WERE -- WELL, REAL PROPERTIES, I
19 BELIEVE THAT SHE HAD OTHER PARTNERS FOR, FOR THAT, FOR REAL
20 PROPERTIES.

21 Q. ISN'T IT A FACT THAT REAL PROPERTIES WAS PROPERTIES THAT
22 BARBRA AND BETH OWNED TOGETHER IN OTHER STATES?

23 A. THAT WAS A&P PROPERTIES.

24 Q. THAT WAS A&P PROPERTIES?

25 A. I THINK SO, YES.

1 Q. OKAY. WAS THERE A COMPANY THAT, THAT BARBRA HAD WITH SOME
2 GENTLEMEN THAT OWNED PROPERTIES IN MARYSVILLE, IN CALIFORNIA?

3 A. YES. I BELIEVE THAT WAS REAL PROPERTIES.

4 Q. OKAY. DO YOU KNOW WHAT PROPERTIES THOSE WERE?

5 A. IN MARYSVILLE, CALIFORNIA?

6 Q. YES.

7 A. WE REFERRED TO THEM AS HOUSTON STREET AND DEATON STREET.

8 Q. AND WHAT WERE THOSE?

9 A. THEY WERE RENTAL PROPERTIES IN THE MARYSVILLE AREA, I
10 BELIEVE.

11 Q. SINGLE FAMILY HOUSES, APARTMENTS?

12 A. I BELIEVE SO, SINGLE FAMILY HOMES, YES.

13 Q. ALL RIGHT. DID YOU EVER DEAL WITH THE FINANCES FOR THOSE
14 PROPERTIES?

15 A. JUST IN PAYING FOR WATER, ELECTRICITY WHEN THE HOMES WERE
16 EMPTY, MAKING CHECKS TO THE INDIVIDUAL WHO WOULD GO IN AND
17 OVERSEE THE PROPERTIES WHEN THEY WERE VACANT OR BRINGING
18 RENTERS INTO THE PROPERTIES.

19 Q. AND YOU SAID IT WAS A COUPLE OF OTHER PEOPLE. DO YOU KNOW
20 THE NAMES OF THOSE OTHER PEOPLE?

21 A. DUSTIN COOK AND ANTHONY COSTANZA.

22 Q. SO WAS IT YOUR UNDERSTANDING THAT DUSTIN COOK AND
23 ANTHONY COSTANZA OWNED THE MARYSVILLE PROPERTIES WITH BARBRA,
24 OR HAD SOME OWNERSHIP CAPACITY WITH HER?

25 A. YES.

1 Q. DO YOU KNOW WHEN THOSE HOUSES WERE PURCHASED?

2 A. NO.

3 Q. BUT THEY HAD BEEN PURCHASED BY THE TIME YOU BEGAN WORKING;
4 IS THAT RIGHT?

5 A. YES.

6 Q. AT SOME POINT -- YOU STARTED AS A PART-TIME EMPLOYEE, BUT
7 AT SOME TIME YOU BECAME A FULL-TIME EMPLOYEE; IS THAT CORRECT?

8 A. IN NOVEMBER OF 2006 I BECAME FULL TIME.

9 Q. AND AT THAT POINT A&P PROPERTIES WAS RUNNING; RIGHT?

10 A. YES.

11 Q. GCF INVESTMENT WAS RUNNING?

12 A. YES.

13 Q. GOLD COAST FINANCIAL, THE MORTGAGE COMPANY WAS STILL
14 THERE; RIGHT?

15 A. YES.

16 Q. WAS THERE ANY OTHER PROPERTIES BESIDES -- THAT WERE PART
17 OF THIS BUSINESS ENTITY AT THAT MOMENT?

18 A. MONEY DOTS.

19 Q. MONEY DOTS?

20 A. THAT WAS ALSO PART OF THAT.

21 Q. AND WE TALKED ABOUT THIS A LITTLE BIT EARLIER, BUT LET'S
22 GO BACK TO IT.

23 YOUR FIRST INVESTMENT WAS WHEN?

24 A. IT WOULD HAVE BEEN IN, I BELIEVE, JANUARY OF 2007.

25 Q. OKAY. SO ABOUT SIX MONTHS AFTER YOU STARTED WORKING?

1 A. YES.

2 Q. AND AT THAT TIME HAD YOU BEEN WRITING THE MONEY DOTS
3 CHECKS, OR AT LEAST PRINTING THEM OUT, NOT WRITING THEM?

4 A. PRINTING THEM OUT, YES.

5 Q. ALL RIGHT. NOW, YOUR UNDERSTANDING -- WELL, AT SOME POINT
6 THIS MORPHED INTO APS; RIGHT?

7 A. YES.

8 Q. DO YOU KNOW WHEN THAT WAS?

9 A. I BELIEVE THAT WOULD HAVE BEEN IN 2008, SOMEWHERE AROUND
10 THERE.

11 Q. SOMEWHERE AROUND 2008 IS YOUR BEST RECOLLECTION?

12 A. I THINK SO, YES.

13 Q. OKAY. AND MR. SWANSON WAS A PARTNER AT THAT POINT IN
14 TIME; RIGHT?

15 A. YES.

16 Q. DID YOU MEET MR. SWANSON?

17 A. YES.

18 Q. HOW OFTEN?

19 A. I THINK I FIRST MET MR. SWANSON AT A BIRTHDAY FOR
20 BARBRA ALEXANDER. LATER IN 2009, I WOULD SEE HIM PERIODICALLY
21 COME INTO THE OFFICE, BUT NOT THAT OFTEN.

22 Q. DO YOU REMEMBER WHEN YOU FIRST MET HIM?

23 A. NO.

24 Q. WAS IT WHEN YOU WERE WORKING FULL TIME?

25 A. YES, AFTER FULL TIME EMPLOYMENT.

1 Q. SO AS -- SOMETIME AFTER MAY OF 2006?

2 A. I WOULD SAY PROBABLY IN 2007, AROUND JUNE OR JULY. I
3 FORGET WHEN BARBRA -- I THINK HER BIRTHDAY WAS IN JULY.

4 Q. WHAT WAS YOUR UNDERSTANDING OF WHAT MR. SWANSON DID AT THE
5 COMPANY?

6 A. HE WOULD BRING INVESTORS INTO THE COMPANIES.

7 Q. PEOPLE WOULD -- HE WOULD BRING IN MONEY BASICALLY?

8 A. YES.

9 Q. SIGN PEOPLE UP?

10 A. YES.

11 Q. SO I THINK THAT YOU TESTIFIED INITIALLY YOU INVESTED
12 \$20,000 IN THE COMPANY. CORRECT?

13 A. YES.

14 Q. AND THEN AT SOME POINT YOU ASKED FOR SOME OF YOUR MONEY
15 BACK; IS THAT RIGHT?

16 A. YES, I DID. I -- WE ASKED FOR THE WHOLE 20,000 BACK. I
17 HAD A FAMILY MEMBER THAT WAS NEEDING TO HAVE FINANCIAL SUPPORT
18 AND SO I WAS HELPING THAT INDIVIDUAL.

19 Q. SURE. AND WHEN WAS THAT?

20 A. I DON'T REMEMBER THE EXACT DATE.

21 Q. APPROXIMATELY.

22 A. TOWARDS THE END OF 2007.

23 Q. ALL RIGHT. AND THAT MONEY WAS RETURNED TO YOU; CORRECT?

24 A. 15,000 OF IT WAS RETURNED TO ME.

25 Q. JUST 15,000?

1 A. AT THAT TIME, YES.

2 Q. AND THEN AT SOME POINT YOU WERE PAID BACK BY YOUR FAMILY
3 MEMBER AND YOU REINVESTED THAT MONEY; RIGHT?

4 A. YES, I DID.

5 Q. AND DO YOU KNOW ABOUT WHEN YOU REINVESTED THAT MONEY?

6 A. NO, I DON'T REMEMBER THAT.

7 Q. ABOUT HOW MANY MONTHS LATER DO YOU THINK? AND, AGAIN,
8 JUST BEST RECOLLECTION.

9 A. SIX MONTHS.

10 Q. ALL RIGHT.

11 A. I THINK.

12 Q. I'M SORRY. THERE'S A LOT OF PAPER IN THIS CASE.

13 A. UM-HUM.

14 Q. I THINK YOU SAID THIS ON DIRECT, BUT IF NOT, I'LL ASK.
15 DID YOU -- HOW WOULD YOU DESCRIBE -- DID YOU GET ALONG WELL
16 WITH BARBRA ALEXANDER?

17 A. IN THE BEGINNING I THINK WE DID.

18 Q. AND LATER THAT BEGAN TO CHANGE?

19 A. AS I STARTED ASKING QUESTIONS ABOUT THINGS, IT CHANGED,
20 YES.

21 Q. THE EXPENSES AND THOSE SORTS OF THINGS?

22 A. YES.

23 Q. AND EVENTUALLY SOMEBODY NAMED JACKIE LAMBERT WAS BROUGHT
24 IN; IS THAT RIGHT?

25 A. YES. I BELIEVE THAT WAS IN MARCH OF 2008 WHEN JACKIE WAS

1 ADDED TO THE OFFICE.

2 Q. AND WHO WAS JACKIE?

3 A. THAT WAS SOMEONE THAT BARBRA KNEW PREVIOUSLY.

4 Q. SO BARBRA HAD A PREVIOUS RELATIONSHIP WITH JACKIE?

5 A. YES.

6 Q. AND SHE WORKED WITH JACKIE BEFORE? DO YOU KNOW?

7 A. I THINK SHE DID.

8 Q. DO YOU KNOW IN WHAT CAPACITY?

9 A. NO.

10 Q. IN ANY EVENT, DID YOUR JOB DUTIES CHANGE AFTER JACKIE WAS
11 BROUGHT IN IN 2008?

12 A. YES, THEY DID.

13 Q. AND, AGAIN, IT WAS YOUR PERCEPTION THAT MS. LAMBERT WAS
14 HIRED BECAUSE YOU WERE ASKING SOME DIFFICULT QUESTIONS? FAIR
15 TO SAY?

16 A. OH, I DON'T KNOW IF IT WAS JUST BECAUSE OF THAT. I THINK
17 THEY WERE -- SHE WAS NEEDING SOMEONE TO ASSIST HER WITH OTHER
18 AREAS OF THE COMPANY, AND THEN I STARTED ASKING QUESTIONS AND
19 THEN THOSE DUTIES WOULD BE MOVED OVER TO JACKIE LAMBERT.

20 Q. WHAT WERE YOUR DUTIES AFTER JACKIE LAMBERT BEGAN TO WORK
21 FOR THE COMPANY?

22 A. IT WAS MOSTLY JUST THE PAYABLES, PAYING THE BILLS. I WAS
23 NO LONGER INVOLVED WITH INVESTOR MONIES. I DIDN'T MAKE -- SEE
24 THOSE CHECKS, MAKE THOSE DEPOSITS.

25 I THINK JACKIE ALSO WORKED WITH THE PROPERTIES THAT WERE

1 BEING REHABBED IN OHIO. I BELIEVE THAT SHE WAS A PART OF THAT.

2 I THINK SHE ASSISTED BARBRA WITH THE MONEY DOTS PROGRAM AS
3 WELL.

4 Q. ALL RIGHT. WELL, LET'S UNPACK THAT JUST A LITTLE BIT.

5 YOU MENTIONED THERE WERE SOME PROPERTIES THAT WERE BEING
6 REHABBED IN OHIO. THOSE WERE PROPERTIES THAT WERE PURCHASED BY
7 THE COMPANY TO BE SORT OF FIXED UP AND RESOLD ON THE MARKET?

8 A. YES, SIR.

9 Q. AND HOW MANY OF THOSE PROPERTIES WERE THERE?

10 A. THREE OR FOUR I BELIEVE.

11 Q. DO YOU KNOW WHEN THOSE WERE PURCHASED?

12 A. 2008? I'M GUESSING HERE. I DON'T RECALL THE EXACT --

13 Q. WE DON'T WANT YOU TO GUESS, BUT APPROXIMATELY IN 2008?

14 A. I WOULD SAY IN 2008.

15 Q. DID YOU SEE BOOKS, PAYMENTS RELATING TO THOSE PROPERTIES
16 COME THROUGH YOUR SYSTEM?

17 A. YES, THROUGH A&P PROPERTIES I BELIEVE IN THE BEGINNING.

18 Q. WERE THE PROPERTIES PURCHASED BY A&P PROPERTIES?

19 A. I THINK SO.

20 Q. SO YOUR UNDERSTANDING WAS THAT -- FIRST OF ALL, WHO ELSE
21 WAS INVOLVED IN THOSE TRANSACTIONS WITH THE A&P PROPERTIES IN
22 OHIO?

23 A. WELL, I THINK IT WAS BARBRA AND BETH.

24 Q. ANYBODY ELSE?

25 A. AT -- I THINK MICHAEL WAS INVOLVED AT A CERTAIN POINT, BUT

1 I DON'T KNOW TO WHAT DEGREE.

2 Q. WAS THERE SOMEBODY BACK IN OHIO WHO WAS INVOLVED IN THAT
3 PROJECT?

4 A. I THINK THAT TIM CHOKA WAS DOING THE CONSTRUCTION WORK ON
5 THOSE PROPERTIES AT THAT TIME.

6 Q. WAS THERE A REALTOR INVOLVED IN THOSE PROPERTIES?

7 A. THAT WOULD HAVE BEEN AGGIE FLORY, I BELIEVE.

8 Q. AGGIE --

9 A. AGNES FLORY.

10 Q. AGGIE WAS A REALTOR IN OHIO AS FAR AS YOU KNEW?

11 A. NO. I THINK SHE WAS IN THE CONVENTIONAL LOANS.

12 Q. OKAY.

13 A. I DON'T THINK SHE WAS A REALTOR.

14 Q. ALL RIGHT. SO MY QUESTION WAS, WAS THERE A REALTOR
15 INVOLVED IN THOSE PROPERTIES AND TRANSACTIONS?

16 A. I DON'T REMEMBER --

17 Q. YOU DON'T KNOW?

18 A. -- HIS NAME, NO.

19 Q. BUT THERE WAS SOMEBODY AS FAR AS YOU CAN TELL, YOU JUST
20 DON'T REMEMBER HIS NAME?

21 A. YES, SIR.

22 Q. OKAY. SO AS YOU UNDERSTOOD IT, THESE HOMES WERE PURCHASED
23 AND THEY WERE GOING TO BE FIXED UP AND SOLD; RIGHT?

24 A. THAT WAS MY UNDERSTANDING.

25 Q. AND THEY WERE PURCHASED BY A&P PROPERTIES; RIGHT?

1 A. YES.

2 Q. AND THEY WERE PURCHASED USING WHAT FUNDS?

3 A. FUNDS FROM INVESTORS.

4 Q. FUNDS FROM INVESTORS. WERE -- AND DID YOU KNOW IF THESE
5 WERE RECORDED DEEDS OF TRUST ON THE PROPERTIES OUT IN OHIO?

6 A. I DO NOT KNOW THAT.

7 Q. YOU DON'T KNOW THE CONDITION OF THOSE PROPERTIES?

8 A. NO.

9 Q. DO YOU KNOW -- WELL, LET ME ASK YOU THIS: WAS TIM CHOKA
10 A -- IN THE CONSTRUCTION BUSINESS?

11 A. I BELIEVE HE WAS, YES.

12 Q. SO HE WAS THE PERSON WHO WAS GOING TO BE FIXING UP THOSE
13 HOUSES FOR RESALE?

14 A. I BELIEVE SO, YES.

15 Q. AND THEN THERE WAS A REALTOR WHO WAS HELPING TO PICK OUT
16 THE HOUSES TO PURCHASE AND TURN OVER?

17 A. THE NAME THAT I RECALL, I THINK, WAS A TONY PRATER.

18 Q. TONY PRATER?

19 A. UM-HUM. I THINK IT WAS REMAX.

20 Q. AND MS. FLORY'S JOB WAS TO SECURE THE FINANCING WHEN THEY
21 WERE FIXED; IS THAT RIGHT? DO YOU KNOW?

22 A. I -- NO, NO. I DON'T KNOW.

23 Q. YOU DID KNOW THAT AGGIE FLORY WAS A PERSON WHO WAS
24 INVOLVED IN THE FINANCIAL WORLD?

25 A. YES.

1 Q. SHE LATER CAME OUT TO WORK FOR A&P; RIGHT?

2 A. YES.

3 Q. SHE WAS BROUGHT IN TO MANAGE WHAT HAD BEEN THE
4 CONVENTIONAL MORTGAGE BUSINESS THAT YOU INITIALLY BEGAN WORKING
5 FOR; RIGHT?

6 A. IT WAS DIFFERENT. GOLD COAST FINANCIAL LTD THEY PUT ON
7 THE END OF IT.

8 Q. BUT ESSENTIALLY IT WAS GOING TO BE A CONVENTIONAL
9 LENDING --

10 A. YES, SIR.

11 Q. -- BUSINESS? ALL RIGHT.

12 SO DO YOU KNOW WHAT HAPPENED WITH THOSE HOUSES OUT IN
13 OHIO?

14 A. NO.

15 Q. YOU DON'T KNOW IF THEY GOT FORECLOSED ON OR --

16 A. NO.

17 Q. YOU DON'T KNOW IF THEY WERE SOLD?

18 A. NO.

19 Q. NOTHING IN YOUR BOOKKEEPING WOULD REFLECT WHAT -- THE FATE
20 OF THOSE PROPERTIES?

21 A. NO.

22 Q. OKAY. YOU MENTIONED THAT MS. FLORY CAME OUT TO CALIFORNIA
23 TO WORK AT APS. CORRECT?

24 A. FOR GOLD COAST FINANCIAL.

25 Q. FOR GOLD COAST FINANCIAL?

1 A. YES.

2 Q. WHAT WAS THE RELATIONSHIP BETWEEN APS AND GOLD COAST
3 FINANCIAL, LTD?

4 A. THEY WERE OWNED BY THE SAME PEOPLE.

5 Q. OKAY. WASN'T IT THE CASE THAT MS. FLORY WAS GOING TO TAKE
6 OVER AND PURCHASE GOLD COAST FINANCIAL, LTD AS HER BUSINESS?

7 A. SHE WAS GOING TO BE PRESIDENT OF THAT COMPANY. THAT WAS
8 MY UNDERSTANDING.

9 Q. DID YOU UNDERSTAND THAT MS. FLORY WAS LICENSED TO DO LOANS
10 IN ALL 50 STATES?

11 A. THAT THE COMPANY THAT SHE WORKED FOR WAS LICENSED TO DO
12 LOANS IN 50 STATES.

13 Q. IS THAT CORRECT?

14 A. I BELIEVE SO. I BELIEVED IT.

15 Q. THAT'S WHAT YOU UNDERSTOOD?

16 A. YES.

17 MR. LEEMING: OKAY. YOUR HONOR, IT'S CLOSE --

18 THE COURT: IT'S 4:29. LET'S GO AHEAD AND TAKE OUR
19 BREAK FOR THE WEEKEND.

20 THANK YOU VERY MUCH FOR YOUR PATIENCE AND YOUR SERVICE.
21 PLEASE DON'T DISCUSS OR RESEARCH THE CASE.

22 WE WILL SEE YOU MONDAY AT 9:00 O'CLOCK. AND NEXT WEEK
23 IT'S THE SAME SCHEDULE, MONDAY AT 9:00, TUESDAY AT 9:00, NO
24 TRIAL WEDNESDAY AND THURSDAY, BUT THEN TRIAL AGAIN FRIDAY AT
25 9:00.

1 THANK YOU VERY MUCH FOR YOUR PATIENCE AND YOUR SERVICE.
2 IF YOU WOULD PLEASE LEAVE YOUR NOTEBOOKS AND YOUR INSTRUCTIONS
3 IN THE JURY ROOM.

4 THANK YOU.

5 AND YOU MAY STEP DOWN.

6 THE WITNESS: THANK YOU.

7 (JURY OUT AT 4:30 P.M.)

8 THE COURT: THE RECORD SHOULD REFLECT THE JURORS HAVE
9 LEFT THE COURTROOM.

10 IS THERE ANYTHING WE NEED TO DISCUSS OR SHOULD WE JUST GO
11 AHEAD AND ADJOURN FOR THE DAY?

12 MR. SCHENK: WE WERE JUST GOING TO SHARE OUR
13 WITNESSES WITH THE COURT NEXT WEEK IF THE COURT WOULD LIKE.

14 THE COURT: OH, OKAY. LET'S JUST WAIT ONE SECOND.

15 (PAUSE IN PROCEEDINGS.)

16 THE COURT: THE CAGLES HAVE LEFT THE COURTROOM AND
17 NOW NO WITNESSES ARE PRESENT.

18 ALL RIGHT. WHO ARE THE NEXT WITNESSES?

19 MR. SCHENK: THE NEXT WITNESS WILL BE BETH PINA.

20 THE COURT: OKAY.

21 MR. SCHENK: WE EXPECT SHE WILL TAKE MONDAY.

22 THE COURT: AT LEAST?

23 MR. SCHENK: YES.

24 THE COURT: OKAY.

25 MR. SCHENK: TUESDAY IS WALLACE GROVES. WE

1 ANTICIPATE THAT HE WILL TESTIFY, BUT HE'S FLYING INTO TOWN, SO
2 SOME OF THAT MAY ACTUALLY DEPEND ON OUR PROGRESS WITH MS. PINA,
3 BECAUSE IF HE DOESN'T FINISH TUESDAY, HE WOULD HAVE TO STAY
4 HERE UNTIL FRIDAY.

5 IF WE WERE ABLE TO MAKE THE JUDGMENT ON MONDAY THAT HE
6 WOULDN'T FINISH HIS TESTIMONY TUESDAY, BECAUSE THERE WAS A LOT
7 LEFT FOR MS. PINA, WE MIGHT DELAY HIM UNTIL FRIDAY.

8 THE COURT: OKAY.

9 MR. SCHENK: AND WE ALSO HAVE SEVERAL VICTIM
10 INVESTORS LEFT, MICHELLE BARTH, BARBARA DIEDWARD, O,
11 KEVIN MACQUARRIE, AND WE'RE WORKING WITH THEM ON THEIR
12 SCHEDULES AND THEIR AVAILABILITIES AND WE FIGURE WE'LL PLUG
13 THEM IN AS -- AROUND MS. PINA AND MR. GROVES.

14 WE STILL, OBVIOUSLY, HAVE SEVERAL OTHER WITNESSES LEFT,
15 BUT THAT SHOULD REALLY TAKE MUCH OF MONDAY AND TUESDAY OF NEXT
16 WEEK.

17 THE COURT: OKAY. ALL RIGHT. THANK YOU. WHAT ABOUT
18 MR. HAWKINS? HE WAS ON THE LIST FOR TUESDAY.

19 MR. KALEBA: WE THINK FRIDAY, YOUR HONOR.

20 THE COURT: OKAY. ALL RIGHT. ANYTHING ELSE?

21 MR. SCHENK: NO.

22 MR. LEEMING: NO.

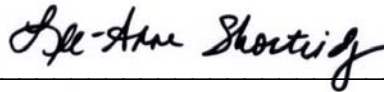
23 THE COURT: ALL RIGHT. THANK YOU ALL. HAVE A GOOD
24 WEEKEND. WE'LL SEE YOU MONDAY AT 9:00.

25 (THE EVENING RECESS WAS TAKEN AT 4:32 P.M.)

CERTIFICATE OF REPORTER

I, THE UNDERSIGNED OFFICIAL COURT REPORTER OF THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA, 280 SOUTH FIRST STREET, SAN JOSE, CALIFORNIA, DO HEREBY CERTIFY:

THAT THE FOREGOING TRANSCRIPT, CERTIFICATE INCLUSIVE, IS A CORRECT TRANSCRIPT FROM THE RECORD OF PROCEEDINGS IN THE ABOVE-ENTITLED MATTER.



LEE-ANNE SHORTRIDGE, CSR, CRR
CERTIFICATE NUMBER 9595

DATED: SEPTEMBER 28, 2014